

Oil & Gas Markets Outlook Implications for New Mexico

Presentation to State of New Mexico Legislative Finance Committee 27-September-2023

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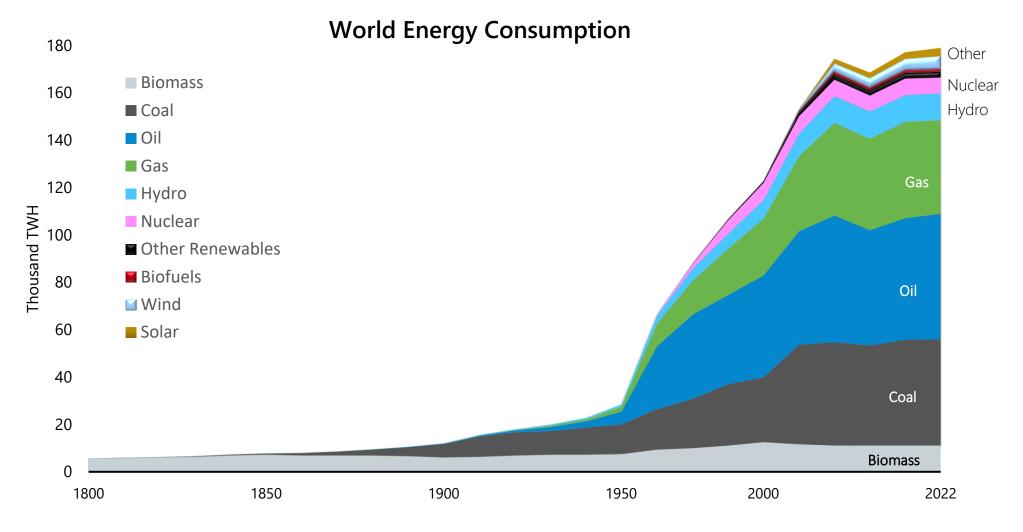
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Global Energy and Economy

Energy System Changes Take Time

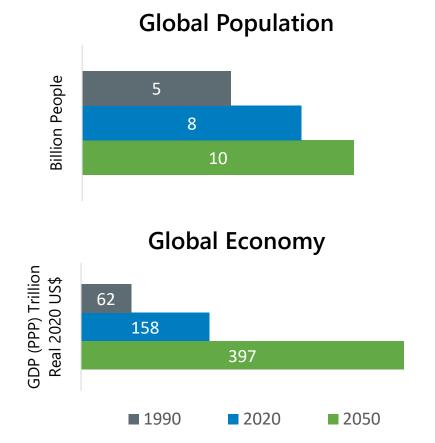


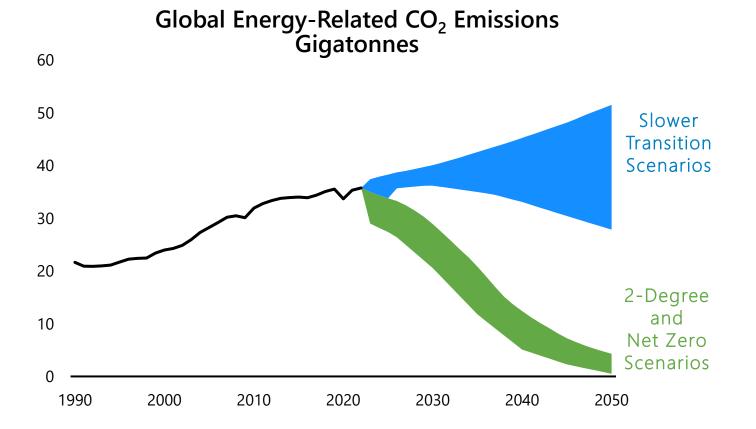
Past Energy Transitions were Gradual and Additive



