



NEW MEXICO

Connecting the Land of Enchantment to the World

For more than a century, BNSF Railway Company has played an important role in New Mexico's economy. Today the tradition continues with BNSF's 32,500-mile network delivering goods to New Mexico's growing population and helping the state's companies move products around the world.

New Mexico is part of the "Transcon Corridor," which hauls the consumer goods that we all use everyday. From HDTVs to clothes and cars, this major route serves as a gateway for imports and exports for our nation's consumers and businesses.

We also deliver cleaner-burning coal from the West to provide the energy that helps power the New Mexico economy, lumber and other building materials from the Northwest and the Southeast to satisfy construction demands throughout the state, and fertilizer from plants around the country to feed crops on the New Mexico plains.

In addition, BNSF helps New Mexico farmers and businesses distribute their products globally. Annually, we help farmers move nearly 10,000 carloads of agricultural products out of the state, and we help the state's gypsum and coal producers deliver their products around the nation.

In all, BNSF moves more than 4.2 million carloads of freight in New Mexico annually.

Since 2014, BNSF has been instrumental in locating 28 new or expanded facilities in New Mexico, creating more than 200 jobs and more than \$240 million in investments. Projects include Ironhorse Permian Basin, LLC in Artesia, Rangeland Energy, LLC in Loving, and Titan Lansing Transloading, LLC in Carlsbad. New Mexico is home to two BNSF Certified Sites: Central New Mexico Rail Park in Los Lunas and Gallup Energy Logistics Park in Gallup.

BNSF employs nearly 1,400 people in New Mexico, and ranks as one of the largest employers in many of the state's communities, including Clovis, Belen, and Gallup.

With a payroll of nearly \$120 million, BNSF continues to contribute significantly to New Mexico's economy. In addition, the BNSF Foundation plays an active role in many communities within the state, and has contributed more than \$870,000 in donations to various local charities since 2012.



BNSF Railway Service in New Mexico - 2016

Employees
1,375

Payroll
\$119,459,939

BNSF Foundation Giving
\$872,787 (since 2012)

Lines Operated
Route miles owned: 1,084
Route miles trackage rights: 514

Carloadings
Originated: 77,995
Handled within state: 4,232,309
Terminated: 73,354

Major Facilities

Rail Yards

Albuquerque, Belen, Clovis, Gallup

Intermodal Facilities

Albuquerque

BNSF Facts

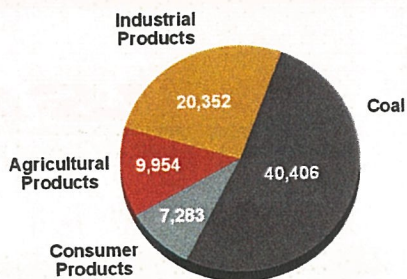
Operating in 28 States and 3 Canadian Provinces
BNSF Freight Cars: 72,000
Locomotives: 8,000
Route Miles: 32,500
Number of Employees: 41,000
Military: 7,200 veterans employed

Capital Commitments

In 2017, BNSF expects to invest approximately \$3.4 billion in its capital across its system. The largest component of the plan will be to replace and maintain BNSF's core network and related assets to ensure BNSF continues to operate a safe and reliable network. In addition, the plan includes investing in expansion projects, continuing implementation of positive train control (PTC), and acquiring new locomotives, freight cars, and other equipment. In 2016, BNSF invested approximately \$115 million in New Mexico for capital projects.

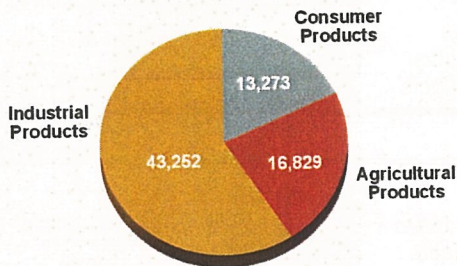
BNSF 2016 Volume—New Mexico

Products Shipped From New Mexico



77,995 Carloads and Intermodal Units

Products Shipped To New Mexico



73,354 Carloads and Intermodal Units

Coal

About 10 percent of the electricity produced in the United States is generated from coal hauled by BNSF. More than 90 percent of the coal BNSF hauls comes from the Powder River Basin (PRB) in Wyoming and Montana and is 60 percent lower in sulfur than most other U.S. coal sources.

Agricultural

BNSF is one of the largest grain-hauling railroads in the United States. In fact, BNSF hauls enough grain to supply 900 million people with a year's supply of bread. Approximately 50 percent of the agricultural commodities traffic BNSF hauls is transported to export points in the Pacific Northwest, Gulf of Mexico, Mexico and the Great Lakes.

Consumer

Many items found in local retail stores, restaurants and automobile dealerships were shipped on a BNSF train. Each year BNSF moves about 10 percent of the vehicles sold in the United States. BNSF is among the world's top transporters of intermodal traffic, and the only western U.S. railroad offering direct intermodal service to the Southeast, as well as the fastest intermodal service to the Northeast.

Industrial

BNSF is a leader in transporting forest products, chemicals, metals and other products that drive our economy. Each year BNSF transports enough lumber to build more than 500,000 homes; enough asphalt to lay a single lane road four times around the equator; and enough coiled sheet steel to lay the unrolled coils end to end 12 times between New York City and Seattle, WA.

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For more information,
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www.bnsf.com



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