

August 2023

## US & NM Construction Outlook: Rotation or Retreat?

Ken Simonson

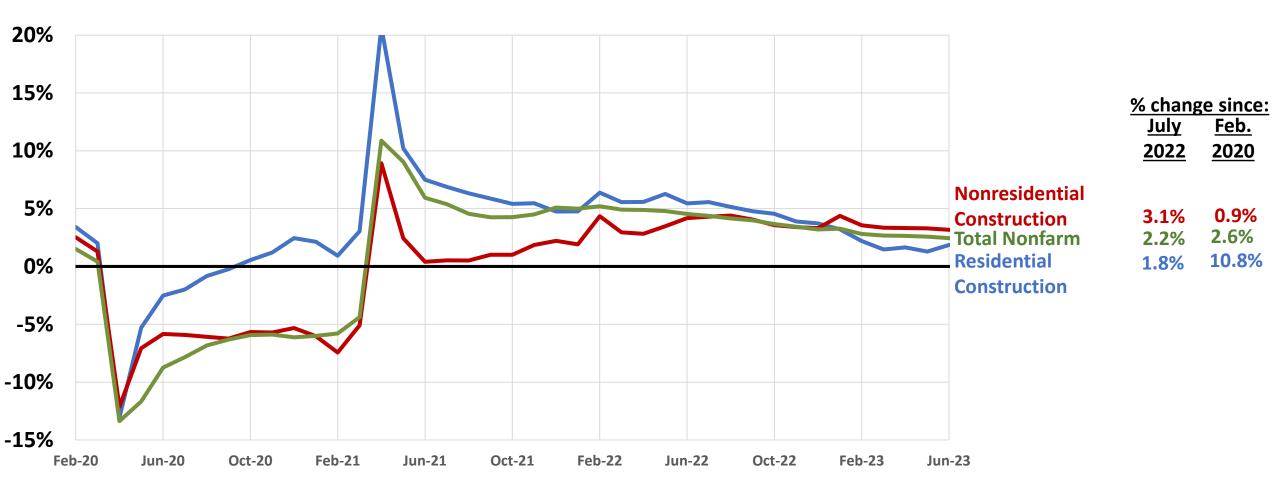
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#### Total nonfarm & construction employment, Feb. 2020-July 2023

