

Santa Teresa International Export / Import Livestock Crossing

Union Ganadera Regional De Chihuahua, CO-OP Inc.

Daniel M. Manzanares
Director

MISSION:
La Misión de la
UGRCH, CO-OP
Inc. es:

The mission of UGRCH, CO-OP Inc. is to create the optimal working conditions as the preeminent international import /export facility to satisfy and safeguard the interests of the Chihuahua cattlegrowers.

La Misión de la UGRCH, CO-OP Inc. es crear condiciones de trabajo óptimas como la mejor instalación internacional dedicada a la exportación e importación para satisfacer y resguardar los intereses de los ganaderos del estado de Chihuahua.

VISION: La Visión de la UGRCH, Inc. es:

The vision of UGRCH, CO-OP Inc. is to be the preeminent international import/export facility in support of values established by the Union Ganadera Regional de Chihuahua.

La visión de la UGRCH, CO-OP Inc. es llegar a ser la mejor empresa internacional de exportación e importación apoyando los principios establecidos por la Unión Regional Ganadera de Chihuahua.

STRENGTHS: FORTALEZAS:

- Support of parent organization to make necessary improvements/changes
 - Positive working conditions and competent staff
 - Excellent geographic location
 - Accessibility to good roads
 - Excellent working relationships with Federal and state regulatory agencies, buyers and brokers
-
- ***Apoyo de la sede de la organización para hacer los cambios y mejoramientos necesarios***
 - ***Condiciones de trabajo positivas y empleados capacitados***
 - ***Una excelente posición geográfica***
 - ***Acceso a buenas redes viales***
 - ***Excelente relaciones de trabajo con organizaciones gubernamentales (tanto federales como a nivel estatal) y con los compradores y vendedores)***

WEAKNESSES: DEBILIDADES:

- Lack of and cost of new, competent employees
 - COVID-19 Concerns
-
- ***Falta y costo de empleados nuevos que están capacitados***
 - ***Coronavirus***

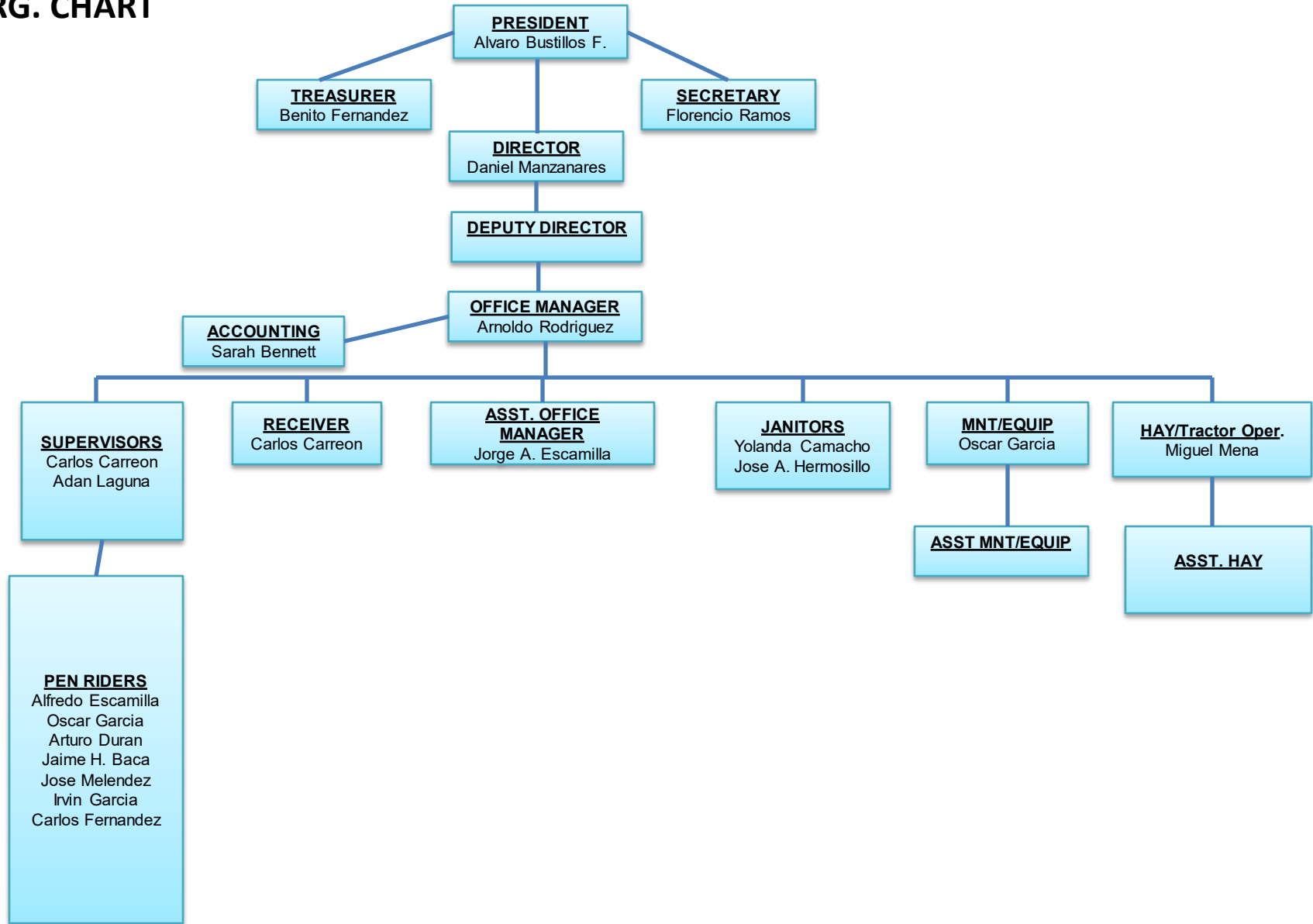
OPPORTUNITIES: OPORTUNIDADES:

- Modify facilities: construct new offices/new restaurant/new equipment shed
 - Growth of an international market
 - Partnership with federal and state animal health agencies on ongoing projects
 - Properly manage the sale barn
 - Create new business opportunities (horse imp/exp complex)
-
- ***Hacer las modificaciones adecuadas: nuevas oficinas/restaurante nuevo/tejaman nuevo para maquinarias***
 - ***Crecimiento de un mercado internacional***
 - ***Alianzas con agencias gubernamentales de sanidad animal y ambiental con respecto a proyectos actuales***
 - ***Manejo propio de la subasta***
 - ***Crear nuevas oportunidades de negocios (complejo nuevo de caballos imp/exp***

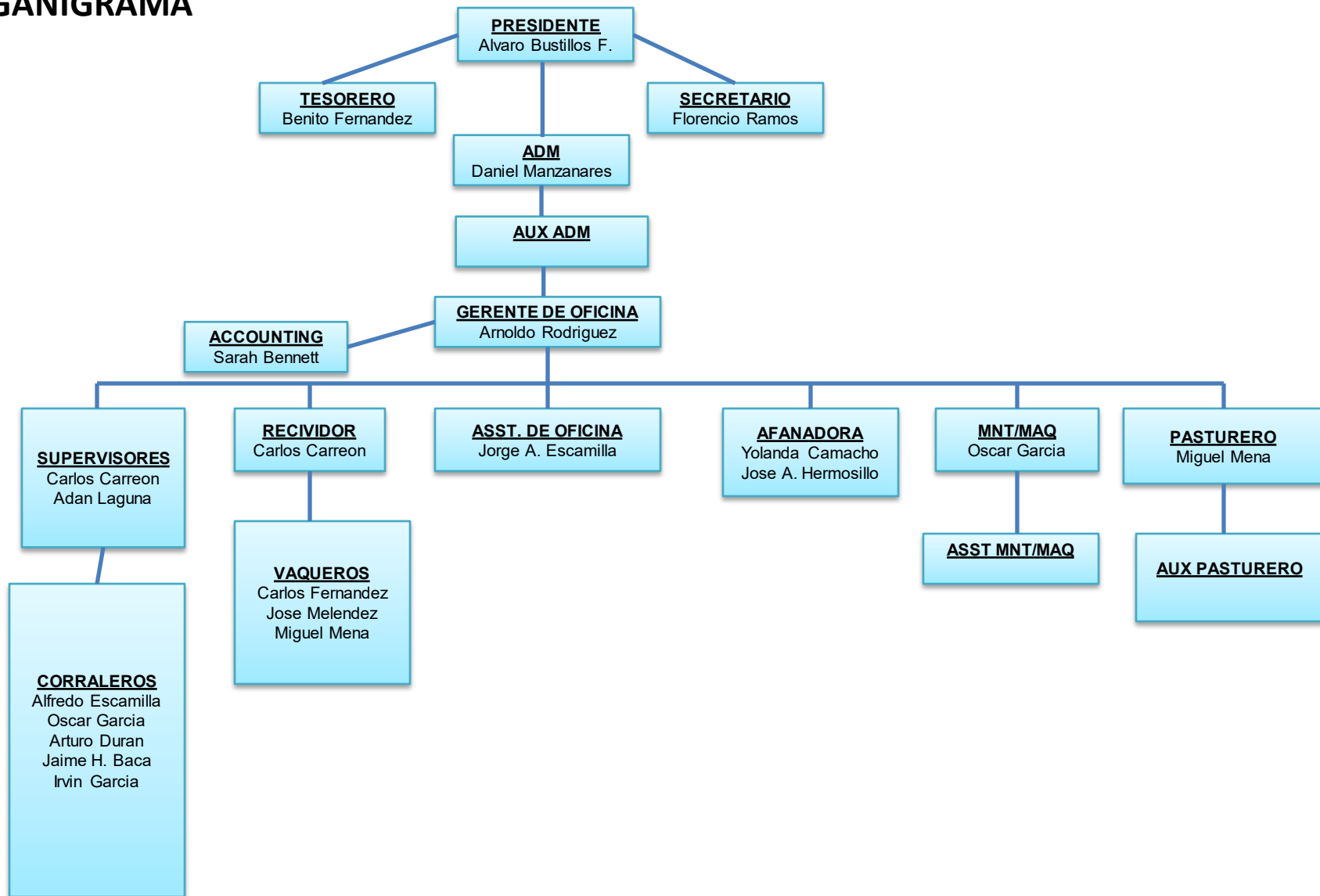
DANGERS: AMENAZAS:

- Cost of reinvesting in facilities
 - Animal health issues (TB: Bovine Tuberculosis) on a national and international level
 - Market uncertainty (CORONAVIRUS/depressed prices)
 - Ever increasing cost of feed/services
-
- ***Costos de reinversión en las instalaciones***
 - ***Asuntos sobre sanidad animal (Tuberculosis Bovina) al nivel nacional e internacional***
 - ***Incertidumbre en el mercado (CORONAVIRUS/precios reducidos)***
 - ***Constante incremento en el costo del alimento balanceado y otros servicios***

ORG. CHART



ORGANIGRAMA



FIRST LIVESTOCK CATTLE CROSSING

UNIDAD SANITARIA DE LA UNION GANADERA REGIONAL DE CHIHUAHUA

CONTRATO - CONCESION DE LA SECRETARIA DE AGRICULTURA Y GANADERIA

Cazasa Sanders

Apto. Postal 306

Tel. 12-09-35 Y 12-03-40

CD. JUARZ, CHIH.

