

A wide-angle photograph of a desert landscape at sunset. The sun is low on the horizon, casting a warm glow over the scene. The sky transitions from a deep blue at the top to a bright orange near the sun. The foreground and middle ground consist of rocky, reddish-brown terrain with sparse green and brown shrubs. In the distance, there are low mountains under a clear sky. Overlaid on the center of the image is the acronym "NMOGA" in large, white, bold, sans-serif capital letters. The letter "O" is replaced by a circular logo containing a stylized sun with four vertical lines above and below it, and four horizontal lines to the left and right, representing the Zia sun symbol.

NMOGA

New Mexico Legislative Finance Committee
Ryan Flynn, NMOGA Executive Director
June 4, 2018

Our Industry

Contributions to New Mexico

- US Rankings
 - 3rd Oil Production
 - 9th Natural Gas Production
- 105,000 Jobs
- FY17 Budget
 - \$1.742B (30%) General Fund
 - \$524.10M (96.8%) Land Grant Permanent Fund
 - \$174.40M (87%) Severance Tax Permanent Fund

Drilling Rigs

- 90 Rigs (Baker Hughes, June 1, 2018)

versus 57 Rigs May 2017

- Each rig accounts for approximately 50 total employees
- Average annual wages approximately \$75,000+ per employee
- \$3,750,000 annual payroll per rig

Venting and Flaring

Latest Buzz

Exxon Pledges to Cut Methane Emissions 15% by 2020

Wall Street Journal, May 23, 2018

Report: US Oil and Gas Companies Have Invested \$108B in GHG Reduction Technology since 2000

Energy in Depth, May 16, 2018

New Mexican Covers Half the Story on Methane

Opinion in *Santa Fe New Mexican*, July 29, 2017

Progress: U.S. Carbon Emissions Decline

Scientific American, October 13, 2016

Current Regulations

- United States Environmental Protection Agency
 - OOOO
 - OOOOa
- United States Bureau of Land Management
 - Methane and Waste Prevention Rule
- New Mexico Oil Conservation Division
 - Limitations on venting and flaring
 - Mandatory reporting of vented and flared volumes
 - Gas capture plans
- New Mexico Environment Department
 - General Construction Permit for Oil & Gas
 - General Construction Permit for Temporary Flaring

Proactive Industry Approach

- Many historical pneumatic devices that automatically expelled excess gas pressure have been replaced, and new regulations require the use of alternative equipment for new wells.
- Even with a significant increase in production, methane emissions have drastically decreased over the past several decades.
- Many operators consider reducing venting emissions an industry best practice and a top priority.

Impact to Operators

The royalty value of flared gas has generated headlines,
yet it only accounts for 12.5%-20% of value

Product has required a significant investment to acquire and
operators lose 80%-87.5% of the value of a product

Royalties paid on Federal leases for venting & flaring in 2017:

- Chaves County: \$18,935.93
- Eddy County: \$1,249,111.59
- Lea County: \$944,227.40
- San Juan County: \$1,881.54

Cost of Additional Regulations

- Marginal oil wells:
\$500 million in lost revenue
- Marginal gas wells:
\$250 million in lost revenue
- Direct Jobs:
2,200 full-time jobs eliminated

Impediments to Success

- Lack of pipeline
- Lack of pipeline capacity
- Gas that does not meet minimum pipeline requirements
- Disruptions in the gas-processing chain

BLM Resource Management Plan

Overview

- Draft Resource Management Plan Amendment for comment expected mid-June 2018
- Will regulate industry operations and development for the foreseeable future



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