Year-over-year change, seasonally adjusted





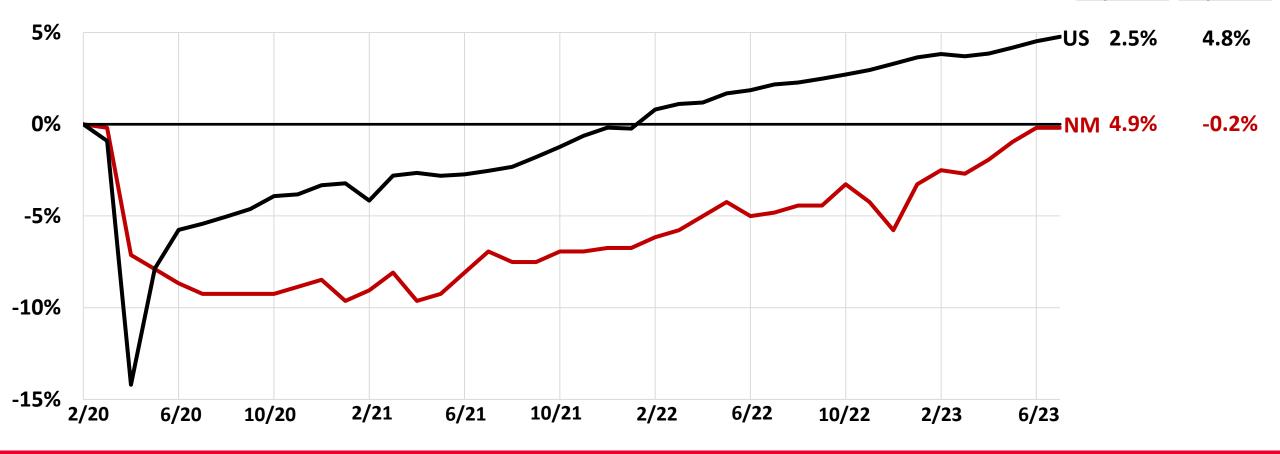
### **US & NM Construction Employment**

Cumulative change, Feb 2020-July 2023, seasonally adjusted



<u>% change</u>

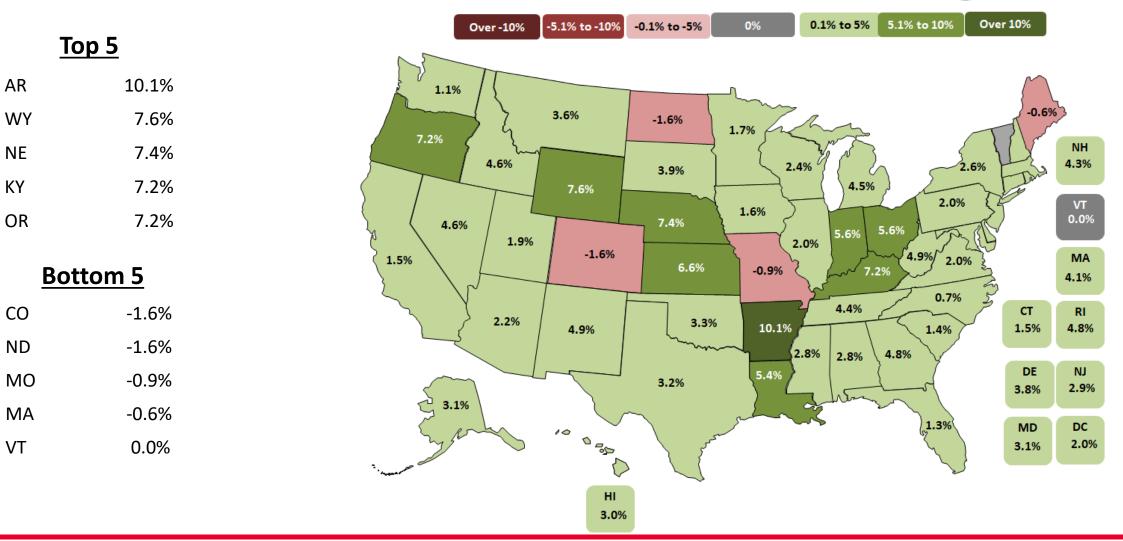
July 2022- Feb 2020-July 2023: July 2023:



#### Construction employment change by state, July 2022-July 2023 (U.S.: 2.5%)

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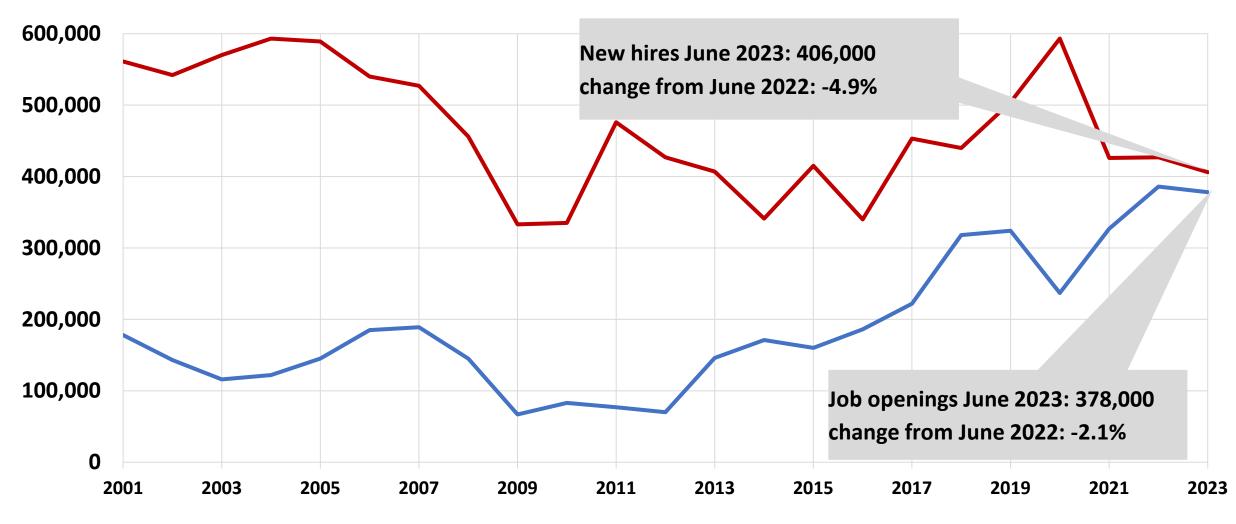
45 states & DC up, 4 states down, VT unchanged



