

BUILDING THE FUTURE OF AUTONOMOUS DELIVERY

**Sophie Jantz
Kierra Phifer**



DoorDash in New Mexico in 2025:

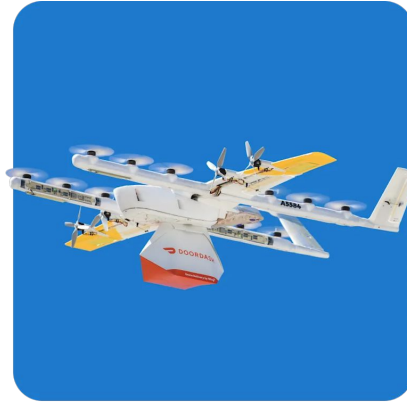
- **45,000+** active Dashers
- Nearly **3,500** total merchants on DoorDash
- Merchants made **\$300M in sales** on DoorDash
- Customers received **10M+ orders**



We are building technology to support human networks – not replace them.

DoorDash is heavily investing in autonomous capabilities to offer multi-modal delivery experiences for customers.

For Merchants, autonomous delivery unlocks **new levers to grow** their business, **capture increased demand** for local commerce, and **improve delivery quality** for customers.



New delivery modes unlock opportunity

AUTONOMOUS DELIVERY MODES



SIDEWALK BOT

Merchant Load

Pulls over on sidewalk near door for loading

Use Case

Shorter <2 mile deliveries in dense markets



DOT

Merchant Load

Pulls over on sidewalk or curb near door for loading

Use Case

<5 mile deliveries, max 30 lbs of cargo across roads, bike lanes, and sidewalks



DRONE

Merchant Load

Merchant passes order to runner or uses autoloader near or in store

Use Case

<5 mile deliveries under 5 lbs and shorter ETAs



AUTONOMOUS VEHICLE

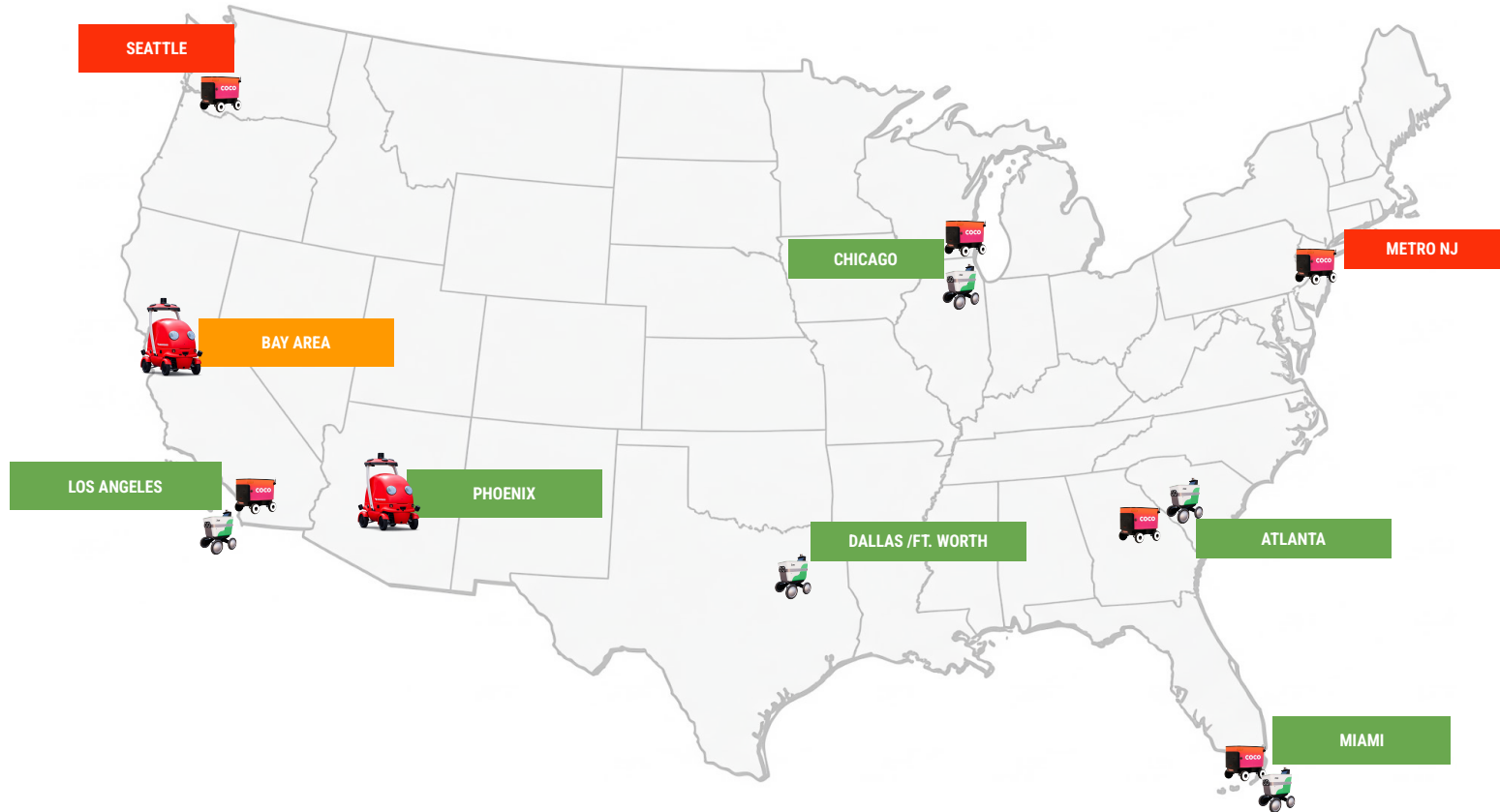
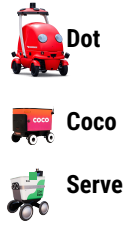
Merchant Load