Decarbonization Challenge

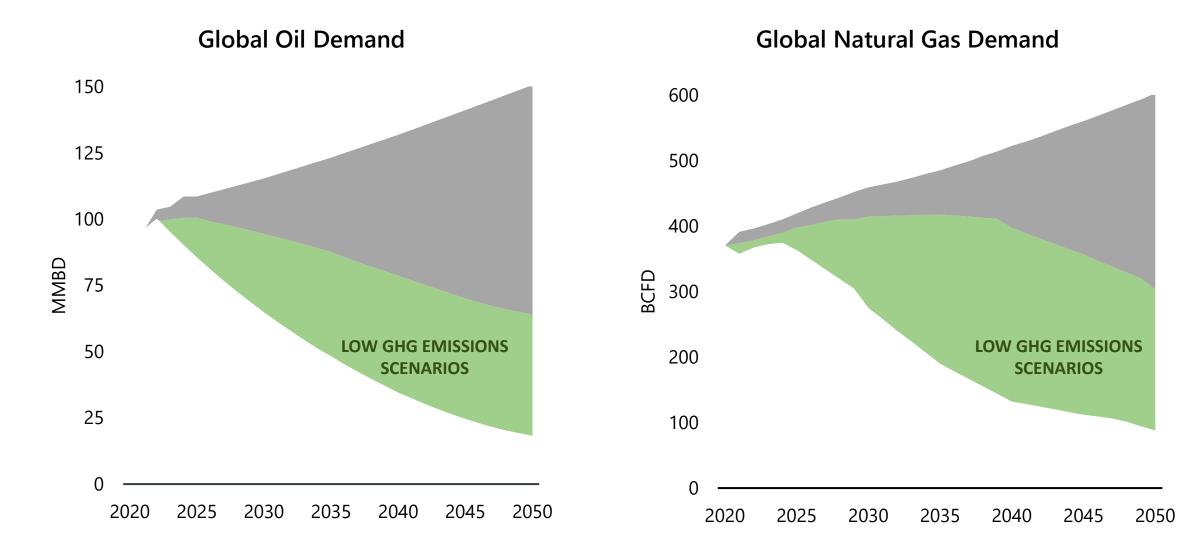




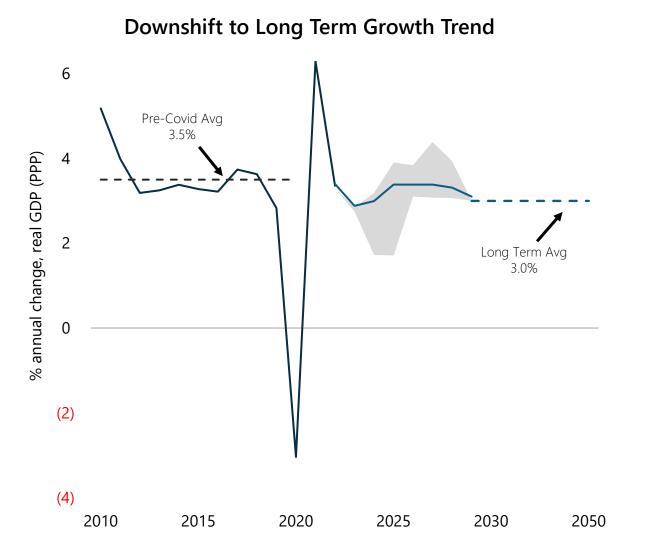


Source: Population, GDP and historical CO2 emissions from S&P Global Commodity Insights. Forward looking CO2 from industry consultants, publicly available data, and ConocoPhillips estimates based on 3rd party data.

