## Consensus General Fund Revenue Outlook

Presentation to:

Revenue Stabilization and Tax Policy Committee September 2<sup>nd</sup>, 2021

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## Outline

- ➤ Consensus Revenue Estimating Group Overview
- ➤ US/Global Macroeconomic Outlook
- ➤ New Mexico Macroeconomic Outlook
- ► Oil and Natural Gas Outlook
- ➤ Personal Income Tax (PIT)
- ➤ Gross Receipt Tax (GRT)
- Cannabis Excise Tax and Insurance Premium Tax
- Severance & Rents & Royalties
- ➤ General Fund Overview
- **Appendices**

## Consensus Revenue Estimating Group Participating Agencies

## **New Mexico Department of Finance and Administration**

New Mexico Taxation and Revenue Department

Leonardo Delgado, Chief Economist Noel Martinez, Senior Economist Lucinda Sydow, Chief Economist Robert McGrail, Senior Economist Efrain Ibarra, Senior Economist Mallika Pung, Senior Economist

## New Mexico Department of Transportation

Legislative Finance Committee

Laura Bianchini, Chief Economist Michael Morrison, Senior Economist Dawn Iglesias, Chief Economist Ismael Torres, Senior Economist

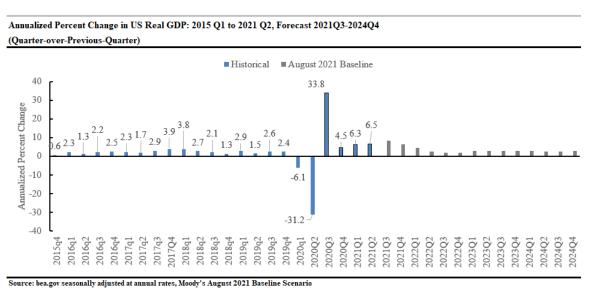
## US & NM Economic Indicators

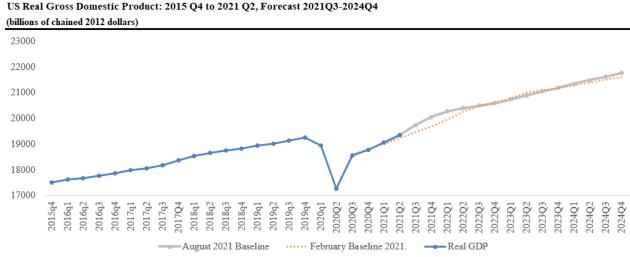
- ➤ National Forecasters Baseline Assumptions
- ➤ Moody's Analytics:
  - Moody's Analytics August baseline outlook expects that the U.S. will effectively achieve herd resiliency in September 2021
  - The August 2021 baseline forecast assumes that the \$572 billion bipartisan infrastructure deal passes in its current form
  - The acceleration in consumer prices is expected to be transitory along with the U.S. labor supply constraints, with the latter being caused by healthcare concerns, childcare issues, and expanded unemployment insurance benefits. Labor supply constraints are expected to begin easing in late August and September 2021

#### ►IHS Markit:

- While the delta variant infection rate is a downside risk to the forecast, IHS Markit assumes steady economic recovery and no public health restrictions to be initiated
- >IHS Markit's baseline forecast does not yet include the federal infrastructure legislation
- >IHS Markit assumes the national unemployment rate reaches pre-COVID-19 recession levels in 2023

## US Economic Outlook

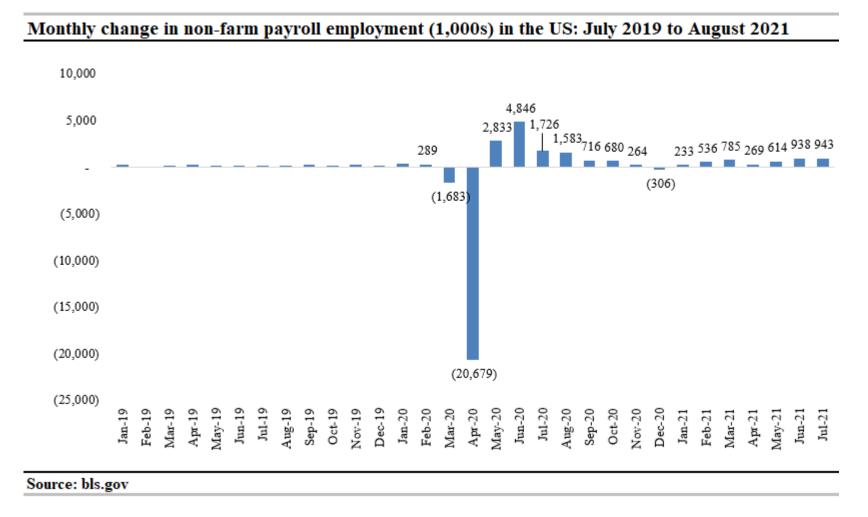




Source: GDP in billions of chained 2012 dollars, retrieved from bea.gov. Moody's November 2020 Baseline Scenario vs. Ma

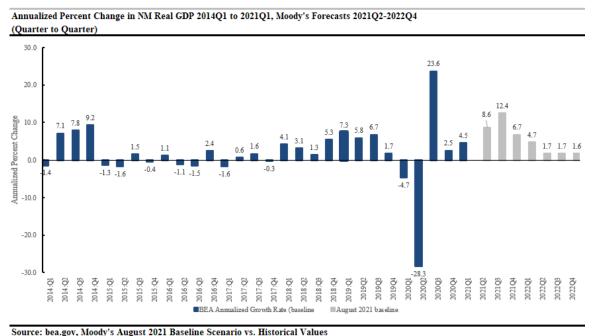
- National Bureau of Economic Research determined the 2020 recession lasted two months
- ➤ US real gross domestic product (RGDP) increased at an annual rate of 6.5% in 2021Q2
  - Monetary and fiscal policy have bolstered the national economy and mitigated some of the negative effects of the COVID-19 crisis
  - Moody's Analytics expects Fed officials to begin preparing financial markets for a tapering of its Quantitative Easing policy in the next few months as it becomes evident the pandemic is fading and the economy is in full swing
  - Moody's states the following risks:
    - The Delta variant could delay schools reopening or classes are virtual, delaying the return of many to the labor force.
    - The Delta variant could lead to tighter state restrictions and magnify supply chain issues with surging cases in Asia-Pacific region

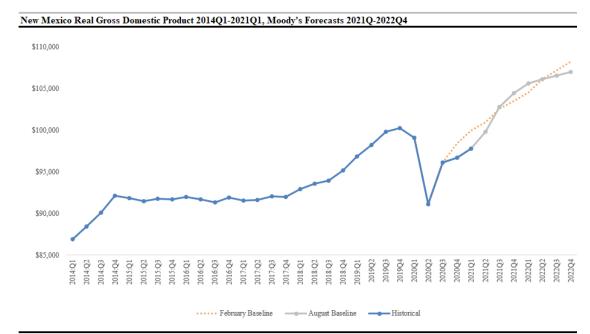
## US Economic Outlook



- The US lost 22.4 million jobs at the onset of the pandemic
- Since then, the national economy has regained 16.7 million jobs
- National economy remains down 5.7 million jobs
- According to the Bureau of Labor Statistics, the sectors that gained jobs in July 2021 were:
  - ➤ Leisure and Hospitality
  - ➤ Local Government Education
  - Professional Services
- Labor market is tight due to health concerns, childcare issues, and expanded unemployment insurance benefits

## NM Economic Outlook

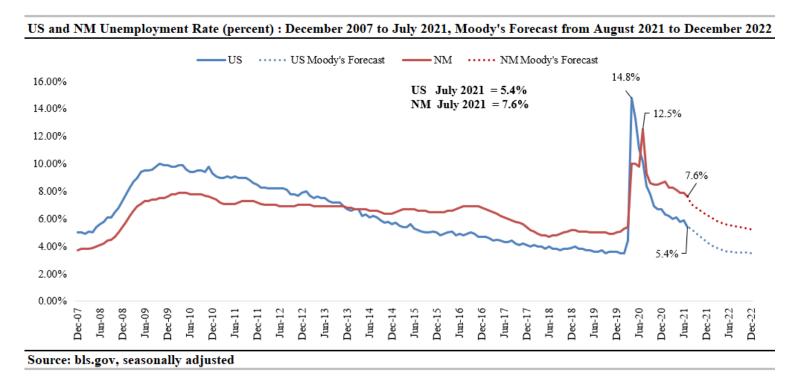




Source: bea.gov, Moody's 2021 Baseline (in 2012 chained millions of dollars)

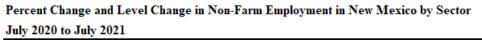
- dice. bea.gov, moody a August 2021 Dasenne Scenario vs. Institutar values
- ➤ Bureau of Economic Analysis data shows New Mexico RGDP grew at an annualized rate of 4.5% in 2020Q1. This represents growth in RGDP from \$96.8 billion to \$97.7 billion
- Moody's Analytics baseline forecast expects NM RGDP to grow in 2021Q2 and 2021Q3 at 8.6% and 12.4%, respectively, as the economic recovery continues
- New Mexico RGDP is expected to surpass pre-pandemic levels by 2021Q3

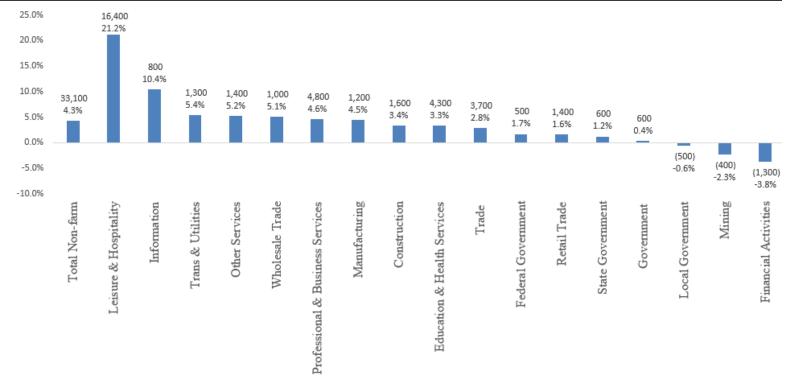
## NM Unemployment Rate



- The national unemployment rate peaked in April 2020 at 14.8% and decreased to 5.4% in July 2021
- New Mexico unemployment rate peaked in July 2020 at 12.5% and decreased to 7.6% in July 2021

## NM Employment by Sector Y-o-Y

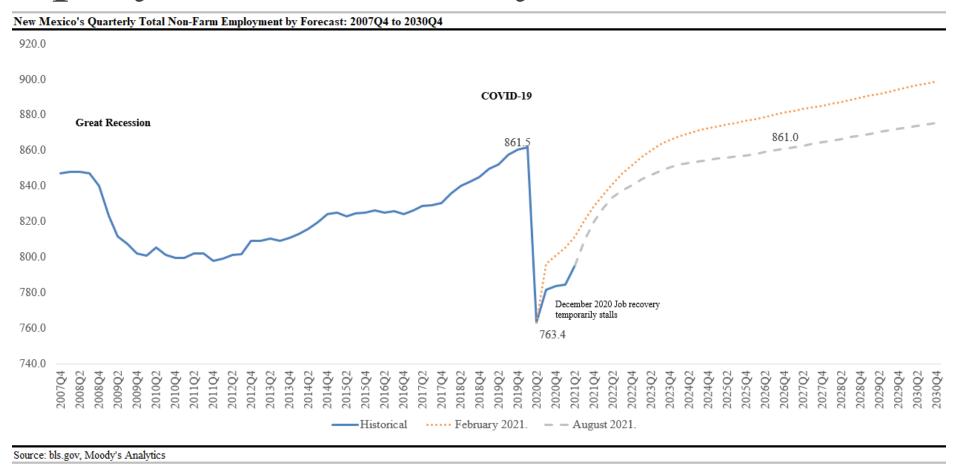




Source: bls.gov, CES not seasonally adjusted

- Year-over-year total non-farm employment increased 4.3% or 33,100 jobs in June 2021
  - With gains across the following sectors:
    - Leisure & Hospitality (+16,400)
    - ➤ Professional & Business Services (+4,800)
    - ➤ Education & Health Services (+4,300)
    - Construction (+1,600)
    - ➤ Transportation & Utilities (+1,300)
    - ➤ Manufacturing (+1,200)
  - Losses were in Local Government, Mining, and Financial Activities
  - Compared to July 2019, total non-farm employment is down 5.3% or 44,700
  - New Mexico has recovered about 44% of the job losses that occurred from February 2020 to April 2020