ORDEN DE INSPECCION VETERINARIA GANADO DE EXPORTACION

Fecha: Enero 15 de 1992.-

GANADERO	ANTONIZACION	PROCEDECIA	NUMERO Y CLASE	FIERROS
Ubaldo Ochoa Villalobos.	J-435x 70	Chihuahua.	64 Novillos.	
Jorge Escobar Díaz.	J-420x 200	V. Ahumada.	200 "	
Jorge Escobar Díaz.	J-425x 200	" "	200 "	
Jorge Escobar Díaz.	J-419x 250	" "	249 "	
Armando Ortiz Mendoza.	J-427x 60	Cuauhtémoc.	60 "	
Arnoldo Ortiz Alderete.	J-428x 60	"	60 "	
Armando Ortiz Mendoza.	J-445x 90	"	90 "	
Arnoldo Ortiz Alderete.	J-429x 90	"	41 "	
Federico Crosby Stege.	J-426x 198	Chihuahua.	192 "	
			1,156 Novillos.	
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OBSERVACIONES

Dr. Roberto López Recendez.
Jefe de Inspección Zoonosanitaria.

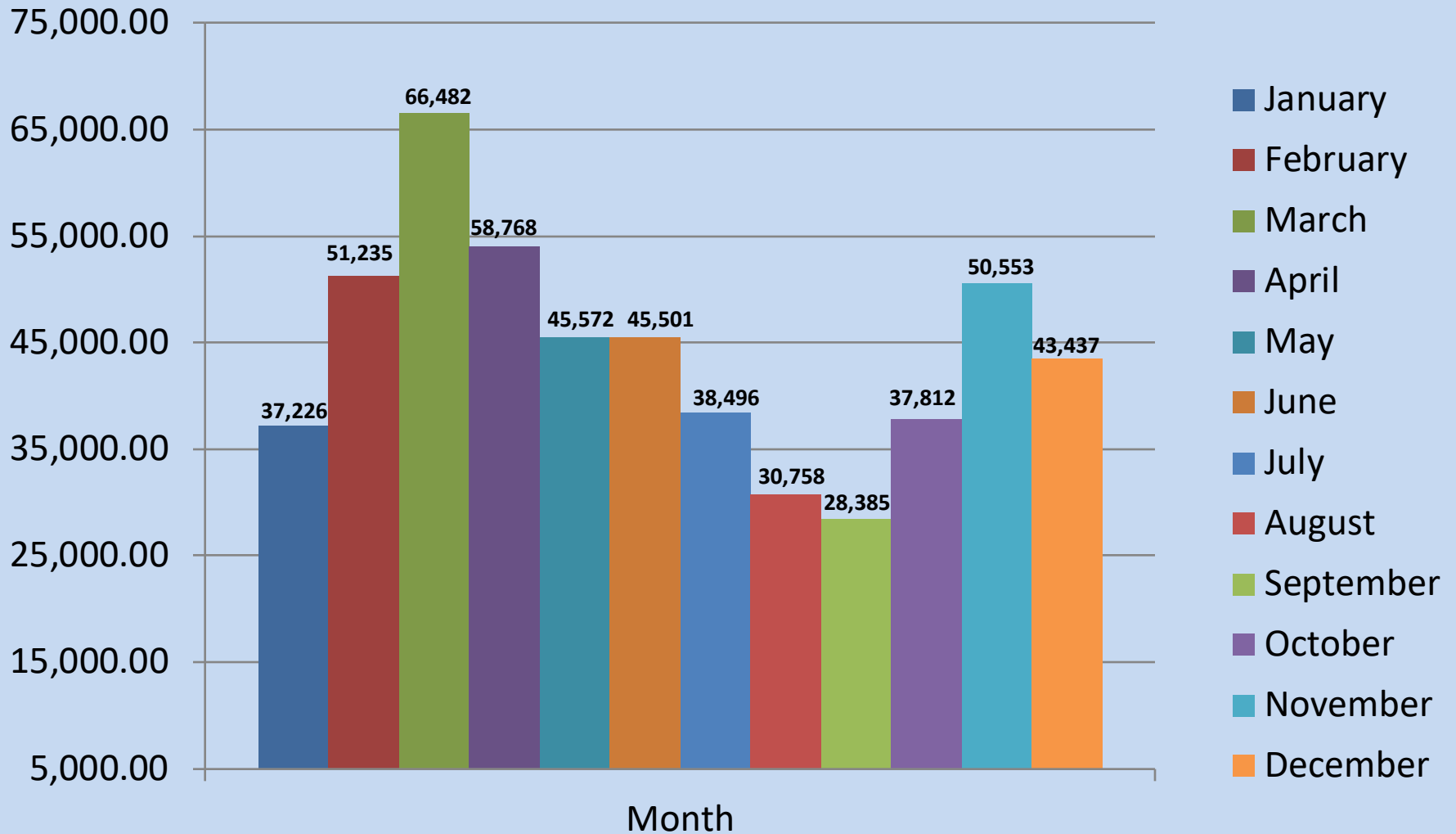
Arturo García Fernández.-Admor.-

ADMINISTRACION

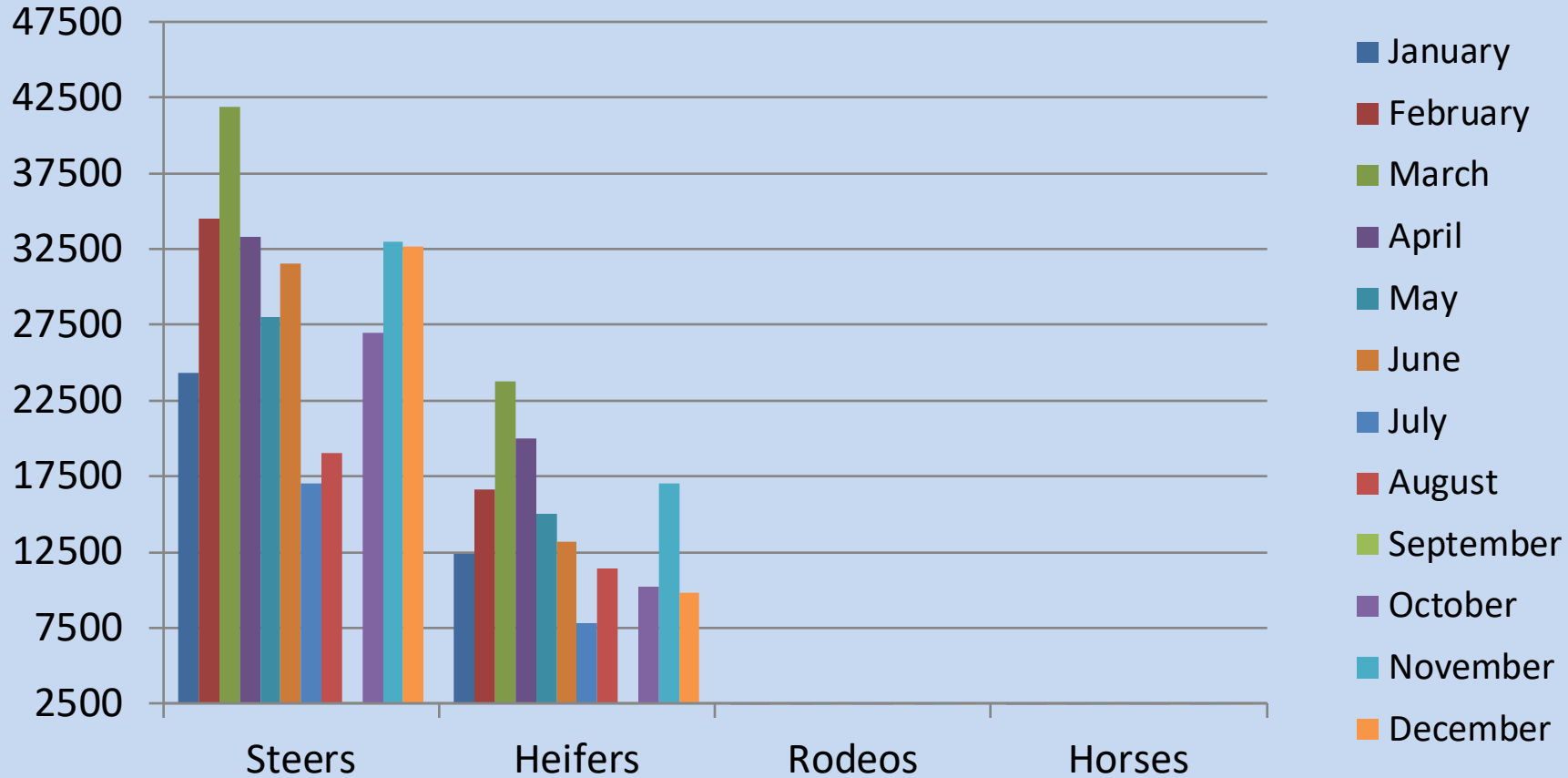
MEXICO TO U.S. LIVESTOCK IMPORTS						FEEDER CATTLE					10/18/2025					
	Columbia	DEL RIO	EAGLE	EL PASO	HIDALGO	LAREDO	PRESIDIO	TOTAL	COLUMBUS	SANTA	TOTAL	NOGALES	DOUGLAS	SAN LUIS	TOTAL	U.S.
	Bridge	TX	PASS, TX	TX	TX	TX	TX	TEXAS	N.M.	TERESA	N.M.	AZ	AZ	AZ	ARIZONA	IMPORTS
	TX									NM						
1996		26,200	18,954	131,746	13,175	19,839	40,752	250,666	17,361		17,361	163,361			163,361	431,388
1997		40,004	24,818	203,864	14,029	39,765	130,245	452,725	23,966		23,966	148,382	19,278	10,111	177,771	654,462
1998		45,868	32,073	204,202	19,787	45,769	145,561	493,260	37,865		37,865	107,399	35,170	39,552	182,121	713,246
1999		78,268	40,881	269,681	40,246	44,179	175,401	648,656	51,240		51,240	113,823	63,076	62,321	239,220	939,116
2000		96,751	46,881	327,788	98,213	97,664	251,405	918,702	40,719		40,719	130,446	91,337	77,207	298,990	1,258,411
2001		122,038	43,245	248,834	88,646	116,660	227,884	847,307	46,280		46,280	111,425	54,959	63,920	230,304	1,123,891
2002		55,247	41,880	178,457	20,387	37,577	156,334	489,882	62,129		62,129	119,548	63,230	61,540	244,318	796,329
2003		115,380	47,169	270,846	97,896	67,148	260,629	859,068	68,092		68,092	155,561	101,393	40,822	297,776	1,224,936
2004		163,303	81,590	194,016	157,950	99,977	227,168	924,004	46,734	121,919	168,653	169,482	67,172	26,372	263,026	1,355,683
2005		140,044	108,555		123,553	71,905	159,679	603,736	37,764	338,994	376,758	162,493	74,279	13,003	249,775	1,230,269
2006		156,215	139,202		97,090	59,084	151,510	603,101	26,948	314,938	341,886	168,698	108,108	9,970	286,776	1,231,763
2007		117,321	104,936		102,523	42,566	145,093	512,439	37,938	294,410	332,348	140,269	75,871	13,334	229,474	1,074,261
2008		54,846	58,094		29,577	19,580	93,663	255,760	32,738	209,758	242,496	121,352	67,110	16,155	204,617	702,873
2009		73,384	83,376		36,068	41,490	119,950	354,268	47,952	279,483	327,435	147,596	91,662	12,297	251,555	933,258
2010		194,198	70,791		38,108	32,724	175,898	511,719	47,455	380,458	427,913	152,974	102,495	18,270	273,739	1,213,371
2011		236,497	102,361		68,528	51,326	197,008	655,720	37,201	378,111	415,312	186,010	128,434	20,091	334,535	1,405,567
