New Mexico Mortgage Finance Authority

New Mexico Housing Trust Fund Overview and Update

Prepared for Legislative Oversight Committee May 28, 2025

HOUS NG NEW MEXICO MFA



History

- The Legislature created the New Mexico Housing Trust Fund (NMHTF) in 2005 to provide flexible funding for housing initiatives that will provide affordable housing primarily for households of low- and moderate- income.
- The NMHTF Act designates Housing New Mexico as the trustee.
- At the time of establishing the NMHTF, the Legislature provided an initial allocation of \$10 million.
- From 2006 to 2020 the Legislature made an average annual allocation of \$1.5 million to the NMHTF.
- During this period, Housing New Mexico primarily used the NMHTF for developing rental housing due to statutory limitations on the use of funds.
- In 2020 the legislature amended the NMHTF Act to permit a wider ranger of affordable housing activities, including single-family home rehabilitation, and weatherization, and transitional housing.

- In 2021 and 2022 the Legislature appropriated \$25 million in federal stimulus funding made available to respond to the Coronavirus pandemic to the NMHTF. This significant increase to the NMHTF allowed Housing New Mexico to fund projects across the continuum of housing needs and demonstrate Housing New Mexico efficiency and expediency in deploying state funding.
- During the 2023 session, the Legislature approved a reoccurring 2.5% earmark of severance tax bond capacity for the New Mexico.
- In 2024, the Legislature allocated \$50 million to the NMHTF, its largest one-time investment in affordable housing.
- The 2026 severance tax bond earmark for the NMHTF is \$45 million, with no additional appropriations from the Legislature.





Appropriations to the NMHTF

(in millions of dollars)





NMHTF Advisory Committee

The NMHTF Act establishes a nine-member advisory committee to review project applications and programs and make funding recommendations to the Housing New Mexico Board of Directors. The NMHTF Advisory Committee acts in an advisory position to Housing New Mexico and is subject to oversight by the MFA Legislative Oversight Committee.

Appointment	Name
Governor	Terry Baca, Northern Regional Housing Authority
Governor	Priscilla Lucero, Southwestern New Mexico Council of Governments
Governor	Nicole Martinez, Mesilla Valley Community of Hope
Senate President Pro Tempore	Denise Benavidez, Santa Fe County Affordable Housing Department
Senate President Pro Tempore	Marie Robinson-Marmash
Senate President Pro Tempore	Winter Torres, New Mexico Eviction Prevention
Speaker of the House	Elena Gonzales, Homewise
Speaker of the House	Hank Hughes, Santa Fe County
Speaker of the House	Sharla Parsons, ERA Real Estate

NMHTF project or program recommendation

> New Mexico Housing Trust Fund Advisory Committee

> > Housing New Mexico Board of Directors



Leverage

The NMHTF Act requires that Housing New Mexico maintain a minimum leverage ratio of 3 to 1 across all uses, meaning each NMHTF dollar much be matched with at least 3 dollars of other funding or equity. Housing New Mexico exceeds the minimum requirement by balancing high leverage uses with lower-level uses.

Aggregate NMHTF Leverage	Downpayment Assistance	25:1		
10:1	Single-family emergency repairs, accessibility, energy efficiency improvements and rehabilitation	2:1		
	Single family acquisition, rehabilitation and resale	5:1		
	Rental and single-family development	Δ·1		

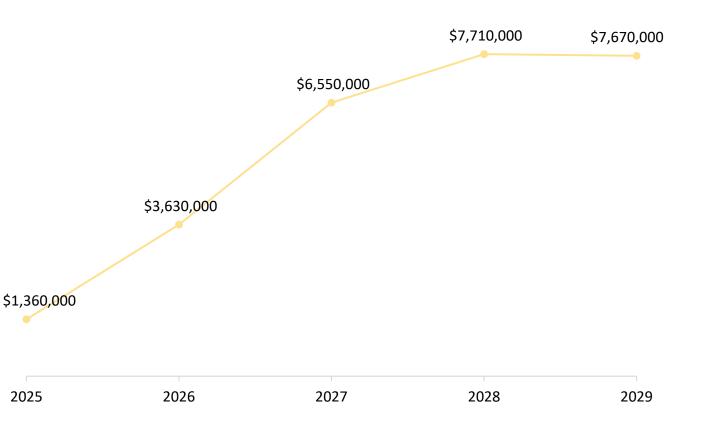


Program Income

Housing New Mexico uses various financing structures to deploy NMHTF awards, varying from grants to forgivable loans to amortizing loans. When a project or program can support debt, Housing New Mexico collects "program income" through loans, and in some cases, interest repayment.