### **Construction job openings & new hires**

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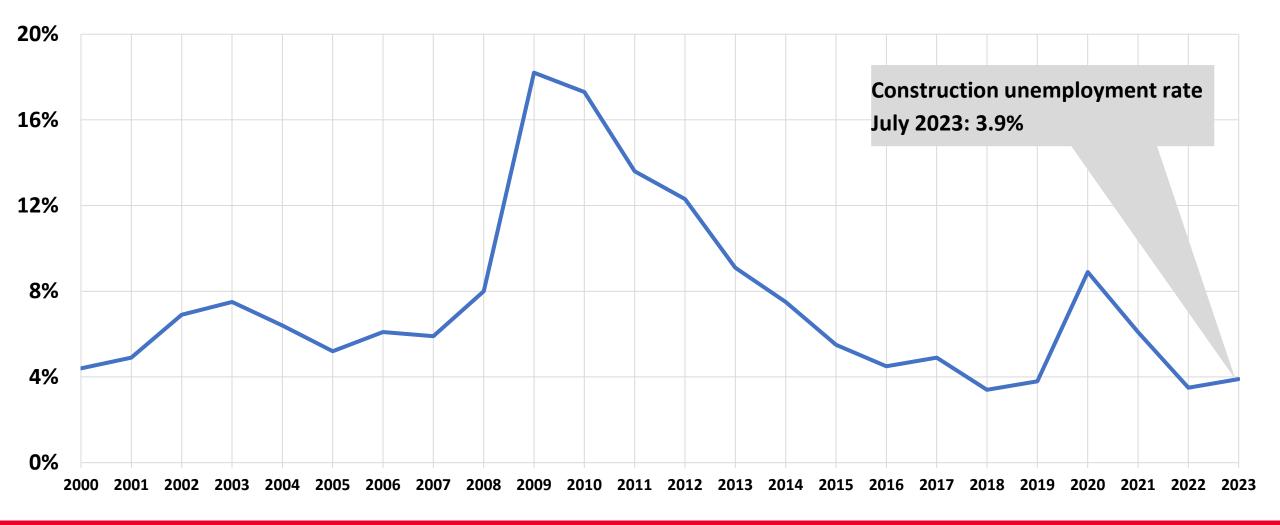
Job openings and hires, June 2001-June 2023, not seasonally adjusted



### **Construction unemployment rate**

July 2000-July 2023, not seasonally adjusted





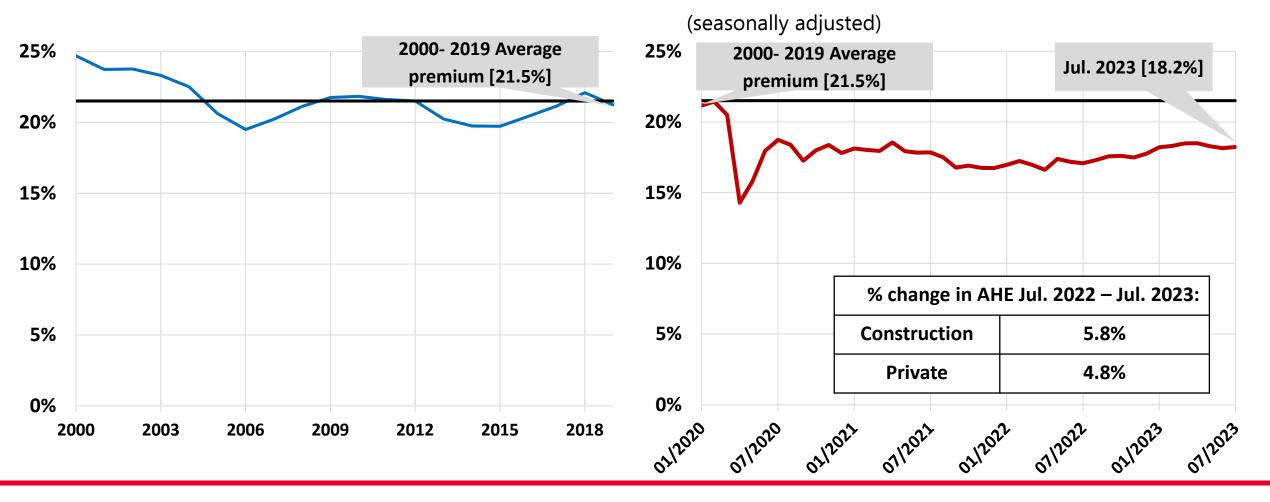
### **Construction wage "premium" vs. total private sector**

