

New Mexico Policy Update

October 21st 2020

Beth Landon, Board Chair, New Mexico Telehealth Alliance

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What We're Covering Today

- Who is the New Mexico Telehealth Alliance?
- Current NM Telemedicine Statute*
- CMS Regulation Relaxation under COVID
- Telemedicine in NM Today
- Q&A

*2019 SB354

<https://nmlegis.gov/Sessions/19%20Regular/final/SB0354.pdf>

Who We Are

www.nmtelehealth.org

NEW MEXICO
Telehealth Alliance



Beth Landon, Board Chair, Landon & Associates
Stetson Berg, Vice Chair, UNM Center for Telehealth
Stephen Burd, Secretary/Treasurer, UNM Anderson School of Management
Dale Alverson, Past Chair, UNM Center for Telehealth
Maggie Gunter, Lovelace Respiratory Research Institute
Jerry Harrison, New Mexico Health Resources
Bob Longstreet, NM Primary Care Association
Wei-Ann Bay, BlueCross BlueShield of New Mexico
Jeff Cangialosi, Molina Healthcare New Mexico
Troy Clark, NM Hospital Association
Thomas East, SYNCRONYS
Christine David, Presbyterian Healthcare Services
Meggin Lorino, NM Association for Home and Hospice Care
Maggie McCowen, NM Behavioral Health Providers' Assn
Latha Shankar, Western Sky Community Care
Ryan Stevens, UNM Project Access

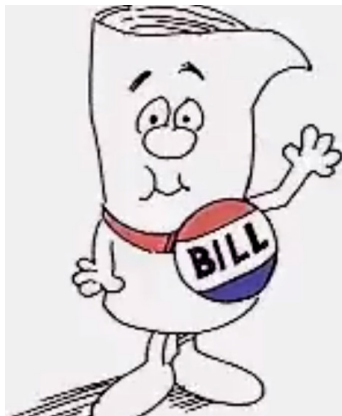
Executive
Committee

What We Do



SWTAG – SouthWest Telehealth Access Grid

Assisting hospitals, FQHCs, skilled nursing and DOH sites to access the USAC subsidy for equipment and broadband



2013 SB69 – *sponsored by
Senator Ortiz y Pino*

2019 SB354 – *sponsored by
Senator Ortiz y Pino*

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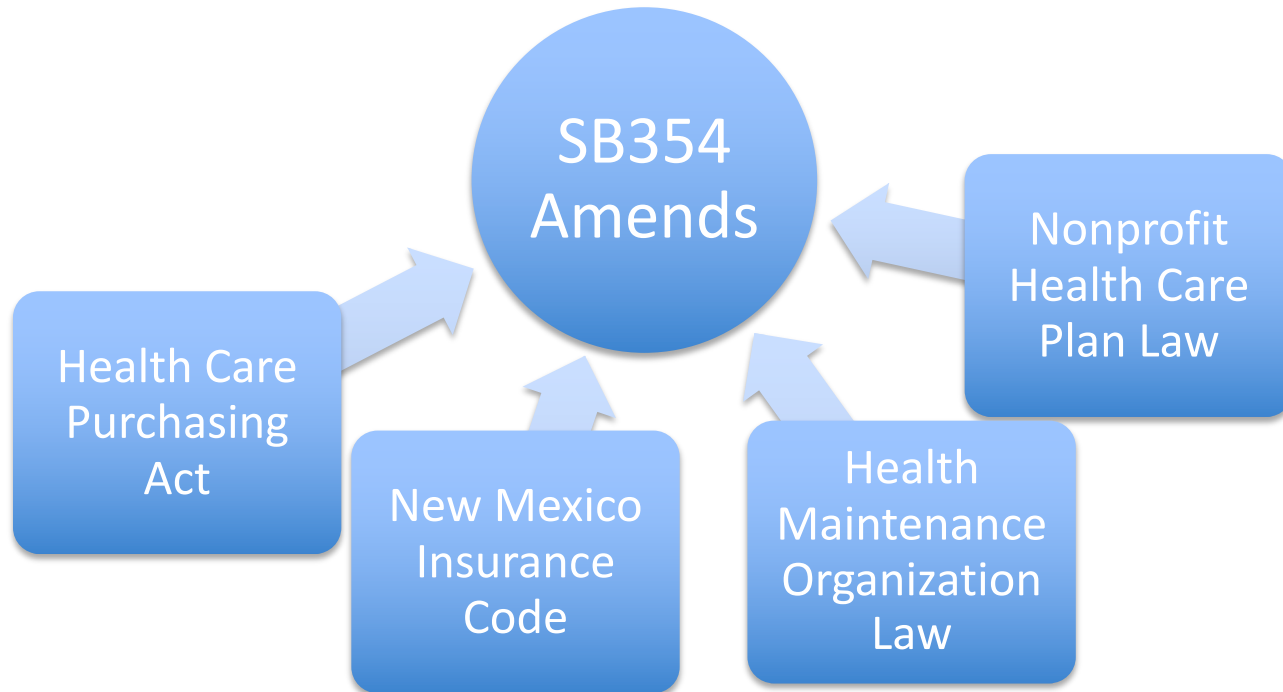
SWTAG: Subsidized Broadband

