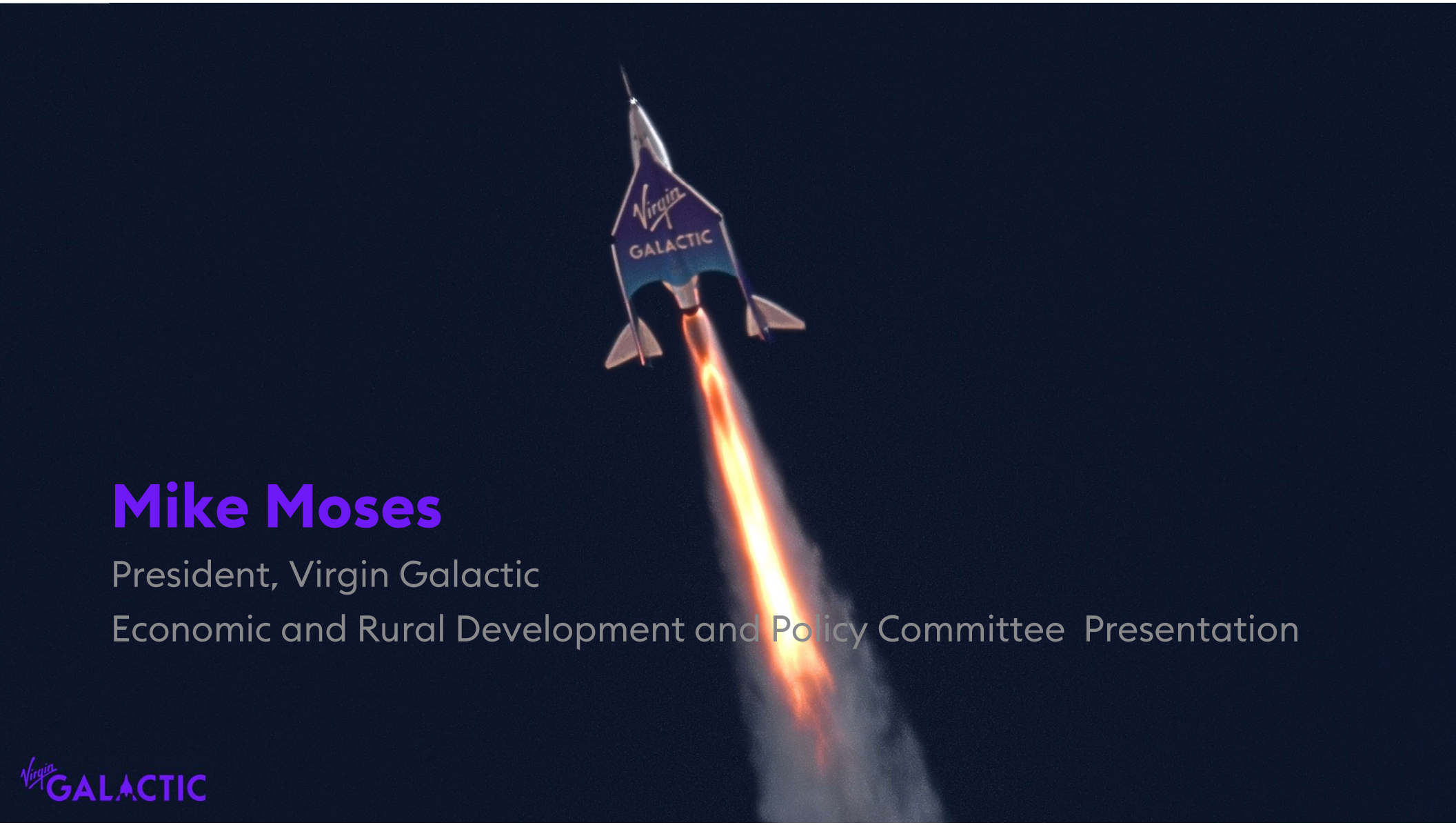
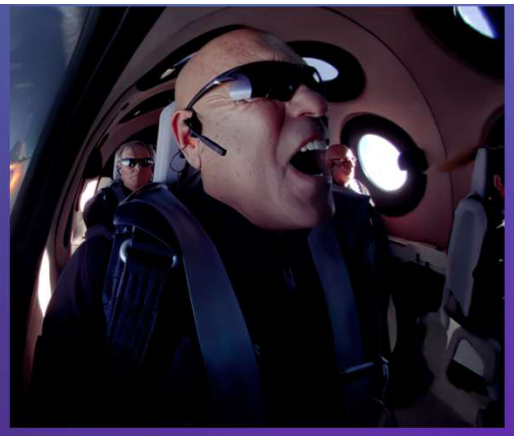


Mike Moses

President, Virgin Galactic

Economic and Rural Development and Policy Committee Presentation

Virgin GALACTIC



GALATTICO

GALACTIC

GALACTIC III

GALACTIC FOUR

GALACTIC

GALACTIC 6

GALACTIC 7

WE'VE CREATED

26 NEW ASTRONAUTS SINCE WE BEGAN COMMERCIAL SERVICE

COMMUNITY IMPACT

ECONOMY

Our New Mexico operations have generated a direct spend totaling more than $180 Million since 2011, including:

- **$100+ Million in payroll and wages**
- **$55+ Million in NM local suppliers (200+)**
- **$35+ Million lease and operational payments to State of New Mexico (NMSA)**

TOURISM

Virgin Galactic's spaceflights in 2023 have resulted in:

- **2500+ Local hotel rooms booked**
- **Connecting thousands of out-of-state visitors to New Mexico**

Outreach

Virgin Galactic continues to engage with local communities to encourage the next-generation to reach for the stars!

