Fiscal impact reports (FIRs) are prepared by the Legislative Finance Committee (LFC) for standing finance committees of the NM Legislature. The LFC does not assume responsibility for the accuracy of these reports if they are used for other purposes.

Current and previously issued FIRs are available on the NM Legislative Website (www.nmlegis.gov) and may also be obtained from the LFC in Suite 101 of the State Capitol Building North.

## FISCAL IMPACT REPORT

| SPONSOR | Baldonado/Smith/ Clahchischilliage | ORIGINAL DATE <br> LAST UPDATED | $\begin{aligned} & 2 / 05 / 18 \\ & 2 / 06 / 18 \\ & \hline \end{aligned}$ | HB | 310 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SHORT TIT | E Increase Cert | acher Salaries |  | SB |  |

ANALYST Liu/Dinces

## APPROPRIATION (dollars in thousands)

| Appropriation |  | Recurring or Nonrecurring | Fund Affected |
| :---: | :---: | :---: | :---: |
| FY18 | FY19 |  |  |
|  | \$31,276.2 | Recurring | General Fund |
|  | \$14,143.2 | Recurring | General Fund |
|  | \$21,174.3 | Recurring | General Fund |
|  | \$5,000.0 | Recurring | General Fund |

(Parenthesis ( ) Indicate Expenditure Decreases)
Conflicts with SB 119
Relates to SB 57
Duplicates Appropriation in the General Appropriation Act

## SOURCES OF INFORMATION

## LFC Files

Legislative Education Study Committee (LESC) Files

## No Responses Received From

Public Education Department (PED)

## SUMMARY

## Synopsis of Bill

House Bill 310 raises minimum teacher salary levels for level one, two, and three-A teachers and level three-A counselors as follows:

- Level 1 teacher: from $\$ 30$ thousand to $\$ 38$ thousand,
- Level 2 teacher: from $\$ 40$ thousand to $\$ 44$ thousand,
- Level 3-A teacher: from $\$ 50$ thousand to $\$ 54$ thousand, and
- Level 3-A counselor: same as Level 3-A teachers.

The bill also appropriates $\$ 71.6$ million from the general fund in FY19 for the following:

## House Bill 310 - Page 2

- $\$ 31.3$ million to the state equalization guarantee (SEG) distribution to raise all licensed, classroom teacher salaries by 2.5 percent;
- $\$ 14.1$ million to the SEG distribution to raise all instructional, licensed, and unlicensed staff (who are not licensed, classroom teacher) salaries by 2 percent;
- $\$ 21.2$ million to the SEG distribution to increase statutory minimum salaries for level one, two, and three-A teachers; and
- $\$ 5$ million to PED for teacher recruitment initiatives designed by school districts and charter schools.


## FISCAL IMPLICATIONS

The bill contains a total appropriation of $\$ 71.6$ million from the general fund to be expended in FY19. Any unexpended or unencumbered balances remaining at the end of FY19 from these appropriations will revert to the general fund. Data provided by PED on school personnel salaries and benefits shows the following:

| PED FY18 Salary and Benefits Cost Projections |  |  |
| :---: | :---: | :---: |
| Job Code | Total Estimated Expenditures ${ }^{1}$ | HB 310 Increase |
| Teachers ${ }^{2}$ (2.5\%) | \$1,251,046,687 | \$31,276,167 |
|  |  |  |
| Other T\&E ${ }^{3}$ | \$183,063,243 | \$3,661,265 |
| Instructional and Other Assistants | \$125,838,419 | \$2,516,768 |
| Administrators | \$165,335,773 | \$3,306,715 |
| Secretary/Clerical Support | \$93,511,597 | \$1,870,232 |
| Data Processing | \$21,598,052 | \$431,961 |
| Athletics/Activities | \$8,022,841 | \$160,457 |
| Warehouse/Maintenance/Custodial | \$108,139,573 | \$2,162,791 |
| Food Services (Operational Only) | \$862,139 | \$17,243 |
| Community Services | \$787,584 | \$15,752 |
| Non-Teacher (2.0\%) Subtotal | \$707,159,221 | \$14,143,184 |
| 1. Total estimated expenditures includes PED assumptions of a 1 percent increases in new personnel, fringe benefits, and 77.9 percent of undistributed program cost. <br> 2. Teachers include library/media specialists. <br> 3. Other T\&E includes coordinator/subject matter specialists, guidance counselors/social workers, registered nurses, diagnosticians, speech therapists, occupational therapists, physical/recreational therapists, psychologists/counselors, audiologists, interpreters, and specialists. |  |  |

An Educational Retirement Board (ERB) analysis of a similar bill anticipates a minor positive impact on the actuarial status of the educational retirement fund. The retirement fund currently receives contributions significantly in excess of its normal cost. A retirement fund's "normal cost" is the percentage of salary needed to fund a member's benefits from date of hire until ultimate termination, death, disability or retirement. As of June 30, 2017, ERB has determined the normal cost to be 13.62 percent. ERB receives combined employee and employer contributions totaling 24.6 percent for employees with a salary in excess of $\$ 20$ thousand. For employees with a salary of $\$ 20$ thousand or less, ERB receives combined employee and employer contributions totaling 21.8 percent. The contributions received in excess of the normal cost are used to reduce the retirement fund's unfunded actuarial accrued liability.