Oil & Natural Gas Needed Even in 1.5 Degree Energy Scenarios



Global Economy: Slower Growth Long Term vs Past



Asynchronous global growth

• Geopolitical risks prominent

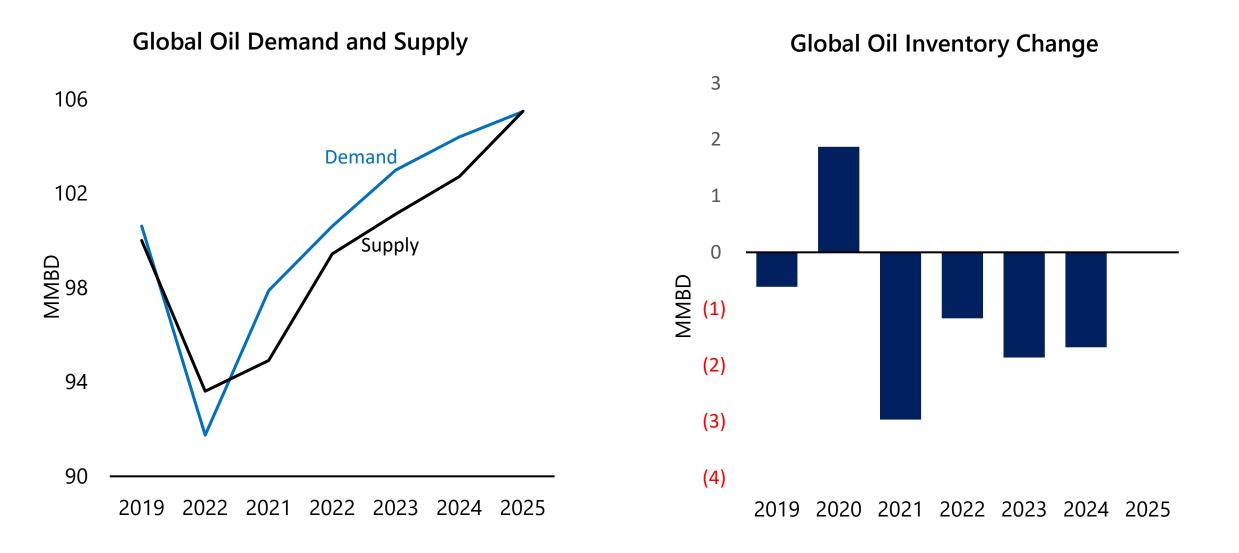
• Demographics drive downshift



Oil Market Outlook

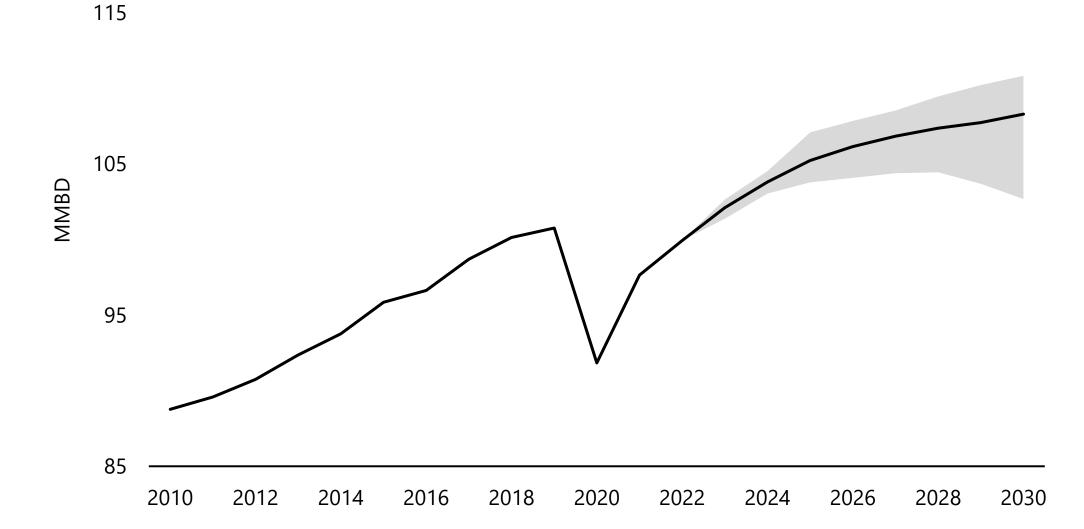
Near-Term Global Oil Market Fundamentals