- Universal Services Administrative Corporation
- \$581M
- Up to 65% subsidy on broadband cost or eligible equipment
- Rural health care entities
- Consortia may be urban and rural providers, with a rural majority
- Rural health clinics, hospitals, skilled nursing, public health departments, FQHCs, community mental health centers, off site data centers and administrative locations
- SouthWest Telehealth Access Grid (SWTAG) is NMTA's USAC-approved consortium

NM SB354: Telehealth Payment

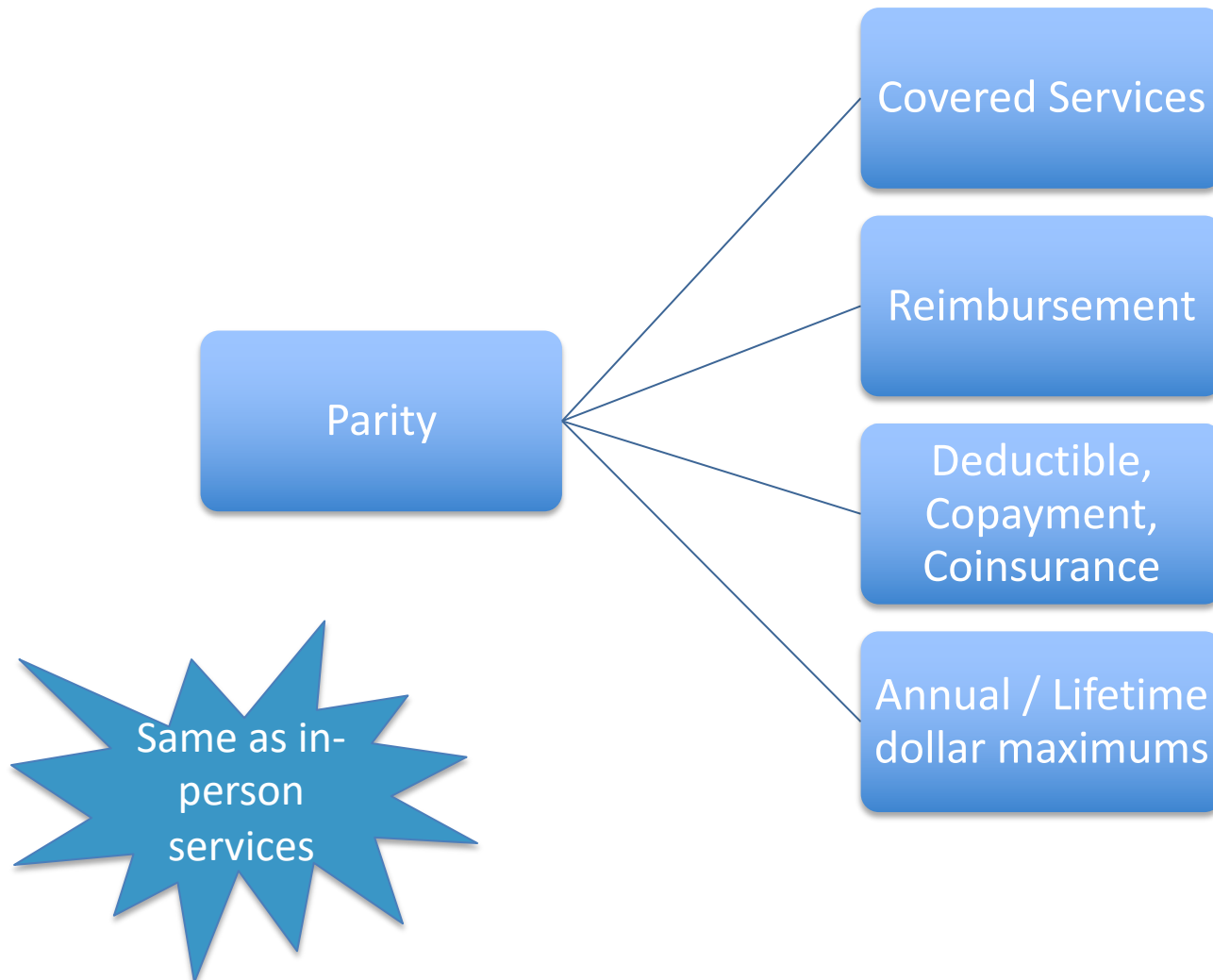
- Overcomes geographic, time, social and economic barriers to care delivery
- Key components:
 - Parity in coverage and reimbursement for services delivered via telemedicine or in-person
 - Eliminates distance barriers
 - Does not allow insurance companies to limit telemedicine to in-network providers
 - Prevents health plans from imposing annual or lifetime maximum for service coverage
 - Includes Remote Patient Monitoring (RPM)