Excess of average hourly earnings (AHE) for production and nonsupervisory employees in construction vs. private sector



**Annual premium**, 2000-2019

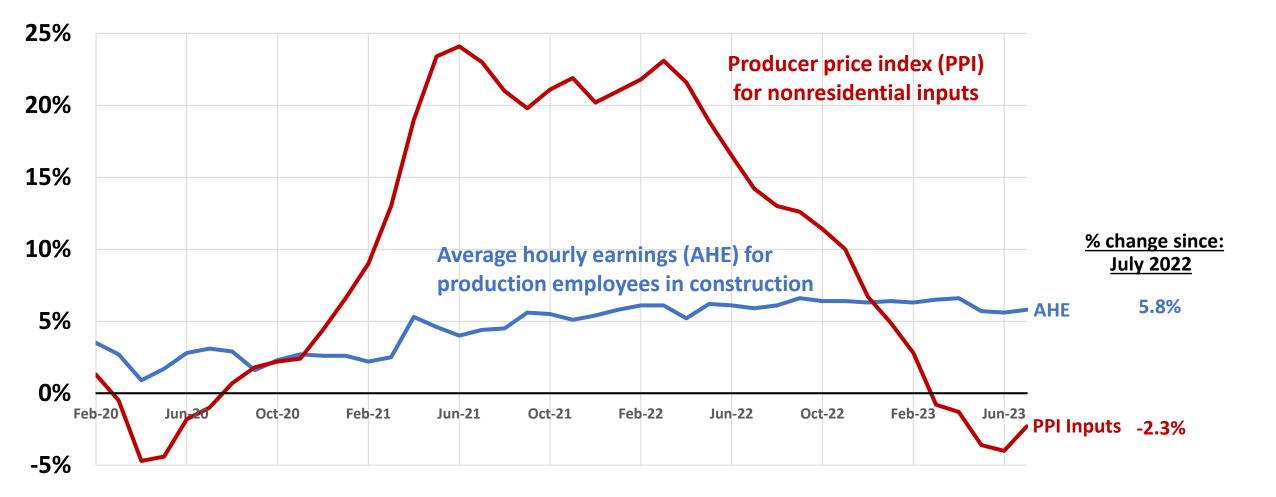
#### Monthly premium, Jan. 2020-Jul. 2023



### **Construction inputs & labor costs**

Year-over-year change in PPI for nonresidential inputs & AHE for production employees in construction, Feb. 2020 – July 2023





8 | Source: Bureau of Labor Statistics, PPI, www.bls.gov/ppi ; Current Employment Statistics, AHE, https://www.bls.gov/ces/ ©2023 The Associated General Contractors of America, Inc.

#### Not all construction costs are cooling!



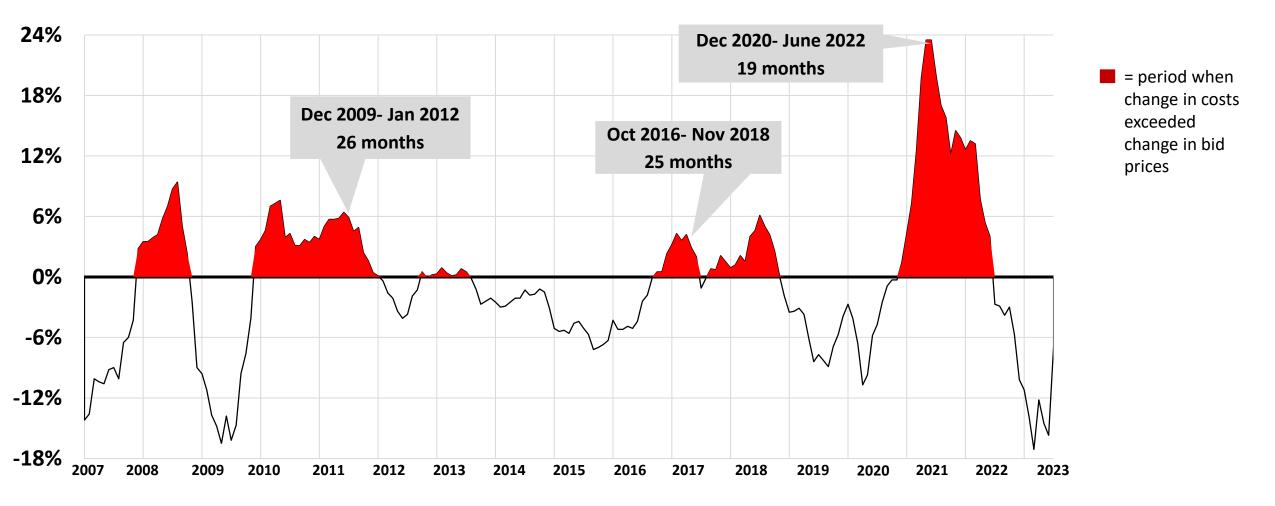
producer price indexes, 1 - & 12-mo. change (not seasonally adjusted)