## NM Employment Recovery



- NM employment recovery, same as the national employment recovery, temporarily stalled at the end of 2020 during surging COVID-19 cases and delayed fiscal stimulus
- ➤ Both Moody's Analytics August baseline forecast and UNM's BBER 2021Q3 forecast project NM will recover to pre-COVID-19 employment levels by the end of 2026

## Oil & Natural Gas

## New Mexico Oil Prices

#### New Mexico's Monthly Oil Price July 2018 to May 2021 WTI Futures w/differential June 2021 to June 2022



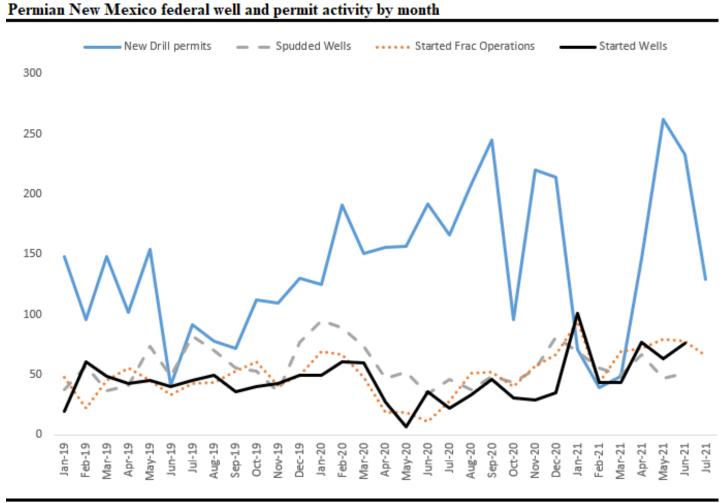
Sources: DFA Estimate, TRD GenTax System

Weighted WTI derived from EIA STEO, NYMEX, Phillips 66, Rystad Energy, and Moody's Forecasts

- New Mexico oil price will complete FY21 at \$49.92/barrel, \$6.42 higher than the February estimate
- The near-term oil price recovery has been stronger than expected on the expectations of overall economic recovery and overall vaccinations
- ➤ Reopening of global economies is driving increased oil demand ➤ July 2021, OPEC members agreed to increase production. The U.S. Energy Information Administration forecasts that higher OPEC production will lower oil prices beginning in 2022Q1
- Oil prices are inherently volatile. Oil prices are dependent on oil demand recovery, OPEC+ decisions, inventory levels, and other factors
- The consensus NM oil price forecast for FY22 and FY23 are \$63.50/barrel and \$58/barrel, respectively

Consensus Forecast	FY20	FY21	FY22	FY23	FY24	FY25	FY26
August Estimate	44.01	\$49.92	\$63.50	\$58.00	\$56.00	\$55.50	\$55.50
February Estimate	44.01	\$43.50	\$47.00	\$48.50	\$49.00	\$49.50	
	Oil Price	(\$/barrel)					

## New Mexico Oil Production



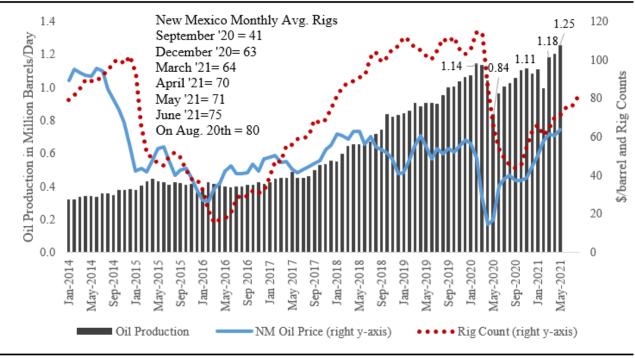
Source: Rystad Energy

#### Federal Permits:

- ➤ Secretarial Order 3395 expired March 21st and the Interior Department stated BLM would process applications for permits
- A Louisiana District Court issued a nationwide injunction on Executive Order #27 in June 2021 which had paused new oil and natural gas leases since January 2021. The ruling allows for the restarting of the leasing process
- During the duration of the Secretarial Order 3395, federal permits declined to 39 and 49 in February 2021 and March 2021, respectively. Federal permits bounced back and peaked at 262 permits in May 2021
- ➤ Between January 2021 and June 2021, 340 wells were spudded on federal land in New Mexico
- Started frack operations averaged 72 per month from January 2021 to July 2021
- From January 2021 to June 2021 405 wells were started
  - > averaging 68 started wells per month
- According to Rystad Energy, fracking activity in the Permian has been well above levels needed to maintain activity since the start of 2021

## New Mexico Oil Production

#### NM Oil Production (MMb/d), NM Oil Price (\$ per barrel), & NM Rig Count (number) January 2014 to June 2021



Source: Baker Hughes, TRD (Production and price through May 2021, Rigs through August 2021)

- Rig count has increased from 41 in September 2020 to 80 on August 20, 2021
- According to Rystad Energy, national oil production recovery is concentrated in New Mexico.
  - ➤ In late 2019, NM produced over 1 million bpd
  - ➤ In March 2021, NM surpassed North Dakota as the country's second-largest oil producing state
  - May 2021 registered the highest oil production recorded in New Mexico history
  - Rystad states New Mexico is set to become the only state outperforming the nationwide oil production recovery
- NM accounts for 13% of the oil produced in the lower 48 states. Rystad expects this contribution to increase towards 15%-15.5% by late 2023
- NM oil production is expected to complete FY21 at 405 million barrels, up 10% from FY20

Consensus Forecast	FY20	FY21	FY22	FY23	FY24	FY25	FY26			
August Estimate	368.1	405.0	445.0	460.0	475.0	485.0	495.0			
February Estimate	368.1	370.0	370.0	370.0	370.0	370.0	370.0			
Oil Volumes (million barrels)										

# Gross Receipts & Personal Income Taxes

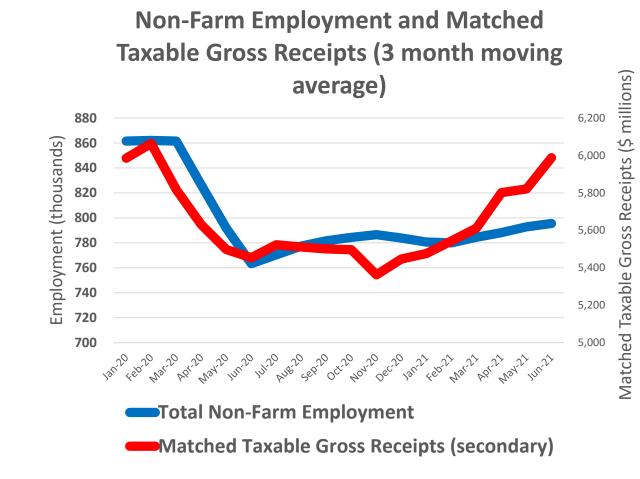
## Industry Matched Taxable Gross Receipts Growth

- Overall strong broad based growth, 9.8% Year-over-Year
- Strong growth in mining sector as oil and gas production strength continues supported by oil prices
- COVID-19 related delays in film industry contributed to information sector decline
- Large wind construction projects in rural New Mexico ended, resulting in construction sector weakness

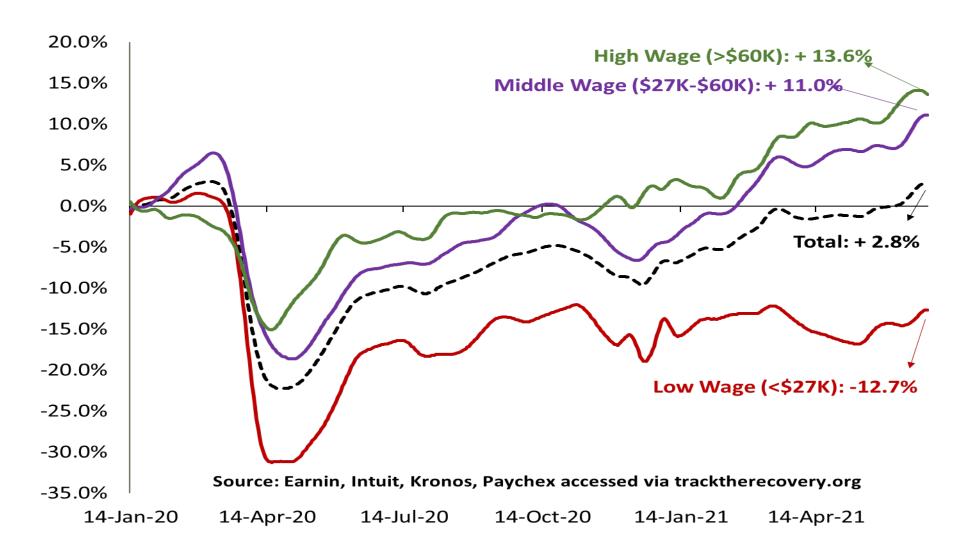
Matched Taxable Gross R	ecei	pts by Industry			
	F	Y21Q4 Y/Y MTGR Growth	FY20Q4-FY21Q4 % Growth		
Mining and Oil and Gas Extraction	\$	126,050,879	11.1%		
Utilities	\$	(8,457,949)	-1.3%		
Construction	\$	(408,573,262)	-16.0%		
Manufacturing	\$	175,170,221	38.6%		
Wholesale Trade	\$	167,104,047	26.5%		
Retail Trade	\$	629,788,523	16.2%		
Transportation and Warehousing	\$	35,496,187	16.8%		
Information	\$	(253,908,639)	-33.3%		
Real Estate and Rental and Leasing	\$	90,496,191	23.5%		
Professional, Scientific and Technical Services	\$	158,752,673	10.1%		
Management of Companies and Enterprises	\$	2,181,160	22.5%		
Admin and Support, Waste Mgt and Remed	\$	111,858,141	15.5%		
Health Care and Social Assistance	\$	93,545,828	11.0%		
Other	\$	267,363,028	26.7%		
Total	\$	1,604,877,904	9.8%		
Source: RP-500 Data					

## Matched Taxable Gross Receipts and Employment

- Although employment remains 7.4% lower than pre-pandemic peak, Matched Taxable Gross Receipts have recovered to pre-pandemic levels
- This is attributable to:
  - Stronger consumer demand due to federal stimulus checks and full opening of the New Mexico economy
  - ➤ Oil production recovery

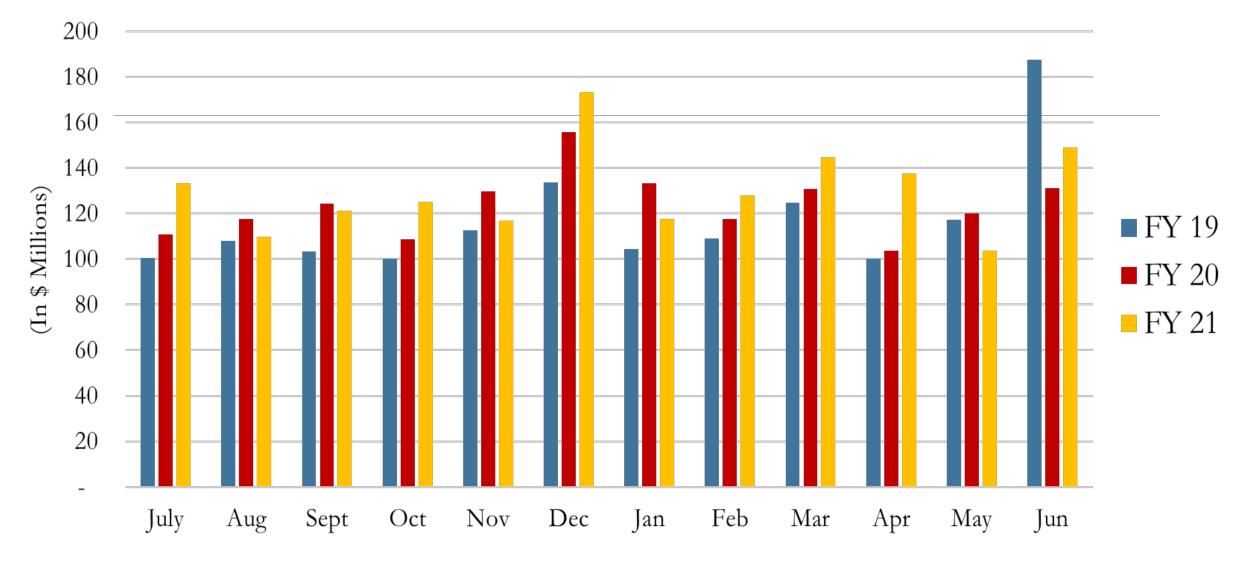


## Percent Change in NM Employment Rate since January 2020



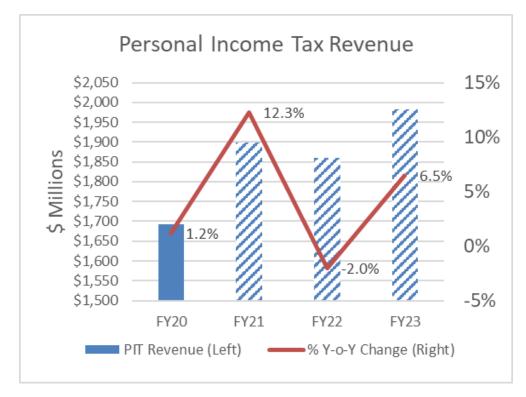
Job losses have been deepest and most sustained for the lowest income New Mexicans

## Monthly Gross Withholding Revenues FY 19-FY 21



• Despite the job losses, withholding revenues continue to demonstrate strength.

