



*Exceptional service in the national interest*

# NEW MEXICO LEGISLATIVE FINANCE COMMITTEE

*Building on Energy Research Development and  
Deployment*

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Sandia National Laboratories is a multimission laboratory managed and operated by National Technology & Engineering Solutions of Sandia, LLC, a wholly owned subsidiary of Honeywell International Inc., for the U.S. Department of Energy's National Nuclear Security Administration under contract DE-NA0003525.

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# TECHNOLOGY PARTNERSHIPS

*Tech transfer is a mission of the Labs and has wide-ranging internal and external impacts*



## Enhance Mission Delivery



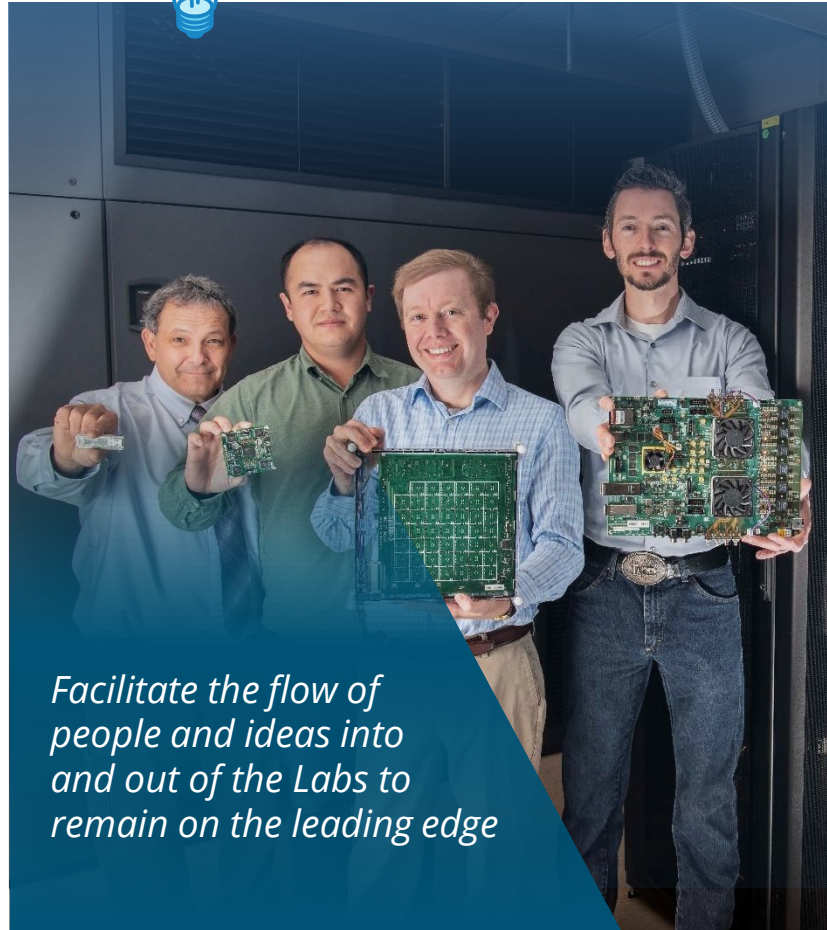
## Enable Innovation



## Maximize Public Good



*Develop/deploy technologies for mission delivery, capacity creation, and supply chain benefits*



*Facilitate the flow of people and ideas into and out of the Labs to remain on the leading edge*



*Enhance the local and national economy to ensure long-term competitiveness*

# TECH TRANSFER IS PART OF OUR MISSION

*The Integrated Partnerships Organization (IPO) serves as Sandia's Office of Research & Technology Applications (ORTA) and is how Sandia coordinates its tech transfer functions*