SB 354: Health Coverage via Telemedicine



Health plans cover out-of-network telemedicine services where no in-network provider is available and accessible, as defined under network adequacy standards issued by the Superintendent

SB 354: Health Coverage via Telemedicine



SB 354: Health Coverage via Telemedicine

Location

- NO geographic limits: rural AND urban

Delivery

- Real time or asynchronous, audio / visual and store and forward

Eligible Providers

- Health care professionals working within the scope of their professional license

Remote Patient Monitoring

SB 354 and CMS regulation relaxation

Location

- NO geographic limits: rural AND urban
- CMS reg relaxation also allows

Delivery

- Real time or asynchronous, audio / visual and store and forward
- CMS reg relaxation allows **telephonic** too

Eligible Providers

- Health care professionals working within the scope of their professional license
- CMS reg relaxation also allows

Remote Patient Monitoring

- CMS reg relaxation waives HIPAA compliance in *March 2020*
 - <https://www.cms.gov/Medicare/Medicare-General-Information/Telehealth/Telehealth-Codes> *October 2020*, CMS adds 11 new services, including certain cardiac rehab and monitoring services
- NM OSI and Medicaid authorized local plans to match CMS flexibility**

Telemedicine in NM Today

No mechanism to track volume of telemedicine visits without an All Payor Claims Database

- OSI Director Toal reports all carriers paying smoothly*
- Anecdotal Physical Therapy sites say 10%
- BHSD & CYFD studying telemedicine under COVID for changes in no-show, cancellation, successful referrals, satisfaction

*Email on 10/16/20

Federal Telemedicine Data: Medicaid and CHIP Beneficiaries

- **34,538,375** services delivered through telehealth from March through June 2020
- **2,632%** more services delivered compared to March through June 2019
- <https://www.medicaid.gov/resources-for-states/downloads/medicaid-chip-beneficiaries-COVID-19-snapshot-data-through-20200630.pdf>

Questions?

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