Teacher-level data from PED shows anomalous information, so an estimate on the actual fiscal impact of raising teacher minimum salaries is speculative at best. Filtering the dataset for FY18 teacher salaries by positions equal to or greater than 1.0 FTE, positions with non-zero salaries, and positions with a certified license type (excluding temporary, substitute, and non-certified licenses) reveals the following:

| License <br> Level | Average Salary | Median <br> Salary | Lowest Salary | Highest Salary |
| :---: | :---: | :---: | :---: | :---: |
| 1 | $\$ 35,402$ | $\$ 34,378$ | $\$ 9,531$ | $\$ 340,000$ |
| 2 | $\$ 45,455$ | $\$ 44,916$ | $\$ 10,000$ | $\$ 103,810$ |
| 3 | $\$ 53,739$ | $\$ 53,544$ | $\$ 6,080$ | $\$ 5,377,300$ |


| License <br> Level | Minimum Salary Level <br> (GAA 2017) | Total <br> Count | Total Meeting Minimum <br> Salary Level | Total Below Minimum <br> Salary Level |
| :---: | :---: | :---: | :---: | :---: |
| 1 | $\$ 34,000$ | 3,019 | 2,971 | 48 |
| 2 | $\$ 42,000$ | 8,429 | 7,965 | 464 |
| 3 | $\$ 52,000$ | 7,747 | 6,599 | 1,148 |
| TOTAL |  | $\mathbf{1 9 , 1 9 5}$ | $\mathbf{1 7 , 5 3 5}$ | $\mathbf{1 , 6 6 0}$ |


| License <br> Level | Minimum Salary Level <br> (HB 310) | Total <br> Count | Total Meeting Minimum <br> Salary Level | Total Below Minimum <br> Salary Level |
| :---: | :---: | :---: | :---: | :---: |
| 1 | $\$ 38,000$ | 3,019 | 230 | 2,789 |
| 2 | $\$ 44,000$ | 8,429 | 4,870 | 3,559 |
| 3 | $\$ 54,000$ | 7,747 | 3,498 | 4,249 |
| TOTAL |  | $\mathbf{1 9 , 1 9 5}$ | $\mathbf{8 , 5 9 8}$ | $\mathbf{1 0 , 5 9 7}$ |

It is highly unlikely a full-time licensed teacher at any level would make less than $\$ 10$ thousand or more than $\$ 340$ thousand, suggesting the dataset includes extreme outliers. With the aforementioned filters, the PED dataset shows approximately 1,660 licensees with salaries below the current minimum salary levels set according to provisions in the General Appropriation Act (GAA) of 2017.

The House Appropriations and Finance Committee (HAFC) substitute for House Bill 2 and House Bill 3 for FY19 includes language raising the minimum teacher salary level for level one, two, and three-A licensees to $\$ 36$ thousand, $\$ 44$ thousand, and $\$ 54$ thousand, respectively. The cost assumption for this minimum salary level raise within the SEG figure is $\$ 17.6$ million. This estimate is based on the same PED FY18 dataset, filtered for all licensed teaching positions equal to or greater than 1.0 FTE with non-zero salaries. Each salary was normalized to 1.0 FTE and compared with the proposed minimum salary level. The actual salary cost difference between reported salaries and proposed minimums was calculated if the difference was less than or equal to $\$ 2$ thousand. PED requires school districts and charter schools to adjust budgets during the budget development process if minimum salary requirements are not met. Thus, all other cost differences were assumed to be $\$ 2$ thousand, regardless of reported differences.

This bill makes a similar set of minimum salary level increases as the HAFC substitute, with the exception of an additional $\$ 2$ thousand increase for level one teachers. The bill includes a $\$ 21.2$ million appropriation for the minimum salary level increases, a $\$ 3.6$ million increase over the $\$ 17.6$ million salary cost assumption in the HAFC substitute, for level one teachers. The HAFC substitute assumes salary costs to bring level one teachers to a $\$ 36$ thousand minimum salary level are about $\$ 6.9$ million. The $\$ 21.2$ million appropriation in this bill is within the expected range of salary costs based on the HAFC substitute assumptions.

The following charts show the distribution of teacher salaries by each licensure level. Please note the data includes teachers with reported salaries of zero.




The bill also includes a $\$ 5$ million appropriation to PED for distribution to school districts and charter schools that design and implement teacher recruitment initiatives.

