July 2017

NMFA Oversight Committee

Santa Fe, NM Impact of State Bond Ratings on Local Governments in New Mexico

Mark Valenzuela, Senior Vice President George K. Baum & Company 6565 Americas Parkway NE, Suite 860 Albuquerque, NM 87110 Email: valenzuela@gkbaum.com Office: (505) 238-2421 **Clint Elkins,** Quantitative Analyst George K. Baum & Company 6565 Americas Parkway NE, Suite 860 Albuquerque, NM 87110 Email: elkins@gkbaum.com Office: (505) 872-2320







- George K. Baum & Company is a privately held and client focused full-service investment bank with 25 offices nationwide including public finance offices in 23 cities. GKB is made up of approximately 200 professionals across the nation.
- Public finance is the focus of our company's business, generating more than 80% of the firm's revenues.
- GKB has a proven record of more than 85 years providing investment banking services to our clients.
- George K. Baum & Company has had public finance offices in the Southwest going back to the early 1980's. In this time, GKB has consistently been ranked among the *top five* investment banks for New Mexico municipal bond issuers*.



GKB Overview

Since 2000, George K. Baum & Company has been involved with more than 6,061 municipal bond issues, totaling more than \$223.4 billion across the country. In New Mexico, GKB has served as underwriter or financial advisor on more than 550 bond financings, totaling more than \$11 billion in par amount. Our public finance professionals provide a wide range of services to our public finance clients.

*Source: Thomson Reuters







JOHN D. ARCHULETA is a Senior Vice President and Manager of George K. Baum & Company's New Mexico Public Finance Office in Albuquerque, who joined the Firm in July of 1998 and is responsible for financial advisory and underwriting services for educational institutions, municipal and county general obligation bonds, and structured revenue debt issues in New Mexico.

Mr. Archuleta has been involved in public finance in New Mexico for more than 35 years. In the last five years, he has structured and managed more than \$2 billion of municipal obligations for a variety of issuers throughout the state of New Mexico. He has specialized in New Mexico financing and has performed underwriting and/or financial advisory services for counties, cities, school districts, state universities, special authorities and the state of New Mexico. Additionally, Mr. Archuleta has extensive experience in legislative matters and was instrumental in the drafting and passage of legislation affecting the issuance of revenue bonds for counties and the Education Technology Equipment Act. He continues to work closely with the legislature. Mr. Archuleta holds a BBA from New Mexico State University.



MARK F. VALENZUELA joined the Firm in 2010 as a Vice President. Mr. Valenzuela brings more than 18 years of experience in public finance to the George K. Baum & Company Albuquerque Office. His experience with government entities has helped him to gain valuable insight to the comprehensive finance alternatives offered by local, state and federal government bodies. Mr. Valenzuela has excelled at fashioning financing structures that marry an individual government's ability to finance projects with that of other subsidized programs, all in an effort to produce the lowest financing cost for taxpayers.

Much of his experience has been at the executive level of state or local government. Prior to joining GKB, Mr. Valenzuela served as Chief Financial Officer for the City of Albuquerque, where he advised the Mayor on all matters of finance. In addition to leading several bond issues for the City, Mr. Valenzuela was the architect of the City of Albuquerque's renewable energy finance district, which allows homeowners to secure financing for renewable energy improvements through the City.



BRADLEY C. F. ANGST first joined George K. Baum & Company ("GKB" or "the Firm") in 2008, and rejoined in 2014 as a Vice President working with the Firm's New Mexico and Texas Public Finance Groups. Mr. Angst recently opened GKB's Austin, TX, office and is responsible for providing comprehensive investment banking and financial advisory services, which include the transaction execution and quantitative structuring of tax-exempt and taxable debt financings. He has experience working with states, municipalities, special districts, utilities, school districts, colleges and universities, independent schools, and other non profit entities. Mr. Angst has been involved with more than 175 debt issuances totaling more than \$14 billion in par amount using structures which include general obligation bonds, revenue bonds, lease-backed obligations and short-term notes amongst others.

