



October 16, 2025

FY27 Budget Request

Clay Bailey, Superintendent
New Mexico Regulation and Licensing Department

OUR PRIORITY IS YOUR PROTECTION



NMRLD

NEW MEXICO
REGULATION &
LICENSING DEPARTMENT

WHAT WE DO

The New Mexico Regulation and Licensing Department regulates more than 400,000 individuals and businesses in 35 industries, professions, and trades across the state. Our goal is to assure that New Mexicans receive quality services from qualified individuals and businesses while also ensuring a fair and prompt administrative process.

MISSION

Promote public confidence in professional, occupational services, trades and industries by finding innovative solutions for business in the interest of public safety and economic vitality.



NMRLD

NEW MEXICO
REGULATION &
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NMRLD OVERVIEW



RLD Quick Stats:

- **8 Divisions**
- **53 funds**
 - General Fund
 - 6-monthly reverting funds (sweeps)
 - 1-year end reverting fund (CCD sweep)
 - 45 non-reverting funds
- **2 GROs**
- **1 Special (C2 Project)**
 - Office Locations in Santa Fe, Albuquerque, & Las Cruces
- **401 Total FTEs / 22.2% Vacancy Rate**

PCode	Division
P602	ASD: Program Support
P599	CID: Construction Industries
P600	FID: Financial Institutions
P601	ABC: Alcoholic Beverage Control
P616	BCD: Boards & Commissions
P617	SEC: Securities
P619	MHD: Manufactured Housing
P804	CCD: Cannabis Control

Budget Category	FY25 Budget	FY26 Budget	FY27 Agency Request
General Fund	\$19,779,700	\$20,981,700	\$31,969,100
GF % Change		(\$1.2M) / 6.08%	(\$10.9M) / 52%
Other Transfers	\$15,209,200	\$13,408,900	\$9,088,600
Federal Revenues	\$25,000	\$25,000	\$25,000
Other Revenues	\$26,010,000	\$26,849,600	\$22,338,400
TOTAL	\$61,023,900	\$61,265,200	\$63,421,100
Overall Budget % Change		(\$241K) / 0.40%	(\$2.1M) / 3.52%

GENERAL FUND REQUEST OVERVIEW

The Regulation and Licensing Department respectfully requests an increase in General Fund appropriations for FY27 to support continued operations across multiple critical divisions. Fund balances have been exhausted and are no longer able to sustain operations without General Fund support.

INCREASE IN GENERAL FUND REQUEST (\$10.9M)

- **Increased Healthcare, Compensation, and GSD Rates (\$1.9M)**
- **P602 OS/ASD Program Support:** previously 70% (**\$3.1M**) funded by transfers from other divisions & 30% (\$1.1M) GF
 - Funds used to transfer to Program Support are depleted or have low fund balance
- **P599 CID:** previously funded by MRF-10660 (**\$200K**) - MRF Fund Balance has been depleted
- **P600 FID:** MRF-10660 fund balance has been depleted (**\$2.9M**)
- **P617 SEC:** Ed & Training-04400 fund balance has been depleted (**\$1.2M**)
- **P619 MHD:** funded by the MRF-10660 (**\$1.5M**)
- **P616 BCD:** additional funding for SCAC (**\$100K**)

Fiscal Year	FY21	FY22	FY23	FY24	FY25
REVERSIONS	\$3,537,329.46	\$863,538.47	\$3,721,977.41	\$1,343,045.86	\$0.37
Fees Collected for General Fund (Sweeps)	\$31M	\$37M	\$17M	\$48M	\$45M



CONSTRUCTION INDUSTRIES DIVISION (P599)

P599 CID	FY26 Budget	FY27 Agency Request	(\$ Change)
General Fund	\$ 13,532,200	\$ 14,516,200	\$ 984,000
Other Funds	\$ 200,000	\$ -	\$ (200,000)
Total	\$ 13,732,200	\$ 14,516,200	\$ 784,000

Total Fees Collected for GF FY25:	\$ 9,229,101.00	Total Employees:	115.00
Total GF Reversion for FY25:	\$ -	Current Employees:	94.00
		Current Vacancies:	21.00
		Division Vacancy Rate:	18.3%

FINANCIAL INSTITUTIONS DIVISION (P600)