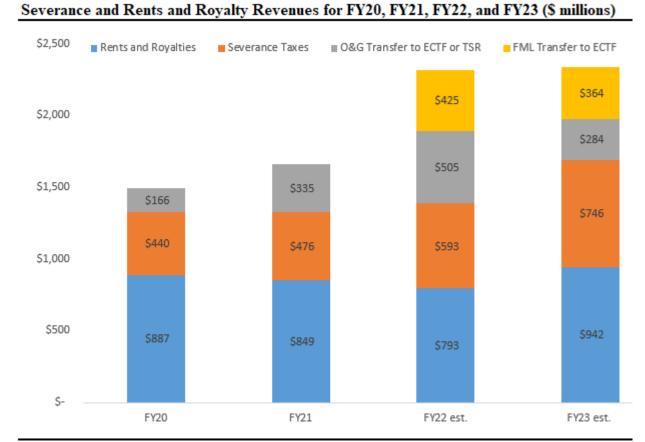
## Personal Income Tax (PIT) Historical and Outlook FY20 through FY23



- > FY21 strength in withholding led to strong FY21 PIT, 12.3% over FY20
  - ➤\* SB-1 \$600 rebate and GRT deduction impacts appear under 2021 nonrecurring legislation line
- > FY22 estimated 2.0% decrease in PIT attributable to:
  - ➤ Federal and State Legislative changes to Working Families Tax Credit (WFTC) & Low Income Comprehensive Tax Rebate (LICTR)
- ►FY23 extended forecast growth due to:
  - Revenue growth from new higher 5.9% tax bracket
  - Continued employment recovery and wage & salary growth

# Severance Taxes & Rents & Royalties

## Severance Taxes, Rents & Royalties



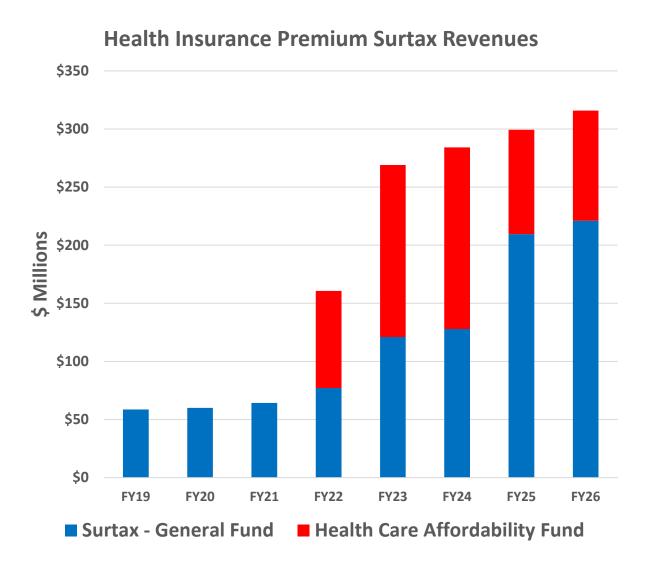
Source: DFA, CREG, Author's calculation, Early Childhood Trust Fund (ECTF)

- Stronger than expected oil price recovery and increased production in FY21 and the forecast period is driving growth and transfers
- ➤In FY21, severance tax revenues are expected to increase 8.2% from \$441 million to \$476 million
  - ➤\$335 million emergency school tax revenue in excess of the 5-year average will transfer to the Early Childhood Trust Fund
- In FY22, severance tax revenues are expected to increase 24.5% from \$476.4 million to \$593.3 million
  - If reserves are at or above 25%, oil and gas emergency school tax revenue above the 5-year average will transfer \$505.4 million to the Early Childhood Trust Fund
- ➤ In FY22, rents and royalty revenues are expected to decline 6.6% from \$849 million to \$793.2 million. This is mainly due to anything above the 5-year average transferring to the Early Childhood Trust Fund
  - In FY22, the excess Federal Mineral Leasing revenue above the 5-year average will transfer \$425.2 million to the Early Childhood Trust Fund

## Other Revenues

### Health Insurance Premium Surtax

- ➤SB-317 2021 Regular Legislative session
- Health insurance premium surtax increases from 1.00% to 3.75% beginning January 1, 2022
- Health Care Affordability Fund receives percentage of surtax:
  - ➤ 52%: January 1, 2022 June 30, 2022
  - >55% July 1, 2022 June 30, 2024
  - ≥30% July 1, 2024 and on



## Cannabis Excise Tax

- Retail sales and taxation of recreational cannabis to begin no later than April 1, 2022
  - ≥3 months taxable activity in FY22, FY23 first full year of tax revenue

Canna	bis Excise	Tax GF Rev	enue (\$ mi	llions)
FY22	FY23	FY24	FY25	FY26
\$6.2	\$27.9	\$31.9	\$35.7	\$42.4

- ➤ Tax rate 12% FY22-FY25
  - ≥2/3<sup>rd</sup> to State General Fund and 1/3rd to Local Governments
  - Local government portion distributed to the county if sale occurs outside of municipal boundaries, distribution is solely to municipal government if the sale occurs within municipal boundaries
- Tax rate increases by 1% per year beginning FY26, reaching 18% by FY30
  - Excise tax in addition to gross receipts tax
- ➤ Medical cannabis sales no longer subject to GRT as of June 29, 2021

## Risks to Cannabis Forecast

#### Consumer Demand for Recreational Cannabis

- Consumption may exceed expectations built into forecast
- Consumption may be lower as demand grows for medical cannabis (Current population at approximately 121,000 patients)

#### Further Legalization

- Texas, Mexico, and U.S. as a whole may legalize
  - Reduces cross border demand assumed in forecast
- Federal legalization could increase total sales tax burden to 50%+
  - ➤ Cigarettes are taxed in the range of 50%
  - An estimated 37% of cigarettes consumed in New Mexico are the result of smuggling for tax avoidance <sup>1</sup>
  - ➤ High tax rates may impair ability to eliminate illegal cannabis market

<sup>&</sup>lt;sup>1</sup> Mackinac Center for Public Policy

## General Fund Overview

## General Fund Overview

#### FY21

- FY2021 GF
  Recurring Revenue increased by 2.4% over FY2020
- FY2021 GF
  Reserves are \$2.5
  billion or 34.1% of recurring appropriations

#### FY22

- FY2022 GF
  Recurring Revenue
  is estimated to
  increase by 0.8%
  vs. FY2021
- FY2022 GF
  Reserves are
  estimated at
  \$3.1 billion or 42%
  of recurring
  appropriations\*

#### FY23

- FY2023 GF
  Recurring Revenue
  is forecasted to
  grow by 9% vs.
  FY2022
- ➤ "New Money" for FY2023 is forecasted to be \$1.39 billion

<sup>\*</sup> Pending 2022 legislative appropriations

## NM Consensus Revenue Summary

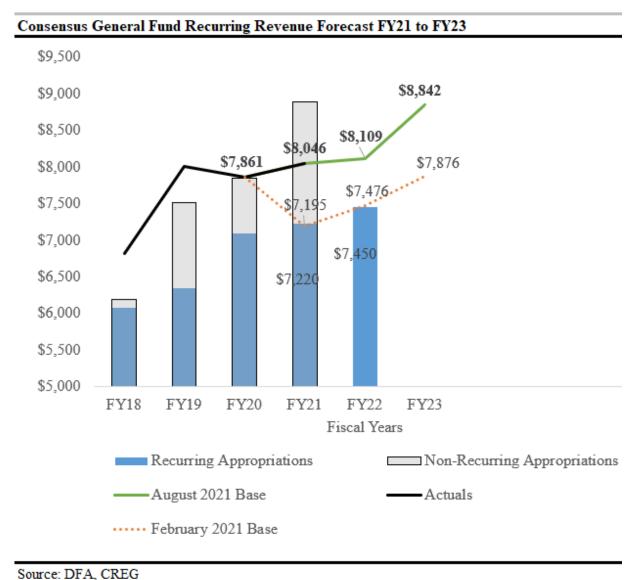
Table 1
August 2021 Consensus General Fund Forecast

(Millions of Dollars)

		FY	'20		FY	'21		FY	'22		FY	'23
	\$ N	lillions	% Change	\$ N	1illions	% Change	\$ N	/lillions	% Change	\$١	/lillions	% Change
General Sales	\$	3,006	9.8%	\$	2,915	-3.0%	\$	2,844	-2.4%	\$	3,021	6.2%
Selective Sales	\$	563	3.8%	\$	623	10.8%	\$	625	0.2%	\$	702	12.4%
Income Taxes	\$	1,755	-2.2%	\$	2,044	16.5%	\$	1,974	-3.4%	\$	2,077	5.2%
O&G Revenue	\$	1,327	-22.1%	\$	1,325	-0.1%	\$	1,387	4.6%	\$	1,688	21.8%
Investment Income	\$	991	4.7%	\$	960	-3.1%	\$	1,050	9.4%	\$	1,131	7.7%
Other	\$	220		\$	178	-18.7%	\$	229	28.2%	\$	223	-2.6%
Total Recurring Revenue	\$	7,861	-1.9%	\$	8,046	2.4%	\$	8,109	0.8%	\$	8,842	9.0%
Total Nonrecurring	\$	322		\$	(64)							
Grand Total Revenue	\$	8,183	3.4%	\$	7,981	-11.3%	\$	8,109	1.6%	\$	8,842	9.0%

- FY21 revenues were stronger than anticipated specifically GRT and PIT
- >FY22 does not grow much mainly due to legislative adjustments
- FY23 has higher growth than normal mainly due to the impact of legislative adjustments in FY22

## NM Consensus Revenue Summary



August 2021 Forecast compared to the February 2021 Forecast												
Forecast	FY20	FY21	FY22	FY23								
August 2021 Base	\$ 7,861	\$ 8,046	\$ 8,109	\$ 8,842								
February 2021 Base	\$ 7,861	\$ 7,195	\$ 7,476	\$ 7,876								

August 2021 Forecast compared to the February 2021 Forecast												
Forecast	FY20	FY21	FY22	FY23								
Feb 2021 Base	\$ -	\$ 851	\$ 633	\$ 966								

The August 2021 consensus general fund forecast has improved over the February 2021 forecast by \$851 million in FY21, \$633 million in FY22, and \$966 million in FY23