Prior to rejoining GKB, Mr. Angst worked in Wells Fargo Bank's Government and Non Profit Group registered as a Solicitor of Municipal Finance professional. He was the primary public finance banker to more than 75 relationship managers across a 15-state region. Mr. Angst holds a BS in Business Administration with a Finance concentration from Colorado State University.



RAHEEL HIRJI is an associate with George K. Baum & Company's New Mexico Public Finance Group. Mr. Hirji joined the Firm in November of 2015 and is involved in the transaction, execution and quantitative structuring of both tax-exempt and taxable debt financings for counties, cities, school districts and other municipal entities. He also works on both general obligation and revenue-driven financings. Prior to joining GKB, Mr. Hirji worked as an Associate in Thornburg Investment Management's Institutional Group. Before Thornburg, Mr. Hirji worked as a Trade Support Analyst for Goldman Sachs in Salt Lake City, UT.

Mr. Hirji holds a BBA in Finance with a Minor in Economics from the University of New Mexico.



GKB Overview

New Mexico Public Finance



John D. Archuleta Senior Vice President archuleta@gkbaum.com 505-872-2320



Mark F. Valenzuela Senior Vice President valenzuela@gkbaum.com 505-872-2320



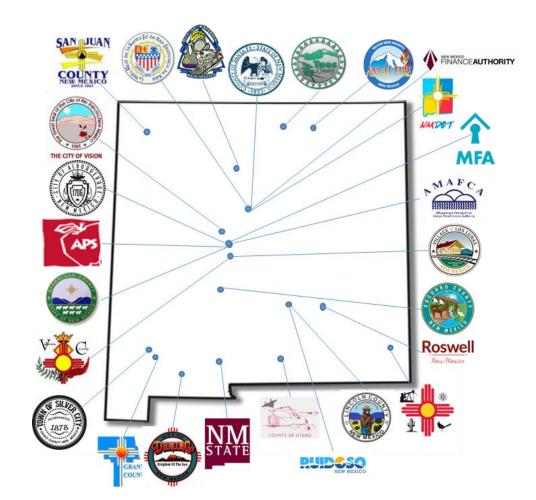
Brad C.F. Angst First Vice President angst@gkbaum.com 505-872-2320



Raheel Hirji Associate hirji@gkbaum.com 505-872-2320



Clint Elkins Analyst elkins@gkbaum.com 505-872-2320



Since 2000, GKB has advised on or underwritten more than 560 New Mexico bond issuances totaling more than \$11 billion in par amount.

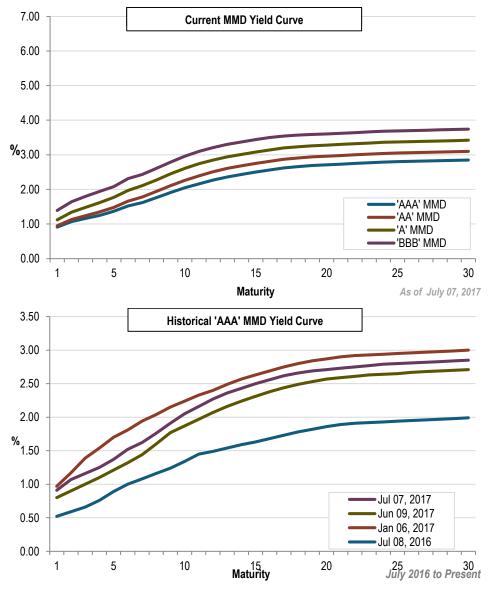




- A bond rating is a credit rating for local governments.
- Investors view the bond rating as an indication of risk (i.e. likeliness to default on payments).
- Investors make pricing valuations based in large part on bond rating.
 - Of 100+ cities in New Mexico, only 35% have bond ratings.
 - Of 33 counties in New Mexico, roughly 75% have bond ratings.
 - Of 89 school districts in New Mexico, approximately 57% have a bond rating.

