



NMRLD

NEW MEXICO
REGULATION &
LICENSING DEPARTMENT

STATE OF NEW MEXICO
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To: Interim Economic Development Committee

From: Andrew Vallejos, New Mexico ABC Director

Activity in the past two years:

1. Restaurant License definitions:
 - a. Restaurant A (Beer and Wine only)
 - b. Restaurant A+ (Beer, Wine and New Mexico produced Spirits)
 - c. Restaurant B (Beer, Wine, and Brand Spirits)

2. New Restaurant licenses:
 - a. Restaurant A: 125 issued, 30 pending.

 - b. Restaurant A+: 77 issued, 4 pending.

 - c. Restaurant B: 49 issued, 9 pending conversions from A to B; 4 issued, 1 withdrawn conversion from lease; and 14 issued, 15 pending new Restaurant B applications.

3. Conversions from Restaurant to Restaurant A+, and Restaurant A to Restaurant B
 - a. Restaurant A+: 82 Rest. A + NM Spirits - 78 approved, 3 pending.

 - b. Restaurant B: 60 conversions from A to B – 51 issued, 7 pending.



4. Average Value of resale of Dispenser Licenses in past two years (outliers removed):
 - a. Full Dispenser Licenses
 - i. \$477,000. Post HB255: \$863,000.00 (\$369,000 adjusted for Pic Quik)
 - b. ILD Licenses
 - i. \$318,000. Post HB255: \$275,000
5. Delivery Permits and Applications
 - a. 39 issued and 3 pending.
6. New Distilleries in the past 2 years
 - a. 12 new plus 5 off-site locations.
7. A list of licenses that transferred out of Gallup without losing package.
 - a. Ace Athens -Rio Rancho
 - b. Gallup Inn -Mesa Market