## Divergence from February 2021 Forecast

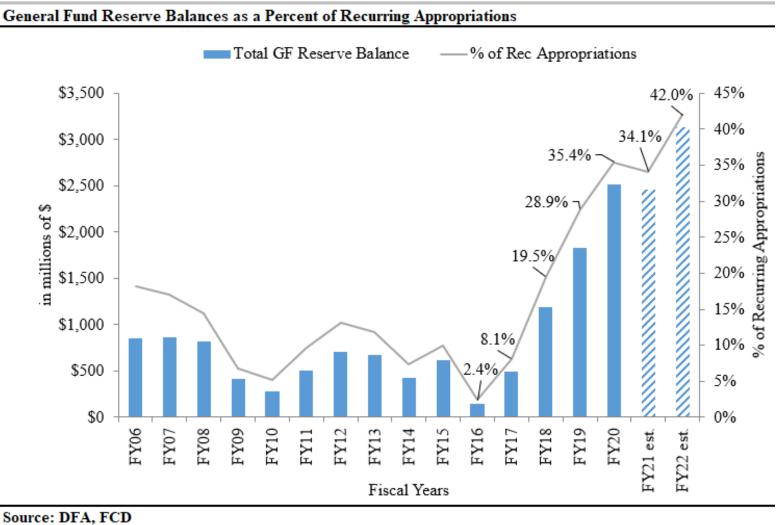
## **GRT** forecast for FY21 increased by \$331.3 million in August

- March 2021 \$1,200 federal stimulus checks (\$600 dependents under age of 16)
  - > Resulted in stronger than anticipated consumer demand
- Stronger than anticipated oil prices and production

## PIT forecast for FY21 increased by \$312.0 million in August

- Estimated impact of COVID-19 based on total number of jobs lost
- ➤ Proportion of low wage jobs lost exceeded high wage jobs.
- High wage jobs recovered more quickly than low wage jobs
- ➤ Federal Paycheck Protection Program loans
- Impact on withholding revenue of loss of low wage jobs is minimal

## General Fund Reserves



- FY21 general fund reserve balances are \$2.46 billion or 34.1% of recurring appropriations
- Total general fund reserves are estimated at \$3.13 billion or 42% of recurring appropriations at the end of FY22.\*

(\*pending 2022 legislative appropriations)

## General Fund Financial Summary (\$ in millions)

	FY2021	FY2022	FY2023
Beginning Balance (General Fund Reserves)	\$2,513.6	\$2,460.6	\$3,128.7
Total Revenue (Recurring Revenue)	\$8,045.8	\$8,108.6	\$8,841.7
Spending (Recurring Appropriations)	(\$7,219.6)	(\$7,449.7)	
Reserve Transfers, etc.	(\$161.2)	\$645.2	"New Money" \$1.39 billion or 18.7%
Ending Balance (General Fund Reserves)	\$2,460.6	\$3,128.7	10.770
General Fund Reserves as a Percent of Recurring Appropriations	34.1%	42.0%*	

<sup>\*</sup> Pending 2022 legislative appropriations

#### Risks to the Forecast

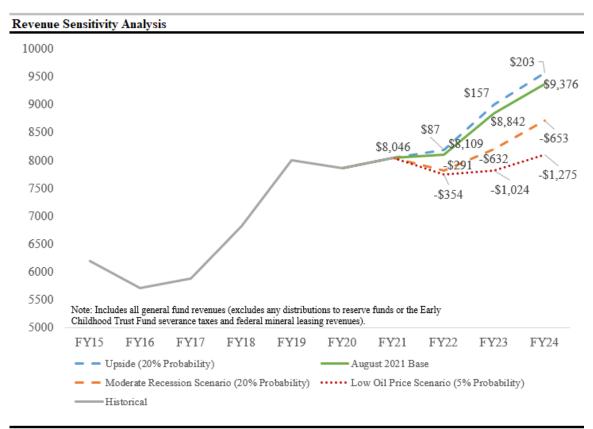
#### **Upside**

- ➤ Moody's baseline outlook expects that the U.S. will effectively achieve herd resiliency in September 2021
- >IHS upside assumes an acceleration in vaccines would achieve quicker recovery in consumer spending
- Federal Infrastructure Deal
  - ➤ While Moody's incorporates infrastructure stimulus in its baseline, IHS does not
- ➤ Higher oil prices as the recovering global economy increases oil demand

#### **Downside**

- COVID-19 Delta variant causes state and/or federal re-implementation of public health restrictions, impacting consumer confidence and spending
- Labor supply constraints remain for longer than anticipated, slowing job growth and boosting wages along with inflation
- Federal Infrastructure Deal not passing downside to Moody's baseline but not IHS
- ➤ Negative oil market supply and demand side shocks

## Stress Test



#### Source: DFA, CREG, Moody's Analytics, IHS, UNM Bureau of Business & Economic Research, (in millions)

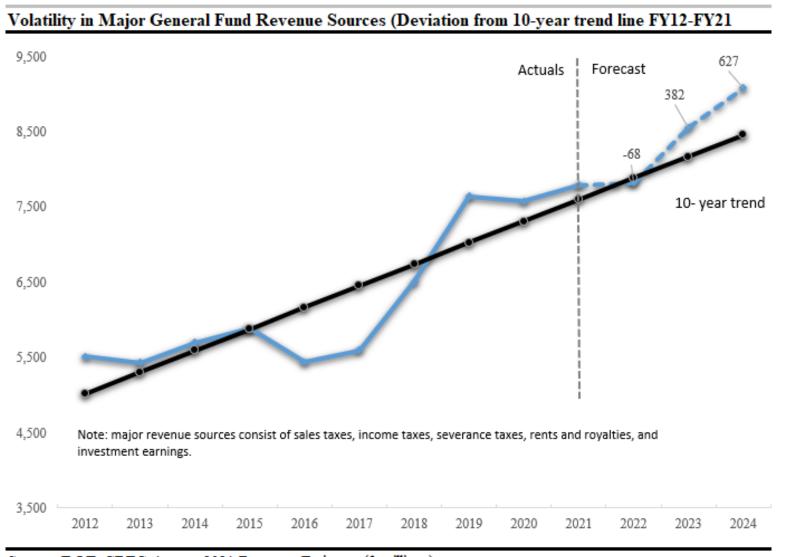
- The moderate recession scenario forecast illustrates that a prolonged economic downturn of one to two years could result in general fund revenues being lower than the baseline by \$291 million to \$632 million.
- The low oil price scenario forecast illustrates that a prolonged economic downturn of one to two years could result in general fund revenues being lower than the baseline by \$354 million to \$1 billion.
- ➤ Impact by major revenue program is illustrated in the tables with breakdown of the impact to general fund and the estimated transfers to the Tax Stabilization Reserve or the Early Childhood Trust Fund.

Upsid	e So	cenario	(in	millions)	)	
	FY	22	FY	23	FY	24
GRT	\$	38	\$	77	\$	93
PIT	\$	47	\$	63	\$	69
Severance to GF	\$	3	\$	15	\$	33
Severance to TSR	\$	54	\$	76	\$	65
FML	\$	-	\$	2	\$	8
FML to ECTF	\$	12	\$	26	\$	35
TOTAL	\$	153	\$	259	\$	303
Total GF	\$	87	\$	157	\$	203
Total TSR/ECTF	\$	66	\$	102	\$	100
% TSR/ECTF		43%		39%		33%

Moderate Re	ces	sion Sc	ena	ario (in m	illio	ns)
	FY	722	FY	723	FY	724
GRT	\$	(178)	\$	(321)	\$	(329)
PIT	\$	(99)	\$	(165)	\$	(130)
Severance	\$	(13)	\$	(134)	\$	(142)
Severance to TSR	\$	(260)	\$	(284)	\$	(73)
FML	\$	-	\$	(13)	\$	(51)
FML to ECTF	\$	(63)	\$	(120)	\$	(55)
TOTAL	\$	(613)	\$	(1,036)	\$	(781)
Total GF	\$	(291)	\$	(632)	\$	(653)
Total TSR/ECTF	\$	(323)	\$	(404)	\$	(128)
% TSR/ECTF		53%		39%		16%

Low Oil Price Scenario (in millions)													
	FY	22	FY	723	FY	724							
GRT	\$	(241)	\$	(515)	\$	(561)							
PIT	\$	(91)	\$	(146)	\$	(178)							
Severance	\$	(22)	\$	(290)	\$	(384)							
Severance to TSR	\$	(424)	\$	(284)	\$	(146)							
FML	\$	-	\$	(73)	\$	(153)							
FML to ECTF	\$	(107)	\$	(121)	\$	(55)							
TOTAL	\$	(885)	\$	(1,429)	\$	(1,475)							
Total GF	\$	(354)	\$	(1,024)	\$	(1,275)							
Total TSR/ECTF	\$	(531)	\$	(405)	\$	(201)							
% TSR/ECTF		60%		28%		14%							

## General Fund Revenue vs. 10 Year Trend



- Chart shows how far revenues deviate from a 10-year trend
- ➤ Highlights above and below trend revenue years
- Years with significant above trend revenue may not be sustainable in the long term and years with below trend revenue may stress the state's resources and economy
- Revenues in 2019 were above the 10-year trend by \$621 million before returning to trend in 2020 and 2021

Source: DOT, CREG August 2021 Revenue Estimate (\$ millions)