Rating Scale

	'AAA'	Extremely strong capacity to meet financial commitments. Highest rating
	'AA'	Very strong capacity to meet financial commitments
	'Α'	Strong capacity to meet financial commitments, but somewhat susceptible to adverse economic conditions and changes in circumstances
Investment	'BBB'	Adequate capacity to meet financial commitments, but more subject to adverse economic conditions
Grade	'BBB-'	Considered lowest investment grade by market participants
Speculative Grade	'BB+'	Considered highest speculative grade by market participants
	'BB'	Loss vulnorable in the near-torm but faces major engoing uncertainties to adverse business, financial and economic conditions
	'B'	More vulnerable to adverse business, financial and economic conditions but currently has the capacity to meet financial commitments
	CCC.	Currently vulnerable and dependent on favorable business, financial and economic conditions to meet financial commitments
	1001	Currently highly vulnerable
	.C.	A bankruptcy petition has been filed or similar action taken, but payments of financial commitments are continued
	'D'	Payment default on financial commitments
		C may be modified by the addition of a plus (+) or minus a standing within the major rating categories.



Bond Ratings



Rating Scales

2

Investment Grade Rating Scales

Moody's	STANDARD & POOR'S RATINGS SERVICES McGRAW HILL FINANCIAL	Fitch Rating	S <u>Definition</u>
Aaa	AAA	AAA	Highest rating assigned. Very strong security.
Aa1 Aa2 Aa3	AA+ AA AA-	AA+ AA AA-	Very strong security. Only slightly below best rating.
A1 A2 A3	A+ A A-	A+ A A-	Average security but more subject to adverse financial and economic developments.
Baa1 Baa2 Baa3	BBB+ BBB BBB-	BBB+ BBB BBB-	Adequate capacity to secure debt. Adverse developments may affect ability to meet debt service requirements.



U.S. PUBLIC FINANCE

2

Sample Credit Rating Criteria (Moody's) – General Obligation Bonds:

MOODY'S INVESTORS SERVICE

Appendix A: US Local Government General Obligation Scorecard

	Very Strong	Strong	Moderate	Weak	Poor	Very Poor	
	Aaa	Aa	A	Baa	Ba	B & Below	Weight
Economy/Tax Base (30%)					-		
Tax Base Size: Full Value	> \$12B	\$12B≥ n > \$1.4B	\$1.4B≥n> \$240M	\$240M≥ n > \$120M	\$120M ≥ n > \$60M	≤ \$60M	10%
Full Value Per Capita	> \$150,000	\$150,000 ≥ n > \$65,000	\$65,000 ≥ n > \$35,000	\$35,000 ≥ n > \$20,000	\$20,000 ≥ n > \$10,000	≤ \$10,000	10%
Socioeconomic Indices: MFI	> 150% of US median	150% to 90% of US median	90% to 75% of US median	75% to 50% of US median	50% to 40% of US median	≤ 40% of US median	10%
Finances (30%)							
Fund Balance as % of Revenues	> 30% > 25% for School Districts	30% ≥ n > 15% 25% ≥ n > 10% for SD	15% ≥ n > 5% 10% ≥ n > 2.5% for SD	5% ≥ n > 0% 2.5% ≥ n > 0% for SD	0% ≥ n > -2.5% 0% ≥ n > -2.5% for SD	≤ -2.5% ≤ -2.5% for SD	10%
5-Year Dollar Change in Fund Balance as % of Revenues	> 25%	25% ≥ n > 10%	10% ≥ n > 0%	0% ≥ n > -10%	-10% ≥ n > -18%	≤ -18%	5%
Cash Balance as % of Revenues	> 25% > 10% for School Districts	25% ≥ n > 10% 10% ≥ n > 5% for SD	10% ≥ n > 5% 5% ≥ n > 2.5% for SD	5.% ≥ n > 0% 2.5% ≥ n > 0% for SD	0% ≥ n > -2.5% 0% ≥ n > -2.5% for SD	≤ -2.5% ≤ -2.5% for SD	10%
5-Year Dollar Change in Cash Balance as % of Revenues	> 25%	25% ≥ n > 10%	10% ≥ n > 0%	0% ≥ n > -10%	-10% ≥ n > -18%	≤ -18%	5%
Management (20%)							
Institutional Framework	Very strong legal ability to match resources with spending	Strong legal ability to match resources with spending	Moderate legal ability to match resources with spending	Limited legal ability to match resources with spending	Poor legal ability to match resources with spending	Very poor or no legal ability to match resources with spending	10%
Operating History: 5-Year Average of Operating Revenues / Operating Expenditures	> 1.05x	1.05x ≥ n > 1.02x	1.02x ≥ n > 0.98x	0.98x ≥ n > 0.95x	0.95x≥n>0.92x	≤ 0.92x	10%