Program income serves as an additional revenue source for the NMHFT. Housing New Mexico seeks to maximum program income to ensure the NMHTF remains solvent in the future.

Estimated NMHTF Program Income





NMHTF Uses

While the NMHTF Act allows for a wide range of activities, spanning the continuum of housing needs, certain revenue sources impose restrictions.

Program income may be uses to fund all activities eligible under the NMHTF Act, while Severance Tax Bond may only be used for activities that are capital in nature.

Eligible Activities	Program Income	General Fund Appropriations	Severance Tax Bond
Costs of infrastructure and infrastructure	Х	Х	Х
purposes			
Financing in whole or in part through loans or	Х	Х	
grants, the costs necessary <u>to support</u>			
affordable housing projects			
Financing in whole or in part through loans or	Х	Х	
grants, the costs necessary <u>to operate</u>			
affordable housing projects			
Financing in whole or in part through loans or	Х	Х	Х
grants, the costs necessary <u>to own affordable</u>			
housing projects			
The acquisition, construction, rehabilitation,	Х	Х	Х
weatherization, renovation, reconstruction,			
alteration or repair of residential housing,			
multi-family housing, congregate housing			
facilities, transitional housing facilities, or			
buildings for use as or that will provide			
affordable housing			



Who NMHTF Serves

NMHTF projects or programs may serve households earning <u>up to 150%</u> area median income (AMI). The income limits vary by county and the number of people in a household.

Many projects or programs use lower income limits depending on the populations targeted or restrictions from other funding sources. Homeownership programs typically use the highest income limit compared to homelessness prevention programs. Rental housing development project often use mixed income limits.

State Income Limits for New Mexico										
	1 Person	2 Person	3 Person	4 Person	5 Person	6 Person				
50% of										
Median*	\$28,450	\$32,500	\$36,550	\$40,600	\$43 <i>,</i> 850	\$47 <i>,</i> 100				
Median	\$56,900	\$65,000	\$73,100	\$81,200	\$87,700	\$94,200				
150% of										
Median	\$85,350	\$97,500	\$109,650	\$121,800	\$131,550	\$141,300				

*Note: Income Limits may not equal exactly 50% or 150% of the statewide median family income due to the application of ceilings and floors. Income Limits also vary by county.



Performance Metrics

In just 2 years (2023 to 2025) Housing New Mexico has awarded total of 83% of NMHTF appropriations and has expended 35%.

\$60,000,000 \$50,000,000 \$40,000,000 \$30,000,000 \$20,000,000 \$10,000,000 \$-2024 (SFY '25) 2023 (SFY '24) STB 2024 (SFY '25) STB House Bil 2 Earmark Allocation **Earmark Allocation** Appropriation Funds Allocated \$37,530,000 \$34,620,000 \$50,000,000 \$30,500,437 Funds Awarded \$36,900,000 \$34,334,972 Funds Expended \$22,468,953 \$13,426,991 \$6,702,125

NMHTF Performance Metrics



Impact

Since receiving the first STB earmark allocation in July 2023, Housing New Mexico has awarded \$101.74 million of the 122.15 million appropriated to the NMHTF during that period.

These awards have an impact to 5,675 households or units.





NMHTF Framework

Housing New Mexico is required to "certify uses" of NMHTF STB earmark allocations to State Board of Finance, based on categories of affordable housing activities.

Housing New Mexico uses the "Impact Areas" from the New Mexico Housing Strategy as a framework for determining certified use and activity allocations.

Certified Use	Activity	New Mexico Housing Strategy Impact Areas		
Down Payment Assistance and First Mortgage	Downpayment assistance	Build homeownership & wealth		
Rental and Single-Family Housing Development	 Rental housing development & preservation Single-family housing development Housing Innovation 	Create more housing		
Single Family Acquisition, Rehabilitation, and Resale	Restoring Our Communities			
Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation	Home rehabilitationWeatherization	Preserve existing affordable housing		
*Homelessness and Homelessness Prevention	 Homelessness prevention Rapid re-housing Affordable housing operations 	Create stable housing environments for vulnerable populations		

*Non-eligible uses or activities for STB Earmark funds and not included in State Board of Finance certification.



