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## General Fund Revenue Tracking Report: September 2012 Accrual

This general fund revenue tracking report reflects revenue accruals through September 2012 and preliminary revenues through October and a few revenue sources through December.

**Summary.** State revenues for FY13 are tracking at \$5,638 million. If compared to the December 2012 revenue estimate in Table 2, total revenues for the year are tracking at \$70 million, or 1.2 percent, less than the estimate. Of the \$446 million revenue accrual reported for September (see table 2), there was continuing strength in revenue from federal mineral leasing, and mineral production taxes. As shown in Table 1, year-to-date general fund recurring revenues are \$1,299 million, a decrease of \$95 million, or 6.8 percent, compared to the same period a year ago.

**Table 1**  
**General Fund Revenue Accruals: FY13 vs FY12**  
(in millions of dollars)

Revenue Category	Fiscal Year-to-Date Through September		Year-to-Date Growth	Projected Full-Year Growth: December 2012 Forecast
	FY12	FY13		
General Sales Taxes (GRT & Comp)	\$493.7	\$476.6	-3.5%	2.9%
Personal Income Tax	\$295.9	\$295.3	-0.2%	1.4%
Corporate Income Tax	\$8.1	\$7.1	-11.9%	-0.4%
Oil & Gas Revenues *	\$289.6	\$232.6	-19.7%	-12.5%
Investment Income & Other	\$306.4	\$287.3	-6.2%	-2.7%
<b>Total Recurring Revenue</b>	<b>\$1,393.7</b>	<b>\$1,299.0</b>	<b>-6.8%</b>	<b>-1.6%</b>
<b>Total Recurring Excluding Oil &amp; Gas</b>	<b>\$1,104.1</b>	<b>\$1,066.3</b>	<b>-3.4%</b>	<b>0.8%</b>

\* Oil & Gas revenues include mineral production taxes and rents & royalties.

**September Year-to-Date Revenue.** As shown in Table 1, general sales taxes (GRT & Comp) year-to-date growth is -3.5 percent compared to FY12. The share of taxable gross receipts attributable to the mining and oil & gas industry is 7.6 percent, construction industry is 11.3 percent, and retail trade industry is 23.8 percent.

Receipts from personal income taxes (PIT) are tracking 2.3 percent below the estimate (see table 2). Corporate income tax (CIT) receipts are underperforming the December estimate by 12 percent. The

monthly GenTax distribution report from the Taxation and Revenue Department (TRD) showed a negative corporate income tax distribution of \$14.4 million for November, resulting from \$27.2 million in corporate income tax refunds in November, of which \$15.9 million were film tax credits. The TRD indicates that the total amount of approved and refunded film credits for FY13 is currently \$20.1 million. Additionally, \$3.6 million in film credits have been approved but not refunded, and an additional \$20.1 million in film tax credits are in progress. The revenue estimate assumes that the statutory limit of \$50 million in film credits will be refunded in FY13.

Currently, the strength in oil and gas revenues is partially offsetting weakness in GRT, PIT, and CIT. Mineral production taxes are 1.4 percent over estimate; the equivalent statistic for rents and royalties is 4.2 percent. Predictions for colder weather in the next week should have a positive impact on natural gas prices. The average price of San Juan dry gas was \$3.41/mcf in November, \$3.25/mcf in December and has stayed at \$3.26/mcf in January. These prices are above the average price of \$2.85 in August and September. Oil prices have stabilized in the last few months at about \$90 per barrel and are expected to stay in that range. EIA expects US oil demand to increase modestly in 2013 and 2014 after falling in 2012.

