

Veterans Business Outreach Center (VBOC)



“Funded in part by a Cooperative Agreement with the U.S. Small Business Administration”



VBOC



- **Created by Public Law in 2010**
- **Federally Funded through SBA Grant**
 - Grantee NM Department of Veteran Services**
- **Staff:**
 - **Richard Coffel – Director**
 - **Jim Cassidy – Business Advisor**
 - **Kymm Saunier – Executive Administrative Assistant**



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Mission



- **The Veterans Business Outreach Center program is a one-stop-shop for transitioning service members, veterans, National Guard and Reserve members and military spouses looking to start, purchase or grow a business.**



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Area of Responsibility



- **New Mexico and Colorado**
- **Cover 8 military installations:**
 - **New Mexico - Kirtland AFB, Cannon AFB & Holloman AFB**
 - **Colorado – Buckley AFB, USAFA, Peterson AFB, Schriever AFB, and Ft. Carson**



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Performance



- **2010 Awarded 1st Grant**
 - **Boots to Business – 170**
 - **Attendees – 4,460**
 - **Counseling Sessions – 2,153**
 - **Outreach Events – 417**
 - **Outreach Attendees – 12,323**
 - **Businesses Started – 326**
 - **Jobs Created - 372**



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Performance Continued



- **Contracts Awarded – 267**
- **Contract Dollars - \$21,379,223.00**
- **Training Events – 312**
- **Attendees – 9,489**
- **Awards/Recognition**
 - **SBA VBOC of the Year 2016**
 - **2017 - 3D Security & Training, SBA District Office Veteran Small Business Champion of the Year**



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Achievements Continued



- **2017 - One Community Auto, SBA District Office Veteran Small Business Owner of the Year**
- **2018 – VBOC Business Advisor, Jim Cassidy, SBA District Office Veteran Small Business Champion of the Year**
- **2018 – Triskelion, LLC, SBA District Office Veteran Small Business of the Year**
- **2019 Conference notable dignitaries – SBA Acting Administrator Chris Pilkerton, Associate Administrator Larry Stubblefield and Regional Administrator Justin Crossie**

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Questions?



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