2026 Certified Use Allocations

In addition to supporting the New Mexico Housing Strategy Impact Areas, Housing New Mexico considers factors including

- priorities of the Board, legislature, and Governor,
- other funding sources available for each activity,
- partner capacity to administer funding,
- geographic impact,
- leverage and
- program income.

Certified Use	Activity	Allocation
Down Payment Assistance and First Mortgage	Downpayment assistance	\$8,000,000
Rental and Single-Family Housing Development	 Rental housing development & preservation Single-family housing development Housing Innovation 	\$35,500,000
Single Family Acquisition, Rehabilitation, and Resale	Restoring Our Communities	
Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation	Home rehabilitationWeatherization	\$1,500,000
Total		\$45,000,000

Questions?

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We Are Housing New Mexico

New Mexico Housing Trust Fund Awards

May 21, 2025

	May 21, 2025								
Awardee	Award	Award Amo	unt Certified Use	Activity	New Mexico Housing Trust Fund Funding Source	Anticipated Impact (Households)	City	County	
Homeownership Department	FirstDown Plus	\$ 10,625	Down payment assistance (DPA)	Down Payment Assistance	SFY24 STB		Statewide	Statewide	
Homeownership	HomeForward DPA	\$ 1,000	Down navment assistance	Down Payment Assistance	SFY24 STB	67	Statewide	Statewide	
Southwest Regional Housing and Community Development		\$ 134	Single family emergency	Home Improvement	SFY24 STB	3	Southwestern NM	Dona Ana, Eddy, Grant, Hidalgo, Luna, Sierra, Curry, De Baca, Lincoln, Chaves, Roosevelt, Otero, and Lea Counties	
Southwest Regional Housing and Community Development		\$ 99	Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation		SFY24 STB	1	Southwestern NM	Dona Ana, Eddy, Grant, Hidalgo, Luna, Sierra, Curry, De Baca, Lincoln, Chaves, Roosevelt, Otero, and Lea Counties	
Home Improvement Program		\$ 536	Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation		SFY24 STB	27	Statewide	Guadalupe, Quay, Harding, Union, Rio Arriba, San Juan, McKinley, and Los Alamos Counties	
San Felipe Pueblo		\$ 229	Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation		SFY24 STB	3	San Felipe Pueblo	Sandoval County	
Central New Mexico Housing Corporation		\$ 475	Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation	IWeatherization	SFY24 STB	33	Central NM	Bernalillo, Sandoval, Torrance, Valencia, Taos, Colfax, Union, Mora, Harding, San Miguel, Guadalupe, Quay, Cibola, McKinley, San Juan, Rio Arriba, Santa Fe, Los Alamos	
Southwest Regional Housing and Community Development		\$ 300	Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation	IWeatherization	SFY24 STB	21	Southwestern NM	Dona Ana, Eddy, Grant, Hidalgo, Luna, Sierra, Curry, De Baca, Lincoln, Chaves, Roosevelt, Otero, and Lea Counties	
Restoring Our Communities Program		\$ 2,000	Single family acquisition and rehabilitation	Restoring Our Communities	SFY24 STB	12	Albuquerque/ North Central NM	Bernalillo County	
Chelsea Investment Corp.	Three Sisters	\$ 3,500	2000 Rental and single family development	Gap Financing	SFY24 STB	70	Las Cruces	Dona Ana County	
-	La Serena Apartments	\$ 1,000	000 Rental and single family development	Gap Financing	SFY24 STB	100	Albuquerque	Bernalillo County	
•	Pedrena Apartments	\$ 1,000	000 Rental and single family development	Gap Financing	SFY24 STB	80	Las Cruces	Dona Ana County	
	Encino Senior Gardens	\$ 2,000	000 Rental and single family development	Gap Financing	SFY24 STB	165	Albuquerque	Bernalillo County	
Peachetree Canyon Limited Partnership (to be formed)	Peachtree Canyon I	\$ 3,000	000 Rental and single family development	Gap Financing	SFY24 STB	144	Las Cruces	Dona Ana County	
IEC Ruidoso LP	Elk Meadows Apartments	\$ 2,000	2000 Rental and single family development	Gap Financing	SFY24 STB	72	Ruidoso	Lincoln County	
Post Las Brisas, LLC	Las Brisas Apartments	\$ 1,000	000 Rental and single family development	Preservation	SFY24 STB	120	Albuquerque	Bernalillo County	
Homewise	Sombra del Oeste	\$ 500	000 Rental and single family development	SF Development	SFY24 STB	10	Albuquerque	Bernalillo County	
Homewise	Miraflores	\$ 500	000 Rental and single family development	SF Development	SFY24 STB	7	Santa Fe	Santa Fe County	
Town of Silver City		\$ 500	000 Rental and single family development	Housing Innovation	SFY24 STB	8	Silver City	Grant County	
NM Ramp Project		\$ 500	Rental and single family development	Housing Innovation	SFY24 STB	100	Statewide	Bernalillo, Chaves, Cibola, Dona Ana, Eddy, Lea, Los Alamos, Luna, Rio Arriba, Roosevelt, San Juan Sandoval, Santa Fe, Torrance, and Valencia Counties	
Sawmill CLT		\$ 262	498 Rental and single family development	Housing Innovation	SFY24 STB	105	Albuquerque	Bernalillo County	
HagermanForward Inc.		\$ 500	Rental and single family	Housing Innovation	SFY24 STB	18	Chavez County	Chaves County	
San Felipe Pueblo		\$ 450	Rental and single family	Housing Innovation	SFY24 STB	24	San Felipe Pueblo	Sandoval County	
Ohkay Owingeh		\$ 500	Rental and single family development	Housing Innovation	SFY24 STB	10	Ohkay Owingeh	Rio Arriba County	
North Central New Mexico Economic Development District		\$ 1,000	000 Rental and single family development	Housing Innovation	SFY24 STB	4	North Central NM	Colfax, Los Alamos, Mora, Rio Arriba, San Miguel, Sandoval, Santa Fe, and Taos Counties	