## Appendix

## Appendix 1a:

Revenue Source  Base Gross Receipts Tax	Feb 2021 Est. (Legislatio	Aug 2021	FY21 Change	%		Feb 2021		FY22	a., en		Feb 2021		FY23		
Base Gross Receipts Tax	Est.	Aug 2021	Change	%		Feb 2021					Ech 2021				
	n Adjusted)	Est.	from Prior (Feb 21)	Change from FY20	\$ Change from FY20	Est. (Legislation Adjusted)	Aug 2021 Est.	Change from Prior (Feb 21)	% Change from FY21	\$ Change from FY21	Est. (Legislatio n Adjusted)	Aug 2021 Est.	Change from Prior (Feb 21)	% Change from FY22	\$ Change from FY2
	2,642.9	2,965.1	322.2	-4.5%	(139.0)	2,662.3	2,890.0	227.7	-2.5%	(75.1)	2,771.1	3,053.2	282.1	5.6%	163.2
F&M Hold Harmless Payments	(122.5)	(113.4)	9.1	-30.0%	48.6	(112.7)	(106.8)	5.9	-5.8%	6.6	(103.8)	(97.0)	6.8	-9.2%	9.8
NET Gross Receipts Tax	2,520.4	2,851.7	331.3	-3.1%	(90.4)	2,549.7	2,783.2	233.5	-2.4%	(68.5)	2,667.3	2,956.2	288.9	6.2%	173.0
Compensating Tax	54.3	62.8	8.5	-1.1%	(0.7)	55.0	61.2	6.2	-2.5%	(1.6)	57.1	64.7	7.6	5.6%	3.5
TOTAL GENERAL SALES	2,574.7	2,914.5	339.8	-3.0%	(91.1)	2,604.7	2,844.4	239.7	-2.4%	(70.1)	2,724.4	3,020.9	296.5	6.2%	176.5
Tobacco Taxes	91.5	90.5	(1.0)	1.9%	1.7	87.1	90.4	3.3	-0.1%	(0.1)	86.1	89.1	3.0	-1.4%	(1.3
Liquor Excise	24.9	25.6	0.7	4.0%	1.0	24.5	24.7	0.2	-3.5%	(0.9)	24.7	24.9	0.2	0.8%	0.2
Cannabis Excise	n/a	n/a	n/a	n/a	n/a	6.5	6.2	(0.3)	n/a	n/a	20.0	27.9	7.9	350.0%	21.7
Insurance Taxes	230.8	290.9	60.1	12.2%	31.7	268.1	293.8	25.7	1.0%	2.9	300.0	348.8	48.8	18.7%	55.0
Fire Protection Fund Reversion	12.0	12.0	-	#DIV/0!	12.0	-	-	-	-100.0%	(12.0)	-	-	-	#DIV/0!	-
Motor Vehicle Excise	156.3	174.1	17.8	26.4%	36.3	130.3	137.5	7.2	-21.0%	(36.6)	134.6	139.7	5.1	1.6%	2.2
Gaming Excise	8.5	24.7	16.2	-46.4%	(21.4)	64.0	66.7	2.7	170.6%	42.1	65.2	66.0	0.8	-1.0%	(0.7
Leased Vehicle & Other	4.3	5.5	1.2	-26.1%	(1.9)	5.7	5.5	(0.2)	0.0%	-	5.9	6.0	0.0	8.2%	0.5
TOTAL SELECTIVE SALES	528.3	623.3	96.2	10.5%	59.5	586.2	624.8	39.3	0.2%	1.5	636.5	702.4	65.8	12.4%	77.6
Personal Income Tax	1,587.1	1,899.1	312.0	12.3%	207.3	1,592.0	1,860.9	268.9	-2.0%	(38.2)	1,686.2	1,982.2	296.0	6.5%	121.3
Gross Corporate Income Tax	134.5	228.1	93.6	63.5%	88.6	142.1	224.9	82.8	-1.4%	(3.2)	154.6	233.4	78.8	3.8%	8.5
CIT Refundable Credits	(83.1)	(83.1)	0.0	8.9%	(6.8)	(99.8)	(111.4)	(11.6)	34.1%	(28.3)	(146.6)	(139.1)	7.5	24.8%	(27.7
NET Corporate Income Tax	51.4	145.0	93.6	129.4%	81.8	42.3	113.5	71.2	-21.7%	(31.5)	8.0	94.3	86.3	-16.9%	(19.2
TOTAL INCOME TAXES	1,638.5	2,044.1	405.6	16.5%	289.1	1,634.3	1,974.4	340.1	-3.4%	(69.7)	1,694.2	2,076.5	382.3	5.2%	102.1
Gross Oil and Gas School Tax	561.0	755.1	194.1	36.1%	200.3	611.2	1,029.4	418.2	36.3%	274.3	622.3	952.7	330.4	-7.5%	(76.7
Excess to TSR or Early Childhood Trust Fund	(140.6)	(334.7)	(194.1)	101.5%	(168.6)	(126.0)	(505.4)	(379.4)	51.0%	(170.7)	(75.7)	(283.6)	(207.9)	-43.9%	(221.8
NET Oil & Gas School Tax	420.4	420.4	0.0	8.2%	31.7	485.2	524.0	38.8	24.6%	103.6	546.6	669.1	122.5	27.7%	145.1
Oil Conservation Tax	29.5	38.9	9.4	31.8%	9.4	31.9	53.1	21.2	36.5%	14.2	32.5	49.2	16.7	-7.3%	(3.9
Resources Excise Tax	6.7	6.7	-	-6.3%	(0.4)	7.7	7.6	(0.1)	13.4%	0.9	7.5	7.0	(0.5)	-7.9%	(0.6
Natural Gas Processors Tax	9.6	10.4	0.8	-29.6%	(4.4)	8.2	8.6	0.4	-17.3%	(1.8)	11.6	21.0	9.4	144.2%	12.4
TOTAL SEVERANCE TAXES	466.2	476.4	10.2	8.2%	36.3	533.0	593.3	60.3	24.5%	116.9	598.2	746.3	148.1	25.8%	153.0
LICENSE FEES	52.7	51.4	(1.4)	1.8%	0.9	52.2	60.1	7.8	16.9%	8.7	52.5	59.7	7.2	-0.5%	0.3
LGPF Interest	719.9	720.8	0.9	7.0%	47.3	781.8	777.1	(4.7)	7.8%	56.3	848.3	848.5	0.2	9.2%	71.4
STO Interest	31.0	5.2	(25.8)	-94.3%	(86.6)	23.5	26.3	2.8	405.8%	21.1	16.5	20.9	4.4	-20.5%	(5.4
STPF Interest	234.0	234.0	-	3.9%	8.8	246.4	246.4	-	5.3%	12.4	254.1	261.5	7.4	6.1%	15.1
TOTAL INTEREST	984.9	960.0	(24.9)	-3.1%	(30.5)	1,051.7	1,049.8	(1.9)	9.4%	89.8	1,118.9	1,130.9	12.0	7.7%	81.1
Gross Federal Mineral Leasing	738.5	811.0	72.6	-0.7%	(6.1)	787.0	1,180.1	393.2	45.5%	369.1	831.2	1,267.6	436.4	7.4%	87.5
Excess to Early Childhood Trust Fund	n/a	n/a	n/a	n/a	n/a	-	(425.2)	(425.2)	n/a	n/a	-	(363.9)	(363.9)	n/a	n/a
NET Federal Mineral Leasing	738.5	811.0	72.6	-0.7%	(6.1)	787.0	754.9	(32.1)	-6.9%	(56.1)	831.2	903.7	72.5	19.7%	148.8
State Land Office	59.4	38.0	(21.5)	-45.7%	(31.9)	60.2	38.3	(21.9)	0.9%	0.3	61.2	38.3	(22.9)	0.0%	-
TOTAL RENTS & ROYALTIES	797.9	849.0	51.1	-4.3%	(38.0)	847.2	793.2	(54.0)	-6.6%	(55.8)	892.4	942.0	49.6	18.8%	148.8
TRIBAL REVENUE SHARING	53.8	29.7	(24.1)	-34.6%	(15.7)	68.6	71.8	3.2	141.5%	42.1	69.1	73.5	4.5	2.4%	1.7
MISCELLANEOUS RECEIPTS	47.5	47.4	(0.1)	14.1%	5.8	47.9	46.9	(1.0)	-0.9%	(0.4)	40.0	39.5	(0.6)	-15.8%	(7.4
REVERSIONS	50.0	50.0	-	-38.3%	(31.1)	50.0	50.0	-	0.0%	-	50.0	50.0	-	0.0%	-
TOTAL RECURRING	7,194.5	8,045.7	851.3	2.4%	185.2	7,475.9	8,108.6	632.8	0.8%	62.9	7,876.2	8,841.7	965.5	9.0%	733.1
2021 Nonrecurring Legislation	(199.7)	(147.0)	52.7			(3.8)	(13.8)	(10.0)							
Other Nonrecurring	62.8	82.6	19.8			-		-							
TOTAL NONRECURRING	(136.9)	(64.4)	72.5	-120.0%	(386.7)	(3.8)	(13.8)	(10.0)	n/a	50.6	-	-	-	n/a	13.8
GRAND TOTAL General Fund	7,057.6	7,981.4	923.8	-2.5%	(201.6)	7,472.1	8,094.8	622.8	1.4%	113.5	7,876.2	8,841.7	965.5	9.2%	746.9

Note: Columns in blue show difference between February 2021 Consensus Revenue Estimate (legislation-adjusted) and August 2021 Consensus Revenue Estimate
Note: Columns in red show year-over-year growth expected in the August 2021 Consensus Revenue Estimate

## Appendix 1b:

			FY24				FY25				FY 26			
Revenue Source	Feb 2021 Est. (Legislation Adjusted)	Aug 2021 Est.	Change from Prior (Feb 21)	FY23	from FY23		Feb 2021 Est. (Legislation Adjusted)	Aug 2021 Est.	Change from Prior (Feb 21)	from FY24	\$ Change from FY24	Aug 2021 Est.	% Change from FY25	\$ Change from FY25
Base Gross Receipts Tax	2,874.1	3,152.8	278.7	3.3%	99.6		2,975.6	3,251.9	276.3	3.1%	99.1	3,359.0	3.3%	107.1
F&M Hold Harmless Payments	(94.5)	(87.4)	7.1	-9.9%	9.6		(84.8)	(77.2)	7.6	-11.7%	10.2	(66.5)		10.7
NET Gross Receipts Tax	2,779.6	3,065.4	285.8	3.7%	109.2	Ш	2,890.9	3,174.7	283.8	3.6%	109.3	3,292.5	3.7%	117.8
Compensating Tax	59.2	66.8	7.6	3.3%	2.1		61.3	68.9	7.6	3.1%	2.1	71.1	3.3%	2.3
TOTAL GENERAL SALES	2,838.8	3,132.2	293.4	3.7%	111.3	Н	2,952.2	3,243.6	291.4	3.6%	111.4	3,363.6	3.7%	120.1
Tobacco Taxes	84.9	88.1	3.2	-1.1%	(1.0)		83.4	87.4	4.0	-0.8%	(0.7)	86.7	-0.8%	(0.7)
Liquor Excise	24.9	25.1	0.2	0.8%	0.2		25.0	25.3	0.3	0.8%	0.2	25.4	0.4%	0.1
Cannabis Excise	28.6	31.9	3.3				31.5	35.7	4.2	11.9%	3.8	42.7	19.6%	7.0
Insurance Taxes	317.6	369.4	51.8	5.9%	20.6		385.4	454.8	69.4	23.1%	85.4	491.3	8.0%	36.5
Fire Protection Fund Reversion	-	-	-	#DIV/0!	-		-	-	-	#DIV/0!	-	-	#DIV/0!	-
Motor Vehicle Excise	140.2	141.5	1.3	1.3%	1.8		145.2	147.4	2.2	4.2%	5.9	151.5	2.8%	4.1
Gaming Excise	64.7	66.6	1.9	0.9%	0.6		64.1	65.9	1.8	-1.1%	(0.7)	65.9	0.0%	-
Leased Vehicle & Other	5.9	6.3	0.4	5.9%	0.4		5.6	6.6	1.0	4.8%	0.3	6.6	0.0%	-
TOTAL SELECTIVE SALES	666.8	728.9	62.1	3.8%	26.5		740.2	823.1	82.9	12.9%	94.2	870.1	5.7%	47.0
Personal Income Tax	1,726.7	2,069.5	342.8	4.4%	87.3	Н	1,792.5	2,187.2	394.7	5.7%	117.7	2,298.2	5.1%	111.0
Gross Corporate Income Tax	164.2	239.5	75.3	2.6%	6.1		175.6	242.9	67.3	1.4%	3.4	247.5	1.9%	4.6
CIT Refundable Credits	(150.5)	(159.8)	(9.3)	14.9%	(20.7)		(153.5)	(159.8)	(6.3)	0.0%	-	(159.8)	0.0%	-
NET Corporate Income Tax	13.7	79.7	66.0	-15.5%	(14.6)		22.1	83.1	61.0	4.3%	3.4	87.7	5.5%	4.6
TOTAL INCOME TAXES	1,740.4	2,149.2	408.8	3.5%	72.7		1,814.6	2,270.3	455.7	5.6%	121.1	2,385.9	5.1%	115.6
Gross Oil and Gas School Tax	631.7	915.5	283.8	-3.9%	(37.2)	Н	643.8	923.1	279.3	0.8%	7.6	948.8	2.8%	25.7
Excess to TSR or Early Childhood Trust Fund		(146.0)	(95.2)	-48.5%	137.6	П	(47.6)	(81.6)	(34.0)		64.4	(33.7)		47.9
NET Oil & Gas School Tax	580.9	769.5	188.6	15.0%	100.4	П	596.2	841.5	245.3	9.4%	72.0	915.1	8.7%	73.6
Oil Conservation Tax	32.9	47.6	14.7	-3.3%	(1.6)		33.5	48.0	14.5	0.8%	0.4	49.3	2.7%	1.3
Resources Excise Tax	7.6	7.1	(0.5)	1.4%	0.1		7.7	7.1	(0.6)		_	7.1	0.0%	-
Natural Gas Processors Tax	11.8	18.0	6.2	-14.3%	(3.0)		12.0	14.8	2.8	-17.8%	(3.2)	13.3	-10.1%	(1.5)
TOTAL SEVERANCE TAXES	633.2	842.2	209.0	12.9%	95.9		649.4	911.4	262.0	8.2%	69.2	984.8	8.1%	73.4
LICENSE FEES	52.9	59.5	6.6	-0.3%	(0.2)		53.5	58.7	5.2	-1.4%	(0.8)	58.6	-0.3%	(0.2)
LGPF Interest	908.2	917.3	9.1	8.1%	68.8	П	981.8	1,003.1	21.3	9.4%	85.8	1,077.0	7.4%	73.9
STO Interest	19.4	22.5	3.1	7.7%	1.6		19.4	32.9	13.5	46.2%	10.4	33.1	0.6%	0.2
STPF Interest	258.8	278.5	19.7	6.5%	17.0		266.3	298.4	32.1	7.1%	19.9	313.5	5.1%	15.1
TOTAL INTEREST	1,186.4	1,218.3	31.9	7.7%	87.4		1,267.5	1,334.4	66.9	9.5%	116.1	1,423.6	6.7%	89.2
Gross Federal Mineral Leasing	845.2	1,208.3	363.1	-4.7%	(59.3)	П	861.3	1,177.9	316.6	-2.5%	(30.4)	1,198.2	1.7%	20.3
Excess to Early Childhood Trust Fund	-	(163.9)	(163.9)	-55.0%	200.0		(35.7)	(121.1)	(85.4)	-26.1%	42.8	(69.2)	-42.9%	51.9
NET Federal Mineral Leasing	845.2	1,044.4	199.2	15.6%	140.7		825.6	1,056.8	231.2	1.2%	12.4	1,129.0	6.8%	72.2
State Land Office	62.4	38.3	(24.1)	0.0%	-		63.7	38.3	(25.4)	0.0%	_	38.3	0.0%	_
TOTAL RENTS & ROYALTIES	907.6	1,082.7	175.1	14.9%	140.7		889.3	1,095.1	205.8	1.1%	12.4	1,167.3	6.6%	72.2
TRIBAL REVENUE SHARING	70.2	75.4	5.2	2.5%	1.8	Н	71.3	77.2	5.9	2.4%	1.8	79.1	2.5%	1.9
MISCELLANEOUS RECEIPTS	39.2	37.8	(1.4)		(1.7)	П	39.1	38.9	(0.2)	3.0%	1.1	38.8	-0.5%	(0.2)
REVERSIONS	50.0	50.0	_	0.0%	-	Н	50.0	50.0		0.0%		50.0	0.0%	
			1,190.7		534.5	H			1,375.7		526.5			E10.1
TOTAL RECURRING	8,185.5	9,376.2	1,190.7	6.0%	534.5	Н	8,527.1	9,902.7	1,3/5.7	5.6%	526.5	10,421.8	5.2%	519.1
2021 Nonrecurring Legislation Other Nonrecurring						Н								
												1		
			_	n/2						n/2	_		n/2	-
TOTAL NONRECURRING  GRAND TOTAL General Fund	8,185.5	9,376.2	1,190.7	n/a 6.0%	534.5		8,527.1	9,902.7	1,375.7	n/a <b>5.6</b> %	526.5	10.421.8	n/a 5.2%	- 519.1

