

NEW MEXICO

GENERAL SERVICES DEPARTMENT

LEGISLATIVE FINANCE COMMITTEE RISK PRESENTATION SEPTEMBER 30, 2020

FY22 Allocation Report

											1						(versi	on 1. 06 - 29 - 20)
			ave	se Premium (unadjus erage of limited incurr 2] of regulations)								1	Base Premium's Loss Exposure components Director's ratios (see [set by	\backslash	Base Premiums to be appr individual entities based or share of Losses / Exposure	n their	
						\backslash					0.1%							\backslash
			Incur	red Losse	S ⁽¹⁾					Adjustn	nents			We	eights	Ba	ase Premiums -	
Coverage	2015	2016	2017	2018	2019	5-Yr Tot	5-Yr Avg	Loss Dev.(2)	Insurance (3)	Admin (4)	0.1% CPI	Other ⁽⁵⁾ Scenario D	Total Prem	Loss %	Exposure %	Loss	Exposure	Total
12 Workers Compensation	10,782,714	13,729,086	9,737,179	12,106,819	10,544,090	56,899,888	11,379,978	3,631,482	0	1,000,000	76,208	0	16,087,668	90	10	14,478,901	1,608,767	16,087,668
21 General Liab	6,664,718	5,296,210	4,105,680	3,514,487	1,954,533	21,535,628	4,307,126	1,648,401	0	3,000,000	32,837	0	8,988,364	70	30	6,291,855	2,696,509	8,988,364
22 Law Enforcement	265,538	283,808	232,605	177,532	106,927	1,066,409	213,282	85,313	0	0	1,496	0	300,091	70	30	210,063	90,027	300,091
23 Medical Malpractice	7,698,292	6,248,855	2,481,203	3,995,720	3,087,737	23,511,806	4,702,361	1,880,945	0	0	32,982	0	6,616,288	70	30	4,631,402	1,984,886	6,616,288
24 Civil Rights	12,857,026	7,815,333	6,120,011	7,030,898	4,213,361	38,036,628	7,607,326	3,042,930	0	0	53,358	0	10,703,614	70	30	7,492,530	3,211,084	10,703,614
35 Auto Liability	792,164	824,248	927,099	1,389,836	581,287	4,514,633	902,927	218,708	4,251	0	5,624	0	1,131,509	70	30	792,056	339,453	1,131,509
Aircraft Liability	0	0	0	0	0	0	0	0	19,120	0	19	0	19,139	n/a	n/a	0	0	19,139
38 Railroad Liability	49,870	7,932	0	0	0	57,802	11,560	4,424	0	0	80	0	16,065	70	30	11,245	4,819	16,065
41 Auto Physical Damage	820,039	1,736,869	1,353,673	1,486,588	1,666,099	7,063,268	1,412,654	8,995	0	0	7,122	0	1,428,771	30	70	428,631	1,000,140	1,428,771
50 Fidelity Bonds	0	0	0	1	0	1	0	0	0	0	0	0	0	0	100	0	0	0
71 Blanket Property	3,551,878	3,213,972	2,405,851	1,648,450	5,555,818	16,375,969	3,275,194	70,377	2,838,000	1,000,000	20,599	0	7,204,170	30	70	2,161,251	5,042,919	7,204,170
80 Fine Arts	0	88	0	0	0	88	18	0	226,575	0	227	0	226,819	30	70	68,046	158,774	226,819
90 Boiler	59,462	0	0	0	0	59,462	11,892	0	157,632	0	217	0	169,742	30	70	50,922	118,819	169,742
92 Money & Securities	0	0	0	0	0	0	0	0	0	0	0	0	0	0	100	0	0	0
Aircraft Hull	0	0	0	0	0	0	0	0	203,668	0	204	0	203,872	n/a	n/a	0	0	203,872
Crime	0	0	0	0	0	0	0	0	0	0	0	0	0	n/a	n/a	0	0	C
Total	43,541,701	39,156,401	27,363,301	31,350,330	27,709,851	169,121,584	33,824,317	10,591,575	3,449,246	5,000,000	230,973	0	53,096,112			36,616,903	16,256,198	53,096,112

RMD Cost of Defense

FY2013	\$14,856,475
FY2014	\$11,453,157
FY2015	\$12,870,094
FY2016	\$9,636,782
FY2017	12,826,086
FY2018	\$10,111,036
FY2019	\$11,189,111
FY2020*	\$10,977,813

*This amount should be considered a preliminary estimate.