American	Arrest	A		A set the	New Mexico Housing	Anticipated	0:14	
Awardee	Award	Award Amou		Activity	Trust Fund Funding Source	Impact (Households)	City	County
Department	FirstDown Plus	\$ 15,500,0	(DPA)	Down Payment Assistance	SFY25 STB	1,033	Statewide	Statewide
Homeownership Department	HomeForward DPA	\$ 4,500,0	00 Down payment assistance (DPA)	Down Payment Assistance	SFY25 STB	300	Statewide	Statewide
•	Somos Apartments	\$ 4,000,0	00 Rental and single family development	Gap Financing	SFY25 STB	70	Albuquerque	Bernalillo County
Ocate SF, LLC (to be	Ocate Apartments	\$ 3,000,0	Rental and single family	Gap Financing	SFY25 STB	60	Santa Fe	Santa Fe County
Country Club SF, LLC	Country Club Apartments	\$ 3,000,0	Rental and single family	Gap Financing	SFY25 STB	62	Santa Fe	Santa Fe County
Chelsea Investment	Mariposa	\$ 2,000,0	Rental and single family	Gap Financing	SFY25 STB	51	Taos	Taos County
Rio Rancho Leased	Apartments Sandoval Flats	\$ 1,620,0	00 development Rental and single family development	Gap Financing	SFY25 STB	216	Rio Rancho	Sandoval County
Rio Rancho Leased	Sandoval Flats	\$ 1,380,0	00 Rental and single family development	Gap Financing	2024 Legislative Allocation	216	Rio Rancho	Sandoval County
Artisan's Guild	El Toro	\$ 3,000,0	00 Rental and single family	SF Development	2024 Legislative	29	Roswelll	Chaves County
YSM Development	Community Salazar South	\$ 2,500,0	00 Rental and single family	SF Development	Allocation 2024 Legislative	81	Taos	Taos County
Advisors LLC		+ _,,	development Single family emergency		Allocation			
HOME and VHRMP		\$ 500,0	renairs accessibility energy	Home Improvement Program	2024 Legislative Allocation	19	IStatewide	Guadalupe, Quay, Harding, Union, Rio Arriba, San Juan, McKinley, and Los Alamos Counties
Central New Mexico Housing Corporation		\$ 125,0	Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation	Weatherization	2024 Legislative Allocation	9	ICentral NM	Bernalillo, Sandoval, Torrance, Valencia, Taos, Colfax, Union, Mora, Harding, San Miguel, Guadalupe, Quay, Cibola, McKinley, San Juan, Rio Arriba, Santa Fe, Los Alamos Counties
Southwest Regional Housing and Community Development		\$ 175,0	Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation	Weatherization	2024 Legislative Allocation	5	Southwestern	Dona Ana, Eddy, Grant, Hidalgo, Luna, Sierra, Curry, De Baca, Lincoln, Chaves, Roosevelt, Otero, and Lea Counties
Redfeather Development		\$ 400,0	500 Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation	Weatherization	2024 Legislative Allocation	4	Navajo Nation	Navajo Nation
Central New Mexico Housing Corporation		\$ 75,0	Lefficiency improvements and	Weatherization - Energy\$mart Solar Program	2024 Legislative Allocation	5	Central NM	Bernalillo, Sandoval, Torrance, Valencia, Taos, Colfax, Union, Mora, Harding, San Miguel, Guadalupe, Quay, Cibola, McKinley, San Juan, Rio Arriba, Santa Fe, Los Alamos Counties
Southwest Regional Housing and Community Development		\$ 2,400,0	Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation	Weatherization - Energy\$mart Solar Program	2024 Legislative Allocation	170	Southwestern	Dona Ana, Eddy, Grant, Hidalgo, Luna, Sierra, Curry, De Baca, Lincoln, Chaves, Roosevelt, Otero, and Lea Counties
City of Las Cruces		\$ 1,500,0	00 Rental and single family development	Housing Innovation	SFY24 STB	-	Las Cruces	Dona Ana County
Village of Ruidoso		\$ 287,	Rental and single family	Housing Innovation	SFY24 STB	10	Ruidoso	Lincoln County
Redfeather Development		\$ 25,0	Single family emergency	Weatherization	2024 Legislative Allocation	2	Navajo Nation	Navajo Nation
Village of Ruidoso		\$ 712,4	98 Rental and single family development	Housing Innovation	2024 Legislative Allocation	-	Ruidoso	Lincoln County
Forget Me Not Park		\$ 375,0	Homelessness and	Homeless and Homelessness Prevention (Housing Innovation)	2024 Legislative Allocation	40	Socorro/ Truth or Consquences Area	Socorro County
Home Improvement Program		\$ 100,0	00 Single family emergency repairs, accessibility, energy efficiency improvements and rehabilitation		2024 Legislative Allocation	7		Guadalupe, Quay, Harding, Union, Rio Arriba, San Juan, McKinley, and Los Alamos Counties
Tierra del Sol Housing Corporation	Vado New Horizons	\$ 1,000,0	00 Rental and single family development	SF Development	2024 Legislative Allocation	56		Dona Ana County
Lincoln Avenue Communities	Cresta Ranch	\$ 4,000,0	00 Rental and single family development	Gap Financing	2024 Legislative Allocation	240		Santa Fe County
DBG Properties	Tierra Linda Apartments	\$ 3,000,0	Rental and single family	Gap Financing	2024 Legislative Allocation	240		Bernalillo County