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U.S. PUBLIC FINANCE

2

Sample Credit Rating Criteria (Moody's) – Special Tax (Revenue Bonds):

MOODY'S INVESTORS SERVICE

Appendix I: Scorecard

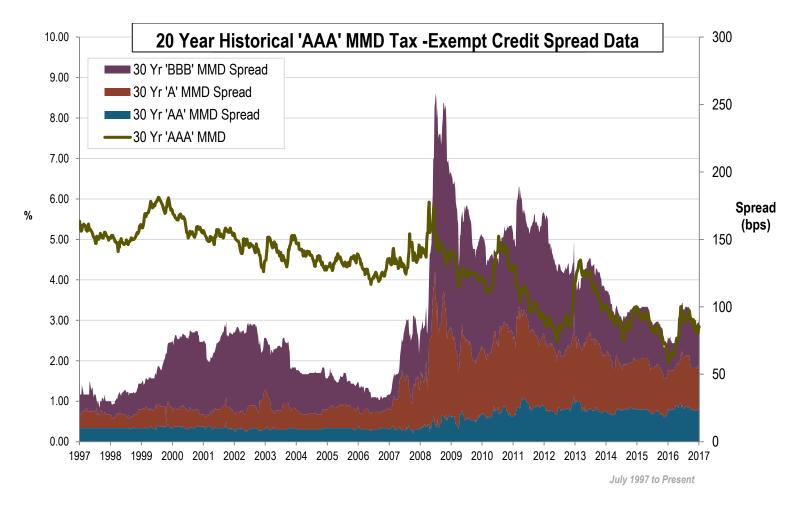
Rating Factors	Sub-Factors		Aaa	Aa	Α	Baa	SG
1. TAXABLE BASE AND PLEDGE - 30%	Economic Strength	15%	Very strong and very well diversified economic base with solid growth OR PCI/MFI is 200% or greater of national median for primarily residential bases	Strong and well diversified economic base with solid growth OR PCI/MFI is 125% - 200% of national median for primarily residential bases	Developed and reasonably diversified economic base with average growth OR PCI/MFI is 75% - 125% of national median for primarily residential bases	Small to evolving economy with modest diversification and some concentration with slow to declining growth OR PCI/MFI is 50% to 75% of national median for primarily residential bases	Deteriorating economic bas with very little diversificatio or significant concentratior with declining growth OR PCI/MFI is 50% or below of national median for primarily residential bases
	Nature of the Special Tax Pledge	15%	Very Broad (e.g. Sales, Utility, Income, and Gas Taxes, Motor Vehicle Registration Fees; Fixed Payments from the State depending on State's Rating)	Broad (e.g. Sales, Utility, Income, and Gas Taxes, Motor Vehicle Registration Fees; Fixed Payments from the State depending on State's Rating)	Average (e.g. Sales, Utility, Income, and Gas Taxes, Motor Vehicle Registration Fees)	Narrow (e.g. Hotel, Car Rental, Meals, Lottery, Liquor, and Cigarette Taxes)	Very Narrow (e.g. Document Stamp, Hotel, Car Rental, Meals, Lottery, Liquor, and Cigarette Taxes)
Rating Factors	Sub-Factors		Aaa	Aa	Α	Baa	SG
2. LEGAL STRUCTURE - 30%	Additional Bonds Test (ABT)	20%	3.0x or higher OR a closed lien	1.76x to 2.99x	1.26x to 1.75x	1.0x to 1.25x	NO LIMIT
	Debt Service Reserve Fund Requirement	10%	DSRF funded at level greater than 1-year of MADS	DSRF funded at 1-year of MADS	DSRF funded at lesser of standard 3-prong test	DSRF funded at level less than 3-prong test or a springing DSRF	NO DSRF (or DSRF funded with low rated to below investment grade surety provider)
Rating Factors	Sub-Factors		Aaa	Aa	Α	Baa	SG
3.FINANCIAL METRICS - 40%	Maximum Annual Debt Service Coverage	20%	Over 4.5x	2.51x to 4.5x	1.51x to 2.5x	1.1x to 1.5x	Less than 1.1x
	Revenue Trend	10%	Significantly improving with one to no historic declines	Generally improving with few historic declines	Stable with some historic declines	Declining	Rapidly Declining
	Revenue Volatility	10%	Has never declined	Negative fluctuations generally within 0% to 5%	Negative fluctuations generally within 5% to 10%	Negative fluctuations generally within 10% to 15%	Negative fluctuations greater than 15%