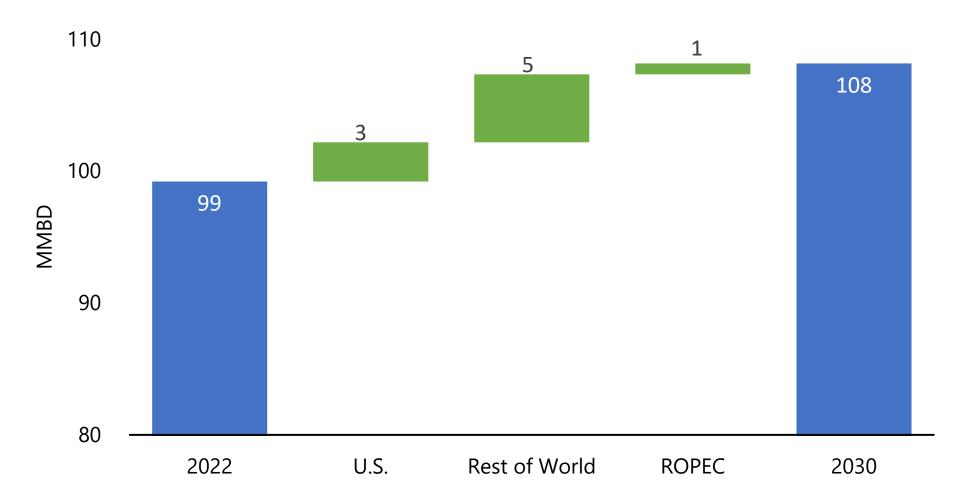




Global Oil Supplies



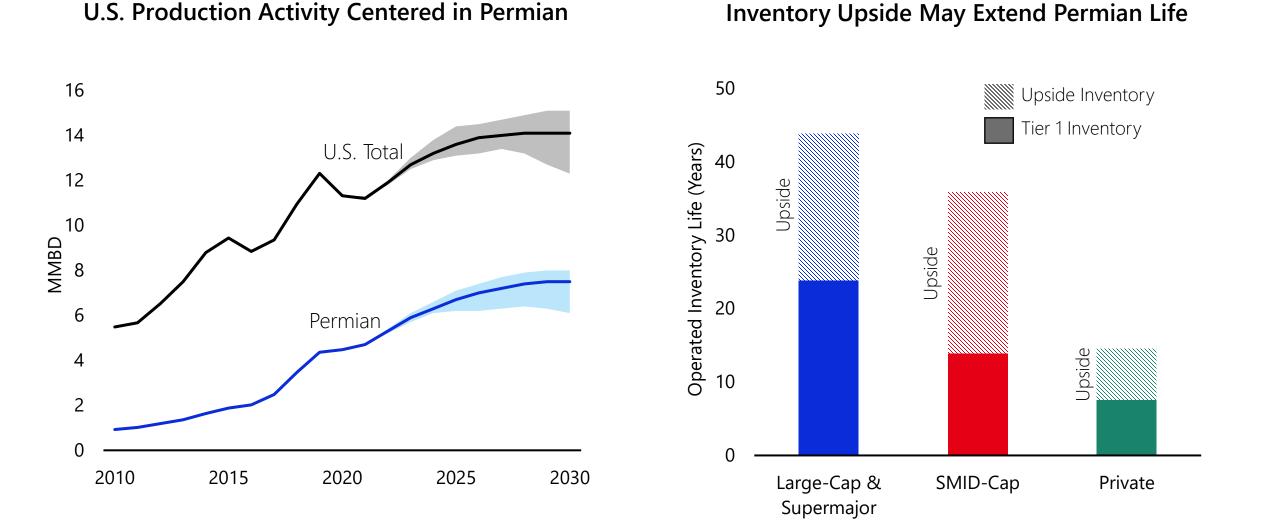
Global Oil Supply by Key Region



U.S. Production Growth Led by Permian

U.S. Production Activity Centered in Permian





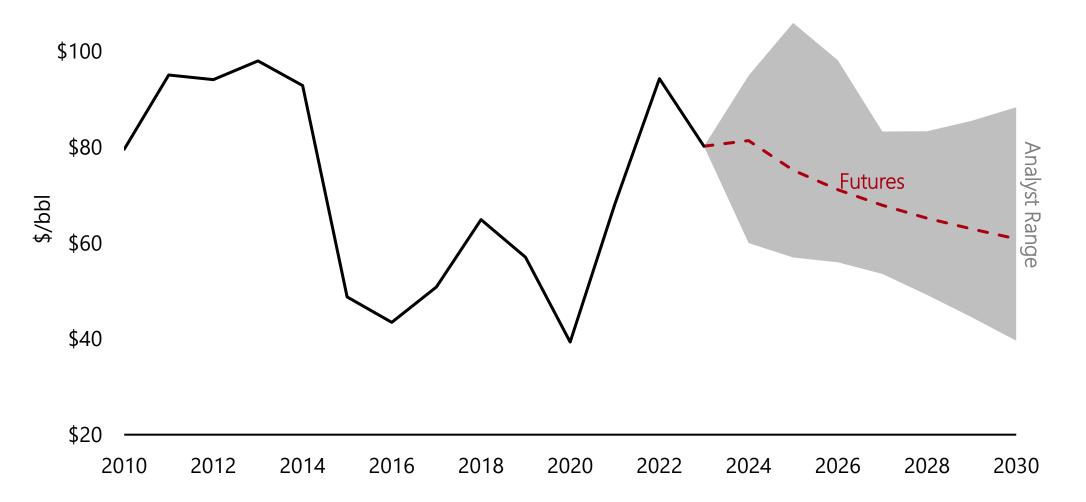
Source: Enverus, Industry Consultants, Government Agencies. Production shown is crude and condensate; excludes NGLs.