2012		85,673	164,685		93,298	85,998	230,336	659,990	24,722	454,288	479,010	173,449	120,450	13,898	307,797	1,446,797
2013		48,151	64,697		55,327	76,534	38,055	282,764	35,915	361,484	397,399	160,083	112,771	21,640	294,494	974,657
2014		58,888	79,446		57,176	109,347	28,838	333,695	69,834	396,355	466,189	204,210	71,159	9,728	285,097	1,084,981
2015	108,998	64,233	102,447		58,843	37,330	21,566	393,417	46,713	424,936	471,649	169,771	88,344	8,029	266,144	1,131,210
2016	58,567	45,904	55,112		29,471	22,540	20,716	232,310	53,558	374,262	427,820	189,265	85,743	0	275,008	935,138
2017	107,739	31,973	43,920		35,073	22,032	50,026	290,763	68,362	473,264	541,626	210,883	122,453	0	333,336	1,165,725
2018	115,252	26,127	50,287		38,122	28,592	77,663	336,043	57,318	532,800	590,118	201,094	127,929	0	329,023	1,255,184
2019	105,186	30,608	60,519		44,723	42,595	90,818	374,449	77,554	545,339	622,893	192,811	114,453	0	307,264	1,304,606
2020	90,567	44,532	62,705		34,964	30,029	80,367	343,164	104,272	605,734	710,006	211,949	167,333	0	379,282	1,432,452
2021	43,718	20,486	39,985		20,680	10,295	65,552	200,716	87,244	531,880	619,124	163,287	126,557	0	289,844	1,109,684
2022	35,431	37,015	7,282		24,407	8,985	66,701	179,821	86,293	404,578	490,871	98,775	97,894	0	196,669	867,361
2023	35,262	20,579	30,620		40,688	13,484	95,743	236,376	134,695	531,312	666,007	156,214	182,000	0	338,214	1,240,597
2024	0	26,558	20,220		30,722	33,035	131,934	242,469	137,404	492,894	630,298	160,723	196,467	0	357,190	1,229,957
2025	0	0	0		0	0	32,340	32,340	0	51,412	51,412	29,512	40,991	0	70,503	154,255

				PERCENTAGE OF TOTAL IMPORTS													
	Columbia	DEL RIO	EAGLE	EL PASO	HIDALGO	LAREDO	PRESIDIO		COLUMBUS	SANTA		NOGALES	DOUGLAS	SAN LUIS			
	Bridge	TX	PASS, TX	TX	TX	TX	TX		NM	TERESA		AZ	AZ	AZ			
	TX									NM							
1996		6	4	30	3	5	9		4			38	0	0			
1997		6	4	31	2	6	20		4			23	3	2			
1998		6	4	29	3	6	20		5			15	5	6			
1999		8	4	29	4	5	19		5			12	7	7			
2000		8	4	26	7	8	20		3			10	7	6			
2001		11	4	22	8	10	20		4			10	5	6			
2002		7	5	22	3	5	20		8			15	7	8			
2003		9	4	22	8	5	21		6			13	8	3			
2004		12	6	14	12	7	17		3	9		13	5	2			
2005		11	9		10	6	13		3	28		13	6	1			
2006		13	11		8	5	12		2	26		13	9	1			
2007		11	10		9	4	14		3	27		13	7	1			
2008		8	8		4	2	13		5	29		17	10	2			
2009		8	9		4	4	13		5	30		15	10	1			
2010		16	6		3	3	14		4	31		13	8	1			
2011		17	7		5	4	14		3	27		13	9	1			
2012		6	11		6	6	16		2	31		12	8	1			
2013		5	7		6	8	4		4	37		16	11	2			
2014		5	7		5	10	3		6	37		19	7	1			
2015	10	5	9		5	3	2		4	38		15	8	1			
2016	6	5	6		3	2	2		6	40		20	9	0			
2017	9	3	4		3	2	4		6	40		18	10	0			
2018	9	2	4		3	2	6		5	42		16	10	0			
2019	8	2	5		3	3	7		6	42		15	9	0			
2020	6	3	4		2	2	6		7	42		15	12	0			
2021	4	2	4		2	1	6		8	48		11	14	0			
2022	4	4	1		3	1	7		9	47		11	11	0			
2023	3	1	2		3	1	7		11	43		13	15	0			
2024	0	2	2		3	3	12		12	44		4	18	0			
2025	0	0	0		0	0	21		0	33		19	27	0			
Source:	USDA Market News Service, Las Cruces, NM																
	Baldemar Ortiz (575) 373-5791 or Lori Gardner (575) 642-5834																
	www.ams.usda.gov/lsmnpubs/mexico.htm																