Credit Spreads

Why Do Credit Ratings Matter? Credit Spreads!

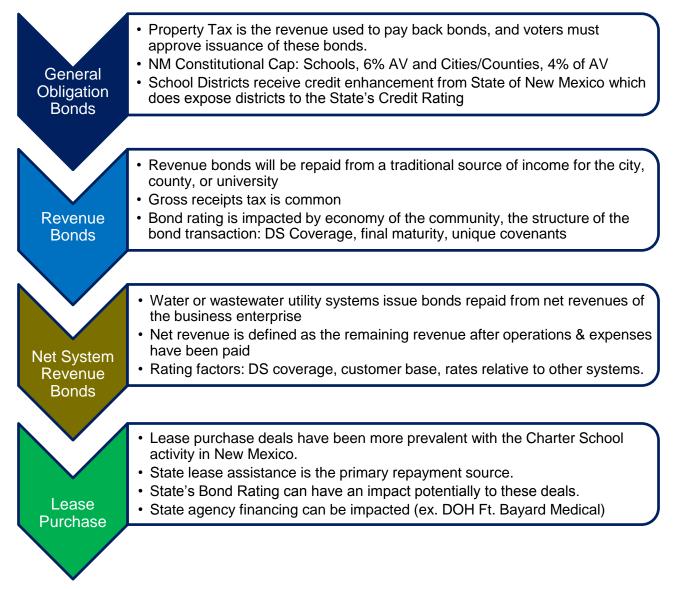
• Current Tax Exempt Credit Spreads are **25, 57, and 89 basis points** for 'AA', 'A', and 'BBB' respectively.















Silver Schools Consolidated District General Obligation Bonds Impact of State Rating: Yes Rating: Moody's Baa2

BOOK-ENTRY ONLY

BANK QUALIFIED

MOODY'S RATING: "Baa2 MOODY'S ENHANCED RATING: "As2

Due: August 1, as shown below

The delivery of the Bonds is subject to the generative of Bond Donas, Siong Julie & Schol, P. J. Sond Grouved, On the hinking land delivery of the Bonds Zhady. Distance, Julies, Julies, J. B. & Schol, P. & Scholl reader to grid Bonds and a summer strengtheners, insteart, on the Bonds The excellations, trading, and julicial decisions, and azaming combining compliances with the consume described investive, insteart on the Bonds The excellations, the strength of the strength of the strength of the Bonds and the strength of the Bonds and the strength of the Bonds and the strength of the

\$5,000,000 SILVER CONSOLIDATED SCHOOL DISTRICT NO. 1 GRAYT COUNTY, NEW MEXICO GENERAL OBLIGATION SCHOOL BUILDING BONDS SERIES 2017

Dated: Date of Delivery

The Setter 2017 Bonds (the "Bonds") are issuable as fully registered bonds and, when issued, will be registered in the name of Celé & Co., as naturates of The Departure That Company, New York, New York weakled principlent and interest payments on the Bonds will be tasked bonds will be tasked bonds and the setter state of the Departure of the Section of the Section

The Bonds manuring on and after August 1, 2026 are subject to optional redemption on August 1, 2025, or any date thereafter at par plus accrued interest to the redemption date.