## ORTA and tech transfer requirement is established in law

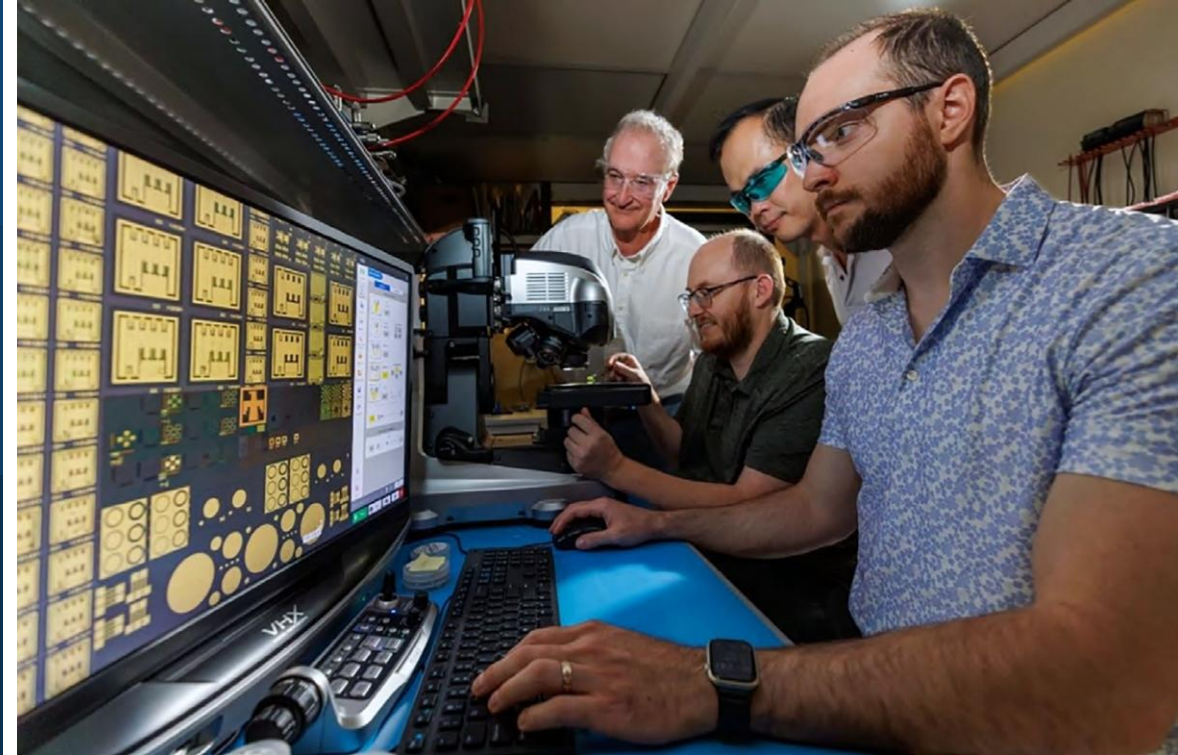
- Stevenson-Wydler Technology Innovation Act of 1980
- Federal Tech Transfer Act (1986)

## Sandia's Prime Contract

- Defines the tech transfer mission
- Says the mission should be carried out through an organization consistent with ORTA requirements

## The IPO is the organizing principle for the ORTA at Sandia, and consists of:

- Agreements
- Business Development
- Economic Development
- IP Management & Licensing
- Legal Tech Transfer



Examination of record-setting hafniagated GaN MOSFETs under an optical microscope. The material improves energy efficiency in power semiconductors by minimizing energy losses, which is critical amid growing demand from AI, data centers and global electrification. Hafnia gate dielectrics can be used cost-effectively in many applications, including transportation and smart grids.<sup>[1]</sup>

[1] <https://ip.sandia.gov/opportunity/hafnia-gate-dielectrics-for-energy-conversion/>

# SANDIA PARTNERSHIP OPPORTUNITIES

## SANDIA OFFERINGS:



**Collaborative Research**



**Licensing Opportunities**



**Small Business Assistance**



**Cutting-edge Equipment and Facilities**



**Technical Expertise**



**Connection to Communities of Innovators**

## PARTNERSHIP MECHANISMS:



### Cooperative Research and Development Agreement (CRADA)

Sandia and one or more partners outside the Federal government collaborate and share the results of a jointly conducted research and development project.



### License

Sandia conveys IP rights to a licensee for commercial, research, or evaluation purposes. IP includes patent applications, patents, copyrights, and trademarks.



### Strategic Partnership Projects, Non-Federal Entity Agreements (SPP/NFE)

Sandia performs work on a reimbursable basis for a non-Federal entity sponsor.



### Technology Deployment Centers

Streamlined access to Sandia facilities, equipment, and personnel (not intended for use when IP may be generated)



### New Mexico Small Business Assistance (NMSBA) and Technology Readiness Initiative (TRGR)

Provides New Mexico small businesses facing technical challenges access to the unique expertise and capabilities of Los Alamos and Sandia labs at no cost to them.