Parks in spot near merchant location

Use Case

Longer <10 mile deliveries and larger, heavier orders

Deployment is live and expanding





Meet Dot

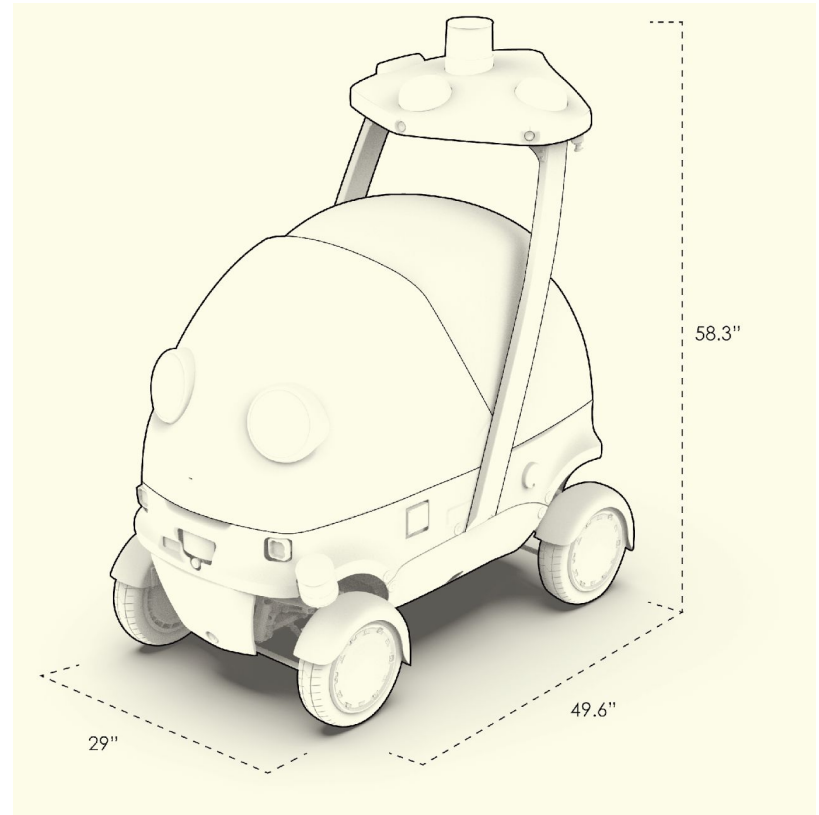
A Practical, Community-First Approach to Autonomy

- **Built for neighborhoods**
- **Less congestion**
- **Supports local commerce**
- **Complements Dashers**
- **Deep partnership with cities**



Dot is 1/10th the size of a typical car

- Designed for 3-5 mile deliveries
- 350 lbs
- Holds up to 30 lbs of cargo
- 20 mph Max Speed
- Behaves like a cautious cyclist



Enabling Dot in New Mexico

Why It Matters for States

- Positions states as leaders in innovation and emerging technology
- Attracts investment, jobs, and economic growth
- Ensures we can meet growing demand for local delivery
- Supports a modern, future-ready infrastructure

Momentum Is Already Building

- States like Arizona, Louisiana and Tennessee are leading with forward-looking legislation
- Opportunity for states to lead and shape frameworks



What's needed to deploy Dot in New Mexico?

What is a Personal Delivery Device (PDD)?

- Small device that delivers cargo, packages
- Travels on sidewalks, crosswalks, in bike lanes, or alongside roads
- Can operate with or without a person actively controlling it
- Treated like a pedestrian or bicyclist (not a motor vehicle)

Requirements

- Must have an ID number + company contact info
- Must have working brakes, lights
- Max speed: 10 mph near pedestrians, 20 mph elsewhere
- Max weight: 500 lbs (not counting cargo)

Insurance

- Company must carry at least \$100,000 in liability insurance

Local Government Limits

- Cities/towns can't add extra taxes, fees, or rules
- Exception: allowed if needed for public health/safety