FY11-FY20 Liability Claims ≥\$250,000 Agency Totals (Top Frequency 10 Years)

AGENCY	TOTAL FY11-FY20
University of New Mexico Hospital	88
Department of Transportation	36
Department of Public Safety	20
Children, Youth and Families Department	11
Department of Health	8
New Mexico Corrections Department	6

Liability Claim Count ≥\$250,000 by line of coverage

Coverage Type	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Grand Total
Auto Liability	0	0	0	1	0	0	0	0	0	0	1
Civil Rights	6	4	8	1	9	6	5	5	7	10	61
General Liability	6	4	4	4	5	9	3	4	5	3	47
Law Enforcement	0	0	0	2	4	0	0	0	0	0	6
Medical Malpractice	9	9	7	11	12	11	14	10	6	10	99
Railroad Liability	2	1	1	0	0	0	0	0	0	0	4
Grand Total	23	18	20	19	30	26	22	19	18	23	218*

Totals indicated as of 9.24.2020

FY11-FY20 Property Claims ≥\$250,000 Agency Totals Top Frequency 10 Years

AGENCY	TOTAL FY11-FY20
University of New Mexico	10
General Services Department	5
New Mexico State University	4
Department of Transportation	2
Department of Cultural Affairs	2
Department of Military Affairs	2

FY20 indicates only one loss > \$250,000 @ NMSU (Fire)

FY11-FY20 Property Claims ≥\$250,000 Loss Type Top Frequency 10 Years

LOSS TYPE	TOTAL FY11-FY20
Flood	8
Wind / Hail	8
Fire	5
Water Line Burst	3
Mechanical Breakdown	3

Certificate of Coverage Highlights

The FY21 Letter of Administration and the Liability Certificate carry over from FY20 with no modifications.

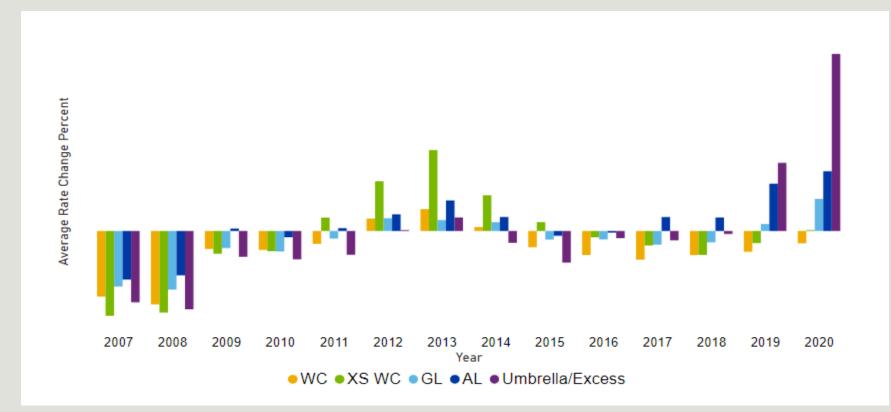
The FY21 Property Certificate had one modification shown below (highlighted):

VALUATION

In case of **loss** to property of a **Governmental Entity** covered hereunder, the basis of adjustment shall be as of the time and place of **loss** as follows, subject to applicable deductibles:

On all real and personal property, including **Property of Others** in the care of or control of the **Governmental Entity**, at the replacement value (as defined below) at the time of the **loss** without deduction for depreciation. If property is not replaced, or construction procurement begun, within (12) twelve months, then the actual cash value shall apply. No payment shall be provided if the **Governmental Entity** has no intention of replacement or repair of the damaged property or if repairs have not commenced within 18 months from the date of loss.

Average Rate Change Since 2007



- The percentages were purposefully omitted the slide is intended to show directional change over time
- Reflects year-over-year rate change by line of business for Aon's National Casualty / complex casualty clients since Q1 2007
- Total Tower is a combination of the Lead Umbrella and the Excess Liability Layers

Excess Insurance Renewal Summary FY20-FY21

	<u>'19-'20 Premium</u>	'20-'21 Premium	Differential
<u>Commercial Property</u>	\$3,446,338.00	\$4,137,256.00	+\$690,918 (20%)
<u>Fine Arts</u>	\$226,575.00	\$207,145.00	-\$19,429 (9%)
Rail Runner Liability	\$1,476,000.00	\$2,298,500.00	+\$822,500 (56%)
<u>Rail Runner Property</u>	\$371,367.00	\$368 <i>,</i> 086.37	-\$3,280.63 (1%)

Context: Total premium increases for all lines of coverage (about \$1.5 million) represents about 2.7% of total projected expenditures from the Public Property and Liability Funds.