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Global Crude Oil Prices





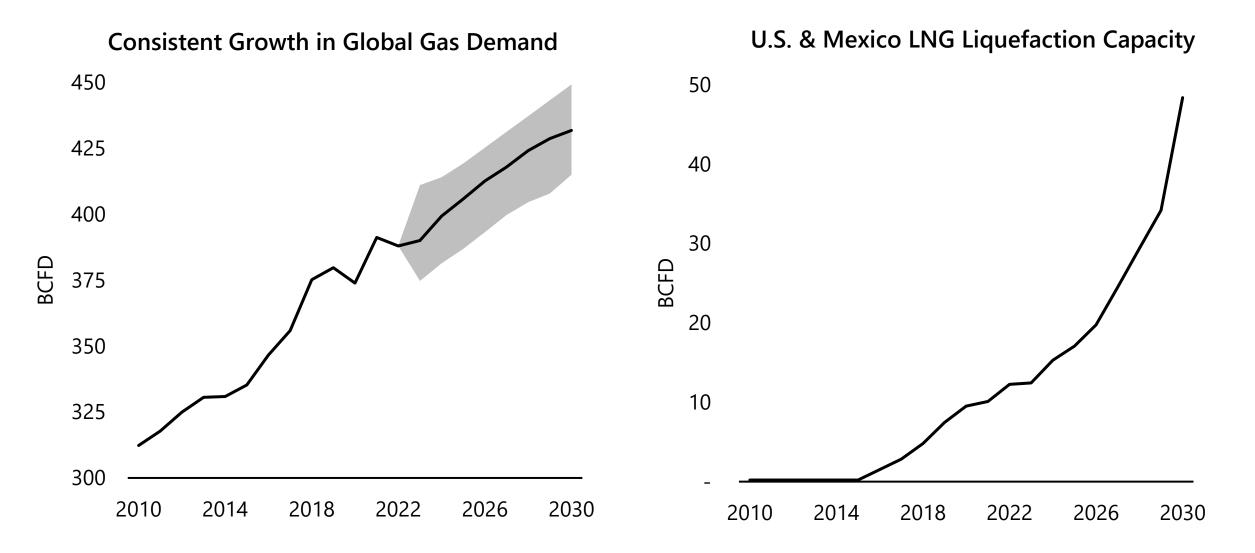




Natural Gas Market Outlook

Global Gas Demand Growth Supported by North American LNG