Note: Columns in blue show difference between February 2021 Consensus Revenue Estimate (legislation-adjusted) and August 2021 Consensus Revenue Estimate

Note: Columns in red show year-over-year growth expected in the August 2021 Consensus Revenue Estimate

#### U.S. and New Mexico Economic Indicators

1 0		U.S. aı	nd New	Mexico E	conomi	c Indicat	ors						
$\Lambda$ mm on $d_{137}$ $L$		FY	′21		/22		/23		Y24	FY	/25	F١	/26
		Jan 21	Aug 21										
Appendix 2:	·	Forecast											
	National Economic Indicators												
	IHS US Real GDP Growth (annual avg.,% YOY)*	0.6	1.6	4.1	5.7	3.0	2.8	2.5	2.3	2.5	2.3	2.5	2.3
	Moody's US Real GDP Growth (annual avg. ,% YOY)*	1.2	1.6	4.9	6.2	4.5	2.8	2.5	2.9	2.0	2.7	1.9	2.4
	IHS US Inflation Rate (CPI-U, annual avg., % YOY)**	1.6	2.3	2.4	4.2	2.2	1.5	2.1	2.0	2.1	2.1	2.1	2.2
	Moody's US Inflation Rate (CPI-U, annual avg., % YOY)**	1.6	2.3	2.3	4.2	2.5	2.3	2.4	2.3	2.5	2.3	2.4	2.3
	IHS Federal Funds Rate (%)	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.3	0.1	0.8	0.1	1.3
	Moody's Federal Funds Rate (%)	0.1	0.1	0.1	0.1	0.1	0.2	0.7	1.0	1.7	1.9	2.5	2.5
	New Mexico Labor Market and Income Data												
	BBER NM Non-Agricultural Employment Growth (%)	-2.6	-5.3	2.5	3.4	1.2	2.2	1.1	1.6	1.2	1.4	1.2	1.4
	Moody's NM Non-Agricultural Employment Growth (%)	-4.1	-5.9	3.2	4.4	2.7	2.4	1.6	1.1	0.7	0.5	0.5	0.3
	BBER NM Nominal Personal Income Growth (%)***	6.7	6.3	2.5	6.6	-1.1	-5.5	4.4	4.6	4.6	4.5	4.9	4.9
	Moody's NM Nominal Personal Income Growth (%)***	7.0	6.3	6.0	5.4	-2.3	-1.7	4.9	4.6	4.4	4.5	4.2	4.3
	DDED NIM T AND WORK OF OUR ALL (9/1)	0.7		4.0				4.4	4.0	4.0		4.0	,,
	BBER NM Total Wages & Salaries Growth (%) Moody's NM Total Wages & Salaries Growth (%)	0.7 1.9	0.0 1.0	4.3 4.2	4.7 7.1	4.1 4.0	5.2 4.3	4.1 4.8	4.8 4.8	4.2 4.2	4.5 4.1	4.6 4.3	4.4 4.2
	Moody's NW Total Wages & Salalies Glowth (70)	1.9	1.0	4.2	′.'	4.0	4.3	4.0	4.0	4.2	4.1	4.3	4.2
	BBER NM Private Wages & Salaries Growth (%)	1.4	0.9	5.1	4.7	4.6	5.8	4.5	5.1	4.7	4.8	5.1	4.6
	BBER NM Real Gross State Product (% YOY)	-0.1	-0.4	2.6	5.8	2.6	2.4	2.7	2.2	2.4	2.2	2.2	2.1
	Moody's NM Real Gross State Product (% YOY)	1.3	0.2	5.4	7.2	4.3	2.4	2.5	2.5	1.7	2.2	1.6	2.0
	Woody's Till Tical Gloss Gtate Froduct (70 FOT)	1.0	0.2	0.4	'	4.0	2.0	2.5	2.5	1.7		1.0	2.0
	CREG NM Gross Oil Price (\$/barrel)	\$43.50	\$49.92	\$47.00	\$63.50	\$48.50	\$58.00	\$49.00	\$56.00	\$49.50	\$55.50		\$55.50
	CREG NM Net Oil Price (\$/barrel)*****	\$38.19	\$43.61	\$41.27	\$55.75	\$42.58	\$50.92	\$43.02	\$49.17	\$43.46	\$48.73		\$48.73
	, , , , , , , , , , , , , , , , , , ,												
	BBER Oil Volumes (million barrels)	363.2	392	375.4	396	391.6	408	403.7	414	415.0	420		421
	CREG NM Taxable Oil Volumes (million barrels)	370.0	405.0	370.0	445.0	370.0	460.0	370.0	475.0	370.0	485.0		495.0
	NM Taxable Oil Volumes (%YOY growth)	22.0%	10.0%	0.5%	9.9%	0.0%	3.4%	0.0%	3.3%	0.0%	2.1%		2.1%
	CREG NM Gross Gas Price (\$ per thousand cubic feet)****	\$2.45	\$3.32	\$2.70	\$3.75	\$2.65	\$3.25	\$2.70	\$2.75	\$2.80	\$2.70		\$2.80
	CREG NM Net Gas Price (\$ per thousand cubic feet)*****	\$1.75	\$2.32	\$1.69	\$2.71	\$1.75	\$2.25	\$1.75	\$1.83	\$1.85	\$1.79		\$1.87
	BBER Gas Volumes (billion cubic feet)	1,711	1,995	1,817	1,847	1,831	1,874	1,868	1,895	1,900	1,904		1,945
	CREG NM Taxable Gas Volumes (billion cubic feet)	1,829	2,115	1,830	2,270	1,830	2,360	1,830	2,430	1,830	2,470		2,500
	NM Taxable Gas Volumes (%YOY growth)	17.0%	15.6%	0.1%	7.3%	0.0%	4.0%	0.0%	3.0%	0.0%	1.6%		1.2%

- \* Real GDP is BEA chained 2012 dollars, billions, annual rate
- \*\* CPI is all urban, BLS 1982-84=1.00 base
- \*\*\*Nominal Personal Income growth rates are for the calendar year in which each fiscal year begins
- \*\*\*\*The gross gas prices are estimated using a formula of NYMEX, EIA, and IHS Markit (November) future prices
- \*\*\*\*\*The net oil and gas prices represent calculated prices based on taxable values of the product after deductions for transportation, processing, and royalties Sources: BBER - July 2021 FOR-UNM baseline. IHS Global Insight - August 2021 baseline.

#### **DFA Notes**

- \* Real GDP is BEA chained 2012 dollars, billions, annual rate
- \*\* CPI is all urban, BLS 1982-84=1.00 base.
- \*\*\*Nominal Personal Income growth rates are for the calendar year in which each fiscal year begins
- \*\*\*\*The gross gas prices are estimated using a formula of NYMEX, EIA, and Moodys future prices
- \*\*\*\*\*The net oil and gas prices represent calculated prices based on taxable values of the product after deductions for transportation, processing, and royalties Sources: August 2021 Moody's economy.com baseline

## Appendix 3:

#### DFA GENERAL FUND FINANCIAL SUMMARY

#### **August 2021 Consensus Revenue Estimate**

#### (Dollars in Millions)

		Est. FY21	Est. FY22	Est. FY23
APPROPRIATION ACCOUNT				
Revenue:				
Recurring Revenue:				
February 2021 Consensus Revenue Forecast	\$	7,194.5 \$	7,475.9	\$ 7,876.2
August 2021 Forecast Revisions	\$	851.3 \$	632.8	\$ 965.5
Subtotal Recurring Revenue	<u>\$</u>	8,045.8 \$	8,108.6	\$ 8,841.7
Subtotal Necuring Nevenue	φ	0,043.0 \$	0,100.0	9 0,041.7
Nonrecurring Revenue				
2019 Legislative Session	\$	- \$	-	
December 2019 Nonrecurring Revenue Forecast, Adj. for 2020 Legislative Session	\$	62.8 \$	-	\$ -
Enhanced FMAP Medicaid Reversion	\$	-		
June 2020 Special Session (SB5 Road Swaps)	\$	-		
June 2020 Special Session (SB5 Sweeps)				
Transfers/offsets from Coronavirus Relief Fund	\$	-		
Federal Stimulus Funds	\$	750.0		
2021 Session Nonrecurring Revenue	\$	(199.7) \$	(3.8)	
Estimated Change to nonrecurring revenue legislation	\$	72.5 \$	(10.0)	
Subtotal Nonrecurring Revenue	\$	685.6 \$	(13.8)	\$ -
Total Revenue	\$	8,731.4 \$	8,094.8	\$ 8,841.7
Appropriations:				FY23
Recurring Appropriations:				New
Prior Legislative Sessions				Money
2019 Legislative Session and Feed Bill	\$	-		Wioney
2020 Legislative Session and Feed Bill	\$	7,621.4		01.20
2020 Special Session Solvency Savings	\$	(411.9)		\$1.39
2021 Legislative Session and Feed Bill	\$	10.025 \$	7,449.7	billion or
Subtotal Recurring Appropriations	\$	7,219.6 \$	7,449.7	18.7%
Nonrecurring:				
Prior Legislative Sessions				
Audit Adjustments				
2019 Legislative Session	\$	- \$	-	\$ -
2020 Legislative session	\$	320.0 \$	-	\$ -
2020 First Special Session Solvency Savings	\$	(20.0)		
2020 First Special Session Federal Funds Swaps	\$	(146.6)		
2019 GAA Undistributed Nonrecurring Appropriations				
2020 GAA Undistributed Nonrecurring Appropriations	\$	259.5		
2020 Second Special Session Appropriations	\$	329.2		
2021 Legislative Session Nonrecurring Appropriations	\$	931.0 \$	-	\$ -
Subtotal Nonrecurring Appropriations	\$	1,673.08 \$	_	\$ -
8 II 1	-	, <del>-</del>		
Total Appropriations	\$	8,892.6 \$	7,449.7	\$ -
Transfers to/(from Reserves)	s	(161.2) \$	645.2	
Transiers to (non-reserves)	ψ	(101.2) Ø	073.2	

#### Reserve Detail (Dollars in Millions)

Est.

Est.