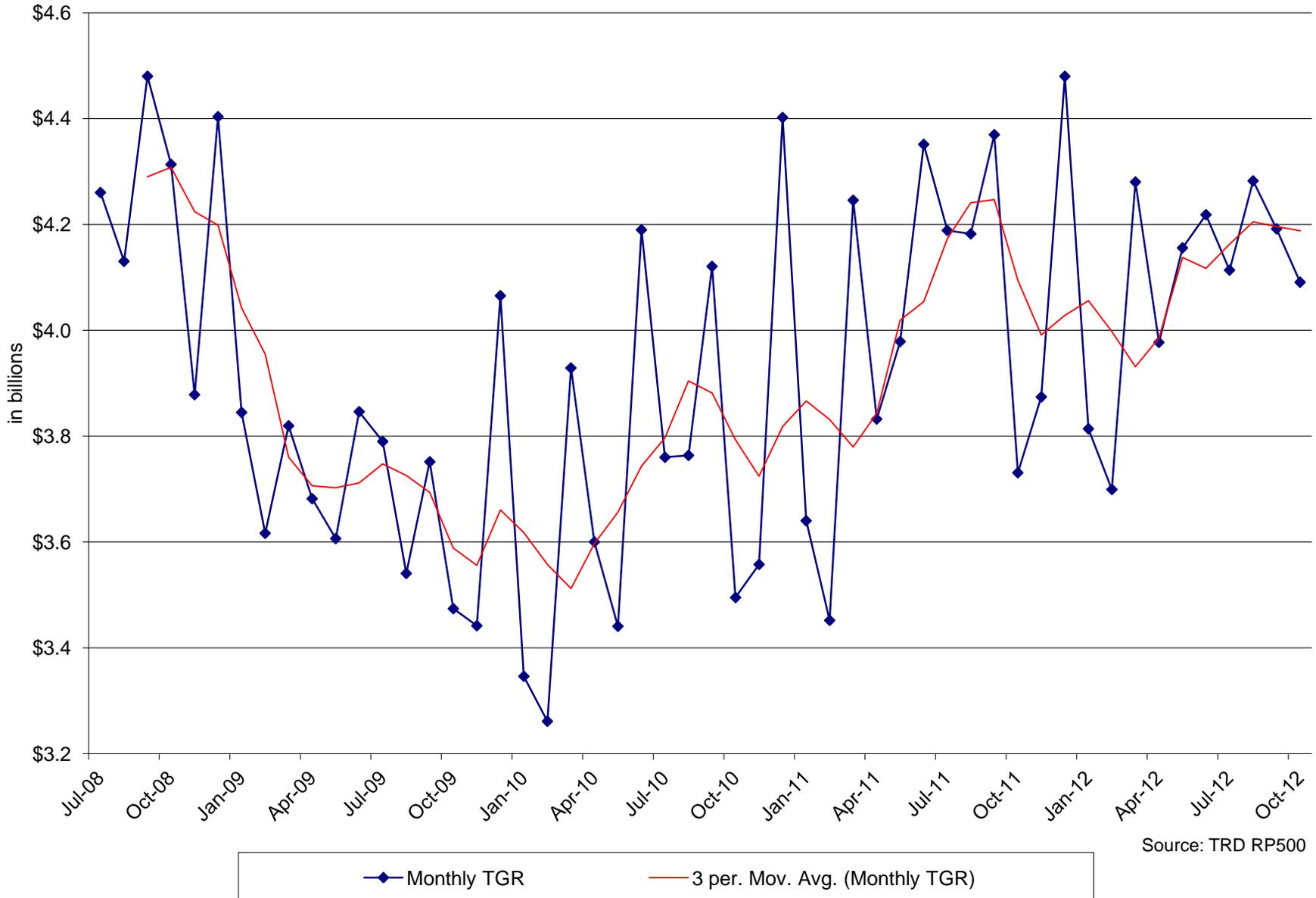
**Taxable gross receipts trends (Figure 1).** The three-month moving average of taxable gross receipts has trended up in FY13 from FY12. From November 2012 through October 2013, the year-over-year growth is approximately 2.6 percent. Taxable gross receipts collected in the months of August through October 2012 showed year-over-year growth rates of 2.4, -4.1, and 9.7 percent, respectively.

During FY13, most industries show positive growth with the highest year-over-year percentage growth in real estate and manufacturing (19 percent), followed by mining and oil & gas extraction (17 percent), finance and insurance (11 percent), and utilities (10 percent). The largest monetary changes occurred in mining and oil and gas extraction (\$520 million), manufacturing (\$308 million), retail trade (\$267 million), and utilities (\$209 million).

**Explanation of Revenue Tracking Method.** Table 2 shows the latest consensus revenue estimates and monthly accruals in detail. These estimates were based on data available through June and finalized in early December 2012. The monthly numbers shown in bold are actuals as reported by the Department of Finance and Administration. The entries in italics are extrapolated from Taxation and Revenue Department accounting documents. The entries in ordinary typeface are a monthly allocation of the annual estimate for the remaining months, based on seasonal historical patterns. They are prepared by LFC staff.

