# Gallup-McKinley TradePort

A Strategic, High-Impact Investment

Ask: Funding for "outside-the-fence" infrastructure and site readiness investments that will unlock immediate development opportunities.

Partners: McKinley County, City of Gallup, GGEDC, GLP, NWNMCOG, BNSF Railway, NMDOT, and regional utility providers working in coordinated partnership.

Outcome: Rail-served, pad-ready industrial sites within Phase 1 that rapidly attract private capital and quality tenants.
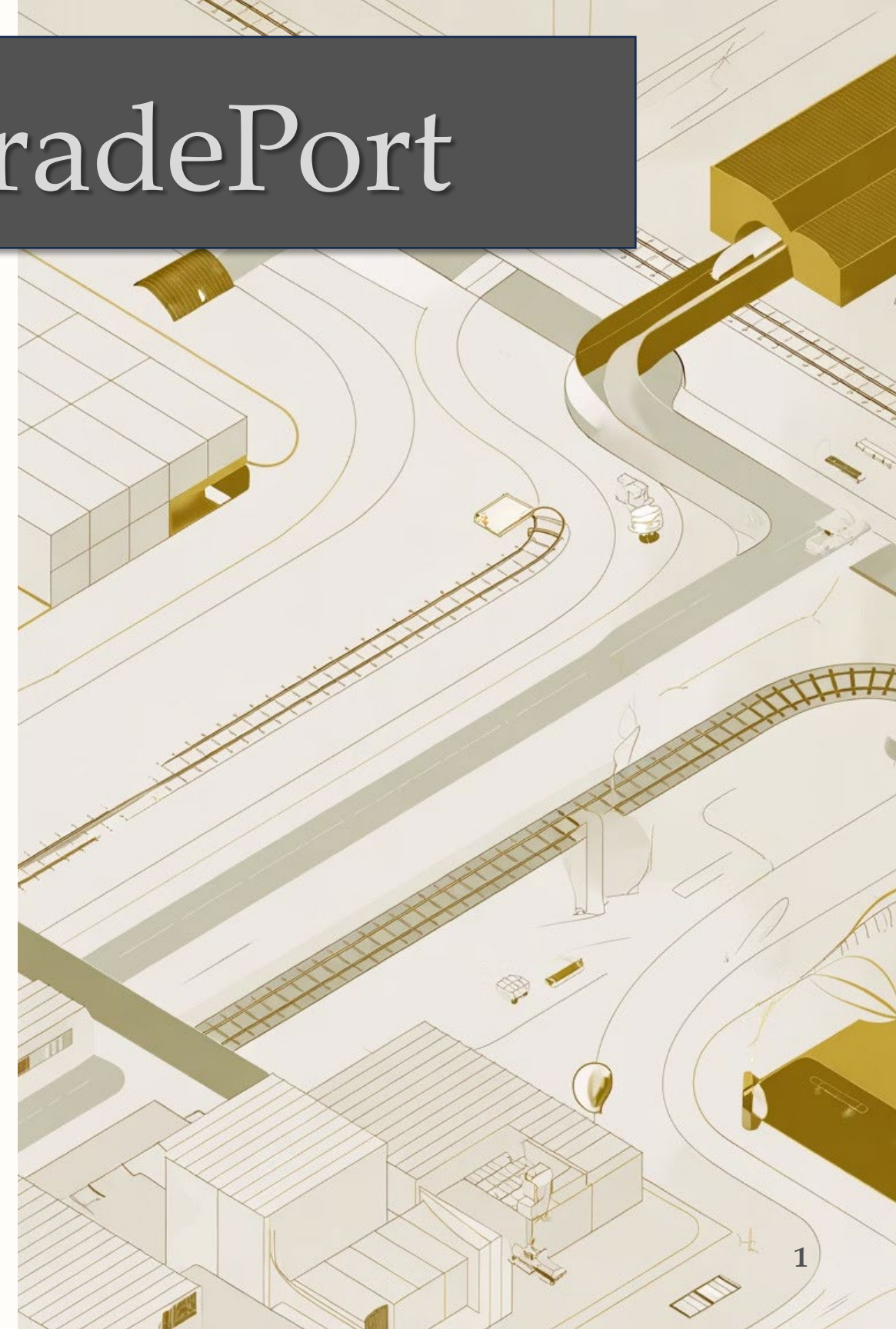
Why Gallup, Why Now?

Strategic Crossroads of the Southwest

Located at the intersection of I-40 and the BNSF Southern Transcon rail line, the site experiences extraordinary daily freight velocity - approximately **7,000 trucks** and **120 trains.**

Positioned for unmatched distribution efficiency for bulk commodities and manufactured goods. Gallup is within the **Federal Motor Carrier Safety Administration's 11-Hour Driving Limit** of five major metropolitan markets: Los Angeles/Long Beach, Phoenix, Denver, Dallas-Fort Worth, Salt Lake City and Oklahoma City.

