



Education and the Economy: The Importance of Research and Development

Presentation to the
Science, Technology and Telecommunications Committee

Santa Fe, New Mexico

November 17, 2022



Presentation Overview

- **Impact of Research Universities** (Luis Cifuentes)
- **Return on Investment to New Mexico** (Nelia Dunbar/Ganesh Balakrishnan)
- **Statewide Collaborations**
 - NM EPSCoR (Ganesh Balakrishnan)
 - RALI West (David Hanson)
- **Advancing Collaborations** (Joseph Shepherd)

Impact of Research Universities



Combined Impact of Research Universities

Research Expenditures



Sponsored research activity drives the procurement of goods/services and supports salaries

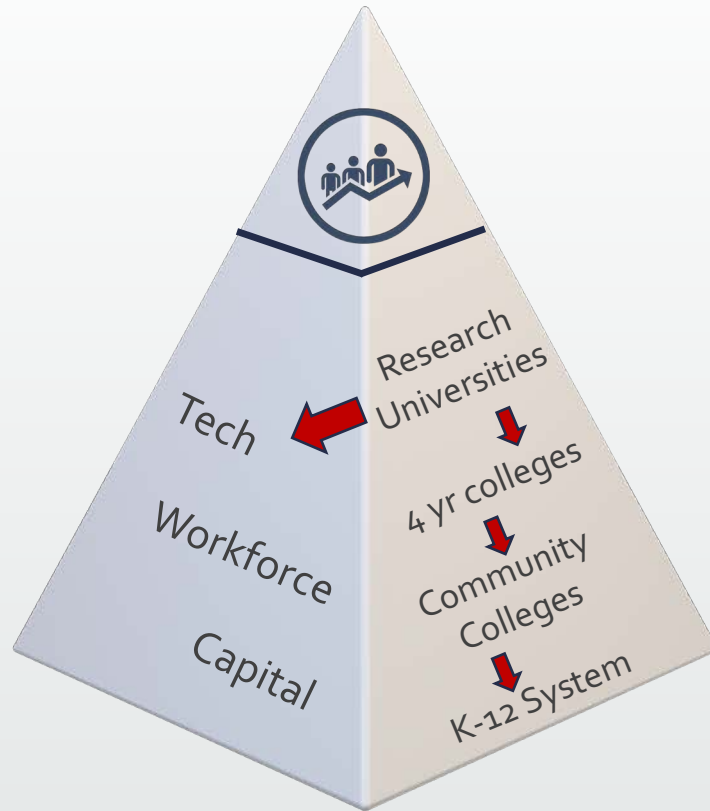
Graduate Degrees Conferred



Masters 1,792
Doctoral 306

Research universities play a key role in developing a highly skilled and well-trained workforce

Drivers of Economic Impact



- Sustainable economic development depends on a healthy ecosystem of educational institutions
- Research universities play a critical role in both education and innovation that fuel economic development in New Mexico through technology, workforce development, and the attraction of capital investment.

Investing in the Future





Return on Investment to New Mexico

Economic Benefits of Research- A Specific Example

- Example of Geological Mapping
 - Economic benefit study funded by Department of the Interior
 - 3 year effort, involving 49 states
 - Thousands of responses from the private sector
 - Geotechnical, real estate, water resources, construction, transportation, mineral and energy resources, tourism
 - Superfund sites
 - Economic benefit of around \$100 for every \$1 spend on geological mapping



Technological Enhancement Fund Impact: An Institutional Example- New Mexico Tech

- **Provides matching funds as required for some proposals,** particularly those from federal agencies, including the Department of Energy, Department of the Interior, National Science Foundation, NASA, and the Bureau of Reclamation, among others.
- **Examples of projects which depend on matching funds**
 - Water purification, water data, and water data access
 - Geological mapping, critical minerals research
 - Carbon sequestration in the San Juan Basin
 - Transportation research
- **New Mexico Tech is leaving federal money on the table because of not being able to provide matching funds**



An Example of ROI for Research Technology

State of NM invested in the UNM Center for High Tech Materials

- \$10M over 5 years in the 1980's and a bond for a building in 1997
 - \$30M of equipment was invested through grants and donations
 - Substantial cost-share was required for the equipment grants
- Research at CHTM has resulted in the award of 245 United States patents and 11 foreign patents.
 - More than \$8.5 million in patent revenue was generated between calendar years 2009 and 2011.
 - Patent revenue grew to approximately **\$51.5 million in FY20**.
 - > \$30 million in patent revenues are estimated for FY21.
- **15 businesses** have been created by CHTM faculty and students.
- Since founding, **264 Doctoral students and 321 Masters students** have carried out their research at CHTM.

The logo for Dynamic Photonics, featuring a stylized blue wave above the company name in a black sans-serif font.The logo for Armonica Technologies, Inc., with the word "ARMONICA" in red and "TECHNOLOGIES, INC" in black below it.The logo for Actoprobe AFM Instruments, featuring a blue square with a white stylized 'A' icon and the text "ACTOPROBE" and "AFM INSTRUMENTS" in white.The logo for Ennetix, featuring an orange stylized 'X' icon followed by the company name in a black sans-serif font.The logo for K&A Wireless, with "K&A WIRELESS" in white on a black background, "Next-Generation IoT Solutions" in smaller white text below, and a green square with "K&A" in white on the right.