The four shaded columns are of particular importance. The column labeled "FY13 Actual + Estimate" is a sum of monthly DFA actuals, TRD accounting documents, and LFC estimates. The column entitled "FY13 Dec 12 Estimate" is the latest consensus revenue estimate. The next two columns calculate the tracking change in percentage and absolute terms, respectively.

Figure 1. Taxable Gross Receipts



Source: TRD RP500

**Table 2**  
**FISCAL YEAR 2013 GENERAL FUND MONTHLY REVENUE TRACKING -Accruals through September**  
(dollars in millions; italics indicate preliminary actual revenue)

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Row #		ESTIMATED REVENUE ACCRUALS												FY13	TRACKING CHANGE (Δ)			FY12 Prelim	Row #
		July Actual	Aug Actual	Sept Actual	Oct Est.	Nov Est.	Dec Est.	Jan Est.	Feb Est.	Mar Est.	Apr Est.	May Est.	June Est.	Actual + Estimate	FY 13 Dec 12 Est	YTD % Δ	YTD \$ Δ		
1	Gross Receipts Tax	157.6	166.1	137.7	162.6	162.3	186.3	158.6	152.8	156.3	165.8	161.4	192.7	1,960.1	1,981.3	-1.1%	(21.2)	1,928.5	1
2	Compensating Tax	5.3	6.4	3.5	5.6	3.6	6.8	4.5	5.0	6.5	4.8	5.3	6.9	64.4	66.5	-3.2%	(2.1)	62.1	2
3	<b>TOTAL GENERAL SALES TAXES</b>	<b>162.9</b>	<b>172.5</b>	<b>141.2</b>	<b>168.3</b>	<b>165.9</b>	<b>193.1</b>	<b>163.1</b>	<b>157.8</b>	<b>162.9</b>	<b>170.6</b>	<b>166.7</b>	<b>199.6</b>	<b>2,024.4</b>	<b>2,047.8</b>	<b>-1.1%</b>	<b>(23.4)</b>	<b>1,990.5</b>	<b>3</b>
4	Tobacco Products & Cigarette Taxes	-	7.9	6.7	7.1	6.5	7.1	6.3	6.1	7.1	7.0	6.5	9.1	77.5	84.3	-8.1%	(6.8)	85.4	4
5	Liquor Excise Tax	6.2	2.3	2.0	2.3	2.2	2.7	1.6	1.9	2.2	2.1	2.3	2.6	30.3	26.5	14.3%	3.8	26.1	5
6	Insurance Premiums Tax	2.1	30.4	0.7	3.0	31.7	2.1	1.4	20.0	0.7	1.1	21.6	1.8	116.6	122.5	-4.8%	(5.9)	114.1	6
7	Fire Protection Fund Reversion	0.4	-	-	-	-	-	-	-	-	-	-	18.3	18.7	2.1%	0.4	18.8	7	
8	Motor Vehicle Excise Tax	-	11.3	9.3	10.8	8.5	8.8	9.7	9.3	11.2	10.4	10.6	10.7	110.6	123.0	-10.1%	(12.4)	114.7	8
9	Gaming Excise Tax	10.7	5.2	5.3	5.3	5.0	5.3	5.4	5.6	6.0	5.6	5.6	5.1	70.1	64.8	8.2%	5.3	65.5	9
10	Leased Vehicle Surcharge	5.3	0.6	0.5	0.5	0.4	0.3	0.3	0.3	0.4	0.4	0.5	0.5	10.0	5.4	84.8%	4.6	5.4	10
11	Other	-	0.1	0.1	-	-	0.1	-	0.1	-	-	-	0.2	0.6	(2.5)	NA	3.1	7.5	11