Public Liability Fund

PUBLIC LIABILITY								
FUND: 357		Actual	Actual	Actual	1			
		FY2019	FY2020 ¹	FY2021				
		End Cash Bal:	Beg Cash Bal:	Beg Cash Bal:				
		\$57,138.8	\$71,507.9	\$72,912.8				
SOURCES		TOTAL Actual	TOTAL ACTUAL	TOTAL PROJ				
Revenues		FY2019	FY2020 ¹	FY2021				
Insurance Assessments ²		\$43,886.4 ²	\$39,619.3 ²	\$38,645.3				
Interest		\$2,080.0	\$2,475.0	\$1,000.0				
Misc.		\$11.8	\$3.5	\$3.0				
AR		\$1,157.3	\$52.7	\$100.0				
Total Revenues		\$47,135.5	\$42,150.5	\$39,748.3				
USES		TOTAL Actual	TOTAL ACTUAL	TOTAL PROJ	FY20	FY20		
Category		FY2019	FY2020	FY2021	BUDGET	ACTUAL	BALANCE	
4	00 Prior Year A/P	(\$403.8)	\$1,696.9	\$1,000.0	\$0.0	\$1,696.9	(\$1,696.9)	
4	00 Prior Year	\$35.6	\$177.6	\$0.0	\$0.0	\$177.6	(\$177.6)	
	Total	(\$368.2)	\$1,874.5	\$1,000.0				
3	00	\$11,040.8 ³	\$11,578.2 ³	\$13,180.4	\$13,888.3	\$11,578.2	\$2,310.1	
4	.00	\$19,678.0 4	\$24,716.3	\$23,524.1	4 \$25,322.1	\$24,716.3	\$605.8	
5	00	\$2,415.8	\$2,576.5	\$2,654.7	\$2,576.5	\$2,576.5	\$0.0	
	Total	\$33,134.6	\$38,871.0	\$39,359.2	\$41,786.9	\$40,745.5	\$1,041.4	
Total Expenditures		\$32,766.4	\$40,745.5	\$40,359.2	• •••,•••••	\$. \$, \$	• .,•	
DOJ award settlement	Adj (AP)	\$0.0	\$0.0	\$0.0				
		End Cash Bal:	End Cash Bal:	End Cash Bal:				
		\$ 71,507.9	\$ 72,912.8	\$ 72,301.9	Projected fun	d health: PUBLIC L	IABILITY	
					Fund Indicate	or: Y		
NOTES						REND Fund Ratio	S	
					FY19	FY20	FY21	Item
1. Per SHARE GL Detail t	by Fund report dated 7-9-	-2020.			\$71,507.9	\$72,912.8	\$72,301.9	Projected Assets
2. FY19 BILLING	\$48,931.3	Collection Rate	90% =	= \$43,886.5	\$68,123.0	\$70,721.3	\$79,450.2	Outstanding Liabilities ⁵
FY20 BILLING	\$38,645.3	Collection Rate	103% =	= \$39,619.2	105%	103%	91%	Projected Fund Health
FY21 BILLING	\$38,645.3	Collection Rate	100% =	\$38,645.3				
3. 300 category expenditure f								
4. AON RPT Projected Losse	es Paid TABLE III-4 Column	(2), FY19= Actual, FY20	= \$31,363.7, FY21 = \$2	23,524.1 - Assumes "	worst case" scenari	D		
5. FY19, FY20 and FY21 per			13, MP-12/13, Column 9	;				
	calculation of outstanding lia							
	ial calculation of outstanding							
FY21 = \$79,450.2k actuar	ial calculation of outstanding	liabilities						