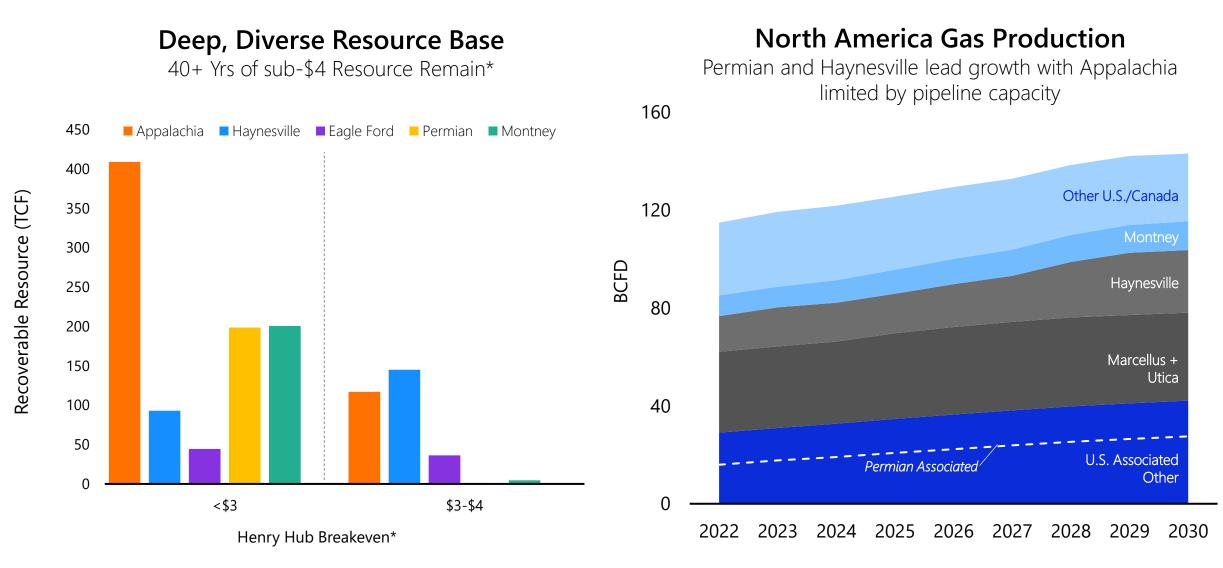


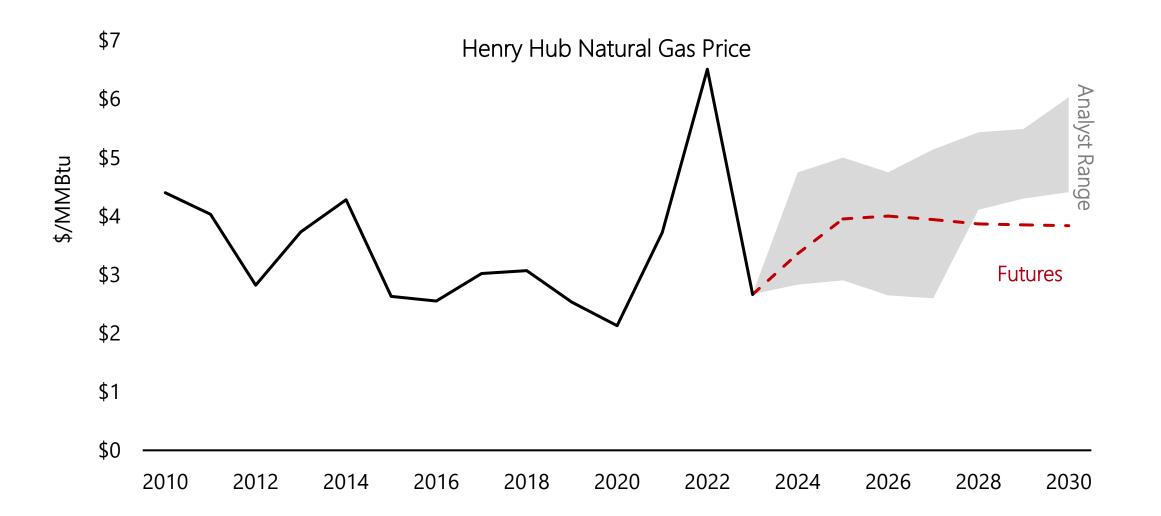


Source: Rystad Energy GasMarket Cube September 2023, Industry Consultants, Government Agencies