BOF Emergency Appropriations/Reversions  Disaster Allotments  Transfers from/to Appropriation Account  Transfers from/to Appropriation Reserve  Transfers from (to) ACF/Other Appropriations  Transfers from (to) ACF/Other Appropriations  Transfers from Tax Stabilization Reserve  S  Ending Balance  APPROPRIATION CONTINGENCY FUND  Beginning Balance  S  APPROPRIATION CONTINGENCY FUND  Beginning Balance  S  Cother Appropriations  Transfers In¹  Revenue and Reversions  Ending Balance  S  STATE SUPPORT RESERVE  Beginning Balance  S  STATE SUPPORT RESERVE  Beginning Balance  S  Revenues/Transfers²  Appropriations³  Impact Aid Liability  S  Ending Balance  S  TOBACCO SETILEMENT PERMANENT FUND  Beginning Balance  S  Transfers In⁴  Appropriation to Tobacco Settlement Program Fund  Gains/Losses  Additional Transfers from TSPF  Transfer to General Fund Appropriation Account  Ending Balance  S  TAX STABILIZATION RESERVE  S  TAX STABILIZATION RESERVE	FY21		FY22	_	FY23
BOF Emergency Appropriations/Reversions Disaster Allotments Transfers from to Appropriation Account Transfers from to Appropriation Reserve Transfers from (to) ACF/Other Appropriations Transfers from Tax Stabilization Reserve S Ending Balance S					
Disaster Allotments   S     Transfers from/to Appropriation Account   S     Transfers from/to Appropriation Account   S     Transfers from (to) ACF/Other Appropriations   S     Transfers from (to) ACF/Other Appropriations   S     Transfers from Tax Stabilization Reserve   S     Ending Balance   S     Ending Balance   S     APPROPRIATION CONTINGENCY FUND     Beginning Balance   S     Disaster Allotments   S     Other Appropriations   S     Revenue and Reversions   S     Ending Balance   S     Ending Balance   S     STATE SUPPORT RESERVE     Beginning Balance   S     Revenues/Transfers   S     Appropriations   S     Impact Aid Liability   S     Ending Balance   S     Ending Balanc	507.2		286.9	\$	577.6
Transfers from/to Appropriation Account         \$           Transfers from (to) ACF/Other Appropriations         \$           Transfers from Tax Stabilization Reserve         \$           Ending Balance         \$           APPROPRIATION CONTINGENCY FUND         S           Beginning Balance         \$           Disaster Allotments         \$           Other Appropriations         \$           Transfers In In Sevenue and Reversions         \$           Ending Balance         \$           STATE SUPPORT RESERVE         \$           Beginning Balance         \$           Revenues/Transfers Appropriations Appropriations \$         \$           Impact Aid Liability         \$           Ending Balance         \$           TOBACCO SETTLEMENT PERMANENT FUND         \$           Beginning Balance         \$           TOBACCO SETTLEMENT PERMANENT FUND         \$           Beginning Balance         \$           Transfers In September of the Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$ <td>(2.5)</td> <td>\$</td> <td>(2.5)</td> <td>\$</td> <td>(2.5</td>	(2.5)	\$	(2.5)	\$	(2.5
Transfers to Tax Stabilization Reserve         \$           Transfers from (to) ACF/Other Appropriations         \$           Transfers from Tax Stabilization Reserve         \$           Ending Balance         \$           Beginning Balance         \$           Disaster Allotments         \$           Other Appropriations         \$           Transfers In Inserts In Inserts	(6.7)	\$	-	\$	-
Transfers from (to) ACF/Other Appropriations         \$           Transfers from Tax Stabilization Reserve         \$           Ending Balance         \$           APPROPRIATION CONTINGENCY FUND         S           Beginning Balance         \$           Disaster Allotments         \$           Other Appropriations         Transfers In <sup>1</sup> \$           Revenue and Reversions         \$           Ending Balance         \$           STATE SUPPORT RESERVE         S           Beginning Balance         \$           Revenues/Transfers <sup>2</sup> \$           Appropriations <sup>3</sup> \$           Impact Aid Liability         \$           Ending Balance         \$           TOBACCO SETTLEMENT PERMANENT FUND         S           Beginning Balance         \$           Transfers In <sup>6</sup> \$           Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Ending Balance	(161.2)	\$	645.2	\$	-
Transfers from Tax Stabilization Reserve		\$	(352.0)		-
S   S   S   S   S   S   S   S   S   S	(50.0)	\$	-	\$	-
Ending Balance         \$           APPROPRIATION CONTINGENCY FUND         Seginning Balance         \$           Disaster Allotments         \$           Other Appropriations         Transfers In!         \$           Transfers In!         \$         Revenue and Reversions         \$           Ending Balance         \$         S           STATE SUPPORT RESERVE         Seginning Balance         \$           Revenues/Transfers²         \$         \$           Appropriations³         \$         \$           Impact Aid Liability         \$         \$           Ending Balance         \$         \$           TOBACCO SETTLEMENT PERMANENT FUND         Seginning Balance         \$           Transfers In!         \$         \$           Appropriation to Tobacco Settlement Program Fund         \$         \$           Gains/Losses         \$         \$           Additional Transfers from TSPF         \$         \$           Transfer to General Fund Appropriation Account         \$         \$           Ending Balance         \$         \$           TAX STABILIZATION RESERVE         \$         \$           Beginning Balance         \$         \$           Transfers Out to Operati	-	\$	-	\$	-
APPROPRIATION CONTINGENCY FUND  Beginning Balance	0.1				
Beginning Balance         \$           Disaster Allotments         \$           Other Appropriations         \$           Transfers In <sup>1</sup> \$           Revenue and Reversions         \$           Ending Balance         \$           STATE SUPPORT RESERVE         \$           Beginning Balance         \$           Revenues/Transfers <sup>2</sup> \$           Appropriations <sup>3</sup> \$           Impact Aid Liability         \$           Ending Balance         \$           TOBACCO SETTLEMENT PERMANENT FUND         \$           Beginning Balance         \$           Transfers In <sup>6</sup> \$           Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$ <td>286.9</td> <td>\$</td> <td>577.6</td> <td>\$</td> <td>575.1</td>	286.9	\$	577.6	\$	575.1
Disaster Allotments         \$           Other Appropriations         \$           Transfers In <sup>1</sup> \$           Revenue and Reversions         \$           Ending Balance         \$           STATE SUPPORT RESERVE         \$           Beginning Balance         \$           Revenues/Transfers <sup>2</sup> \$           Appropriations <sup>3</sup> \$           Impact Aid Liability         \$           Ending Balance         \$           TOBACCO SETTLEMENT PERMANENT FUND         \$           Beginning Balance         \$           Transfers In <sup>6</sup> \$           Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$					
Other Appropriations         \$           Transfers In <sup>1</sup> \$           Revenue and Reversions         \$           Ending Balance         \$           STATE SUPPORT RESERVE         \$           Beginning Balance         \$           Revenues/Transfers <sup>2</sup> \$           Appropriations <sup>3</sup> \$           Impact Aid Liability         \$           Ending Balance         \$           ToBACCO SETILEMENT PERMANENT FUND         \$           Beginning Balance         \$           Transfers In <sup>6</sup> \$           Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE         \$           Beginning Balance         \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve)         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$	8.7	\$	57.4	\$	49.4
Transfers In Interest Revenue and Reversions         \$           Ending Balance         \$           STATE SUPPORT RESERVE         \$           Beginning Balance         \$           Revenues/Transfers Interest Appropriations Interest Aid Liability         \$           Ending Balance         \$           Ending Balance         \$           TOBACCO SETTLEMENT PERMANENT FUND         \$           Beginning Balance         \$           Transfers In Interest Interes	(12.96)	\$	(16.0)	\$	(16.0
Revenue and Reversions         \$           Ending Balance         \$           STATE SUPPORT RESERVE           Beginning Balance         \$           Revenues/Transfers²         \$           Appropriations³         \$           Impact Aid Liability         \$           Ending Balance         \$           TOBACCO SETTLEMENT PERMANENT FUND         *           Beginning Balance         \$           Transfers In6         \$           Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Revenues In⁴         \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund⁵         \$           Gains/Losses         \$	_				
Ending Balance         \$           STATE SUPPORT RESERVE         Seginning Balance         \$           Revenues/Transfers²         \$         S           Appropriations³         \$         Impact Aid Liability         \$           Ending Balance         \$         S           TOBACCO SETTLEMENT PERMANENT FUND         S           Beginning Balance         \$         Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$         \$           Additional Transfers from TSPF         \$         \$           Transfer to General Fund Appropriation Account         \$         \$           Ending Balance         \$         \$           TAX STABILIZATION RESERVE         S         \$           Transfers In (from Operating Reserve)         \$         \$           Transfers Out to Operating Reserve         \$         \$           Transfers Out to Early Childhood Trust Fund⁵         \$         \$           Gains/Losses         \$         \$	50.00				
STATE SUPPORT RESERVE	11.66	\$	8.0	\$	8.0
Beginning Balance         \$           Revenues/Transfers²         \$           Appropriations³         \$           Impact Aid Liability         \$           Ending Balance         \$           TOBACCO SETTLEMENT PERMANENT FUND         *           Beginning Balance         \$           Transfers In6         \$           Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE         *           Beginning Balance         \$           Revenues In⁴         \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund⁵         \$           Gains/Losses         \$	57.44	\$	49.4	\$	41.4
Revenues/Transfers²         \$           Appropriations³         \$           Impact Aid Liability         \$           Ending Balance         \$           TOBACCO SETTLEMENT PERMANENT FUND         **           Beginning Balance         \$           Transfers Inf°         \$           Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Revenues Inf         \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund⁵         \$           Gains/Losses         \$					
Appropriations \$  Impact Aid Liability \$  Ending Balance \$  Ending Balance \$  TOBACCO SETTLEMENT PERMANENT FUND  Beginning Balance \$  Transfers In \$  Appropriation to Tobacco Settlement Program Fund \$  Sains/Losses \$  Additional Transfers from TSPF \$  Transfer to General Fund Appropriation Account \$  Ending Balance \$  TAX STABILIZATION RESERVE  Beginning Balance \$  Revenues In \$  Transfers In (from Operating Reserve) \$  Transfers Out to Operating Reserve \$  Transfer Out to Deprating Reserve \$  Transfers Out to Early Childhood Trust Fund \$  Sains/Losses \$  Sains/Losses \$  \$	29.08	\$	40.4	\$	(19.6
Impact Aid Liability   S   S   S   Ending Balance   S   S	25.48	\$	-	\$	-
S   S   S   S   S   S   S   S   S   S	20.90	\$	-	\$	-
S   S   S   S   S   S   S   S   S   S	(35.10)	s	(60.0)		
S   S   S   S   S   S   S   S   S   S	_		()		
Beginning Balance         \$           Transfers In <sup>6</sup> \$           Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Revenues In <sup>4</sup> \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$	40.4	\$	(19.6)	\$	(19.6
Transfers In <sup>6</sup> \$           Appropriation to Tobacco Settlement Program Fund         \$           Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE         \$           Beginning Balance         \$           Revenues In <sup>4</sup> \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$					
Appropriation to Tobacco Settlement Program Fund   \$   \$   \$   \$   \$   \$   \$   \$   \$	241.3	\$	280.4	\$	295.8
Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Revenues In <sup>4</sup> \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$	36.3	\$	12.0	\$	32.5
Gains/Losses         \$           Additional Transfers from TSPF         \$           Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Revenues In <sup>4</sup> \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$	(36.3)		(12.0)		(16.3
Transfer to General Fund Appropriation Account         \$           Ending Balance         \$           TAX STABILIZATION RESERVE           Beginning Balance         \$           Revenues In <sup>4</sup> \$           Transfers In (from Operating Reserve)         \$           Transfers Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$	39.1		15.4	\$	16.3
Ending Balance         \$           TAX STABILIZATION RESERVE         \$           Beginning Balance         \$           Revenues In <sup>4</sup> \$           Transfers In (from Operating Reserve)         \$           Transfer Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$	-	\$	-	\$	-
TAX STABILIZATION RESERVE           Beginning Balance         \$           Revenues Inf         \$           Transfers In (from Operating Reserve)         \$           Transfer Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$	-	\$	-	\$	-
Beginning Balance         \$           Revenues In <sup>4</sup> \$           Transfers In (from Operating Reserve)         \$           Transfer Out to Operating Reserve         \$           Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$           Gains/Losses         \$	280.4	\$	295.8	\$	328.3
Revenues In <sup>4</sup> \$ Transfers In (from Operating Reserve) \$ Transfer Out to Operating Reserve \$ Transfer Out to Early Childhood Trust Fund <sup>5</sup> \$ Gains/Losses \$					
Transfers In (from Operating Reserve)  Stransfer Out to Operating Reserve  Stransfer Out to Early Childhood Trust Fund <sup>5</sup> Stransfers Out to Early Childhood Trust Fund <sup>5</sup>	1,727.3	\$	1,795.5	\$	2,225.6
Transfer Out to Operating Reserve \$ Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$ Gains/Losses \$	334.7	\$	505.4	\$	283.6
Transfers Out to Early Childhood Trust Fund <sup>5</sup> \$ Gains/Losses \$	-	\$	352.0	\$	-
Gains/Losses \$	-	\$	-	\$	-
•	(334.7)	\$	(505.4)		(283.6
Other appropriations \$	68.2	\$	78.0	\$	91.9
	-	\$	-	\$	-
Audit Adjustments \$	-	\$	-	\$	-
Ending Balance \$	1,795.5	\$	2,225.6	\$	2,317.4
Total General Fund Ending Balances \$ Percent of Recurring Appropriations	2,460.6 34.1%	\$	3,128.7 42.0%	\$	3,242.6