Local and State STEM involvement providing unique opportunities to students in local higher education

COMMUNITY IMPACT

ECONOMY

Our New Mexico operations have generated a direct spend totaling more than $180 Million since 2011, including:

- **$100+ Million in payroll and wages**
- **$55+ Million in NM local suppliers (200+)**
- **$35+ Million lease and operational payments to State of New Mexico (NMSA)**

COMMUNITY IMPACT

TOURISM

Virgin Galactic's spaceflights in 2023 have resulted in:

- **2500+ Local hotel rooms booked**
- **Connecting thousands of out-of-state visitors to New Mexico**

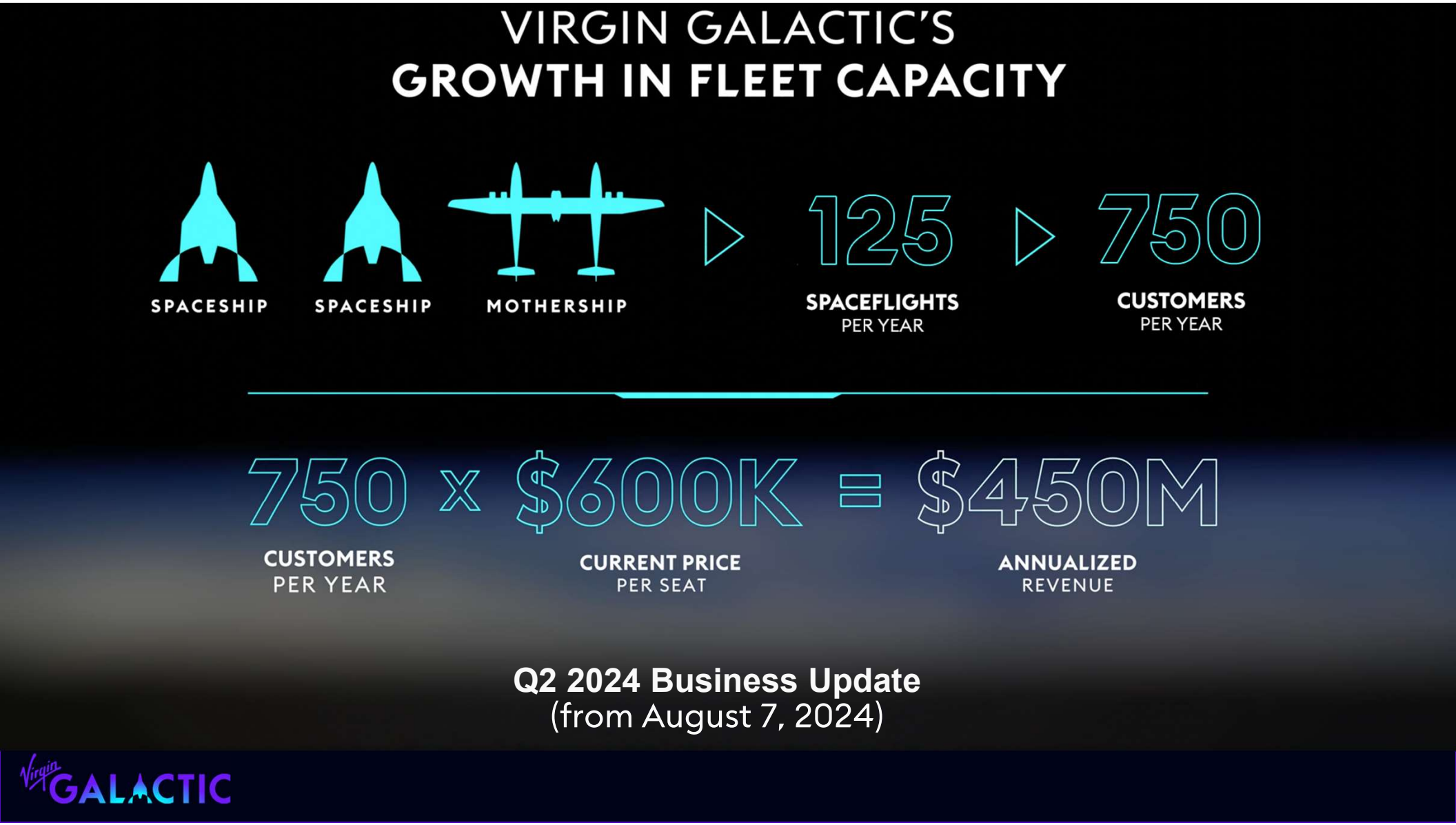
COMMUNITY IMPACT

Outreach

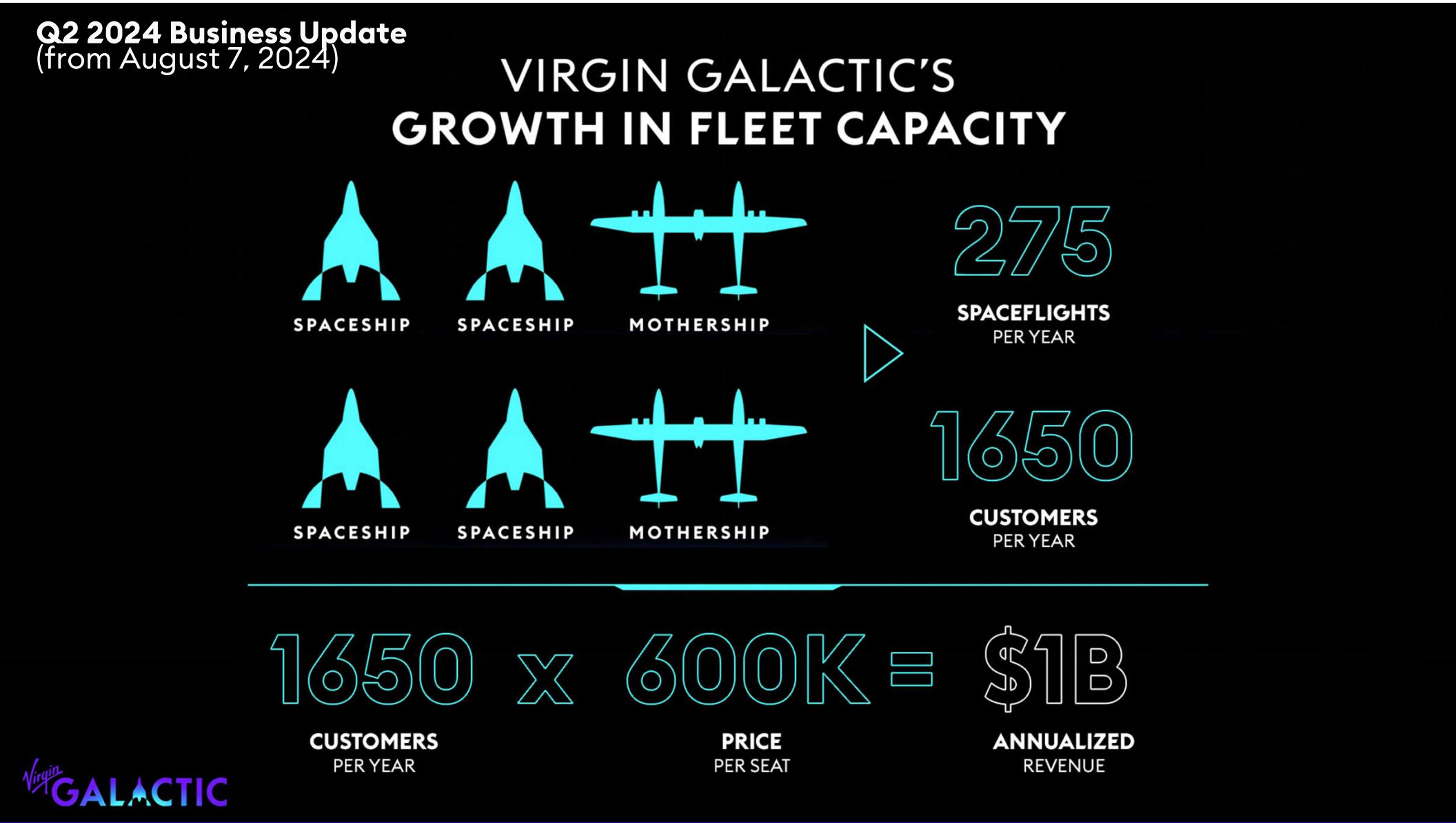
Virgin Galactic continues to engage with local communities to encourage the next-generation to reach for the stars!

Local and State STEM involvement providing unique opportunities to students in local higher education

Delta-class Spaceships


VIRGIN GALACTIC'S
GROWTH IN FLEET CAPACITY
SPACESHIP
SPACESHIP
MOTHERSHIP
125
SPACEFLIGHTS
PER YEAR
750
CUSTOMERS
PER YEAR
750 x $600K = $450M
CUSTOMERS
PER YEAR
CURRENT PRICE
PER SEAT
ANNUALIZED
REVENUE
Q2 2024 Business Update
(from August 7, 2024)
Virgin GALACTIC

Q2 2024 Business Update
(from August 7, 2024)



Phoenix – Delta Spaceship Final Assembly Facility

NEW MEXICO
OPERATIONAL HEADQUARTERS
CALIFORNIA
Design & Engineering
MESA/PHX
Delta Assembly
SPACEPORT AMERICA
Operational HQ

Spaceport America Expansion - Virgin Galactic Launch Hangar

“New Mexico, you are even more enchanting from space.”
- Jamila Gilbert, Astronaut 007