P600 FID	FY26 Budget	FY27 Agency Request	(\$ Change)
General Fund	\$ 107,700	\$ 2,922,800	\$ 2,815,100
Other Funds	\$ 6,877,600	\$ 3,840,500	\$ (3,037,100)
Total	\$ 6,985,300	\$ 6,763,300	\$ (222,000)

Total Fees Collected for GF FY25:	\$ 4,101,413.00	Total Employees:	50.00
Total GF Reversion for FY25:	\$ -	Current Employees:	35.00
		Current Vacancies:	15.00
		Division Vacancy Rate:	30.0%



ALCOHOLIC BEVERAGE CONTROL DIVISION (P601)

P601 ABC	FY26 Budget	FY27 Agency Request	(\$ Change)
General Fund	\$ 1,181,900	\$ 1,173,900	\$ (8,000)
Other Funds	\$ 1,253,700	\$ 1,283,700	\$ 30,000
Total	\$ 2,435,600	\$ 2,457,600	\$ 22,000

Total Fees Collected for GF FY25:	\$ 4,055,928.00	Total Employees:	17.00
Total GF Reversion for FY25:	\$ -	Current Employees:	17.00
		Current Vacancies:	0.00
		Division Vacancy Rate:	0.0%

PROGRAM SUPPORT (P602)

P602 ASD	FY26 Budget	FY27 Agency Request	(\$) Change
General Fund	\$ 1,458,700	\$ 5,485,100	\$ 4,026,400
Other Funds	\$ 3,241,900	\$ 10,000	\$ (3,231,900)
Total	\$ 4,700,600	\$ 5,495,100	\$ 794,500

Total Fees Collected for GF FY25:	\$ -	Total Employees:	42.00
Total GF Reversion for FY25:	\$ -	Current Employees:	35.00
		Current Vacancies:	7.00
		Division Vacancy Rate:	16.7%



BOARDS AND COMMISSIONS DIVISION (P616)

P616 BCD	FY26 Budget	FY27 Agency Request	(\$) Change
General Fund	\$ 488,300	\$ 625,800	\$ 137,500
Other Funds	\$ 22,150,200	\$ 22,265,600	\$ 115,400
Total	\$ 22,638,500	\$ 22,891,400	\$ 252,900

Total Fees Collected for GF FY25:	\$ -	Total Employees:	93.00
Total GF Reversion for FY25:	\$ -	Current Employees:	78.00
		Current Vacancies:	15.00
		Division Vacancy Rate:	16.1%

SECURITIES DIVISION (P617)

P617 SEC	FY26 Budget	FY27 Agency Request	(\$) Change
General Fund	\$ 340,500	\$ 1,547,500	\$ 1,207,000
Other Funds	\$ 2,181,900	\$ 1,058,000	\$ (1,123,900)
Total	\$ 2,522,400	\$ 2,605,500	\$ 83,100

Total Fees Collected for GF FY25:	\$ 23,001,968.00	Total Employees:	17.00
Total GF Reversion for FY25:	\$ -	Current Employees:	13.00
		Current Vacancies:	4.00
		Division Vacancy Rate:	23.5%





MANUFACTURED HOUSING DIVISION (P619)

P619 MHD	FY26 Budget	FY27 Agency Request	(\$ Change)
General Fund	\$ 228,500	\$ 1,705,000	\$ 1,476,500
Other Funds	\$ 1,630,500	\$ 183,500	\$ (1,447,000)
Fed Funds	\$ 25,000	\$ 25,000	\$ -
Total	\$ 1,884,000	\$ 1,913,500	\$ 29,500

Total Fees Collected for GF FY25:	\$ 404,196.00
Total GF Reversion for FY25:	\$ -

Total Employees:	14.00
Current Employees:	12.00
Current Vacancies:	2.00
Division Vacancy Rate:	14.3%

CANNABIS CONTROL DIVISION (P804)

P804 CCD	FY26 Budget	FY27 Agency Request	(\$ Change)
General Fund	\$ 3,643,900	\$ 3,992,800	\$ 348,900
Other Funds	\$ 2,722,700	\$ 2,785,700	\$ 63,000
Sub Total	\$ 6,366,600	\$ 6,778,500	\$ 411,900

Total Fees Collected for GF FY25:	\$ 3,562,337.00
Total GF Reversion for FY25:	\$ -

Total Employees:	53.00
Current Employees:	28.00
Current Vacancies:	25.00
Division Vacancy Rate:	47.2%



CONTACT

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