Infrastructure Ready

The completion of Carbon Coal Road and January 2025 annexation now enable full City utility service to the trade port.

Complementary Market Position

Bulk/breakbulk cargo, manufacturing, and energy industries—creating a distinct, complementary role in New Mexico's logistics ecosystem.

HB19 Project Criteria: 'Shovel-Forward'

Beyond district-level readiness, the Gallup-McKinley TradePort excels across all HB19 Section 4 project-specific criteria, positioning it as an ideal candidate for immediate funding deployment.

01

Exceptional Readiness

Phase 1 infrastructure design will bring utilities, rail spurs, and access roads directly to individual parcels. Pad-ready engineering and earthwork plans are advancing rapidly.

02

Significant Economic Impact

Target industries—advanced manufacturing, metals processing, resin production, warehousing, and transportation technology services—deliver strong job creation with above-average wages and substantial capital investment.

03

State Policy Alignment

Directly advances New Mexico's strategic priorities in logistics infrastructure, manufacturing growth, clean energy development, and Foreign Trade Zone strategy.

04

Environmental & Community Stewardship

Incorporates wastewater effluent reuse, industrial pretreatment systems, and strategic pump stations. Active engagement with neighboring Navajo Nation communities ensures respectful development.

Gallup-McKinley TradePort District
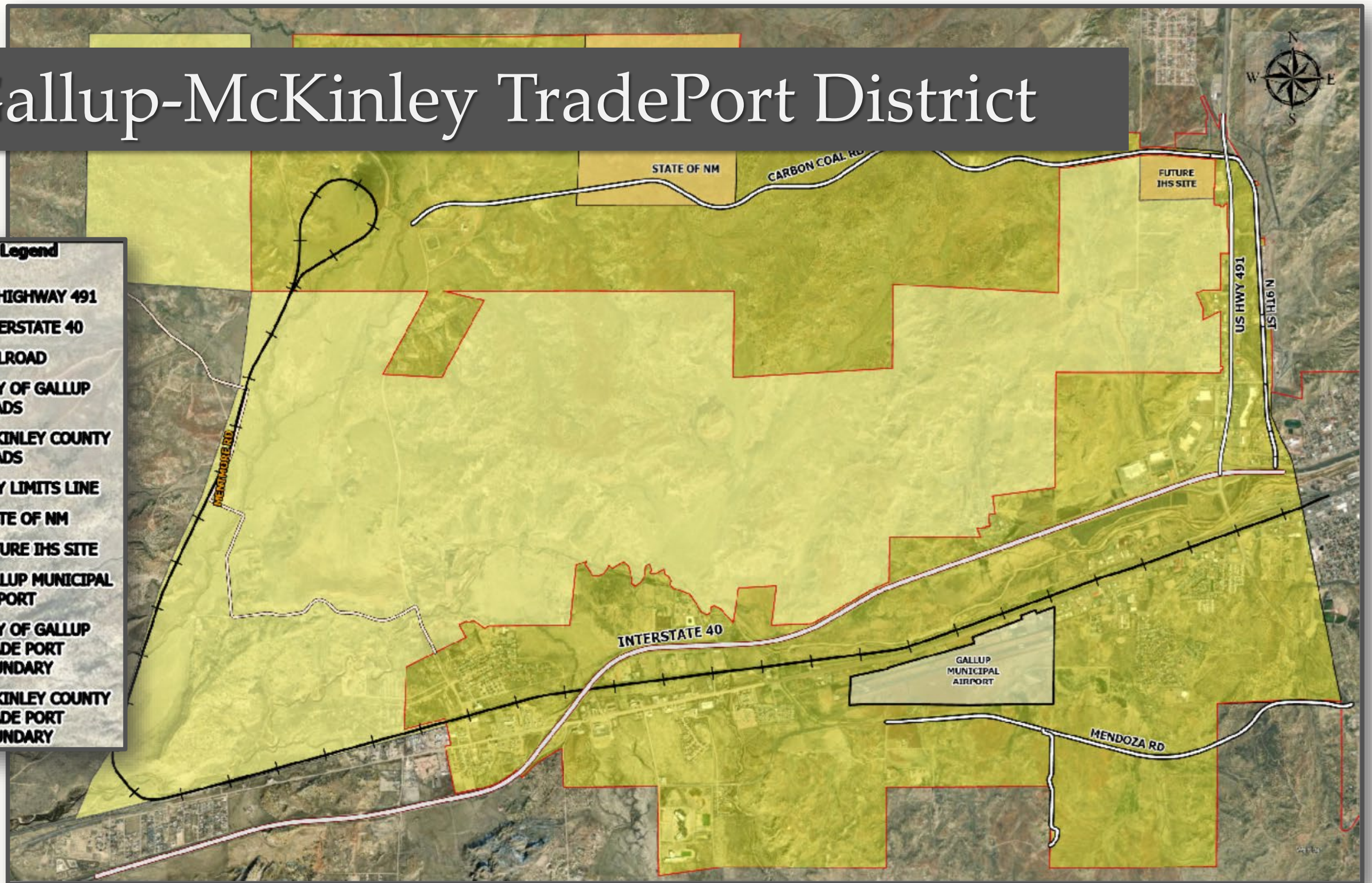
Coalition & Momentum
Coordinated Partnership Delivering Results