North America's Low-Cost Gas Supplies Domestic + LNG Markets



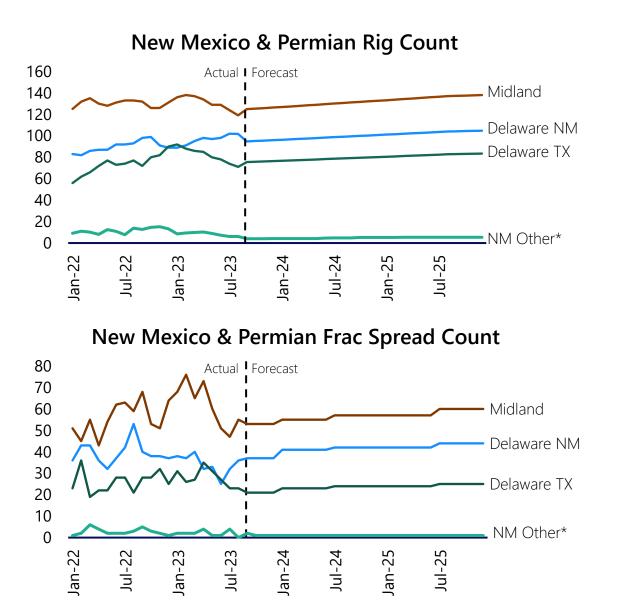






New Mexico

Permian Activity



60,000 ■ < \$40 ■ \$40-\$50 ■ \$50-60\$ ■ >\$60 50,000 40,000 30,000 20,000 10,000 Delaware NM Midland Delaware TX

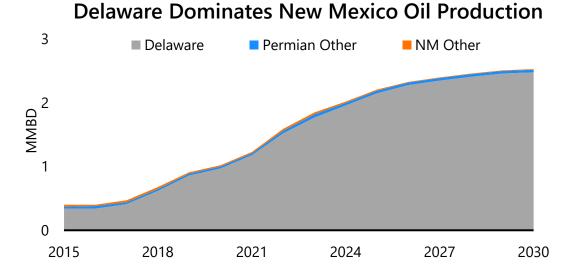
Gross Well Count

Delaware NM Has The Most Sub-\$50 Inventory

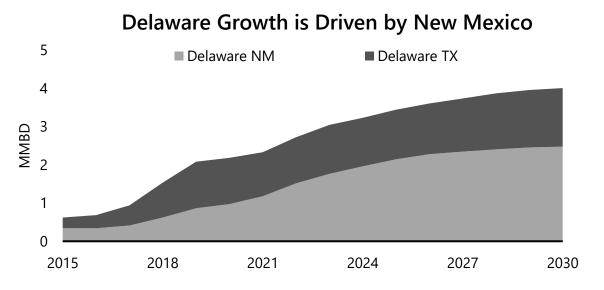
Source: Enverus *NM Other includes Permian Other Horizontal, Permian Non-Horizontal, and San Juan Horizontal.



New Mexico Production Outlook



Rising Contribution of Delaware Gas Delaware Permian Other NM Other BCFD



Improved Capital Efficiency in Delaware NM 1,500 ----- Days/1000 Lateral ft Drilled (RHS) Cost/ft (\$) (LHS) 1,400 Days Cost/ft (\$) 1,300 1,200 1,100