	July 2023 change from:	
	June 2023	July 2022
	<u>(1 month)</u>	<u>(12 months)</u>
Cement	1.7%	12.6%
Ready-mix concrete	0.6%	10.4%
Construction machinery and equipment	1.6%	9.3%
Subcontractor price indexes, nonresidential building work		
Roofing contractors	-0.1%	12.2%
Electrical contractors	-1.5%	4.5%
Plumbing contractors	0.2%	6.5%
Concrete contractors	-2.7%	-1.2%

#### Cost squeeze on contractors can reappear suddenly, last 2+ years

Difference between year-over-year change in materials costs vs. bid prices, Jan 2007-Jul 2023





Source: BLS, www.bls.gov/ppi, producer price indexes for goods inputs to nonresidential construction (material costs)

<sup>10</sup> and new school building construction (bid prices)

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#### Change in construction spending: June 2023 vs. June 2022 Year-over-year % change in current (not inflation-adjusted) dollars, seasonally adjusted ASSOCIATION Total construction **4**% Private residential -10% Nonresidential 18% Manufacturing 80% Highway and street 20% Health care 11% Transportation 9% Education 8% Office 8% Power 5% Commercial 4% -40% -20% 0% 20% 60% 40% 80% 100%

11 Source: Author, from U.S. Census Bureau, www.census.gov/constructionspending

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#### Change in construction spending: June 2023 vs. June 2022

current (not inflation-adjusted) dollars, seasonally adjusted



**Total** 3%: Private residential -10% (single-family -21%; multi 22%; improvements -5%); public residential 7% Nonresidential 18% (private 21%, public 14%)

Nonresidential segments (in descending order of June 2023 spending; combined new & renovation spending)

- Mfg. 80% (computer/electronic 237%; chemical 23%; food/beverage/tobacco 18%; transportation equipment -2%)
- Highway and street 20%
- Commercial 4% (warehouse 3%; retail 2%; farm 15%)
- Power 5% (electric 8%; oil/gas fields & pipelines -7%)
- Education 8% (primary/secondary 6%; higher ed 10%)
- Office (including data centers) 8%
- Transportation 9% (air 8%; private rail/truck 13%; transit -6%)
- Health care 11% (hospital 11%; medical building 15%; special care -10%)
- Other: Sewage/waste 24%; Amuse/recreation 6%; Water supply 6%; Communications 1%; Lodging 20%; Conservation/development 30%

### **Medium-term outlook for construction**



- Economic recovery should continue but risk of recession remains
- Homebuilding appears poised for slow recovery
- Multifamily, warehouse, retail, office, lodging are at risk from rising financing costs
- Data center and manufacturing construction should remain hot
- Infrastructure Investment & Jobs Act, "Chips" Act, Inflation Reduction Act will give major boost to infrastructure, manufacturing, and power construction. BUT
  - money will be slow to turn into construction awards and spending

- Buy America(n), labor, environmental strings may tie up project starts for years

Materials cost and lead time trends are mixed, no longer all upward

Labor availability has resumed being the #1 challenge 2023 The Associated General Contractors of America, Inc.