Total Importation of 2021

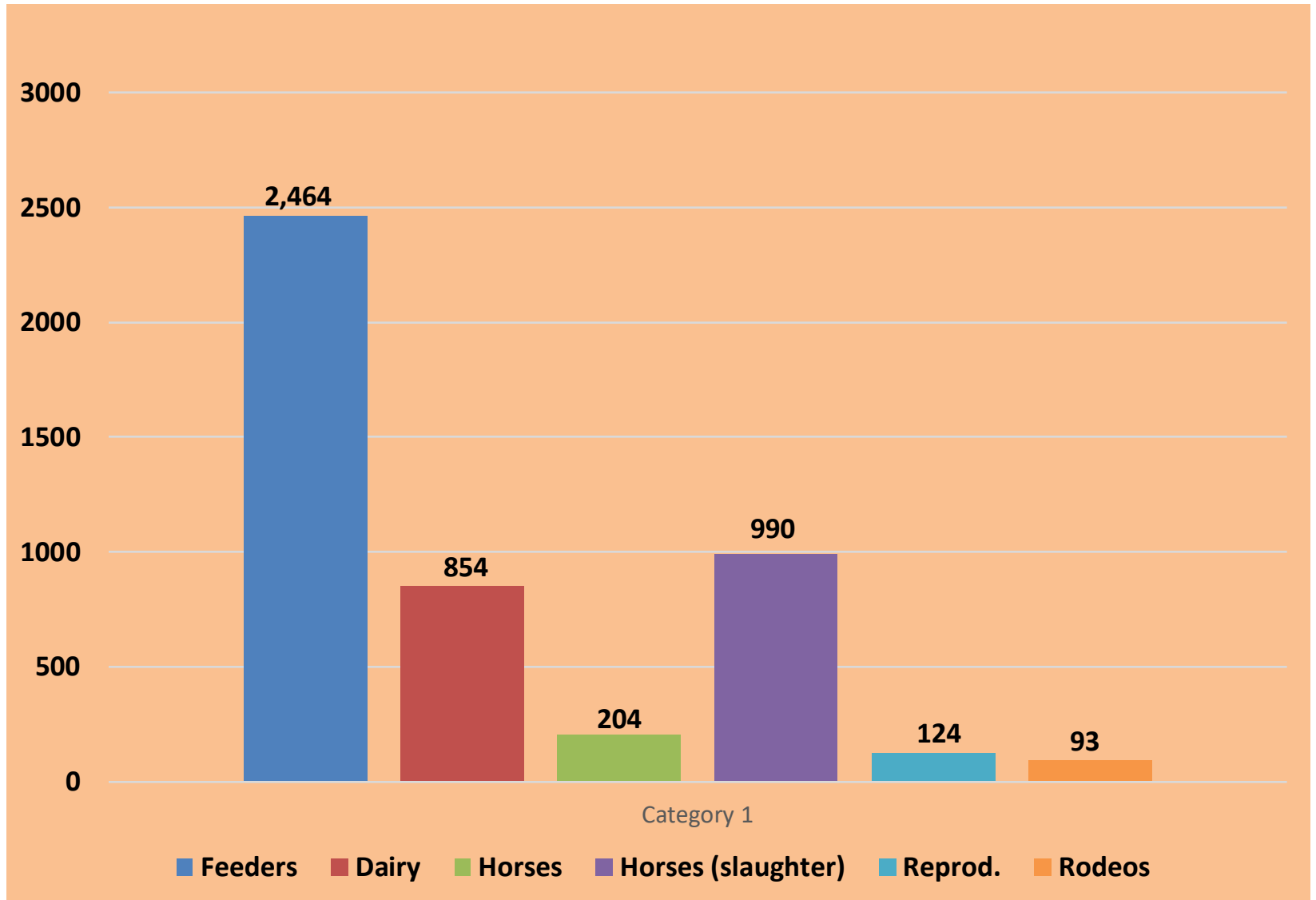


Importation 2021

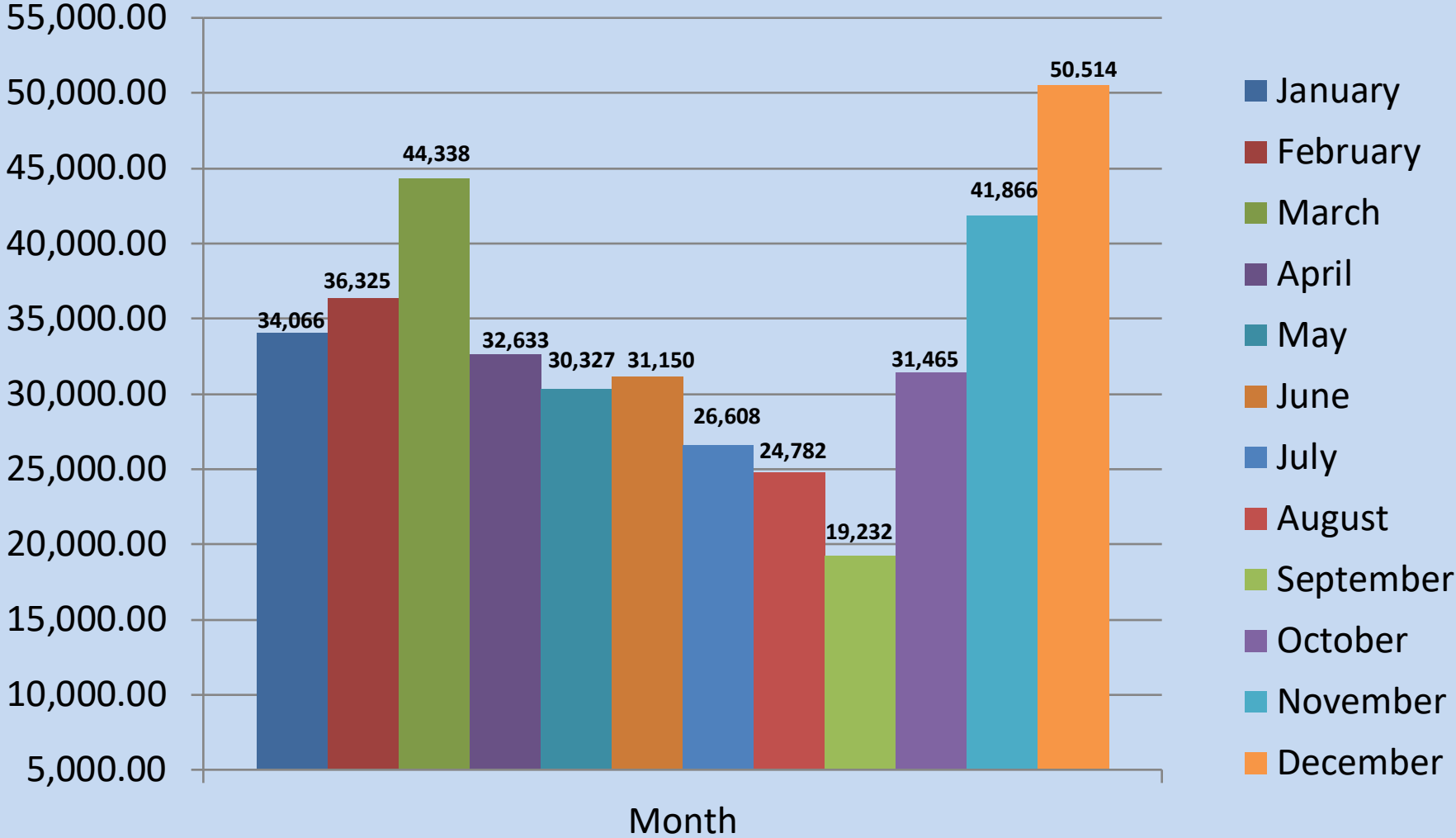


	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	Total
Steers	24,342	34,529	41,856	36,402	28,042	31,548	17,042	19,072	16,928	26,944	32,997	32,709	342,411
Heifers	12,418	16,615	23,793	21,613	15,049	13,206	7,846	11,390	10,785	10,198	17,067	9,827	169,807
Rodeos	389	30	733	676	794	646	465	212	589	597	431	835	6,397
Horses	77	61	100	77	113	101	38	84	83	73	78	66	951