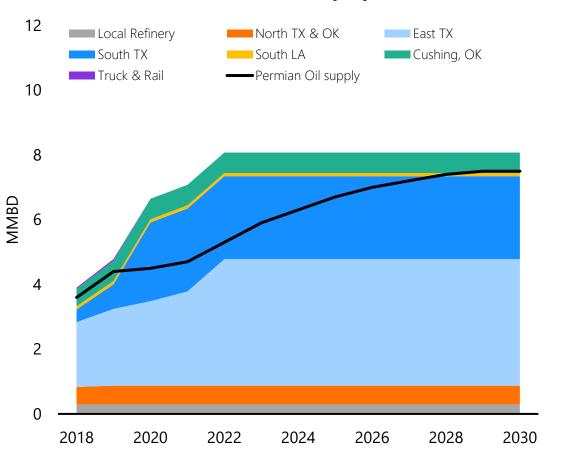
Source: Enverus

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Permian Offtake Outlook





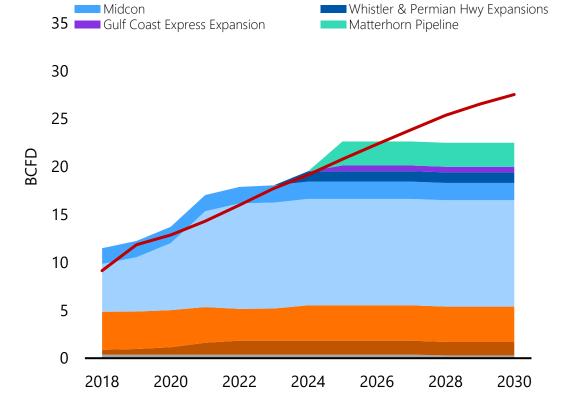
Permian Oil Takeaway by Market

Permian Gas Takeaway by Market 40 Local Demand Exports to Mexico

West

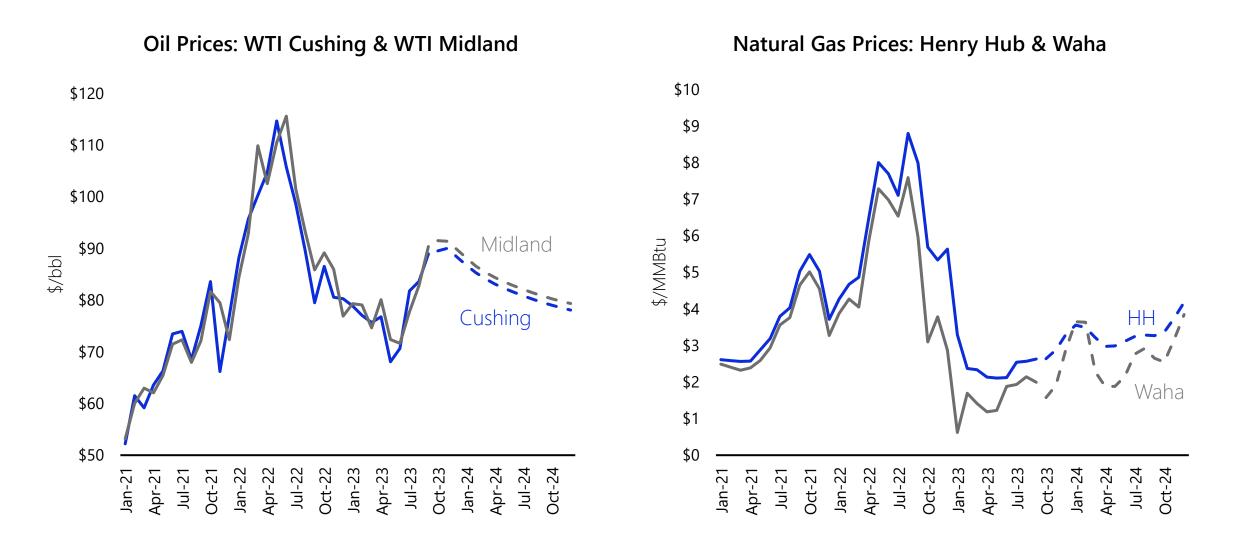
Midcon

Gulf Coast Texas



Permian Basin Pricing





Sources: Argus and 2023 CME Group, Inc, futures as of Sept 25

Concluding Remarks

- Oil and Natural Gas remain vital energy sources for many decades ahead
- Permian Basin is advantaged by large low-cost resource base and access to markets
- New Mexico hosts key Delaware Basin acreage to meet domestic and global demand