Awardee	Award	Award Amo	unt Certified Use	Activity	New Mexico Housing Trust Fund Funding Source	Anticipated Impact (Households)	City	County
Saranam		\$ 732	939 Homelessness and Homelessness Prevention	Homeless and Homelessness Prevention (Housing Innovation)	2024 Legislative Allocation	13		Bernalillo County
Dominium Development and Acquisition LLC	Turquoise Trail	\$ 2,000	000 Rental and single family development	Rental Developmet	2024 Legislative Allocation	312	Santa Fe	Santa Fe County
Synergy Community Development Corp	Sunset 1600 Apartments	\$ 3,000	000 Rental and single family development	Rental Developmet	2024 Legislative Allocation	60	Roswelll	Chaves County
Santa Fe Community Housing Trust	Arroyo Oeste Phase II	\$ 1,000	000 Rental and single family development	SF Development	SFY24 STB	20	Santa Fe	Santa Fe County
Y.M.H. Inc.	South 40 Subdivision	\$ 2,000	000 Rental and single family development	SF Development	2024 Legislative Allocation	47	Hobbs	Lea County
Dona Ana County Health and Human Services Department		\$ 714	972 Rental and single family development	Housing Innovation	SFY25 STB	8		Dona Ana County
DreamTree Project		\$ 500	000 Rental and single family development	Housing Innovation	SFY24 STB	250	Taos	Taos County
Chelsea Investment Corp.	West Mesa Ridge A	\$ 3,000	000 Rental and single family development	Rental Developmet	2024 Legislative Allocation	128	Albuquerque	Bernalillo County
Total		\$ 101,735	409					