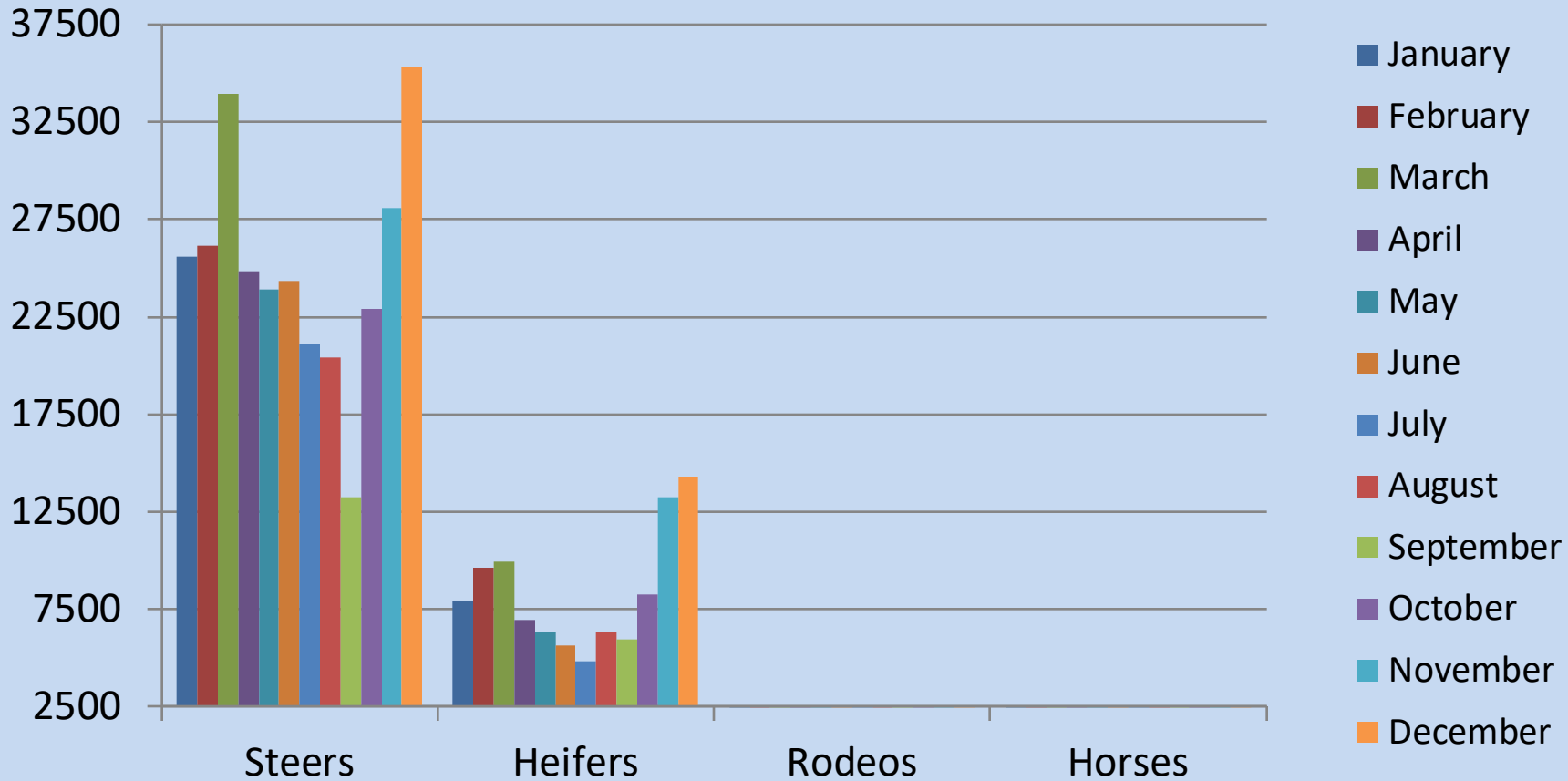
Exportation 2021



Total Importation of 2022

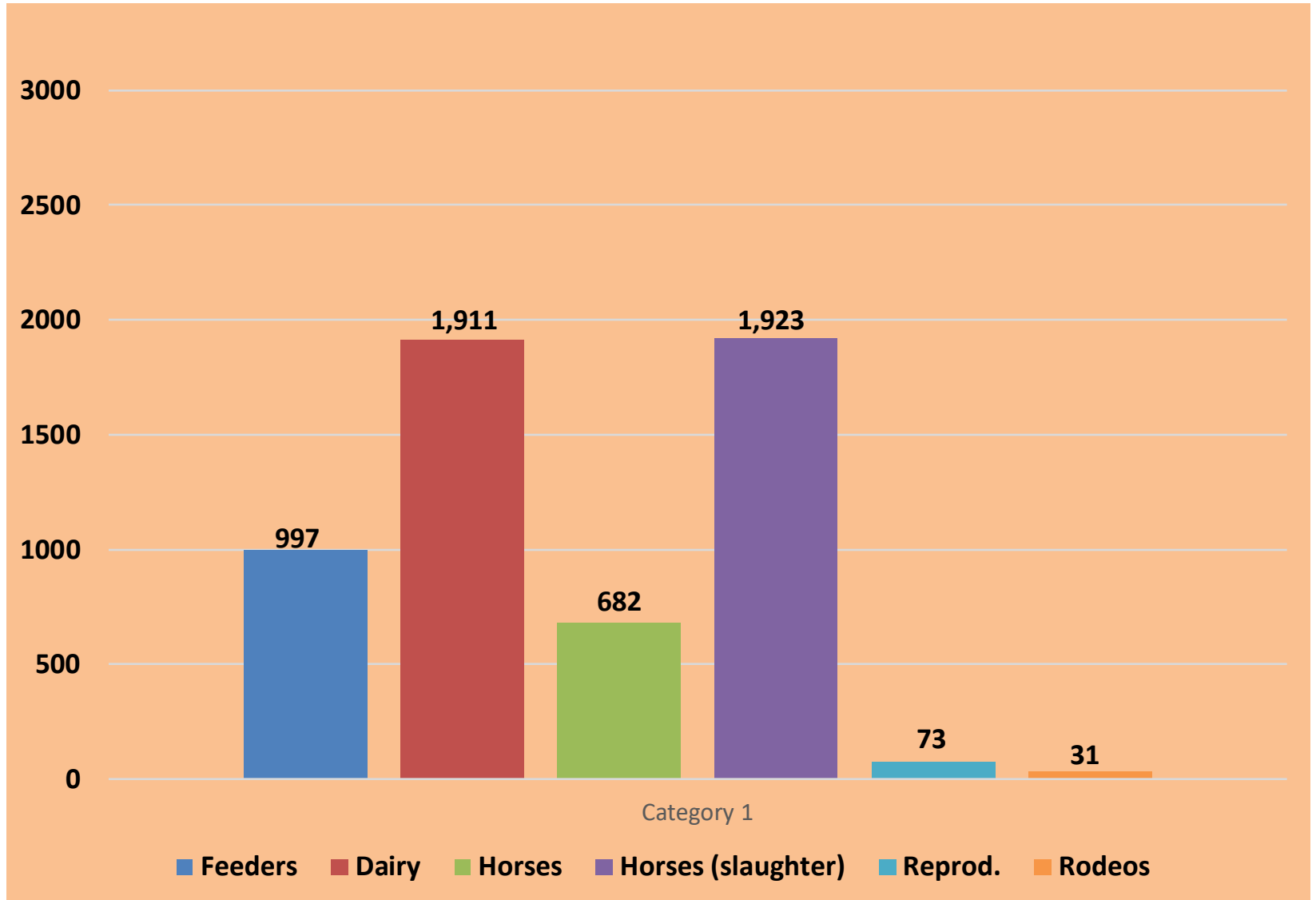


Importation 2022

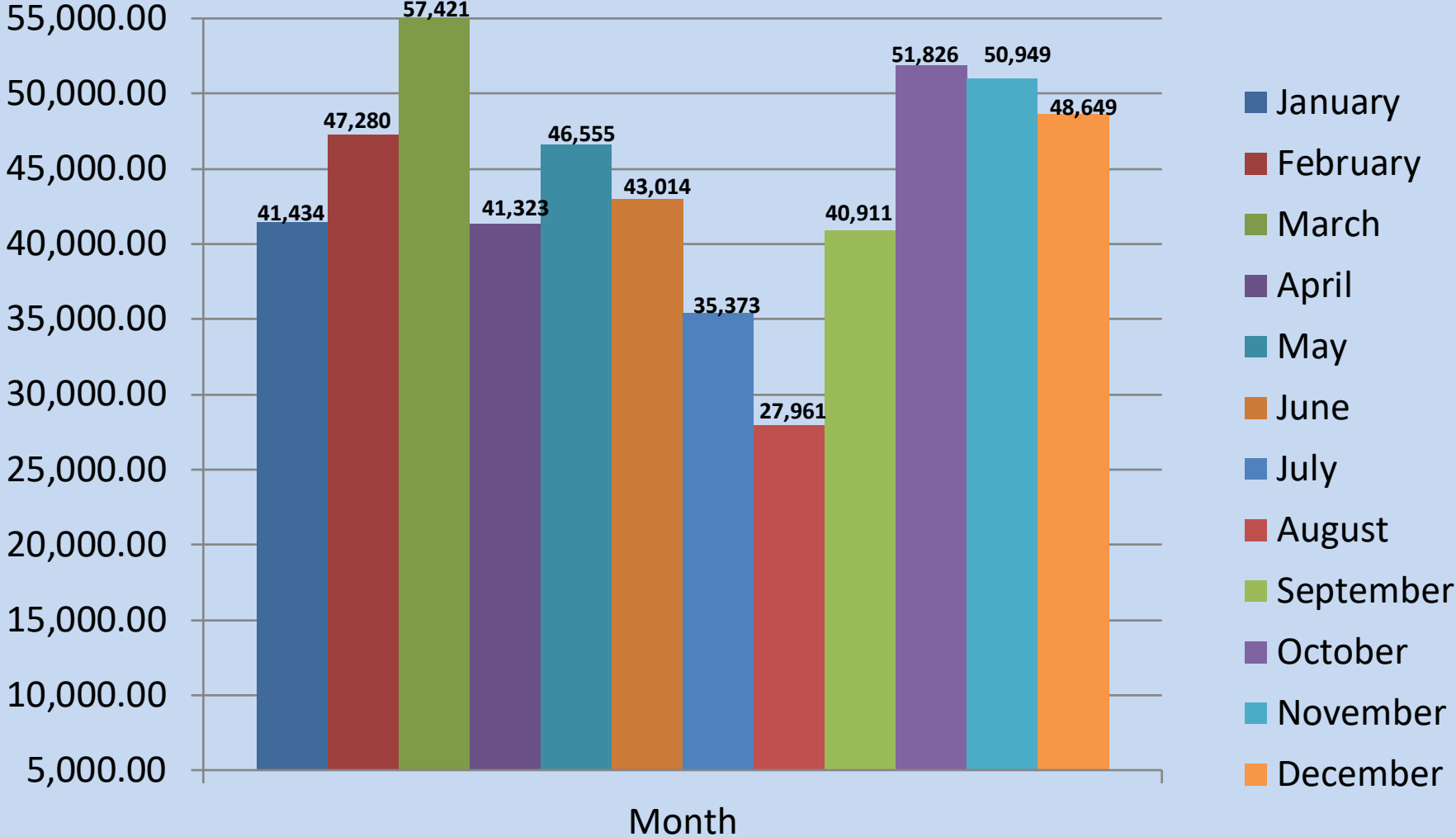


	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	Total
Steers	25,561	26,169	33,958	24,831	23,880	24,322	21,116	20,430	13,217	22,917	28,093	35,312	299,806
Heifers	7,969	9,609	9,961	6,962	6,350	5,631	4,830	6,327	5,935	8,246	13,234	14,318	99,372
Rodeos	483	632	308	710	733	1,075	549	120	17	219	449	857	6,152
Horses	53	85	111	130	97	122	113	110	80	83	90	27	1,101