12	<b>TOTAL SELECTIVE SALES TAXES</b>	<b>19.5</b>	<b>57.8</b>	<b>24.6</b>	<b>29.0</b>	<b>54.3</b>	<b>26.3</b>	<b>24.7</b>	<b>43.2</b>	<b>27.6</b>	<b>26.6</b>	<b>47.1</b>	<b>48.4</b>	<b>429.1</b>	<b>442.3</b>	<b>-3.0%</b>	<b>(13.2)</b>	<b>437.5</b>	<b>12</b>
13	Withholding	75.8	92.9	94.8	81.9	89.2	130.7	87.3	88.3	114.3	89.5	89.5	111.7	1,145.9	1,171.7	-2.2%	(25.8)	1,060.8	13
14	Final Settlements & Estimated Payments	-	8.7	41.4	14.9	10.1	15.6	50.8	9.9	26.8	104.0	28.4	62.7	373.3	374.4	-0.3%	(1.1)	355.7	14
15	Oil and Gas Withholding Tax	-	0.5	5.1	0.2	0.5	3.7	3.7	0.4	3.1	4.0	0.6	5.8	27.5	30.8	-10.6%	(3.3)	91.1	15
16	Fiduciary Tax	(0.0)	1.1	(0.4)	(0.4)	2.9	2.5	0.0	(0.1)	0.9	3.4	2.2	(1.6)	10.6	23.2	-54.4%	(12.6)	9.0	16
17	<b>GROSS PERSONAL INCOME TAX</b>	<b>75.7</b>	<b>103.2</b>	<b>140.8</b>	<b>96.6</b>	<b>102.7</b>	<b>152.5</b>	<b>141.9</b>	<b>98.6</b>	<b>145.1</b>	<b>200.9</b>	<b>120.8</b>	<b>178.6</b>	<b>1,557.4</b>	<b>1,600.1</b>	<b>-2.7%</b>	<b>(42.7)</b>	<b>1,516.6</b>	<b>17</b>
18	Refunds	5.5	6.2	7.3	5.2	9.3	92.7	99.1	69.0	58.7	23.2	15.7	9.6	401.6	412.0	-2.5%	(10.4)	346.3	18
19	Retiree Health Care	-	-	1.8	1.8	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.7	16.4	19.1	-14.1%	(2.7)	19.9	19
20	Less: Refunds, distributions to other funds	5.5	6.2	9.1	7.0	10.8	94.3	100.7	70.6	60.3	24.8	17.3	11.3	418.0	433.5	-3.6%	(15.5)	366.1	20
21	<b>NET PERSONAL INCOME TAX</b>	<b>70.2</b>	<b>97.0</b>	<b>131.7</b>	<b>89.6</b>	<b>91.9</b>	<b>58.2</b>	<b>41.2</b>	<b>28.0</b>	<b>84.8</b>	<b>176.1</b>	<b>103.5</b>	<b>167.3</b>	<b>1,139.4</b>	<b>1,166.6</b>	<b>-2.3%</b>	<b>(27.2)</b>	<b>1,150.5</b>	<b>21</b>
22	Gross Corporate Payments	-	3.3	3.8	52.2	(14.4)	(2.5)	47.0	(0.8)	28.3	24.2	40.4	65.3	247.0	280.0	-11.8%	(33.0)	281.0	22
23	Less: Refunds, Credits & Adjustments	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	N/A	0.0	0.0	23
24	<b>NET CORPORATE INCOME TAX</b>	<b>-</b>	<b>3.3</b>	<b>3.8</b>	<b>52.2</b>	<b>(14.4)</b>	<b>(2.5)</b>	<b>47.0</b>	<b>(0.8)</b>	<b>28.3</b>	<b>24.2</b>	<b>40.4</b>	<b>65.3</b>	<b>247.0</b>	<b>280.0</b>	<b>-11.8%</b>	<b>(33.0)</b>	<b>281.0</b>	<b>24</b>
25	<b>TOTAL INCOME TAXES</b>	<b>70.2</b>	<b>100.3</b>	<b>135.6</b>	<b>141.8</b>	<b>77.5</b>	<b>55.7</b>	<b>88.2</b>	<b>27.2</b>	<b>113.1</b>	<b>200.3</b>	<b>143.9</b>	<b>232.6</b>	<b>1,386.3</b>	<b>1,446.6</b>	<b>-4.2%</b>	<b>(60.2)</b>	<b>1,431.5</b>	<b>25</b>