<sup>1.</sup> Laws 2021, Chapter 137(HB2) appropriated \$50 million from operating reserve to appropriation contingency fund

<sup>2.</sup> Laws 2019, Chapter 271 (HB2) contained a \$10 million appropriation to the state support reserve fund. 3. Laws 2021, Chapter 137 (HB2) transfers \$15.5 million from K-3 Plus Program Fund to state support reserve

<sup>4.</sup> Estimated transfers to TSR from excess oil and gas emergency tax revenues in excess of the rolling five-

<sup>5.</sup> Laws 2020, Chapter 3 (HB83) established that if reserve balances exceed 25 percent of recurring

appropriations the excess oil and gas emergency tax revenue in excess of the rolling five-year average be istributed to the Early Childhood Trust Fund.

<sup>6.</sup> DFA and LFC estimate \$12 million in TSPF revenue due to expected arbitration ruling to affect FY22; LFC assumes legislation will be proposed to use 100% of revenue for tobacco program fund.

Totals may not sum due to rounding

# Appendix 4: Sources and Uses of Bonding Capacity

## Sources and Uses of Bonding Capacity Available for Authorization and Severance Tax Permanent Fund Transfer (in millions) AUGUST 2021 Estimate

Sources of Funds	FY22	FY23	FY24	FY25	FY26	5-Year
General Obligation Bonds	\$244.5		\$244.5		\$244.5	\$733.5
Senior STBs	\$712.8	\$851.6	\$788.5	\$749.3	\$714.3	\$3,816.4
Severance Tax Bonds	\$513.0	\$513.0	\$513.0	\$513.0	\$513.0	\$2,565.0
Severance Tax Notes	\$199.8	\$338.6	\$275.5	\$236.3	\$201.3	\$1,251.4
Supplemental STBs	\$266.9	\$405.3	\$394.3	\$394.3	\$398.2	\$1,858.8
Supplemental Severance Tax Bonds	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Supplemental Severance Tax Notes	\$266.9	\$405.3	\$394.3	\$394.3	\$398.2	\$1,858.8
TOTAL Sources of Funds	\$1,224.2	\$1,256.9	\$1,427.3	\$1,143.5	\$1,357.0	\$6,408.8
Uses of Funds	FY22	FY23	FY24	FY25	FY26	5-Year
OSCS OF Fullus	1122	1123	1124	1123	1120	J-1cui
GOB Projects Approved by Referendum	\$244.5		\$244.5		\$244.5	\$733.5
Authorized but Unissued STB Projects (1)	\$31.2	\$0.0	\$0.0	\$0.0	\$0.0	\$31.2
9% of Senior STB for Water Projects	\$64.2	\$76.6	\$71.0	\$67.4	\$64.3	\$343.5
4.5% of Senior STB for Colonias Projects	\$32.1	\$38.3	\$35.5	\$33.7	\$32.1	\$171.7
4.5% of Senior STB for Tribal Projects	\$32.1	\$38.3	\$35.5	\$33.7	\$32.1	\$171.7
New Senior STB Statewide Capital Projects	\$553.3	\$698.3	\$646.6	\$614.4	\$585.7	\$3,098.3
PSCOC Public School Capital	\$241.9	\$405.3	\$394.3	\$394.3	\$398.2	\$1,833.82
PED Instructional Materials/Transportation (2)	\$25.0	\$0.0	\$0.0	\$0.0	\$0.0	\$25.00
TOTAL Uses of Funds	\$1,224.2	\$1,256.9	\$1,427.3	\$1,143.5	\$1,357.0	\$5,051.8

Includes projects authorized that have either not yet met requirements for funding or were not able to be funded with annual senior capacity.

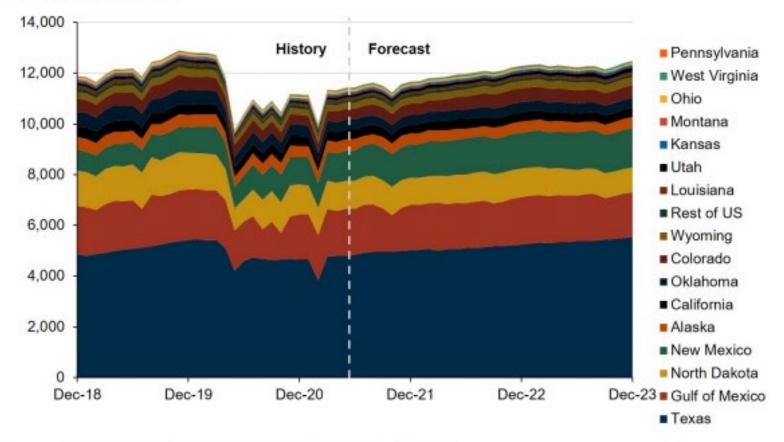
<sup>(2)</sup> Pursuant to 22-24-4 (N) NMSA 1978. This amount shall be reserved for appropriation by the legislature to the instructional material fund or to the transportation distribution of the public school fund.

Estimated Transfer to Severance Tax Permanent Fund											
	FY22	FY23	FY24	FY25	FY26	5-Year					
Severance Tax Permanent Fund Transfer	\$585.3	\$98.1	\$104.4	\$113.9	\$141.9	\$1,043.5					

Note: The permanent fund transfer will be higher in years in which there is a large difference between the previous year's actual Severance Tax revenues and the current year's estimate. This is evidenced for FY22, as FY21 actual revenues are lower than the projected revenues for FY22.

## Appendix 5: Rystad Energy Base Case Outlook

Figure 3: US oil production history and base case outlook by state Thousand barrels per day



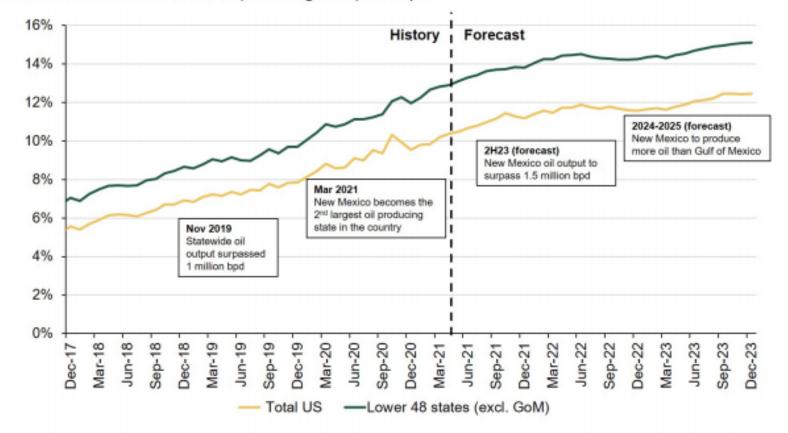
<sup>\*</sup>Base case is \$65, \$57 and \$54 WTI Cushing price for 2H21, 2022 and 2023, respectively 
\*\*Henry Hub assumption is \$3.6, \$3.2 and \$3.0 for 2H21, 2022 and 2023, respectively 
Source: Rystad Energy ShaleWellCube, Rystad Energy OilMarketCube

Source: Rystad Energy: US Oil & Gas Production Outlook – Update July 2021

## Appendix 6: Rystad Energy, NM's contribution to US oil production

Figure 4: Contribution of New Mexico to US oil production by month

Share of nationwide or lower 48 (excluding GoM) oil output



\*Base case is \$65, \$57 and \$54 WTI Cushing price for 2H21, 2022 and 2023, respectively \*\*Henry Hub assumption is \$3.6, \$3.2 and \$3.0 for 2H21, 2022 and 2023, respectively Source: Rystad Energy ShaleWellCube, Rystad Energy OilMarketCube

Source: Rystad Energy: US Oil & Gas Production Outlook – Update July 2021

## Appendix 7: Rystad Energy, Highest Well Productivity in Permian

New Mexico Delaware yields the highest well productivity in Permian through 2020-2021

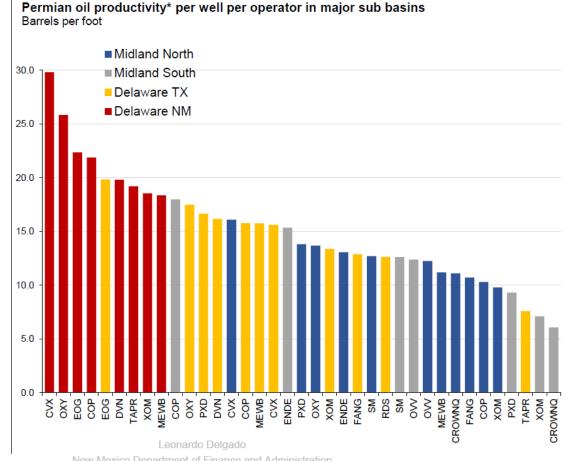
The chart shows the median (P50) oil production per foot per well for the most active operators as measured by horizontal drilling activity in the Permian in 2020-2021. It is sorted by targeting shale plays and state (sub basin)

Oil production has been normalized by the P50 perforated lateral length of wells for each operator. The sample only contains wells that have been on production for at least three months

Operators with activity in the New Mexican part of Permian Delaware have realized the highest oil productivity. Second are Permian Delaware operators in Texas. The northern and southern counties of Midland typically had a lower realized oil productivity during the period

Chevron stands out with the top slot in Delaware New Mexico and Midland North. Occidental takes the second place in Delaware New Mexico and Texas. EOG Resources secured the third position in Delaware New Mexico and the first in Delaware Texas

Pioneer won the third slot in Delaware Texas and the second in Midland North. ConocoPhillips had the fourth slot in Delaware Texas and the first in Midland South



Source: Rystad Energy ShaleWellCube

New Mexico Department of Finance and Administration

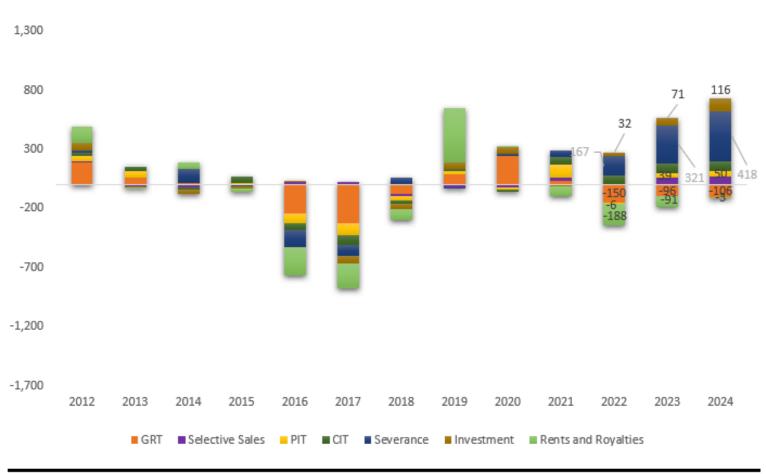
\*P50 oil production per foot per well in 2020-2021, sorted by sub basin targeting and operator

Shale Trends Report – July 2021

Source: Rystad Energy: Shale Trends Report – July 2021

## Appendix 8: Revenue Volatility by Major Revenue Sources





Source: DOT, CREG August 2021 Revenue Estimate (\$ millions)