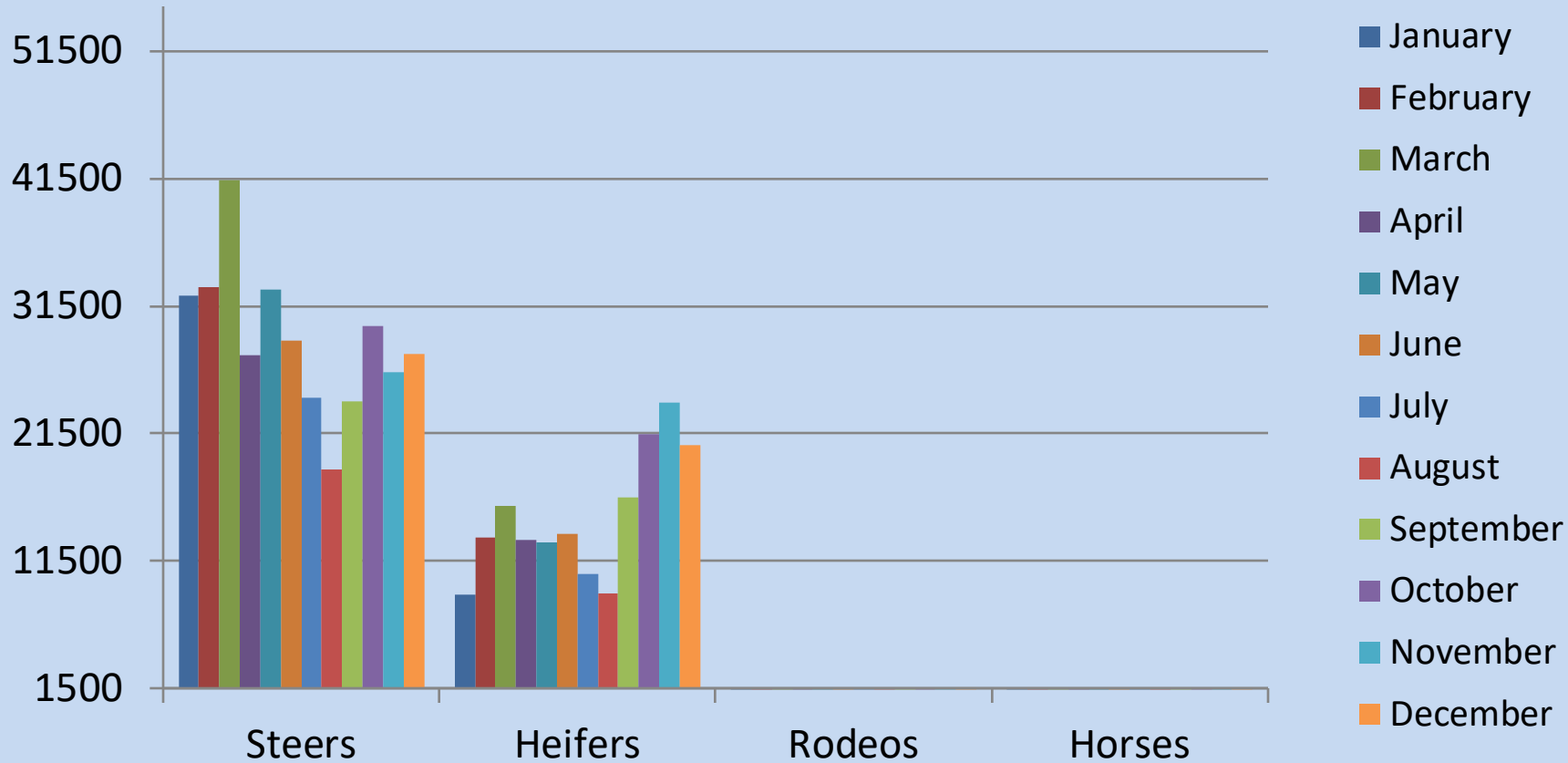
Exportation 2022



Total Importation of 2023

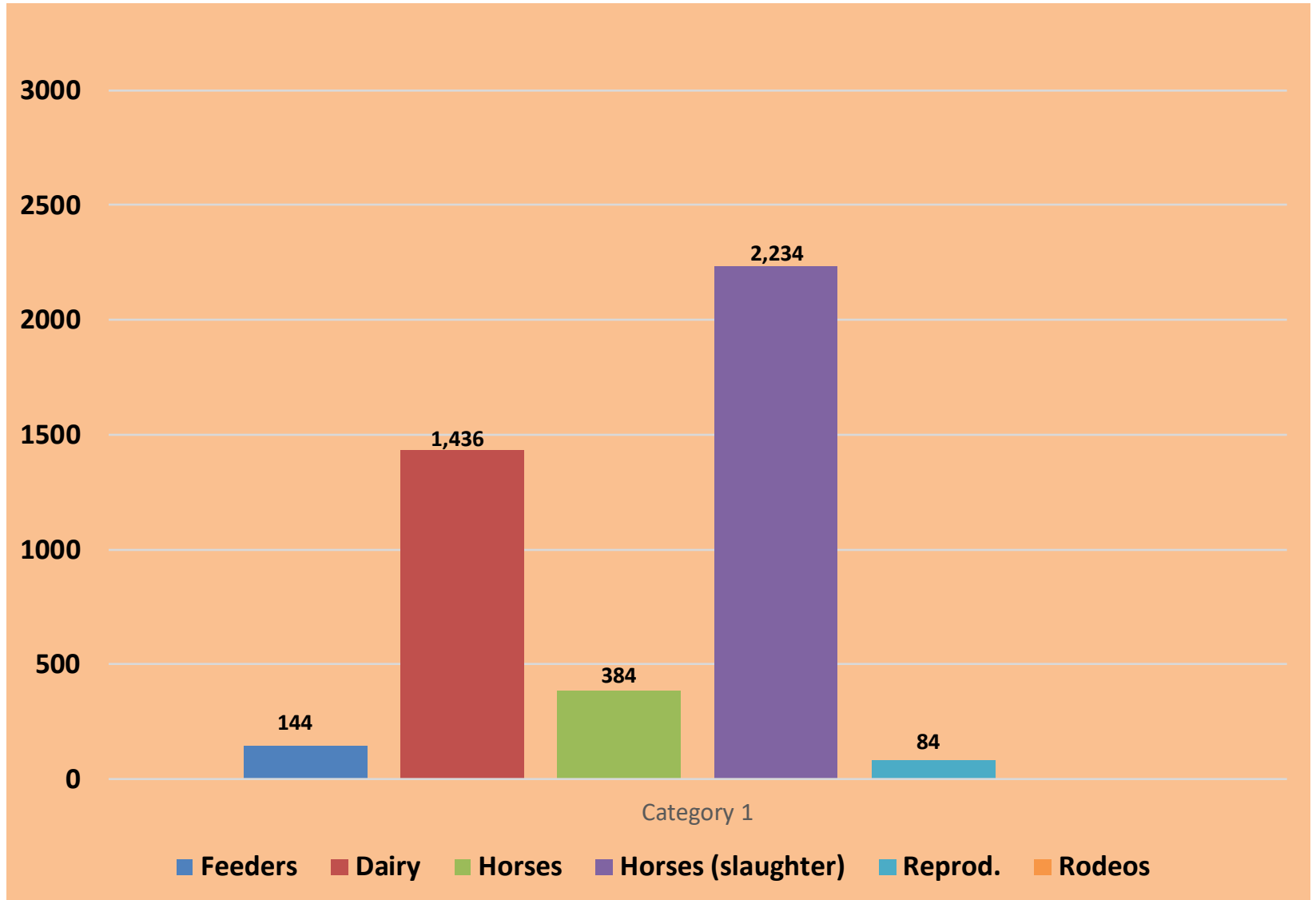


Importation 2023

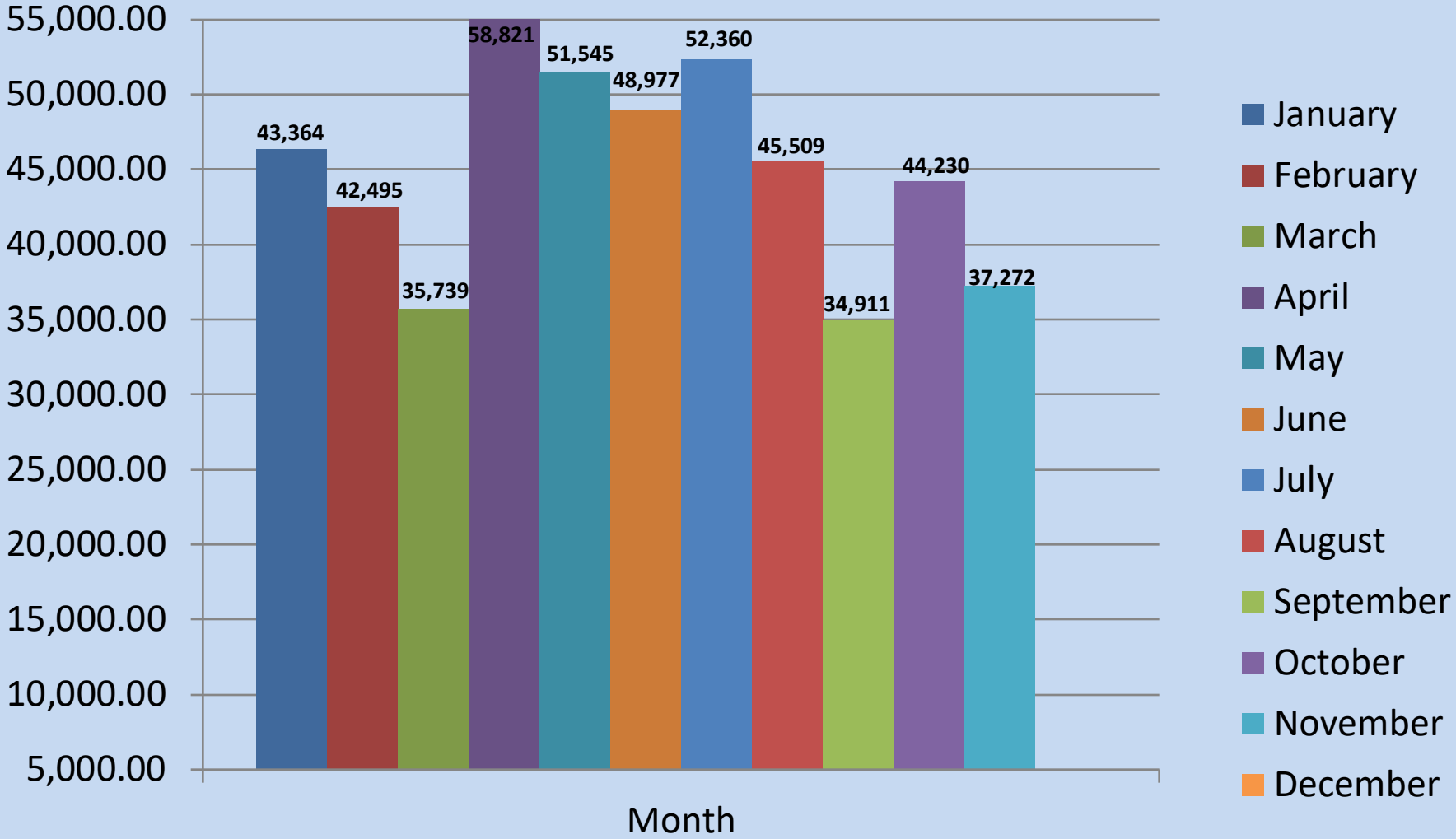


	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	Total
Steers	32,302	32,997	41,339	27,668	32,839	28,809	24,309	18,673	23,983	29,918	26,272	27,779	346,888
Heifers	8,828	13,372	15,852	13,185	12,930	13,591	10,478	8,987	16,453	21,414	23,958	20,615	179,663
Rodeos	294	812	103	344	613	489	453	178	413	380	624	151	4,854
Horses	10	99	127	126	173	125	133	123	62	114	95	104	1,291