## SIGNIFICANT ISSUES

In 2003, the Legislature introduced a three-tiered licensure system and minimum salary levels for each licensure tier. Since enactment in 2003, these minimum salary levels have not changed in statute. The GAA of 2014 included language raising minimum salary levels by $\$ 2$ thousand for each tier, effectively increasing minimums for level one teachers to $\$ 32$ thousand, level two teachers to $\$ 42$ thousand, and level three-A teachers to $\$ 52$ thousand. However, the language raising minimums for level two and level three-A teachers was vetoed, resulting in only an increase to the level one teacher salary minimum of $\$ 32$ thousand in the GAA of 2014. The GAA of 2015 included language raising only the level one teacher salary minimum again, from $\$ 32$ thousand to $\$ 34$ thousand. The GAA of 2016 included language maintaining the level one teacher salary minimum of $\$ 34$ thousand but also raising the level two teacher salary minimum from $\$ 40$ thousand to $\$ 42$ thousand and level three-A teacher salary minimum from $\$ 50$ thousand to $\$ 52$ thousand. The GAA of 2017 maintained the minimums set forth in the GAA of 2016. As a result, current minimums are legislative set at:

- Level 1 teacher: $\$ 34$ thousand,
- Level 2 teacher: $\$ 42$ thousand, and
- Level 3-A teacher: $\$ 52$ thousand.

Provisions of this bill would effectively raise teacher salary minimums by $\$ 2$ thousand for level two and three-A teachers and $\$ 4$ thousand for level one teachers. Estimated additional operating budget impacts for school districts and charter schools will vary depending on current teacher salaries, licensure levels, teacher experience, teacher education levels, student membership counts, unit value, local salary adjustment policies, and the SEG appropriation. Because the appropriation is distributed through the SEG, funding will be allocated through a formula that is primarily driven by student membership and not completely aligned with the costs of teachers based on licensure level. As the SEG appropriation is increased, operating budget impacts of raising teacher minimum salaries is reduced, and vice-versa. The HAFC substitute for House Bill 2 and House Bill 3 increases the base SEG appropriation by $\$ 35$ million from FY18 operating levels.

The National Education Association's 2017 Rankings of States and Estimates of School Statistics report shows average U.S. teacher salaries were about $\$ 59$ thousand, a 1 percent or $\$ 597$ increase from 2016. Historical data from the National Center for Education Statistics show New Mexico teacher salaries ranked in the middle of surrounding states, behind Colorado, Texas, and Nevada but ahead of Arizona, Oklahoma, and Utah in FY16. New Mexico was able to pull ahead of Arizona and Oklahoma in recent years due to the adoption of statutory minimum salary levels and language in the GAA of 2014, 2015, and 2016, which increased these minimums.

## ADMINISTRATIVE IMPLICATIONS

PED will need to establish rules and procedures for distributing the $\$ 5$ million appropriation to school districts and charter schools with teacher recruitment programs.

## CONFLICT, DUPLICATION, RELATIONSHIP

## House Bill 310 - Page 6

Some provisions of this bill are duplicative of language and appropriations found in the HAFC substitute for House Bill 2 and House Bill 3. Identical provisions include $\$ 31.3$ million to the SEG distribution to raise all licensed, classroom teacher salaries by 2.5 percent and $\$ 14.1$ million to the SEG distribution to raise all instructional, licensed, and unlicensed staff (who are not licensed, classroom teacher) salaries by 2 percent. The $\$ 21.2$ million to the SEG distribution to increase statutory minimum salaries for level one, two, and three-A teachers conflicts with the $\$ 17.6$ million assumed in the HAFC substitute. Additionally, the HAFC substitute does not include the $\$ 5$ million appropriation for PED's teacher recruitment initiative.

This bill conflicts with Senate Bill 119, which raises statutory minimum salaries for level one, two, and three-A teachers to $\$ 36$ thousand, $\$ 44$ thousand, and $\$ 54$ thousand, respectively. The bill relates to Senate Bill 57, which increases minimum wages for noncertified school personnel and licensed instructional assistants.

## OTHER SUBSTANTIVE ISSUES

According to the Learning Policy Institute (LPI), teachers in the United States are less likely than teachers in top-performing countries to have mentors, adequate preparation, involvement with curriculum and assessment planning, and competitive compensation with other professions. U.S. teacher attrition rates are high, and enrollment in teacher preparation programs has declined in recent years. Attrition rates can have a significant impact on school district finances. According to LPI, nationally, urban school districts can spend up to $\$ 20$ thousand to replace an existing teacher. While it is unknown how much New Mexico school districts have to spend on recruitment, professional development, and other expenses to attract new teachers to the state, school districts-particularly districts close to bordering states-indicate recruitment is very competitive and costly. In contrast, LPI rated New Mexico favorably for teacher wage competitiveness and low pupil-to-teacher ratios but poorly for inexperienced and uncertified teachers and testing-related job insecurity.

According to a 2017 PED testimony before LESC, of the nearly 17 thousand licenses issued to starting teachers since FY11, nearly 7 thousand, or 39.5 percent were no longer teaching in New Mexico classrooms by FY17. Nearly 29 percent of new teachers in FY16 did not continue in FY17. Rapid turnover increases the number of teacher vacancies school districts and charter schools need to fill. According to research from LPI, if schools could increase retention rates, reported teacher shortages could be eliminated or even turned to surpluses. In October 2017, there were 476 teacher vacancies in New Mexico school districts, with most vacancies in the central part of the state. Special education teachers accounted for 46 percent of all vacancies. According to New Mexico State University's College of Education, more than 1,300 classrooms are staffed by teachers with alternative licensure or by long-term substitute teachers, likely caused by a 27 percent decrease in the number of teacher education program completions between FY10 and FY15.