Public Property Fund

PUBLIC PROPERTY									
FUND: 356		Actual	ACTUAL	Actual					
		FY2019	FY2020 ¹	FY2021					
		Beg Cash Bal:	End Cash Bal:	End Cash Bal:					
		\$18,704.7	\$18,307.2	\$21,452.5					
SOURCES		TOTAL Actual	TOTAL Proj	TOTAL PROJ					
Revenues		FY2019	FY2020 ¹	FY2021					
Insurance Assessments		\$9,310.7	\$9,409.3 ²	\$9,432.1					
Interest		\$510.6	\$580.6	\$200.0					
Misc.		\$135.2	\$3,207.2	\$1,000.0					
AR		\$0.0	\$0.0	\$0.0					
Total Revenues		\$9,956.6	\$13,197.0	\$10,632.1					
						BUDGET	ACTUAL		
USES		TOTAL Actual	TOTAL PROJ	TOTAL PROJ		FY20	FY20	BALANCE	
Category		FY2019	FY2020	FY2021					
Other uses									
PY Vouchers Paya	able	(\$74.8)	\$108.2	\$100.0		\$0	\$108.2	(\$108.2)	
300		\$4,016.3	\$4,620.3 ³	\$4,670.1		\$4,665.0	\$4,620.3	\$44.7	
400		\$5,412.6	\$4,323.2	\$7,319.6	4	\$6,070.0	\$4,323.2	\$1,746.8	
400 Pric	or Year	\$0.0	\$0.0	\$0.0		\$0.0	\$0.0	. ,	
500		\$1,000.0	\$1,000.0	\$1,500.0		\$1,000.0	\$1,000.0	\$0.0	
Total Expenditures		\$10,354.1	\$10,051.7	\$13,589.7		\$11,735.0	\$10,051.7	\$1,683.3	
Adj.		\$0.0		\$0.0					
		End Cash Bal:	End Cash Bal:	End Cash Bal:					
		\$18,307.2	\$21,452.5	\$18,494.9					
NOTES									
						Projected fur	nd health: PU	BLIC PROPE	RTY
						Fund Indicat	or: G		
1. Per SHARE GL Detail by Fund	report dated 7-9-	2020				Projected Y			
2. FY19 BILLING	\$9,933.2	Collection Rate	94% =	\$9,310.7		FY19	FY20	FY21	Item
FY20 BILLING	\$9,535.6	Collection Rate	99% =	\$9,409.3		\$18,307.2	\$21,452.5		Projected Assets
FY21 BILLING	\$9,432.1	Collection Rate	100%	\$9,432.1		\$2,977.8	\$2,916.7	\$2,949.1	Outstanding Liabilities ⁵
 300 category expenditure for pr expenses 	ofessional servic	es, primarily for Exce	ess Insurance and System	Maintenance		615%	736%	627%	Projected Fund Health
4. AON TABLE III-4, p 10 FY19= A	ctual: FY20 = \$7	.301.6: FY21 = \$7.31	9.6 - Assumes "worst case	" scenario					
5. FY19 , FY20 and FY21 per AON									
FY19 = \$2,977.8k actuarial cal									
FY20= \$2,916.7k actuarial calc	culation of outstar	nding liabilities.							
FY21 = \$2,949.1k actuarial cal	culation of outsta	nding liabilities							

Worker's Compensation Fund

WORKERS COMPEN	ISATION							
FUND: 359		Actual	ACTUAL	Projected				
		FY2019	FY2020	FY2021				
		Beg Cash Bal:	End Cash Bal:	End Cash Bal:				
		\$24,317.6	\$28,673.2	\$34,607.6				
SOURCES		TOTAL Actual	TOTAL Proj	TOTAL PROJ				
Revenues		FY2019	FY2020	FY2021				
Insurance Assessme	ints	\$18,840.1	\$19,836.3	² \$18,708.7				
Interest		\$863.8	\$1,093.1	\$500.0				
Misc.		\$190.8	\$238.0	\$200.0				
Accounts Receivable		\$0.0	(\$0.8)	\$0.0				
Total Revenues		\$19,894.7	\$21,166.7	\$19,408.7				
USES		TOTAL Actual	ACTUAL	TOTAL PROJ				
0323		TOTAL Actuar	ACTUAL	TOTAL PROJ	BUDGET	ACTUAL	REQUIRED	1
Category		FY2019	FY2020	FY2021	FY20	FY20	BAR	
	Prior Year AP	(\$98.7)	\$223.1	200.0		\$223.1	(\$223.1)	
400	Prior Year Payment	\$24.6	\$74.1	80.0		74.1	(\$74.1)	
	Contracts Payable	\$13.5	\$0.0	\$0.0				
	Total Prior Year	(\$60.6)	297.2	280.0				
300	2	\$ 1,292.6	\$785.7	³ \$2,118.7	\$2,098.4	\$785.7	\$1,312.7	
400	3	\$ 12,307.0	\$12,149.4	⁴ \$16,039.4	\$14,170.1	\$12,149.4	\$2,020.7	
500		\$ 2,000.0	\$2,000.0	\$2,000.0	\$2,000.0	\$2,000.0	\$0.0	
		\$ -						
	Total Current Year	\$15,599.6	\$14,935.1	\$20,158.1	\$18,268.5	\$15,232.3	\$3,036.2	
Total Expenditures		\$15,539.0	15,232.3	20,438.1				
	Adjustment	\$0.0			Projected fund	health: Worker	s' Compensati	on
		End Cash Bal:	End Cash Bal:	End Cash Bal:	Fund Indicator			
		\$28,673.2	\$34,607.6	\$33,578.2	Projected YR	END Fund Ra	tios]
		<u> </u>			FY19	FY20	FY21	Item
					\$28,673.2	\$34,607.6	\$33,578.2	
NOTES					\$49,847.8	\$57,731.7		Outstanding Liabilities
	by Fund report dated 7-10-2	2020			58%	60%		Projected Fund Health
2. FY19 BILLING		Collection Rate	100% :	= \$18,840.1				
FY20 BILLING	\$19,836.2	Collection Rate	100% :	= \$19,836.20				
FY21 BILLING	• -,	Collection Rate	100% :					
3. 300 category expenditu	ure for professional services	s, primarily for Legal, Ir	nvestigator, Excess Insura	nce and System Mainte	nance expenses			
	Columns (2) and (3) FY19=			umes "worst case" scer	nario			
5. FY19, FY20 and FY21	per AON RPRT Exhibit WC	-12 and WC-13 Colun	nn 9					
FY19 = \$49,847.8k act	uarial calculation of outstand	ding liabilities						
FY20 = \$57,731.7k act	uarial calculation of outstand	ding liabilities						
FY21 = \$59,892.3k act	uarial calculation of outstan	ding liabilities						

