



DFA-LOCAL GOVERNMENT DIVISION

COL DONNIE
QUINTANA, DIVISION
DIRECTOR



NEW MEXICO RURAL COMMUNITY CAPITAL OUTLAY

" THE SECRET OF *CHANGE* IS TO FOCUS ALL OF
YOUR ENERGY, NOT ON FIGHTING THE OLD, BUT
ON *BUILDING* THE NEW"

- SOCRATS

AGENDA

- RURAL COMMUNITIES DEFINED
- ROLE A RURAL COMMUNITIES HISTORY PLAYS
- CAPITAL OUTLAY CHALLENGES FOR RURAL NM COMMUNITIES
- WHAT CAUSES CONSTRUCTION PROJECTS TO FAIL IN RURAL NM
- **OPPORTUNITIES**
- GSD PRICE AGREEMENT
- INFRASTRUCTURE CAPITAL IMPROVEMENT PLAN (“ICIP”)
- QUESTIONS

RURAL COMMUNITIES DEFINED

- The way **“rural”** and **“urban”** communities are defined has profound implications for **policy, resource allocation,** and **program design.**
- Despite obvious limitations and the availability of alternatives, most public policy makers and academic researchers use federal definitions that make hard and fast distinctions between urban and nonurban, metropolitan and nonmetropolitan—**rural being a residual category.**
- To overcome this unnuanced rural–urban statistical split, there have been efforts to form classification schemes that present a continuum from urban to rural, **better reflecting the fact that rural America is complex, diverse, and evolving.**

THE ROLE A COMMUNITY'S HISTORY PLAYS

- **History** plays a large role in shaping a place and its development not just in its physical form but;
 - in the deeply **embedded ideas**, norms, and **values** that local people embrace.
 - these influence the way in which local structures, institutions, actors, and processes confront and respond to external economic, political, cultural, and environmental influences.

CAPITAL OUTLAY CHALLENGES FOR RURAL NM COMMUNITIES

- LACK OF PROJECT MANAGEMENT CAPACITY
- INADEQUATE PLANNING
- LIMITED OR NO BIDS FOR DESIGN AND/OR CONSTRUCTION
- HIGHER CONSTRUCTION COSTS
- PROJECTS ALSO FAIL BECAUSE THEY DO NOT MEET USER REQUIREMENTS AND ARE FULL OF ASSUMPTIONS THAT GIVE RISE TO CONFLICT
- ARCHITECT SOMETIME GET THEIR BRIEFS FROM PEOPLE WHO ARE NOT REGULAR USERS OF THE BUILDING OR DO NOT KNOW THE SPECIFIC REQUIREMENTS OF THE BUILDING

WHAT CAUSING CONSTRUCTION PROJECTS TO FAIL IN RURAL NM?

- MANY CHALLENGES IN CONSTRUCTION PROJECTS THROUGHOUT OUR RURAL COMMUNITIES ARE PRESENTED BY:
 - FINANCIAL LIMITATIONS,
 - TIME AND SCHEDULING,
 - TECHNICAL BARRIERS,
 - DIFFERENT PERSONALITIES, AND
 - VARIOUS SURPRISES OF DIFFICULTIES
 - THE COMMUNITY FACES DIFFICULTY IN FINDING A GOOD PROJECT MANAGER
 - THE CONSULTANTS SPEND A LONG TIME TO PREPARE & COMPLETE THE PROJECTS
 - **LIMITED OR NO BIDS** FROM CONTRACTORS
 - MATERIAL REQUIRED ACCORDING TO THE SPECIFICATIONS IS NOT EASILY AVAILABLE IN RURAL AREAS

OPPORTUNITIES

- MAXIMIZE & OPTIMIZE THE USE OF THE STATE'S GSD PRICE AGREEMENT
- BUILD RESILIENT COMMUNITIES BY SUPPORTING GRASSROOTS INVESTMENT
- CREATING A PARTICIPATORY GRANT PROGRAM
- DEVELOP AND ADMINISTER A "REQUEST FOR PROPOSAL" DATA-BASE
- THE "RFPDB"
 - <https://www.rfpdb.com/>
 - OWNED AND OPERATED BY CONFLUENT FORMS LLC
- DEVELOPMENT AGENCIES NEED TO INVOLVE CONSTRUCTION PERSONNEL IN DESIGN
- REVISIT AND LEVERAGE THE USE OF THE ANTI-DONATION CLAUSE
- LEVERAGE PUBLIC/PRIVATE PARTNERSHIPS
- INCENTIVIZE LOCAL GOVERNMENTS TO CERTIFY STAFF IN PROJECT MANAGEMENT

GSD PRICE AGREEMENT

- **GSD does not have oversight** on local governments although, they have **oversight on the procurements**.
- Resources and Information available:
 - The State Price Agreement have templates and related documents that will help create your own documents.
 - Training for local governments is available to include CPO Certification Training, Procurement Code and Request For Proposal training.
<https://www.generalservices.state.nm.us/state-purchasing/training/training-registration/>
 - Construction Unit can answer questions regarding construction procurements.
<https://www.generalservices.state.nm.us/state-purchasing/resources-and-information/>
- Website: <https://www.generalservices.state.nm.us/state-purchasing/resources-and-information/>
- Contact person: For all general inquiries: Francine Wagner, Customer Service Liaison (505) 827-0468

BUILD RESILIENT COMMUNITIES BY SUPPORTING GRASSROOTS INVESTMENT

- The applications for these programs require technical expertise unavailable to some communities and, in some cases, take years to yield a check.
- Moreover, the use of the money is, at times, overly prescriptive, denying communities the chance to engage in creative problem-solving.
- By restructuring “Capital-Outlay” funding and supplementing them with **reliable and flexible funding streams** that better equip communities to invest in their existing assets and solve their unique hard and soft infrastructure challenges.

CREATING A PARTICIPATORY GRANT PROGRAM

- A **Participatory Grant Program** would provide communities with a **lump sum of money** that would be spent in **accordance with public input**.
- This process empowers people to use their direct knowledge to leverage their existing community assets to invest in their communities.
- Participatory grantmaking would help to ensure that resources are allocated in a more democratic and transparent way when compared with decisions made by local officials.
- Rural communities across the country have already taken their destinies into their own hands to develop innovative programs; they simply lack the resources to **build capacity**.
- The state could invest in these communities by providing each with a **guaranteed—noncompetitive—annual grant**.
- The size of these grants should be determined through a universal formula that is based on a number of factors, including **poverty rates** and educational attainment, but **not unduly constricted by population**.

Infrastructure capital Improvement plan (ICIP)

FY2023-2027 ICIP Submission Deadlines:

- Special Districts – Friday, September 3, 2021
- Tribal Governments – Friday, September 17, 2021
- Counties and Municipalities – Friday, September 17, 2021
- Senior Citizen Facilities – Friday, October 1, 2021

ICIP Virtual Training Series will begin Wednesday, July 28, 2021

- Kick off with ICIP 101; Capital Outlay Process; Managing your Legislative Appropriations and more. Over 12 trainings are planned throughout the month of August.
- Legislators, Government Officials, Counties, Municipalities, Tribal Governments, Special Districts are all encouraged to attend
- **Guidelines, Data Entry Instructions & Submission forms are available on the new ICIP URL location on DFA website:**
<https://www.nmdfa.state.nm.us/local-government/icip/>
- Contact: Carmen Morin, Bureau Chief – Community Development Bureau; CarmenB.Morin@state.nm.us; (505) 470-8979

CONTACT INFORMATION

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