## PARTNER TYPES



Business, Industry & Non-Profits



Universities



Government Agencies

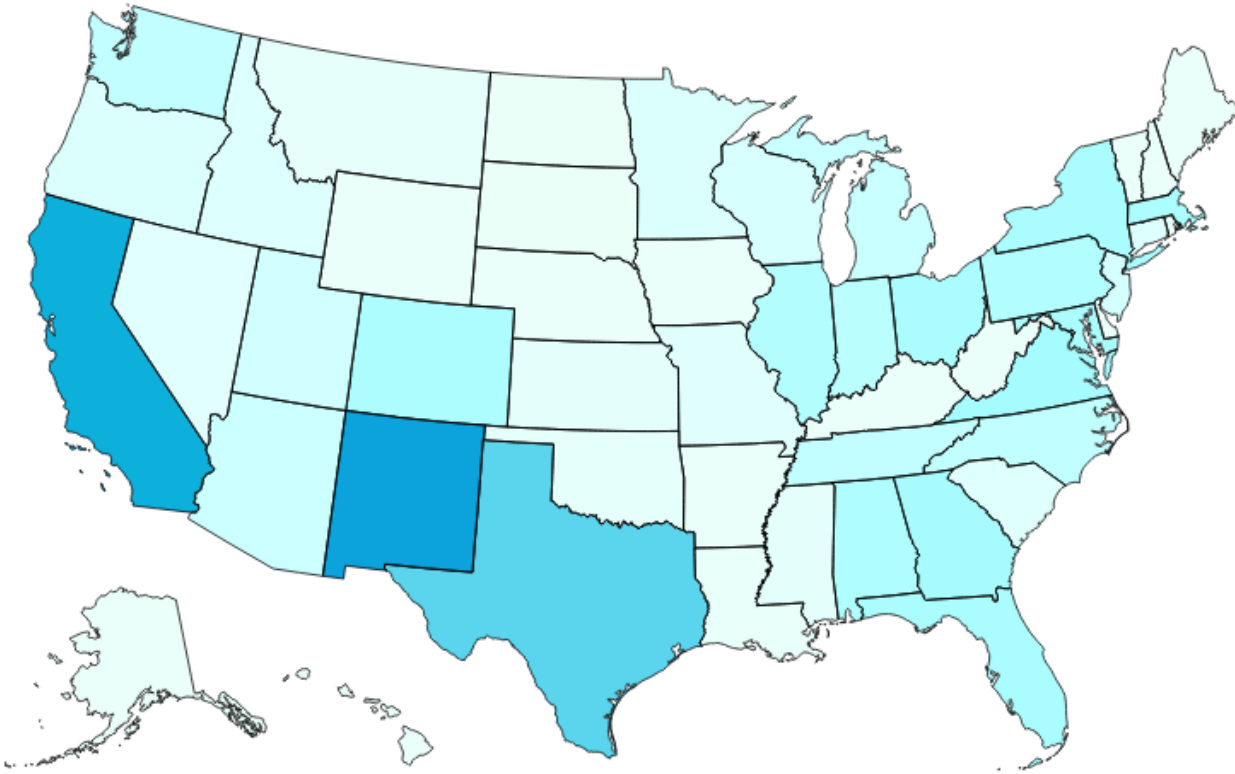


Other National Labs



# NATIONAL REACH OF PARTNERSHIPS

In FY23, Sandia executed more than 3,085 agreements with ~1,210 partners across the country



## Top 3 States Number of Agreements (FY19- FY23)

- New Mexico**  
1,545 Agreements
- California**  
697 Agreements
- Texas**  
384 Agreements

\*Color density is associated with number of agreements.  
Darker states have more agreements than lighter states.

### AGREEMENTS INCLUDE

Cooperative Research and Development Agreements (CRADA), Government Use Notices, IP Licenses, Strategic Partnership Projects with Non-Federal Entities, New Mexico Small Business Assistance Program projects, and agreements through Sandia's University Partnership Program



## TechLink study on CRADAs and licenses

Relevant agreements from 2000 to 2020

**\$140.2B**

in total  
nationwide  
economic impact

**\$22.52B**

in sales of new  
products to the  
government

**\$72.2B**

in total sales of  
new products &  
services from  
Sandia's licenses  
and CRADAs

**\$14.1B**

in new tax  
revenues  
(federal, state,  
and local)

**607,246 jobs**

created



Lawrence Livermore National Laboratory generated more than **\$8B** in total nationwide economic impact between 2000 and 2020; Los Alamos generated **\$2.5B**

# ENERGY RESEARCH & INTELLECTUAL PROPERTY



Sandia's energy mission seeks to enhance national security and prosperity through sustainable, transformative approaches to energy problems.

Sandia's research programs span the breadth of work in energy security—from electric grid modernization to renewable energy, from nuclear power plant safety to electric vehicle technologies.



ADVANCED MANUFACTURING & INDUSTRIAL TECHNOLOGIES



ARCTIC SCIENCE & SECURITY



ELECTRIC GRID



ENERGY STORAGE



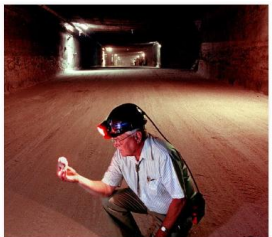
ENERGY & WATER



FOSSIL ENERGY & CARBON MANAGEMENT



NUCLEAR ENERGY



NUCLEAR WASTE MANAGEMENT



RENEWABLE ENERGY



SUSTAINABLE TRANSPORTATION

Overall, Sandia has more than **2,000 patents** available across **14 technology areas and portfolios**.