New Mexico introduced the three-tiered system in 2003 to increase the recruitment and retention of quality teachers to improve student achievement and a 2012 LFC staff evaluation of the threetiered licensure system and effective teaching in New Mexico recognized quality teaching is the most influential school factor affecting academic success. LFC evaluations of the three-tiered system have confirmed the system is associated with decreases in teacher shortages, reductions in unqualified teachers, and improved teacher pay. However, student performance shows little improvement associated with increased taxpayer investments in teacher pay. Student performance within teacher licensure levels and between licensure levels suggests the local and state evaluation systems are not screening teachers for their effectiveness in the classroom. Furthermore, each licensure level has high and low performing teachers with differences in performance between licensure levels often explained by other factors including student demographics.

The difference in performance between teachers of each of the three levels is small. For example, 50 percent of students taught by level one teachers achieved a year's worth of growth in math in 2012, compared to 52 percent of students of level three-A teachers. Furthermore, each licensure level has high and low performing teachers; in 2012, nearly 30 percent of the lowest performing reading and math teachers in the state had a level three-A license. These teachers can maintain their level, including those grandfathered into the system, for the rest of their careers because the local evaluation and state license renewal process lacks factors for student achievement.

Additionally, Public school districts and charter schools spend millions on additional compensation and supplemental pay annually, but the impact on recruitment and retention is unclear because these funds are not strategically used. A 2015 LFC staff evaluation of additional compensation found that school districts and charter schools spent over $\$ 91$ million in FY14 on additional compensation for employees, including teachers, across all funding sources. This additional compensation includes a wide range of stipend amounts for endorsements and extra duties. Public schools report using additional compensation for a variety of human resource strategies but, without clear goals, assessing effectiveness is difficult. Additionally, the evaluation found that while a major change in teacher compensation may help with recruitment and retention, a focused strategy to ensure pay is aligned with results is still necessary and any strategy for adjusting compensation likely needs to address the following:

- Improve the ability of the profession to attract top tier candidates;
- Teacher preparations programs to effectively prepare new educators;
- Require local public schools to mentor and nurture new teachers;
- Ensure uniform access to market incentives for teachers in high need schools and positions;
- Allow reasonable salary growth based on professional competency and student achievement;
- Encourage professional development, including additional education, if directly tied to job performance; Use methods to improve professional practices that teachers support and understand; and
- Include reasonable accountability provisions to improve performance or exit nonperformers.


## WHAT WILL BE THE CONSEQUENCES OF NOT ENACTING THIS BILL

The minimum salary for level one, level two and level three-A teachers in statute will remain unchanged at $\$ 30$ thousand, $\$ 40$ thousand, and $\$ 50$ thousand, respectively. PED will not receive a $\$ 5$ million appropriation for teacher recruitment initiatives.