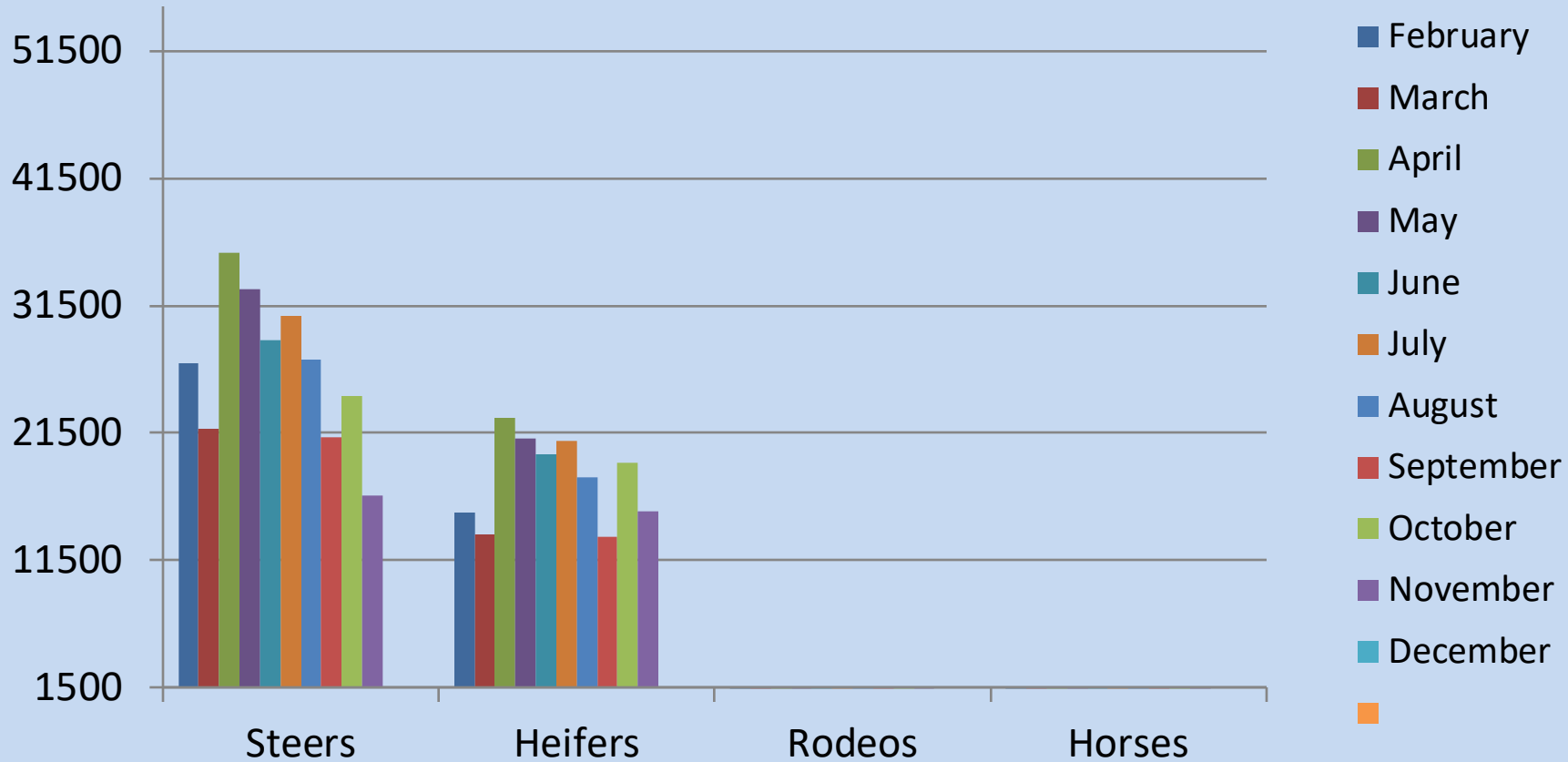
Exportation 2023



Total Importation of 2024

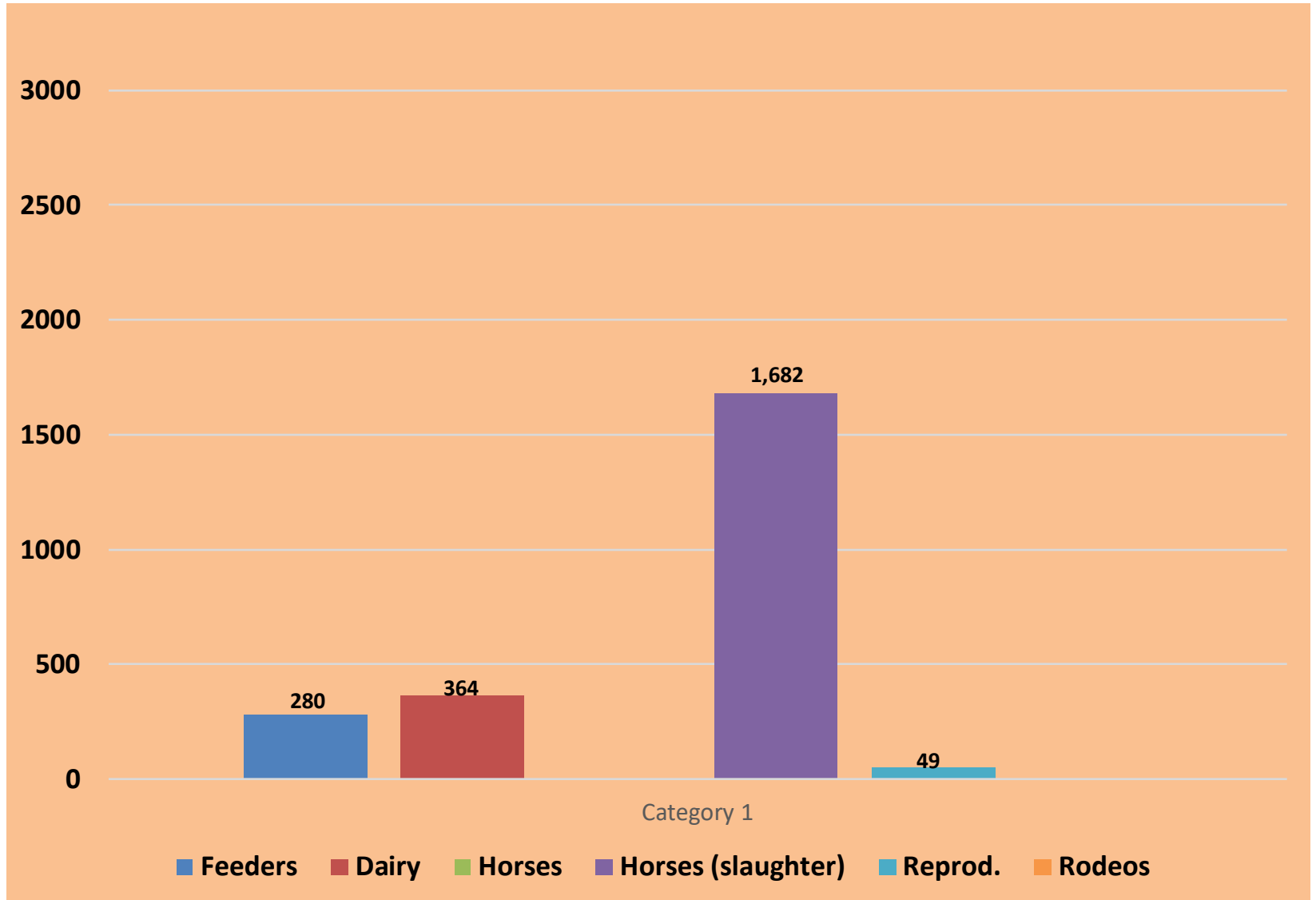


Importation 2024

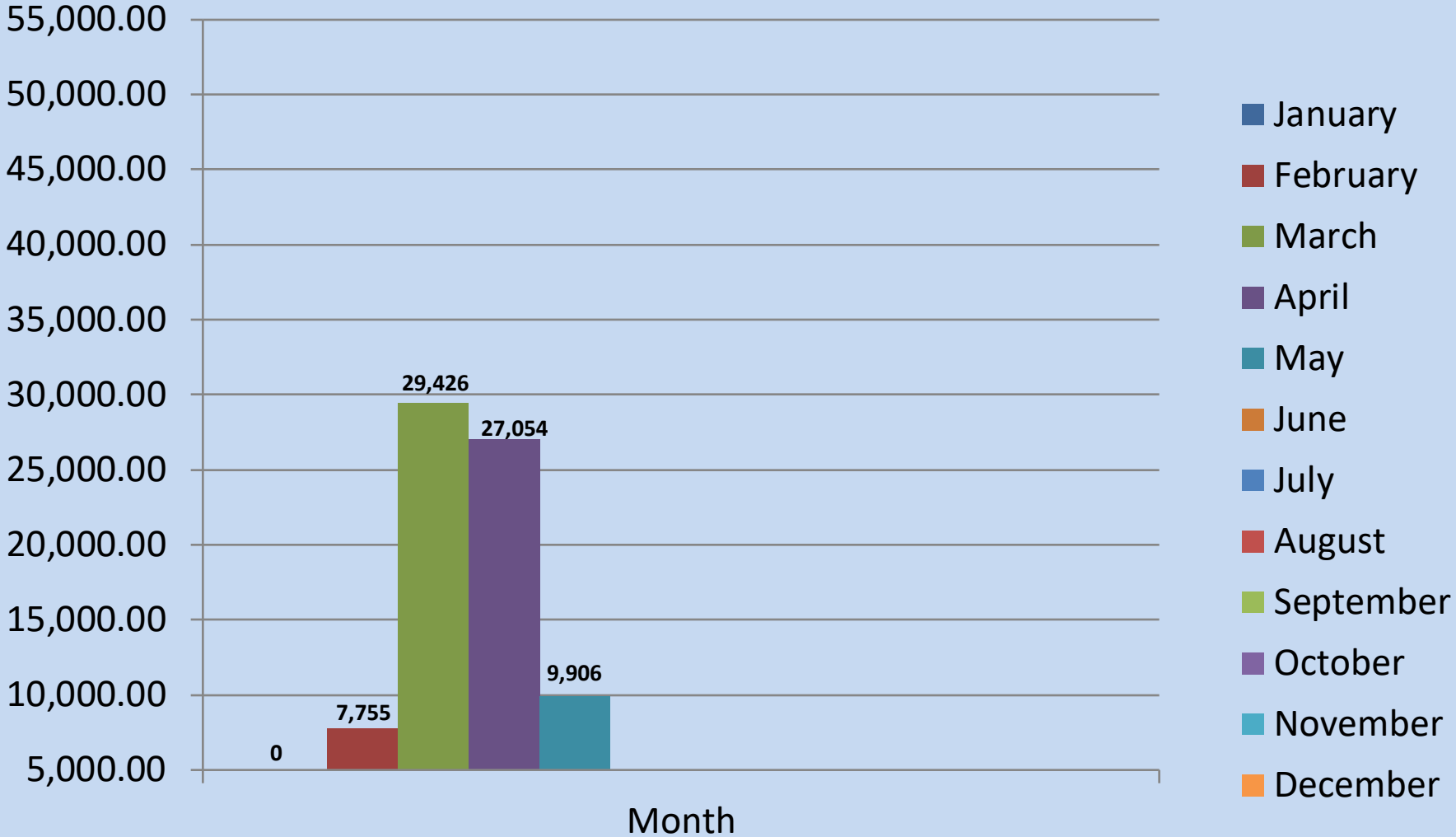


	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	Total
Steers	25,480	26,946	21,850	35,650	32,787	28,791	30,706	27,260	21,121	24,420	19,979	0	294,990
Heifers	20,515	15,262	13,575	22,708	21,084	19,857	20,836	18,030	13,339	19,203	17,003	0	201,412
Rodeos	308	162	189	319	320	217	686	122	333	488	191	0	3,335
