

NM Economic Development Department

Paths to Prosperity

Mark Roper Division Director



Job Training Incentive Program (JTIP)



Reimburses up to 90% of trainee wages for newly created jobs



Jan 1, 2019 – Present

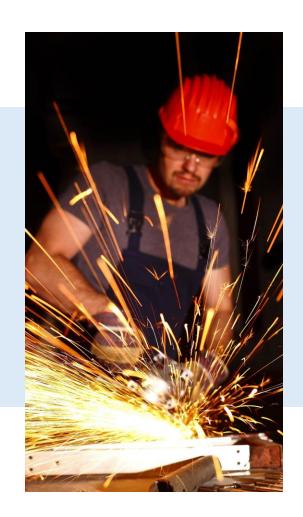
- 590 projects
- 68.7M awarded
- \$24 avg wage
- 2,806 veterans

Local Economic Development Act



LEDA:

Reimbursement-based grants to local governments to support business expansion or relocation that drives economic growth and public benefit.



Local Economic Development Act



Priority is given to projects with:

- Strong community impact and support
- Focus on rural and underserved areas
- Higher wages and job creation
- Significant capital investment
- Sustainable, environmentally sound outcomes

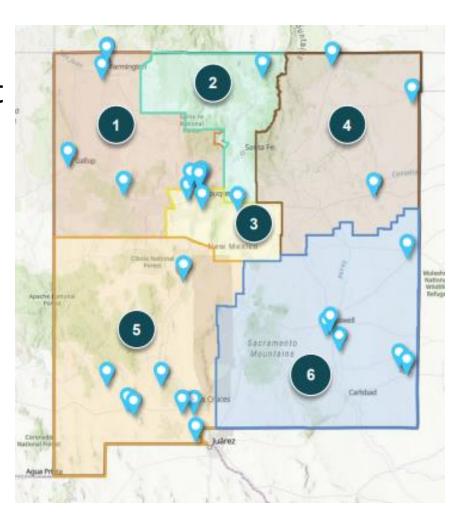
Like a 401(k) for NM

- Stronger returns
- Faster returns
- 1,000% RIO

Site Readiness – SB 169



- FY25 site readiness project complete.
- RFP for FY26 industrial park site readiness study closed.
- July 30 webinar for developers and EDOs.
- Hiring site readiness lead staff.



28 sites identified in FY25

Utility Pre-Deployment – SB 170



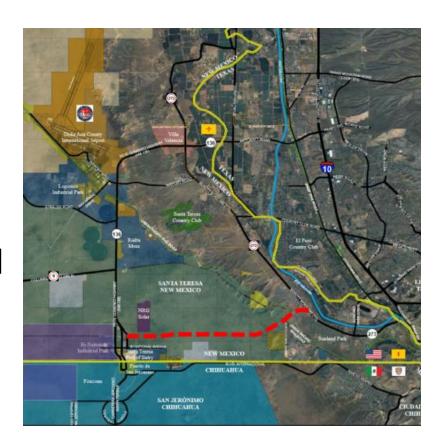
- June 20 went into effect
- Public utilities may request certification
- EDD has 60 days to issue certification letter
- Utility may apply for certificate of public convenience & necessity with PRC

- application and issues final order (approve, modify, deny) within 6 months of filing
- NMPRC may extend approval turnaround time by additional 3 months
- If NMPRC approves, utility may begin construction

Trade Ports – HB 19



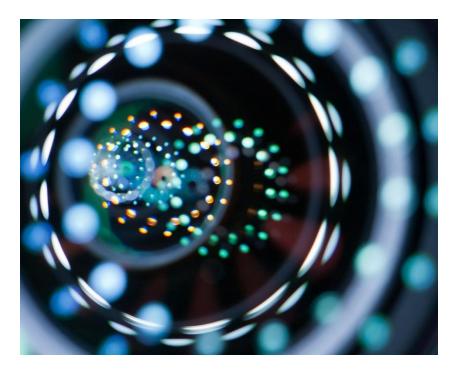
- Creates designated trade port districts across NM.
- Incentivizes local governments to establish distribution and manufacturing centers.
- \$50M for infrastructure and public-private partnerships.
- Rulemaking and committee appointments in process.
- Hiring trade port lead staff.



New Mexico Borderplex

Technology & Innovation Office





- \$92M+ in grants and funding.
- Supporting startups and emerging tech.
- Actively hiring staff and building program capacity.
- Contract for Quantum
 Venture Studio in progress.
- Rulemaking and board appointments in process.