## SL/sb

BASED ON 2017-2018 OPERATING BUDGET STAFFING AND EXPENDITURE LEVELS PLUS 77.9\% OF UNDISTRIBUTED PROGRAM COST

| Job Code | Personnel | Budgeted Expenditures | Undistr. Prog Cost | Fringe Benefits 21.50\% | $\begin{array}{r} \text { Est. Incr. } \\ \text { New } \\ \text { Personnel } \\ 1.00 \% \end{array}$ | New Fringe Benefits 32.00\% | Total Estimate | $\begin{gathered} 1.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 1.5 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 2.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 2.5 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 3.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 3.5 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 4.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 1.25 \% \\ \text { Increase } \end{gathered}$ | $.75 \%$ <br> Increase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Teachers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1212 | Library/Media Specialists | 11,387,056 | 229,979 | 2,497,663 | 116,170 | 37,175 | 14,268,042 | 142,680 | 214,021 | 285,361 | 356,701 | 428,041 | 499,381 | 570,722 | 178,351 | 107,010 |
| 1411 | Teachers-Grades 1-12 | 678,263,198 | 13,698,540 | 148,771,774 | 6,919,617 | 2,214,278 | 849,867,407 | 8,498,674 | 12,748,011 | 16,997,348 | 21,246,685 | 25,496,022 | 29,745,359 | 33,994,696 | 10,623,343 | 6,374,006 |
| 1412 | Teachers- Special Education | 158,275,699 | 3,196,615 | 34,716,548 | 1,614,723 | 516,711 | 198,320,296 | 1,983,203 | 2,974,804 | 3,966,406 | 4,958,007 | 5,949,609 | 6,941,210 | 7,932,812 | 2,479,004 | 1,487,402 |
| 1413 | Teachers-Early Childhood Ed | 59,398,522 | 1,199,642 | 13,028,605 | 605,982 | 193,914 | 74,426,665 | 744,267 | 1,116,400 | 1,488,533 | 1,860,667 | 2,232,800 | 2,604,933 | 2,977,067 | 930,333 | 558,200 |
| $1414 \text { T }$ | Teachers-Preschool (exclude Special Ed) | 2,403,543 | 48,543 | 527,198 | 24,521 | 7,847 | 3,011,652 | 30,117 | 45,175 | 60,233 | 75,291 | 90,350 | 105,408 | 120,466 | 37,646 | 22,587 |
|  | Teachers-Vocational and Technical | 21,944,199 | 443,196 | 4,813,290 | 223,874 | 71,640 | 27,496,199 | 274,962 | 412,443 | 549,924 | 687,405 | 824,886 | 962,367 | 1,099,848 | 343,702 | 206,221 |
| 1416 | Teachers-Other Instruction | 43,336,704 | 875,250 | 9,505,570 | 442,120 | 141,478 | 54,301,122 | 543,011 | 814,517 | 1,086,022 | 1,357,528 | 1,629,034 | 1,900,539 | 2,172,045 | 678,764 | 407,258 |
|  | Teachers Special Education Gifted | 23,427,916 | 473,162 | 5,138,732 | 239,011 | 76,483 | 29,355,304 | 293,553 | 440,330 | 587,106 | 733,883 | 880,659 | 1,027,436 | 1,174,212 | 366,941 | 220,165 |
|  | Subtotal | 998,436,837 | 20,164,927 | 218,999,379 | 10,186,018 | 3,259,526 | 1,251,046,687 | 12,510,467 | 18,765,700 | 25,020,934 | 31,276,167 | 37,531,401 | 43,786,634 | 50,041,867 | 15,638,084 | 9,382,850 |
| Other T \& E |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1211 | Coordinator/Subject Matter Specialist | 20,592,017 | 415,887 | 4,516,699 | 210,079 | 67,225 | 25,801,908 | 258,019 | 387,029 | 516,038 | 645,048 | 774,057 | 903,067 | 1,032,076 | 322,524 | 193,514 |
| 1214 | Guidance Counselors/Social Workers | 55,295,196 | 1,116,769 | 12,128,572 | 564,120 | 180,518 | 69,285,175 | 692,852 | 1,039,278 | 1,385,704 | 1,732,129 | 2,078,555 | 2,424,981 | 2,771,407 | 866,065 | 519,639 |
| 1215 | Registered Nurses | 12,482,643 | 252,106 | 2,737,971 | 127,347 | 40,751 | 15,640,819 | 156,408 | 234,612 | 312,816 | 391,020 | 469,225 | 547,429 | 625,633 | 195,510 | 117,306 |
| 1311 | Diagnosticians | 13,406,605 | 270,766 | 2,940,635 | 136,774 | 43,768 | 16,798,547 | 167,985 | 251,978 | 335,971 | 419,964 | 503,956 | 587,949 | 671,942 | 209,982 | 125,989 |
| 1312 | Speech Therapists | 21,261,212 | 429,402 | 4,663,482 | 216,906 | 69,410 | 26,640,412 | 266,404 | 399,606 | 532,808 | 666,010 | 799,212 | 932,414 | 1,065,616 | 333,005 | 199,803 |
| 1313 | Occupational Therapists | 7,526,070 | 152,000 | 1,650,785 | 76,781 | 24,570 | 9,430,206 | 94,302 | 141,453 | 188,604 | 235,755 | 282,906 | 330,057 | 377,208 | 117,878 | 70,727 |