Proceed: of the Bonds will be used for the purpose of exercing, remodeling, making additions to and furnishing school buildingy, purchasing or improving school grounds, purchasing computer softwares and hardware for statent use in public schools, providing matching faste for copilin entiry projects, maked pursuant to be Pablic School Carlout Outrin Act on wy combination of these purposes, and to prive faste of issuance of the Bonds, and to eminpute the District for expenditures made for the foregoing purposes. In this prive faste the provide time general (ordination) with the tool issued and only and time or time general contents in the Bond and ordermatic.

MATURITIES, INTEREST RATES AND YIELDS

Year Maturing (August 1)	Principal	Interest Rate	Yield	CUSID(2) #			
2018	\$1,265,000	2.000%	1.250%	827513EY4			
2019	150,000	2.000%	1.550%	827513EZ1			
2020	155,000	2.000%	1.650%	827513FA5			
2021	160,000	2.000%	1.800%	827513FB3			
2022	160,000	3.000%	2.000%	827513FC1			
2023	165,000	3.000%	2.100%	827513FD9			
2024	170,000	3.000%	2.250%	\$27513FE7			
2025	175,000	3.000%	2.400%	827513FF4			
2026	180,000	3.000%	2.600%(1)	827513FG2			
2027	185,000	3.000%	2.750%(3)	827513FH0			
\$385,000, 3.000% Term Bonds maturing 8/1/2019, to yield 3.050% - CUSID ⁽²⁾ # \$27513FJ6 \$415,000, 3.000% Term Bonds maturing 8/1/2031, to yield 3.150% - CUSID ⁽²⁾ # \$27513FK3 \$440.000, 4.000% Term Bonds maturing 8/1/2033, to yield 3.100% - CUSID ⁽²⁾ # \$27513FL1							
		/2033, to yield 3.10		\$27513FL1			

\$480,000, 4,000% Term Bonds maturing \$1/12035, to yield 3.200% - CUSEP⁽¹⁾⁽⁰⁾ # \$27513FM9 \$515,000, 4,000% Term Bonds maturing \$1/12037, to yield 3.300% - CUSEP⁽¹⁾⁽⁰⁾ # \$27513FM7

⁽¹⁾Yield to first optional redemption date (August 1, 2025).

CUSP is a ngineed natemath of the American Backers Anceinsing CUSP that herein is provided by CUSP Global Services, managed by Standard & Poor's Hannach Service LLC on bload of the American Backers Ancointan Child and is not intended to create a database and does not serve in any ways as substimic for the CUSP service. Netther the Underwriter, the District, nor the Municipal Advisor is repossible for the selection or corrections of the CUSP services is often the end.

The Bonds are efforted for delayery when as and if simular objects to the approval of displayly by Bodyr, Dickson, Siona, Alia, & Robb, P.A. Albuquengue, New Mercice, Bonds Consult, and enthic index conditions. The artistic approval of the New Mercice Annuary General of the Bonds is to form and sensity will be supplied. It is expected that the Bonds will be available for delayery through the facilities of The Depository Tauxi Common. New York. New York on at show 1 and 1 2017.

Dated: June 20, 2017

Town of Silver City, NM Gross Receipts Tax Bonds Impact of State Rating: No Rating: Standard & Poor's A+

NEW ISSUE - BANK QUALIFIED

Ratings: Standard & Poor's: A+

In the option of Modrall, Sporting, Rochl, Harris & Sink, P.A., Bond Conneel, under existing laws, regulations, rulings and judicial decision, and assuming compliance with certain corresant described in "TAIS EXEMPTION" herein, starvest on the Bond including original tasses discont treated in a treatment of the starting of the starting that EXEMPTION" herein, starvest on the Bond including original tasses production for the starting of the starting of the starting that the starting of the starting task and the starting that production for the starting of the starting of the starting that the starting of the starting task and the starting task and production for the starting of the starting of the starting task and the starting task and the starting task and and the starting of the starting of the starting of the starting task and the starting task and provide the starting task and the starting of the starting task and the starting task and provide task and the starting of the starting task and the starting task and provide task and the starting of the starting task and the starting task and starting task and task and the starting of the starting task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task and task and starting task and task are task