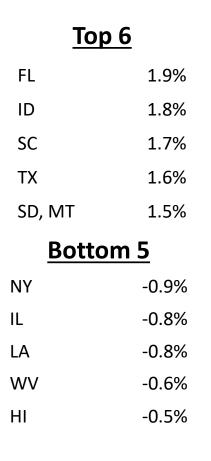
### Long-run construction outlook

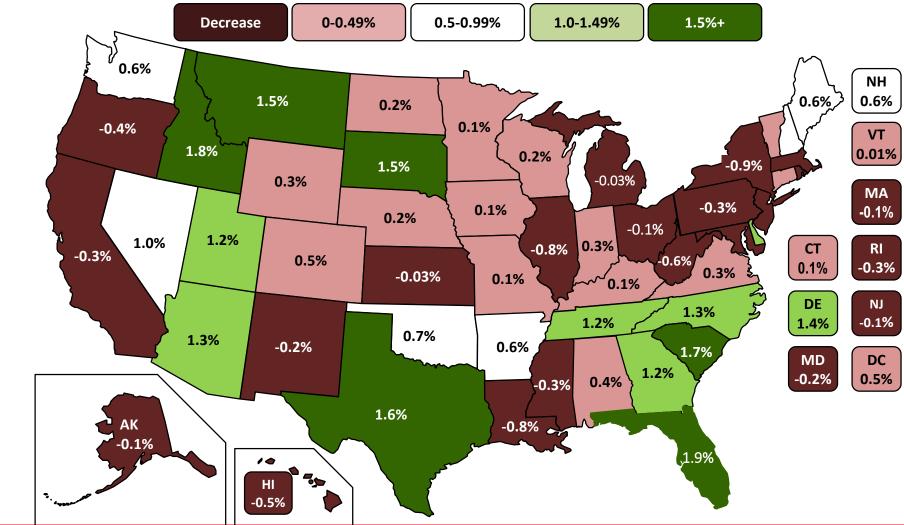


- Finding workers will be a challenge for much longer than materials costs or supply
- Slower population growth means slower demand growth for most construction
- Slowing demand for K-12, decline for higher ed construction
- Permanent shift from retail to e-commerce/distribution structures
- More specialized and online healthcare facilities; fewer hospitals, nursing homes
- More wind, solar, battery storage and charging facilities, and related manufacturing
- Not clear if offices will decentralize or remain in less demand
- Not clear if recent urban/rural or state-to-state migration will remain or reverse

# Population change by state, July 2021–July 2022 (U.S.: 0.38%)







### **AGC** economic resources

(email ken.simonson@agc.org)

- *Data DIGest*: weekly 1-page email (subscribe at <u>http://store.agc.org</u>)
- ConsensusDocs Price Escalation Resource <u>Center</u>: <u>https://www.consensusdocs.org/price-escalation-clause/</u>
- Surveys, state and metro data, fact sheets: <u>www.agc.org/learn/construction-data</u>
- Monthly press releases: construction spending; producer price indexes; national, state, metro employment with rankings: <u>https://www.agc.org/newsroom</u>





Prices show mixed trends in April

The producer price index (PPI) for material and service inputs to new nonresidential construction rose 0.5% from March to April but declined 1.1% year-over-year (y/y), according to Bureau of Labor Statistics (BLS) data posited on Thursday...

#### Read more

#### Construction pay tops U.S. median by 18%

"Half of payrol workers in construction earn more than \$54,540," 18% more than the U.S. modian wage of \$46,310, "and the top 25% make al least \$77,300," 4.5% ingher than the U.S. top quartile base of \$73,480, the National Association of Hore Builders reported on Tusaday, based on its analysis of May 2022 Occupational Employment and Wage Statistics posted by BLS.

#### Child counts decline in 35 states

In a trend with implications for school and other construction, "Thirty-live states have fewer children than they did five years ago, a situation caused by declining birth rates nationwide, but also by young families migrating across state borders in search of cheaper housing," Stateline reported on Thursday...

#### Results from RICS-AACE construction survey

Firms reporting declining profit margins outnumbared firms reporting rising margins by 27 percentage points (a net balance reading of -27%) in the first quarter (01) 2023 RICS-AACE USA Construction Monitor, covering 60 responses between March 8 and April 21 and posted by RICS on Monday...



#### AGC Highway safety survey closes tonight

Highway contractors are invited to complete AGC's annual highway work zone safety survey by tonight, May 12. Responses will be kept confidential...

#### Census of Construction reminder The Census Bureau reminded firms in all industries, "The due date for responding to the 2022

Economic Cansus has passed, but it's not too late to respond.".