| 1314 | Physical/Recreational Therapists | 3,977,934 | 80,340 | 872,529 | 40,583 | 12,986 | 4,984,372 | 49,844 | 74,766 | 99,687 | 124,609 | 149,531 | 174,453 | 199,375 | 62,305 | 37,383 |
| 1315 | Psychologists/Counselors | 7,064,219 | 142,672 | 1,549,482 | 72,069 | 23,062 | 8,851,504 | 88,515 | 132,773 | 177,030 | 221,288 | 265,545 | 309,803 | 354,060 | 110,644 | 66,386 |
| 1316 | Audiologists | 855,952 | 17,287 | 187,746 | 8,732 | 2,794 | 1,072,512 | 10,725 | 16,088 | 21,450 | 26,813 | 32,175 | 37,538 | 42,900 | 13,406 | 8,044 |
| 1317 | Interpreters | 2,021,287 | 40,823 | 443,354 | 20,621 | 6,599 | 2,532,684 | 25,327 | 37,990 | 50,654 | 63,317 | 75,981 | 88,644 | 101,307 | 31,659 | 18,995 |
| 1318 | Specialists | 1,616,198 | 32,642 | 354,501 | 16,488 | 5,276 | 2,025,105 | 20,251 | 30,377 | 40,502 | 50,628 | 60,753 | 70,879 | 81,004 | 25,314 | 15,188 |
|  | Subtotal | 146,099,333 | 2,950,694 | 32,045,756 | 1,490,500 | 476,960 | 183,063,243 | 1,830,632 | 2,745,949 | 3,661,265 | 4,576,581 | 5,491,897 | 6,407,214 | 7,322,530 | 2,288,291 | 1,372,974 |
| Instructional \& Other Assistants |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1213 | Library/Media Assistants | 5,235,459 | 105,738 | 1,148,357 | 53,412 | 17,092 | 6,560,058 | 65,601 | 98,401 | 131,201 | 164,001 | 196,802 | 229,602 | 262,402 | 82,001 | 49,200 |
| 1216 | Health Assistants | 5,099,144 | 102,985 | 1,118,458 | 52,021 | 16,647 | 6,389,255 | 63,893 | 95,839 | 127,785 | 159,731 | 191,678 | 223,624 | 255,570 | 79,866 | 47,919 |
| 1218 | School/Student Support | 3,179,210 | 64,209 | 697,335 | 32,434 | 10,379 | 3,983,567 | 39,836 | 59,754 | 79,671 | 99,589 | 119,507 | 139,425 | 159,343 | 49,795 | 29,877 |
| 1219 | Duty Personnel | 7,045,300 | 142,290 | 1,545,332 | 71,876 | 23,000 | 8,827,798 | 88,278 | 132,417 | 176,556 | 220,695 | 264,834 | 308,973 | 353,112 | 110,347 | 66,208 |
|  | Special Ed Assistants (NonInstructional) | 776,808 | 15,689 | 170,387 | 7,925 | 2,536 | 973,345 | 9,733 | 14,600 | 19,467 | 24,334 | 29,200 | 34,067 | 38,934 | 12,167 | 7,300 |
| 1623 | Crosswalk Guards | 2,550,587 | 51,513 | 559,452 | 26,021 | 8,327 | 3,195,899 | 31,959 | 47,938 | 63,918 | 79,897 | 95,877 | 111,856 | 127,836 | 39,949 | 23,969 |
| 1711 | Instructional AssistantsGrades 1-12 | 17,312,445 | 349,651 | 3,797,351 | 176,621 | 56,519 | 21,692,586 | 216,926 | 325,389 | 433,852 | 542,315 | 650,778 | 759,241 | 867,703 | 271,157 | 162,694 |
| 1712 | Instructional AssistantsSpecial Education | 42,851,484 | 865,450 | 9,399,141 | 437,169 | 139,894 | 53,693,138 | 536,931 | 805,397 | 1,073,863 | 1,342,328 | 1,610,794 | 1,879,260 | 2,147,726 | 671,164 | 402,699 |
| $1713$ | Instructional Assistants-Early Childhood Education | 15,233,672 | 307,667 | 3,341,388 | 155,413 | 49,732 | 19,087,873 | 190,879 | 286,318 | 381,757 | 477,197 | 572,636 | 668,076 | 763,515 | 238,598 | 143,159 |
| 1714 | Instructional Assistants Preschool | 1,145,167 | 23,128 | 251,183 | 11,683 | 3,739 | 1,434,900 | 14,349 | 21,523 | 28,698 | 35,872 | 43,047 | 50,221 | 57,396 | 17,936 | 10,762 |
|  | Subtotal | 100,429,276 | 2,028,320 | 22,028,383 | 1,024,576 | 327,864 | 125,838,419 | 1,258,384 | 1,887,576 | 2,516,768 | 3,145,960 | 3,775,153 | 4,404,345 | 5,033,537 | 1,572,980 | 943,788 |
| Administrators |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1111 | Superintendent | 17,726,849 | 358,020 | 3,888,247 | 180,849 | 57,872 | 22,211,836 | 222,118 | 333,178 | 444,237 | 555,296 | 666,355 | 777,414 | 888,473 | 277,648 | 166,589 |
| 1112 | Principals | 77,302,112 | 1,561,232 | 16,955,619 | 788,633 | 252,363 | 96,859,959 | 968,600 | 1,452,899 | 1,937,199 | 2,421,499 | 2,905,799 | 3,390,099 | 3,874,398 | 1,210,749 | 726,450 |
| 1113 | Administrative Associates | 14,864,822 | 300,217 | 3,260,483 | 151,650 | 48,528 | 18,625,701 | 186,257 | 279,386 | 372,514 | 465,643 | 558,771 | 651,900 | 745,028 | 232,821 | 139,693 |
| Date Prin | inted: 8/29/2017 | 10:45 PM |  |  |  |  |  |  |  |  |  |  | Page | 1 of | 3 |  |