> 56,400,000 TOWN OF SILVER CITY, NEW MEXICO Gross Receipts Tax Improvement and Refunding Revenue Bonds, Series 2011A & B

\$5,480,000 Gross Receipts Tax Improvement Revenue Bonds, Series 2011A \$920,000 Gross Receipts Tax Refunding Revenue Bonds, Series 2011B

Book-Entry Only Dated: Date of Deliver:

Due: June 1, as shown

The Town of Giver Cipic, New Mexico Town Rovings Tax Improvement Revenue Ronds, Socie 2011 At the "science 2011 Room Revent Part Readings Revenue Ronds, Series 2011 Rev Science 2011 Revent Part Readings Revenue Ronds, Series 2011 Revent Part Revent Part Reading Revenue Route Revent Revenue Rev

See Inside Cover Page for Maturities, Principal Amounts, Interest Rates and Yields

The Bonds maturing on and after June 1, 2022, are subject to optional redemption at par on and after June 1, 2021, in whole or in part at any time. See "THE BONDS — Prior Redemption" herein. The Bonds are also subject to mandatory sinking fund redemption as provided herein.

The Bonds do not constitute as indebedoes of the Town within the meaning of any constitutional or statutory provision or limitation, are no general displaces of the Town and are payled and collective looyling that any constraints are presented by the pole theory. See "THE PLENDED PREVENTES" before the set of the term is a present or general resources of the "THE PLENDED PREVENTES" before the set of the term is a present or general resources of the term is a present or general resources of the term is a present or general resources of the term is a present or general resources of the term is the term is a present or general resource of the term is the term is a present or general resource of the term is the term is the term is a present or general resource of the term is the t

The Bonds are offered when, as and if issued by the Town and purchased by the Underwriter and subject to the delivery of an approving opinion by Modrall, Spering, Recht, Harris & Sisk, P.A., Bond Counsel, and other conditions. Cratina legal matters will be passed upon for the Tom by Modrall, Spering, Recht, Harris & Sisk, P.A., Bond Stochsauer, Counsel, Ceraina legal matters will be passed upon for the Town by Robert Szervon, Esq., Town Attorney. It is expected that divery of the Bonds will be made on or about November 8, 2011, through the facilities of The Depository Trans (Courspan, New York, New York, gauges payment therefore.

This cover page contains certain information for quick reference only. It is not a summary of this issue. Investors must read the entire Official Statement to obtain information essential to the making of an informed investment decision.

GEORGE K. BAUM & COMPANY

Dated: October 25, 2011

Grant County, NM General Obligation Bonds Impact of State Rating: No Rating: Moody's A1

NEW ISSUE – BANK QUALIFIED

Rating: Moody's - "A1"

In the opinion of Huples Law, LLC, Bord Counsel, under cristing laws, regulations, rulings and judicial decisions, and assuming compliance with certain covenants described in "LNE EXEMPTION" breachin, interest on the Series 2014 Bonds (including original issue discount treated as interest) (a) is excludible from the gross income of the recipients thereafy for identificance tax garparose, (b) is not a specific preference (into grapmosed the federal alternative minimum tax for individuals and corporations, but such interest on the Series 2014 Bonds will be included alternative minimum tax for individuals, and enzyments, but such interest on the Series 2014 Bonds will be included 2014 Bonds as quarking tax-acrupt obligations for paraposes of Section 25(0)(3) of the Code Fern a income of predived bonds in the individual success of Section 25(0)(3) of the Code Fern among and 2014 Bonds as quarking tax-acrupt obligations for paraposes of Section 25(0)(3) of the Code Fern a income optican-1014 Bonds as quarking tax-acrupt obligations for paraposes of Section 25(0)(3) of the Code Fern a income optican 2014 Bonds as quarking the interest of the treat streament of interest on the Section 2014 Bonds for certain one 2016 Bonds and any diffect the federal tax treatment of interest on the Section 2014 Bonds for certain one and the distribution for the federal tax treatment of interest on the Section 2014 Bonds for certain one and the strest section of the Section 2014 Bonds for certain one and the strest section between the section and the section 2014 Bonds for certain one and the section section of the Section 2014 Bonds for certain one and the section 2014 Bonds for certain one 2014 Bonds for certain one and the section section the section 2014 Bonds for certain one and the section section and the section 2014 Bonds for certain one and the section section tax for the section and the section and the section 2014 Bonds for certain one and the section section and the section and the section and the section 2014 Bonds for