Horses	61	125	125	144	138	112	132	97	118	119	99	0	1,270

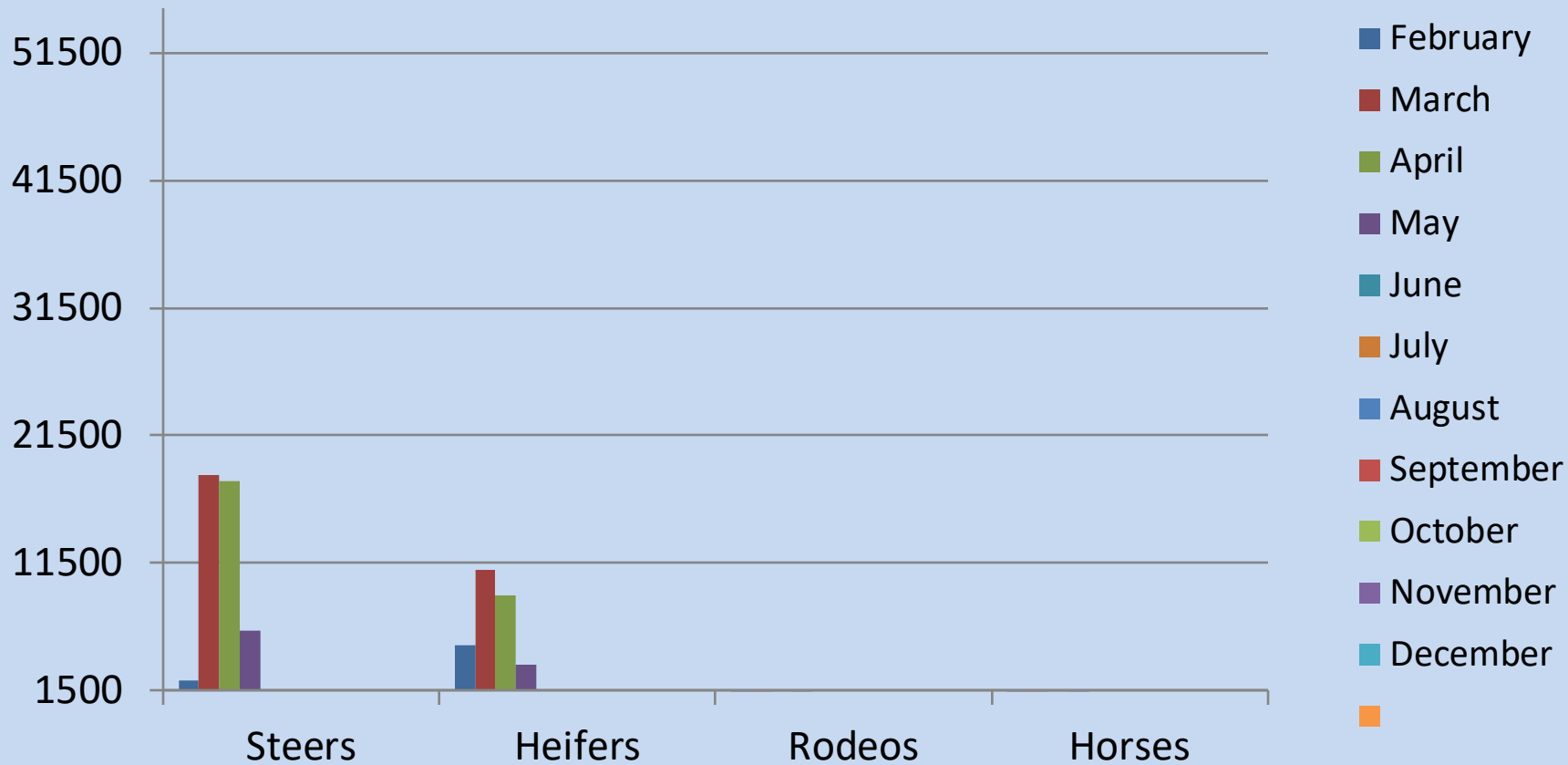
Exportation 2024



Total Importation of 2025

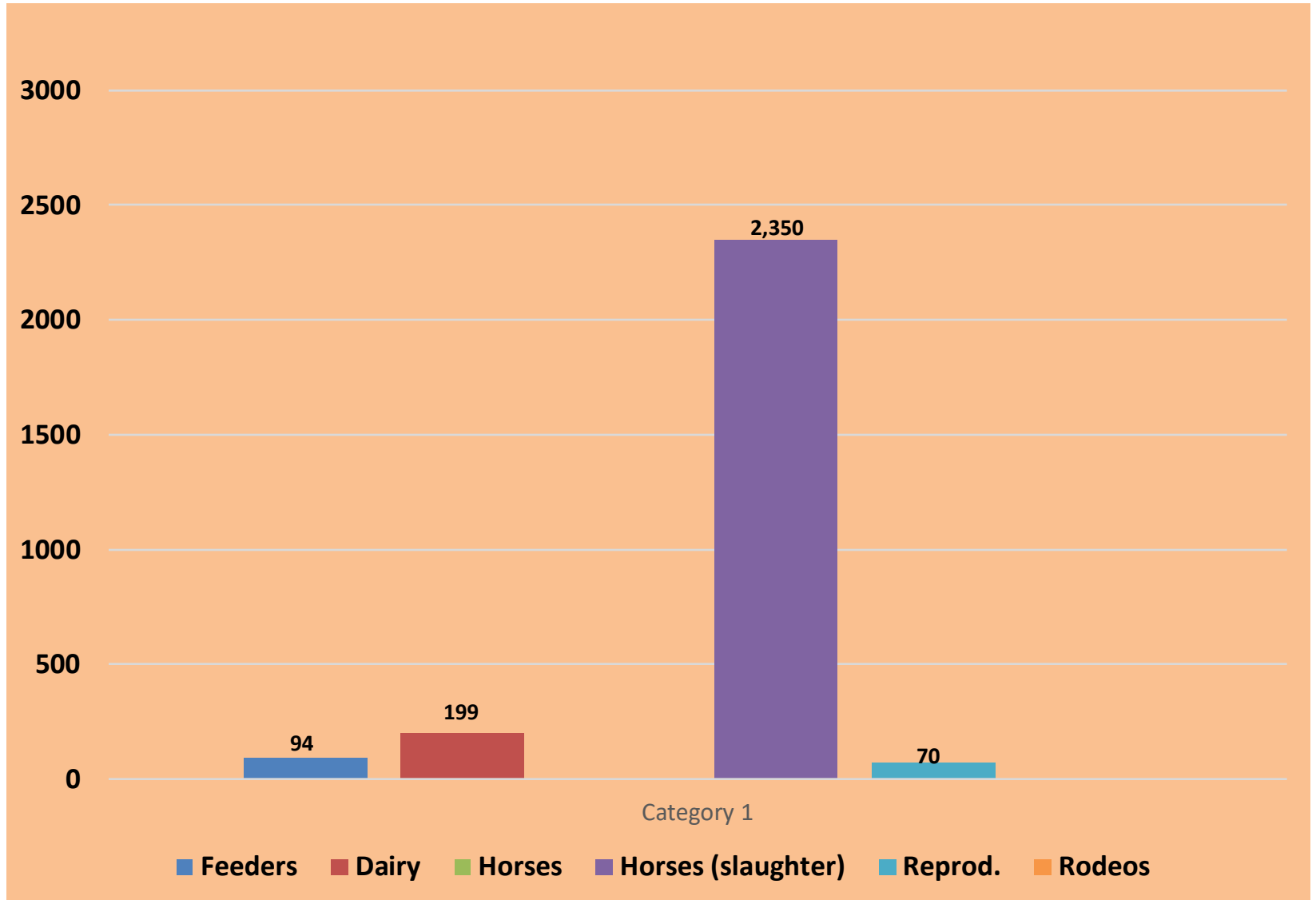


Importation 2025



	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	Total
Steers	0	2,328	18,361	17,958	6,240	0	0	0	0	0			44,887
Heifers	0	5,088	10,987	8,972	3,489	0	0	0	0	0			28,536
Rodeos	0	298	0	0	90	0	0	0	0	0			388
Horses	0	41	78	124	87	0	0	0	0	0			330

Exportation 2025



Director Daniel Manzanares