New Mexico EPSCoR

ADVANCING COLLABORATIVE RESEARCH EXCELLENCE IN NEW MEXICO



Since 2001, NM EPSCoR programs have provided \$182 million to New Mexico to build capacity in research infrastructure, cyberinfrastructure, and STEM workforce development and education.

Sustainable Modular Adaptive Resilient Transactive

\$20 Million + 4 Million Cost-Share



4.7:1

return on investment



201

students



33

faculty



\$57 M

in external funding awarded



144

peer-reviewed publications

RESEARCH CAPACITY

\$7.2
MILLION

In scientific & computing equipment purchased

Directly involved in NM EPSCoR projects

25
NM HIGHER ED INSTITUTIONS

FUNDING TO NEW MEXICO

\$207
MILLION

Total NSF/DOE/NASA/USDA EPSCoR funding to the state since 2001

NSF EPSCoR Research Infrastructure Improvement Award + \$4 Million State Cost Share

\$20
MILLION

Statewide Collaborations



Advancing Collaborative Research Excellence in NM

- Manage NSF EPSCoR NM SMART Grid Center (\$24 million over 5 years)
- Partner with universities, national laboratories, industry, state government
- Facilitate education, outreach, and workforce development
- Cultivate research in emerging areas, e.g., quantum, dryland ecology



NM SMART Grid Center Team

47

Faculty

9

Post Docs

109

Graduate
Students

65

Undergraduate
Students

31

Staff/Other



Center for Research Excellence in Additive Technology and Education (CREATE) (2023 – 2028)

- \$24 million; \$20 million federal/\$4 million state (Technology Enhancement Fund)
- Additive Manufacturing/3D Printing
- Industry Applications: Space, Medicine, Defense
- Potential for NM to Become World Leader



RALI WEST

Regional Collaboration

Research-driven regional economic growth

Clean water for health and sustainability

Clean energy for security and resilience

Meeting the needs of Indigenous and rural communities

- New National Science Foundation (NSF) Technology, Innovation, and Partnerships (TIP) Directorate
- First major opportunity: Regional Innovation Engines

NSF Engines Overarching Approach

Catalyze and accelerate:

- Regional-scale
- R&D-based
- Innovation ecosystems

Engines funding will:

- Advance critical technologies
- Address societal challenges
- Promote economic growth
- Cultivate regional talent



➤ Regional economic impact



➤ Culture of innovation



➤ Comprehensive workforce development

NSF Regional Innovation Engines (RIE) Opportunity

Collectively, the Engines have three core functions:



Use-inspired research
and development



Translation of innovation
results to society



Workforce development to grow and sustain
regional innovation

- **\$160 Million over 10 years** in 3 phases to **stimulate 30-100x ROI** for the region
 - Nascent Phase: \$15 M over 2 years
 - advance existing collaborations and build new ones
 - Emergent Phase: \$45 M over 3 years
 - initial products from collaborations
 - **expand investment in the region 10x** over nascent phase (help NM capture industry and grants)
 - Growth Phase: \$100 M over 5 years
 - collaborations maturing
 - **expand investment in the region 10x** over emergent phase (help NM capture industry and grants)

RALI WEST

Regional Advancement Leveraging Innovation for Water and Energy Secure Transformation

- Intersects at five of NMEDD's nine target industries



Sustainable & Green Energy



Biosciences



Outdoor Recreation

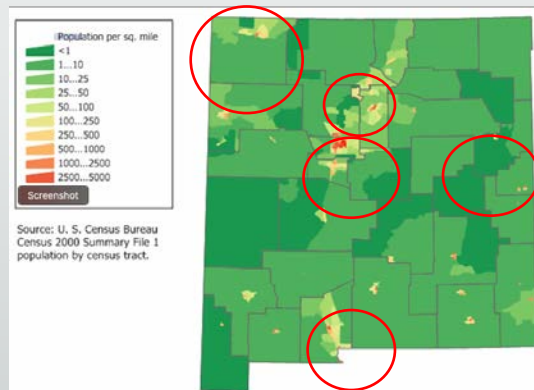


Sustainable & Value-Added Agriculture



Intelligent Manufacturing

- Innovation and growth near and beyond population centers



- Training the workforce at all levels across our state institutions





Advancing Collaborations

REQUEST

- Thank you to our policy makers for the \$45 million investment during this past legislative session for matching funds through the Technology Enhancement fund
- The Council of University Presidents, New Mexico Association of Community Colleges and the New Mexico Independent Community Colleges is requesting an additional \$25 million investment into the fund
- The additional investment will provide your research institutions with the opportunity to compete for research funding
- Our ultimate goal is investment in future and sustainable funding to enhance research and economic development in the State of New Mexico