> \$3,300,000 GRANT COUNTY, NEW MEXICO General Obligation Refunding Bonds Series 2014

Book-Entry Only Dated: Date of Delivery

Due: September 1, as shown herein

The Grant County General Obligation Refunding Bonds, Series 2014 (the "Series 2014 Bonds" or "Bonds") are being issued as fully registered bonds to be sold in denominations of 85,000 or nu integral multiple thereof. The Depository Trust Company ("DTC") will act as securities depository for the Series 2014 Bonds thereofs. The Depository Trust Company ("DTC") will act as securities depository for the Series 2014 Bonds thereofs. The Depository of the Series 2014 Bonds the registered in the name of Cede & Co. Individual parchases of Series 2014 Bonds will be made in book-entry form only and beneficial owners of the Series 2014 Bonds thereofs. Use the series 2014 Bonds thereofs. The material the series 2014 Bonds thereas the physical delavey of bond certificates, except as described herein. Upon receipt of payments of principal and interest, DTC will remit such payments to its participants for subsequent disbursement to the beneficial owners of the Series 2014 Bonds.

Interest accrues from the Date of Delivery and is payable semiannually on March 1 and September 1 in each year beginning March 1, 2015. The pincipaid of the Bonds is payable at the office of the Treasaure of the County (the "Paying Agent"). Interest will be paid by the Paying Agent by check or draft mailed to each registered owner on or before each interest payment date.

MATURITY SCHEDULE							
Date Maturing 9/1/2015	Principal <u>Amount</u> \$340,000	Interest <u>Rate</u> 2.000%	<u>Yield</u> 0.320%	CUSIP 387766BX5			
9/1/2016	315,000	2.000%	0.600%	387766BY3			
9/1/2017	330,000	3.000%	0.950%	387766BZ0			
9/1/2018	340,000	3.000%	1.200%	387766CA4			
9/1/2019	355,000	3.000%	1,500%	387766CB2			
9/1/2020	370,000	3.000%	1.770%	387766CC0			
9/1/2021	395,000	3.000%	2.050%	387766CD8			
9/1/2022	410,000	4.000%	2.250%	387766CE6			
9/1/2023	445,000	4.000%	2.370%	387766CF3			

The Bonds are not subject to optional redemption prior to maturity. See "THE BONDS - Prior Redemption" herein.

The Series 2014 Bonds constitute general obligation indebtedness of the County, payable from property taxes levied against all taxable property in the County, without limitation of rate or amount, and the full faith and credit of the County is pledged for the Series 2014 Bonds.

The Bandw are offseted when, as and if issued by the County and purchased by the Underwriter and milpicet to the delivery of an approximal quieto by Happen Law, LLC, Bond Counsel, and device conditions. Certain heigh natters will be passed upon for the County by Abigall Robinson, County Attorney, Certain heigh and the set will be passed upon for the Underwriter by Mohall, Specing, Roches, Illarits & Sist, FA. as is expected that delivery of the Bondwill be nation on about December 11, 2014, through the facilities of The Depository Trust Company, New York, New York, against payment therefore.

This cover page contains certain information for quick reference only. It is not a summary of this issue. Investors must read the entire Official Statement to obtain information essential to the making of an informed investment decision.

CTIFFI



George K. Baum & Company

New Mexico Public Finance Albuquerque | Santa Fe

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All rates are indicative, subject to credit approval and market conditions. Please call George K. Baum & Company for current indications. While this material is based on information we consider reliable, we do not represent that is accurate or complete, and it should not be relied upon as such. This rate report does not constitute an offer to sell or a solicitation of an offer to buy any security, instrument or contract. George K. Baum & Company, or any person associated with it, may at any time have positions in securities, instruments or contracts similar to those mentioned above. Each counterparty must determine the appropriateness of each transaction to its specific application.

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