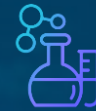


The **Energy Security** technology area contains advancements that address some of the most significant national challenges across the energy, environmental, and infrastructure sectors.

More than **50 featured opportunities** and more than **200 patents and applications** are available through [ip.sandia.gov](http://ip.sandia.gov).



Bioscience & Medical



Chemistry, Materials & Coatings



Computing & Data Science



Defense



Electronics & Instruments



Environment



Manufacturing & Assurance



MEMS & Microdevices



Photonics & Lasers



Quantum Science



Radar & Terahertz



Security



Sensors & Detectors

# EXAMPLES OF PARTNERSHIP SUCCESSES & TECH OFFERINGS



CRADAs enable Sandia and its partners to collaborate and share the results of jointly conducted research. *Sandia entered into 73 new agreements with private sector and academic partners, matching last year's record which surpassed the average from the past decade by 93%.*



## BOOSTING EVERYDAY PRODUCTS

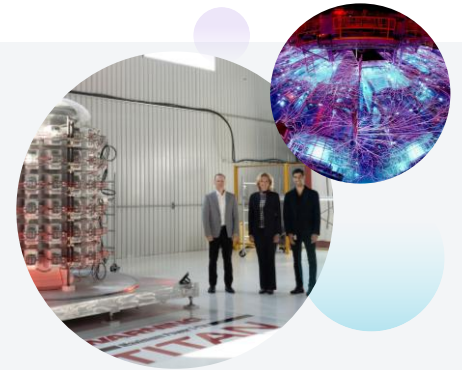
**Sandia has supported startups in bringing new energy and advanced battery technologies to market.**

GridFlow has licensed Sandia lithium-sulfur flow battery technology and is developing a residential-scale energy storage prototype with support through the TRGR Technology Readiness Initiative.

## DEVELOPING NEXT-GENERATION TECHNOLOGIES

**Sandia has established partnerships with multiple fusion companies to accelerate next-gen pulsed power technologies.**

Fuse Federal signed a new type of CRADA with Sandia and plans to build commercial versions of Sandia's Z Machine for government and commercial use. The company has successfully built and tested a demonstrator module named TITAN.



## SHAPING THE FUTURE

**Sandia has been playing major roles in workforce and ecosystem development for quantum.**

Sandia is advancing quantum research and development with industry partners while supporting state-led initiatives and workforce development. Example activities include Elevate Quantum, the Quantum Demonstration Facility, and the Quantum Learning Lab.

# NEW MEXICO PROGRAMS

Sandia engages and assists businesses across New Mexico and beyond through programs such as NMSBA and TRGR.



## New Mexico Small Business Assistance (NMSBA) Program <sup>[1]</sup>



**\$89.8 M**

Technical Assistance  
Provided by Labs



**12,723**

Jobs Created  
and Retained



**3,410**

Businesses  
Assisted



**33**

New Mexico  
Counties Supported



[nmsbaprogram.org](https://nmsbaprogram.org)

## Technology Readiness (TRGR) Initiative <sup>[2]</sup>



**\$27.6 M**

New Funding/Financing  
Received by Participants



**74**

Jobs Created  
and Retained



**36**

Businesses  
Served



**\$1.9M**

Invested in NM  
Goods/Services



[nmtrgr.org](https://nmtrgr.org)

[1] Cumulative numbers since inception of NMSBA in 2000 (as of 2024), [https://www.sandia.gov/app/uploads/sites/113/2026/01/NMSBA-2024-Perspectives\\_Web.pdf](https://www.sandia.gov/app/uploads/sites/113/2026/01/NMSBA-2024-Perspectives_Web.pdf)

[2] Cumulative numbers since inception of TRGR in 2020 (as of 2025), [https://www.sandia.gov/app/uploads/sites/113/2026/01/TRGR-FY2025-Progress-Report\\_web.pdf](https://www.sandia.gov/app/uploads/sites/113/2026/01/TRGR-FY2025-Progress-Report_web.pdf)

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## LEARN MORE

### **About partnering with Sandia:**

[sandia.gov/working-with-sandia/technology-partnerships/](https://sandia.gov/working-with-sandia/technology-partnerships/)

### **And about our commitment to innovation:**

[ip.sandia.gov/commercialization-highlights/](https://ip.sandia.gov/commercialization-highlights/)