MINUTES of the SECOND MEETING

of the

ECONOMIC DEVELOPMENT AND POLICY COMMITTEE

July 26-27, 2021 State Capitol, House Chambers Santa Fe

The second meeting of the Economic Development and Policy Committee was called to order by Senator Carrie Hamblen, chair, on July 26, 2021 at 10:07 a.m. in the House Chambers of the State Capitol in Santa Fe.

Present

Sen. Carrie Hamblen, Chair Rep. Antonio Maestas, Vice Chair

Rep. Kelly K. Fajardo (7/27)

Sen. Ron Griggs (7/26)

Rep. Joshua Hernandez

Rep. Raymundo Lara (7/27)

Rep. Tara L. Lujan (7/26)

Rep. Kristina Ortez

Sen. Michael Padilla

Rep. Linda Serrato

Sen. Benny Shendo, Jr.

Sen. Pat Woods (7/26)

Absent

Rep. Meredith A. Dixon

Sen. Leo Jaramillo

Rep. Georgene Louis

Rep. Willie D. Madrid

Rep. Patricia Roybal Caballero

Advisory Members

Rep. Anthony Allison Sen. Crystal R. Diamond

Rep. Joy Garratt

Rep. Pamelya Herndon

Rep. Susan K. Herrera

Rep. Marian Matthews (7/27)

Rep. Rod Montoya (7/26)

Sen. Cliff R. Pirtle (7/26)

Rep. Jane E. Powdrell-Culbert

Sen. Joshua A. Sanchez

Sen. Elizabeth "Liz" Stefanics

Rep. Eliseo Lee Alcon

Rep. Gail Armstrong

Rep. Alonzo Baldonado

Rep. Micaela Lara Cadena

Sen. Jacob R. Candelaria

Rep. Ambrose Castellano

Rep. Christine Chandler

Rep. Rebecca Dow

Sen. Katy M. Duhigg

Rep. Doreen Y. Gallegos

Sen. Siah Correa Hemphill

Rep. Derrick J. Lente

Rep. Patricia A. Lundstrom

Rep. Matthew McQueen

Rep. William "Bill" R. Rehm

Rep. Andrea Romero

Rep. Angelica Rubio Rep. Nathan P. Small Rep. Candie G. Sweetser Sen. Bill Tallman Rep. Luis M. Terrazas

(Attendance dates are noted for members not present for the entire meeting.)

Staff

Peter Kovnat, Bill Drafter, Legislative Council Service (LCS) Ariel MacMillan-Sanchez, Staff Attorney, LCS Joanne Vandestreek, Senior Legislative Librarian, LCS Samantha DeLap, Intern, LCS

Guests

The guest list is in the meeting file.

Handouts

Handouts and other written testimony are in the meeting file and posted on the legislature's website.

References to Webcast

The time reference noted next to each agenda item in this document is cross-referenced to the webcast of the committee meeting, which can be found at www.nmlegis.gov, under the "Webcast" tab. The presentations made and committee discussions for agenda items can be found on the recorded webcast for this meeting.

Monday, July 26

Update on Adult-Use Cannabis: Overview, Licensure and Next Steps (10:11 a.m.)

Linda M. Trujillo, superintendent, Regulation and Licensing Department; Matt Muñoz, chief innovation and finance officer, Carver Family Farm, and board member, New Mexico Independent Cannabis Association; and Patty Lindley, director of compliance and quality, Aery Group, provided the committee with presentations on the status of adult-use cannabis regulations, opportunities for improving the adult-use cannabis statutes and credit union funding and banking opportunities for cannabis businesses. The presentation materials can be found here:

 $\frac{\text{https://www.nmlegis.gov/Committee/Handouts?CommitteeCode=EDPC\&Date=7/26/2021\&Item}{\text{Number=}1.}$

Public Comment (12:11 p.m.)

The committee received public comment via an online platform. A list of individuals making public comment is available in the meeting file.

The Needs of Small Businesses (1:09 p.m.)

Russell Wyrick, executive state director, New Mexico Small Business Development Center Network (NMSBDC); Glenn Walters, senior special projects coordinator, NMSBDC; and Mark Gutierrez, associate state director, NMSBDC, provided the committee with a presentation on what the NMSBDC does, what federal funds were accessed during the COVID-19 pandemic and what the current needs of New Mexico's small businesses are. The presentation can be found here:

https://www.nmlegis.gov/handouts/EDPC%20072621%20Item%202%20Needs%20of%20Small%20Businesses.pdf.

The Role of the New Mexico Finance Authority in Supporting Small Businesses (2:17 p.m.)

Marquita Russel, chief executive officer, New Mexico Finance Authority, provided the committee with a presentation on the different New Mexico Finance Authority programs with the primary focus of economic development. The presentation can be found here:

https://www.nmlegis.gov/handouts/EDPC%20072621%20Item%203%20NMFA%20Small%20Business%20Assistance%20Programs.pdf.

Opportunities Provided by the Local Economic Development Act (3:04 p.m.)

Alicia J. Keyes, secretary, Economic Development Department; Jon Clark, deputy secretary, Economic Development Department; and Mark Roper, director, Economic Development Division, Economic Development Department, provided the committee with a presentation on the Local Economic Development Act's intent, use, changes and success, especially since its temporary expansion. The presentation can be found here:

https://www.nmlegis.gov/handouts/EDPC%20072621%20Item%204%20LEDA.pdf.

Recess

The meeting recessed at 4:13 p.m.

Tuesday, July 27

Reconvene

The meeting reconvened at 10:14 a.m.

Angel Investment and Access to Capital (10:16 a.m.)

Drew Tulchin, president, New Mexico Angels; and John Rice, chair, board of directors, New Mexico Angels, and president, ASiQ, LLC, provided the committee with a presentation on the New Mexico Angels and angel investments in New Mexico. The presentation can be found here:

https://www.nmlegis.gov/handouts/EDPC%20072621%20Item%205%20NMAngels.pdf.

Cryptocurrency (11:30 a.m.)

John B. Strong, member, advisory board, Devvio, Inc., and Joseph Pitluck, chief executive officer, FreeRange, provided the committee with a presentation on cryptocurrency. The presentation can be found here:

https://www.nmlegis.gov/handouts/EDPC%20072621%20Item%206%20Cryptocurency.pdf.

Reshoring, Nearshoring, Onshoring and Tax Incentives for Out-of-State Businesses (1:06 p.m.)

Dale R. Dekker, architect and founder, Dekker/Perich/Sabatini, provided the committee with a presentation on opportunities for reshoring, onshoring, nearshoring, greenshoring, greenshoring and tax incentives as a vehicle to stimulate in-state economic development by way of out-of-state and out-of-country business. The presentation can be found here:

https://www.nmlegis.gov/handouts/EDPC%20072621%20Item%207%20Dale%20Dekker.pdf.

Adjournment

There being no further business before the committee, the meeting adjourned at 2:07 p.m.