| $\begin{aligned} & \text { Job } \\ & \text { Code } \end{aligned}$ | Personnel | Budgeted Expenditures | Undistr. Prog Cost | Fringe Benefits 21.50\% | Est. Incr. New Personnel $1.00 \%$ | New Fringe Benefits 32.00\% | Total Estimate | $\begin{gathered} 1.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 1.5 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 2.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 2.5 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 3.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 3.5 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 4.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 1.25 \% \\ \text { Increase } \end{gathered}$ | .75\% <br> Increase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Administrators |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1114 | Administrative Assistants | 12,236,675 | 247,138 | 2,684,020 | 124,838 | 39,948 | 15,332,619 | 153,326 | 229,989 | 306,652 | 383,315 | 459,979 | 536,642 | 613,305 | 191,658 | 114,995 |
| 1115 | Assoc. Supt.-Fin./Bus. Mgr. | 9,820,914 | 198,348 | 2,154,141 | 100,193 | 32,062 | 12,305,658 | 123,057 | 184,585 | 246,113 | 307,641 | 369,170 | 430,698 | 492,226 | 153,821 | 92,292 |
|  | Subtotal | 131,951,372 | 2,664,955 | 28,942,510 | 1,346,163 | 430,772 | 165,335,773 | 1,653,358 | 2,480,037 | 3,306,715 | 4,133,394 | 4,960,073 | 5,786,752 | 6,613,431 | 2,066,697 | 1,240,018 |
| Secretary/Clerical/Support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $1217 \mathrm{~S}$ | Secretarial/Clerical/Technical Assistants | 59,233,647 | 1,196,312 | 12,992,441 | 604,300 | 193,376 | 74,220,076 | 742,201 | 1,113,301 | 1,484,402 | 1,855,502 | 2,226,602 | 2,597,703 | 2,968,803 | 927,751 | 556,651 |
| 1220 | Business Office Support | 15,396,201 | 310,949 | 3,377,037 | 157,072 | 50,263 | 19,291,522 | 192,915 | 289,373 | 385,830 | 482,288 | 578,746 | 675,203 | 771,661 | 241,144 | 144,686 |
|  | Subtotal | 74,629,848 | 1,507,261 | 16,369,478 | 761,371 | 243,639 | 93,511,597 | 935,116 | 1,402,674 | 1,870,232 | 2,337,790 | 2,805,348 | 3,272,906 | 3,740,464 | 1,168,895 | 701,337 |
| Data Processing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1511 | Data Processing | 17,236,999 | 348,127 | 3,780,802 | 175,851 | 56,272 | 21,598,052 | 215,981 | 323,971 | 431,961 | 539,951 | 647,942 | 755,932 | 863,922 | 269,976 | 161,985 |
|  | Subtotal | 17,236,999 | 348,127 | 3,780,802 | 175,851 | 56,272 | 21,598,052 | 215,981 | 323,971 | 431,961 | 539,951 | 647,942 | 755,932 | 863,922 | 269,976 | 161,985 |
| Athletics/Activities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1618 | Athletics Salaries | 3,358,076 | 67,821 | 736,568 | 34,259 | 10,963 | 4,207,687 | 42,077 | 63,115 | 84,154 | 105,192 | 126,231 | 147,269 | 168,307 | 52,596 | 31,558 |
| 1622 | Bus Drivers | 1,949,099 | 39,365 | 427,520 | 19,885 | 6,363 | 2,442,231 | 24,422 | 36,633 | 48,845 | 61,056 | 73,267 | 85,478 | 97,689 | 30,528 | 18,317 |
| 1624 | Activities Salary | 1,095,704 | 22,129 | 240,334 | 11,178 | 3,577 | 1,372,922 | 13,729 | 20,594 | 27,458 | 34,323 | 41,188 | 48,052 | 54,917 | 17,162 | 10,297 |
|  | Subtotal | 6,402,879 | 129,315 | 1,404,422 | 65,322 | 20,903 | 8,022,841 | 80,228 | 120,343 | 160,457 | 200,571 | 240,685 | 280,799 | 320,914 | 100,286 | 60,171 |
| Warehouse/Maintenance/Custodial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1614 | Maintenance | 31,318,549 | 632,525 | 6,869,481 | 319,511 | 102,243 | 39,242,309 | 392,423 | 588,635 | 784,846 | 981,058 | 1,177,269 | 1,373,481 | 1,569,692 | 490,529 | 294,317 |
| 1615 | Custodial | 52,794,346 | 1,066,261 | 11,580,031 | 538,606 | 172,354 | 66,151,598 | 661,516 | 992,274 | 1,323,032 | 1,653,790 | 1,984,548 | 2,315,306 | 2,646,064 | 826,895 | 496,137 |
| 1616 | Warehouse/Delivery | 2,191,265 | 44,256 | 480,637 | 22,355 | 7,154 | 2,745,667 | 27,457 | 41,185 | 54,913 | 68,642 | 82,370 | 96,098 | 109,827 | 34,321 | 20,593 |
|  | Subtotal | 86,304,160 | 1,743,042 | 18,930,148 | 880,472 | 281,751 | 108,139,573 | 1,081,396 | 1,622,094 | 2,162,791 | 2,703,489 | 3,244,187 | 3,784,885 | 4,325,583 | 1,351,745 | 811,047 |
| Food Services (Operational Only) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1617 | Food Service | 688,057 | 13,896 | 150,920 | 7,020 | 2,246 | 862,139 | 8,621 | 12,932 | 17,243 | 21,553 | 25,864 | 30,175 | 34,486 | 10,777 | 6,466 |
|  | Subtotal | 688,057 | 13,896 | 150,920 | 7,020 | 2,246 | 862,139 | 8,621 | 12,932 | 17,243 | 21,553 | 25,864 | 30,175 | 34,486 | 10,777 | 6,466 |
| Community Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1619 | Adult Education | 52,920 | 1,069 | 11,608 | 540 | 173 | 66,309 | 663 | 995 | 1,326 | 1,658 | 1,989 | 2,321 | 2,652 | 829 | 497 |
| 1620 | Recreation | 258,078 | 5,212 | 56,607 | 2,633 | 843 | 323,373 | 3,234 | 4,851 | 6,467 | 8,084 | 9,701 | 11,318 | 12,935 | 4,042 | 2,425 |
| 1621 | Summer School/After School | 314,558 | 6,353 | 68,996 | 3,209 | 1,027 | 394,143 | 3,941 | 5,912 | 7,883 | 9,854 | 11,824 | 13,795 | 15,766 | 4,927 | 2,956 |
| 1625 | Extended Services for Students | 3,000 | 61 | 658 | 31 | 10 | 3,760 | 38 | 56 | 75 | 94 | 113 | 132 | 150 | 47 | 28 |
|  | Subtotal | 628,556 | 12,695 | 137,869 | 6,413 | 2,052 | 787,584 | 7,876 | 11,814 | 15,752 | 19,690 | 23,628 | 27,565 | 31,503 | 9,845 | 5,907 |
|  | Total Salaries \& Benefits | 1,562,807,317 | 31,563,232 | 342,789,668 | 15,943,705 | 5,101,986 | 1,958,205,908 | 19,582,059 | 29,373,089 | 39,164,118 | 48,955,148 | 58,746,177 | 68,537,207 | 78,328,236 | 24,477,574 | 14,686,544 |
|  | Transportation | 47,874,531 |  | 10,293,024 |  |  | 58,167,555 | 581,676 | 872,513 | 1,163,351 | 1,454,189 | 1,745,027 | 2,035,864 | 2,326,702 | 727,094 | 436,257 |
|  | GRAND TOTAL SALARIES \& BENEFITS | 1,610,681,848 | 31,563,232 | 353,082,692 | 15,943,705 | 5,101,986 | 2,016,373,463 | 20,163,735 | 30,245,602 | 40,327,469 | 50,409,337 | 60,491,204 | 70,573,071 | 80,654,939 | 25,204,668 | 15,122,801 |