State Unemployment Fund

FUND: 353		Actual	Actual	Projected				
		FY2019	FY2020	FY2021				
		Beg Cash Bal:	Beg Cash Bal:	Beg Cash Bal:				
		\$8,417.1	\$12,017.1	\$12,314.9		COMMENTS	3	
SOURCES		TOTAL Actual	TOTAL PROJ	TOTAL PROJ			-	
Revenues		FY2019	FY2020	FY2021				
Insurance As	sessments ²	\$5,880.4	\$5,330.3	\$4,084.7				
Interest		\$301.4	\$415.0	\$20.0				
Misc.		\$0.0	\$0.0	\$0.0	Qtr	FY20		
AR		\$0.0	\$0.0	\$0.0	Q1	\$923.3		
Total Revenues	5	\$6,181.8	\$5,745.3	\$4,104.7	Q2	\$845.2		
					Q3	\$709.8		
USES		TOTAL Actual	TOTAL PROJ	TOTAL PROJ	Q4	\$2,041.2		
Category		FY2019	FY2020	FY2021	Total	\$4,519.5		
		A 1- ()	(81.885.1)					
	Prior Year AP	\$454.4	(\$1,322.1) 7		5/00	E)/00		1
400	Prior Year	\$0.0	\$0.0	\$0.0	FY20	FY20	BALANCE	
	Total Prior Year	\$454.4	(\$1,322.1)	\$0.0	BUDGET	ACTUAL		
	Due To	(\$1,959.8)						
300	3	\$59.4	\$60.0	\$90.0	\$100.0	\$60.0	\$40.0	
	WSD Reimburse			\$4,682.1 4				
100	Q1 Actual			\$0.0	\$6,000.0	\$4,722.40	\$1,277.6	
	Q2 Actual			\$0.0	\$0,000.0	φ4,722.40	\$1,277.0	
	Q3 Actual			\$0.0				
	Q4 Actual			\$0.0				
	Uncollectable		\$202.9					
	Claims	3,027.8	\$4,519.5					
500	Transfers	\$1,000.0	\$1,987.2	\$0.0	\$1,987.2	\$1,987.2	\$0.0	
	Total Current Year	\$2,127.4	\$6,769.6	\$4,772.1				
Total Expenditu		\$2,581.8	\$5,447.5	\$4,772.1	\$8,087.2	\$6,769.6	\$1,317.6	
	Adj.							
		End Cash Bal:	End Cash Bal:	End Cash Bal:				
		\$12,017.1	\$12,314.9	\$11,647.5	Projected fu	nd health: ST	ATE UNEMPLO	DYMENT
					Fund Indicat	tor: Y		
					Projected Y	REND Fund	Ratios	
NOTES					FY18	FY19	FY20	Item
I. Per SHARE G	L Detail by Fund repor	t dated 8-17-2020			\$12,017.1	\$12,314.9		Projected Assets
FY19 Billing		Collection Rate	100.00% =	\$5,880.4	\$4,829.9	\$5,061.2		Outstanding Liabilities ⁴
FY20 Billing		Collection Rate	100.00% =	\$5,327.9	249%	243%	230%	Projected Fund Health
FY21 Billing	\$4,095.9	Collection Rate	100.00% = of Third Party Administra /	\$4,084.7				

Questions & Comments



NEW MEXICO

GENERAL SERVICES DEPARTMENT