Since 2024, a formal steering committee has driven the Gallup-McKinley TradePort forward through coordinated action. Members include the City of Gallup, McKinley County, GGEDC, GLP, NWNMCOG, BNSF Railway, NMDOT, and regional utility providers.

→ Annexation: **Complete**

January 2025 annexation enables full City utility services—water, wastewater, and electric power—to reach the trade port site.

→ Carbon Coal Road: **Finished**

New arterial road completed, connecting to US-491 and I-40 while diverting heavy truck traffic away from residential neighborhoods.

→ Rail Infrastructure: **Ready**

BNSF Gallup Yard, Fort Defiance Subdivision, and Carbon Coal Loop provide excellent rail geometry for direct parcel access and efficient switching operations.

Coalition & Momentum (continued)

Coordinated Partnership Delivering Results

→ ## Water Infrastructure: **Progressing**

Nearing completion of the $2 billion-dollar Navajo-Gallup Water Supply Project, the second largest water project in the history of the West, ensuring long-term water security for the region. Continued state partnership will help get it over the finish line.

→ ## Workforce Resources: **Available**

Trades and advanced manufacturing workforce training programs in active deployment in the public schools, regional colleges and university campuses including the University of New Mexico-Gallup and Navajo Technical College in addition to the local non-profit Industrial Workforce Program.

Private Capital, FTZ & Energy Advantage

Beyond public infrastructure, the Gallup-McKinley TradePort benefits from substantial private investment, strategic Foreign Trade Zone positioning, and exceptional energy resources—creating a complete value proposition for industrial tenants.

Private Investment Committed

$65M+ by GLP already deployed in land acquisition, planning, and preliminary infrastructure. Public infrastructure investment to date exceeds **$50M+** in Carbon Coal Road and supporting systems.

Foreign Trade Zone Strategy

FTZ designation enables duty deferral and reduction for imported materials, streamlined inland customs processing, and reduced exposure to coastal port congestion—significant competitive advantages for manufacturing and distribution tenants.

Energy Platform & Resilience

Utility-scale and behind-the-meter renewable energy options provide **low-cost, resilient power** for energy-intensive operations including advanced manufacturing, data centers, and metals processing.

Strong Tenant Pipeline

Active prospect pipeline includes advanced manufacturing operations, metals recycling facilities, resin producers, AI/data center operations, agribusiness distribution, and transportation technology services.

Gallup-McKinley TradePort Authority

- Established July 2025 by Joint Powers Agreement to implement HB19
- Created a five-member board:
  - 2 members appointed by City of Gallup
  - 2 members appointed by McKinley County
  - 1 member appointed jointly
- City, County and GLP each contribute $150,000 start-up funds
- Money used by Board to hire staff for day-to-day operations
- Preparing applications for NMEDD Trade Port funding opportunities

Timeline & Next Steps
Ready to Execute—Immediate Action Requested

Phase 1 Construction Priorities — **1**

Earthworks & Grading   Access Roads

Rail Spurs & Switches   Utilities (Water/Electric/Gas)

2 — **Coalition Structure Ready**

City of Gallup, McKinley County, GGEDC, GLP, NWNMCOG, BNSF Railway, and utility partners prepared to coordinate seamless delivery across all work packages.

Immediate Action: HB19/SB169 Appropriation — **3**

Direct HB19/SB169 funding to rail infrastructure, access roads, electric/fiber systems, water/effluent/sewer networks, and pad-readiness earthworks.

4 — **Partners**

TradePort partnership includes the City of Gallup, McKinley County, Greater Gallup Economic Development Corporation, BNSF Railway, Northwest New Mexico Council of Governments, Sandia and Los Alamos National Laboratories, utility providers, State and Federal partners: all prepared to coordinate seamless delivery across all work modules.

Governance — **5**

The Gallup-McKinley TradePort Authority has been created and Board Directors appointed..

6 — **Federal Grant Leverage**

State investment positions the project competitively for federal grant programs multiplying impact.

Investment Decision Point

The Gallup-McKinley Trade Port represents a **ready, high-ROI opportunity** for strategic HB19/SB169 deployment. With governance, partnerships, engineering, and momentum in place, state investment will unlock immediate private capital, quality jobs, and diversified economic growth across northwestern New Mexico.