LICENSED AND NONLICENSED PERSONNEL WITHOUT TRANSPORTATION

|  |  | Budgeted Expenditures | Undistr. Prog Cost | Fringe Benefits 21.50\% | Est. Incr. New Personnel 1.00\% | New Fringe Benefits 32.00\% | Total Estimate | $\begin{gathered} 1.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 1.5 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 2.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 2.5 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 3.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 3.5 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 4.0 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} 1.25 \% \\ \text { Increase } \end{gathered}$ | $\begin{gathered} .75 \% \\ \text { Increase } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Licensed Personnel |  | 1,358,891,325 |  | 292,161,635 | 13,588,913 | 4,348,452 | 1,668,990,325 | 16,689,903 | 25,034,855 | 33,379,807 | 41,724,758 | 50,069,710 | 58,414,661 | 66,759,613 | 20,862,379 | 12,517,427 |
| Nonlicensed Personnel |  | 203,915,992 |  | 43,841,938 | 2,039,160 | 652,531 | 250,449,621 | 2,504,496 | 3,756,744 | 5,008,992 | 6,261,241 | 7,513,489 | 8,765,737 | 10,017,985 | 3,130,620 | 1,878,372 |
|  | Subtotal | 1,562,807,317 |  | 336,003,573 | 15,628,073 | 5,000,983 | 1,919,439,947 | 19,194,399 | 28,791,599 | 38,388,799 | 47,985,999 | 57,583,198 | 67,180,398 | 76,777,598 | 23,992,999 | 14,395,800 |
| Teachers |  | 998,436,837 |  | 214,663,920 | 9,984,368 | 3,194,998 | 1,226,280,123 | 12,262,801 | 18,394,202 | 24,525,602 | 30,657,003 | 36,788,404 | 42,919,804 | 49,051,205 | 15,328,502 | 9,197,101 |
| Other T \& E |  | 146,099,333 |  | 31,411,357 | 1,460,993 | 467,518 | 179,439,201 | 1,794,392 | 2,691,588 | 3,588,784 | 4,485,980 | 5,383,176 | 6,280,372 | 7,177,568 | 2,242,990 | 1,345,794 |
|  | Subtotal | 1,144,536,170 |  | 246,075,277 | 11,445,362 | 3,662,516 | 1,405,719,324 | 14,057,193 | 21,085,790 | 28,114,386 | 35,142,983 | 42,171,580 | 49,200,176 | 56,228,773 | 17,571,492 | 10,542,895 |
| Teachers |  | 998,436,837 |  | 214,663,920 | 9,984,368 | 3,194,998 | 1,226,280,123 | 12,262,801 | 18,394,202 | 24,525,602 | 30,657,003 | 36,788,404 | 42,919,804 | 49,051,205 | 15,328,502 | 9,197,101 |
| All Others |  | 564,370,480 |  | 121,339,653 | 5,643,705 | 1,805,986 | 693,159,824 | 6,931,598 | 10,397,397 | 13,863,196 | 17,328,996 | 20,794,795 | 24,260,594 | 27,726,393 | 8,664,498 | 5,198,699 |
|  | Subtotal | 1,562,807,317 |  | 336,003,573 | 15,628,073 | 5,000,983 | 1,919,439,947 | 19,194,399 | 28,791,599 | 38,388,799 | 47,985,999 | 57,583,198 | 67,180,398 | 76,777,598 | 23,992,999 | 14,395,800 |