26	Oil and Gas School Tax	29.8	31.2	29.2	26.1	29.8	31.6	30.9	30.1	33.3	32.6	31.7	32.4	368.7	366.0	0.7%	2.7	399.6	26
27	Oil Conservation Tax	1.7	1.6	1.7	1.6	1.6	1.7	1.8	1.5	1.8	1.8	1.5	1.7	20.0	19.5	2.5%	0.5	21.5	27
28	Resources Excise Tax	1.0	1.9	1.9	0.9	0.8	0.9	0.9	0.8	0.9	0.7	0.8	1.0	12.6	10.0	25.6%	2.6	12.0	28
29	Natural Gas Processors Tax	2.1	2.1	2.0	2.0	2.0	2.0	1.9	1.8	2.0	2.0	2.0	1.9	24.0	23.9	0.3%	0.1	23.3	29
30	<b>TOTAL MINERAL PROD. TAXES</b>	<b>34.6</b>	<b>36.9</b>	<b>34.8</b>	<b>30.6</b>	<b>34.2</b>	<b>36.2</b>	<b>35.4</b>	<b>34.3</b>	<b>38.1</b>	<b>37.1</b>	<b>36.0</b>	<b>37.0</b>	<b>425.2</b>	<b>419.4</b>	<b>1.4%</b>	<b>5.8</b>	<b>456.4</b>	<b>30</b>
31	<b>LICENSE FEES</b>	<b>1.7</b>	<b>2.1</b>	<b>1.9</b>	<b>2.0</b>	<b>2.0</b>	<b>6.4</b>	<b>3.2</b>	<b>3.7</b>	<b>7.2</b>	<b>13.9</b>	<b>3.4</b>	<b>2.6</b>	<b>49.9</b>	<b>50.4</b>	<b>-1.1%</b>	<b>-0.5</b>	<b>49.6</b>	<b>31</b>
32	Land Grant Perm. Fund Distributions	36.7	36.7	36.7	36.6	36.6	36.6	36.6	36.6	36.6	36.6	36.6	36.6	439.2	438.8	0.1%	0.4	461.7	32
33	State Treasurer's Earnings	2.5	1.3	0.8	1.3	1.4	3.3	0.6	1.3	1.4	0.8	1.1	2.3	18.1	16.0	12.9%	2.1	17.4	33
34	Severance Tax Perm. Fund Distributions	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	176.2	176.2	0.0%	(0.0)	183.4	34
35	<b>TOTAL INVESTMENT EARNINGS</b>	<b>53.9</b>	<b>52.7</b>	<b>52.1</b>	<b>52.5</b>	<b>52.7</b>	<b>54.6</b>	<b>51.8</b>	<b>52.5</b>	<b>52.7</b>	<b>52.0</b>	<b>52.3</b>	<b>53.6</b>	<b>633.4</b>	<b>631.0</b>	<b>0.4%</b>	<b>2.4</b>	<b>662.6</b>	<b>35</b>
36	Federal Mineral Leasing Royalties	40.5	39.1	29.4	37.5	46.8	37.6	41.0	35.2	40.6	34.6	40.2	40.1	462.4	440.0	5.1%	22.4	502.6	36
37	State Land Office Bonuses, Rents	3.9	6.1	7.5	6.5	3.8	3.2	3.3	4.8	3.9	3.4	5.5	7.2	59.2	60.5	-2.2%	(1.3)	92.5	37
38	<b>TOTAL RENTS &amp; ROYALTIES</b>	<b>44.3</b>	<b>45.2</b>	<b>36.8</b>	<b>44.0</b>	<b>50.6</b>	<b>40.8</b>	<b>44.2</b>	<b>40.1</b>	<b>44.4</b>	<b>38.0</b>	<b>45.7</b>	<b>47.3</b>	<b>521.5</b>	<b>500.5</b>	<b>4.2%</b>	<b>21.0</b>	<b>595.1</b>	<b>38</b>
39	<b>TRIBAL REVENUE SHARING</b>	<b>0.1</b>	<b>0.0</b>	<b>17.3</b>	<b>0.1</b>	<b>0.0</b>	<b>17.2</b>	<b>0.2</b>	<b>0.0</b>	<b>18.1</b>	<b>0.1</b>	<b>0.1</b>	<b>18.0</b>	<b>71.3</b>	<b>72.0</b>	<b>-1.0%</b>	<b>(0.7)</b>	<b>68.2</b>	<b>39</b>
40	<b>MISCELLANEOUS RECEIPTS</b>	<b>1.0</b>	<b>1.3</b>	<b>1.2</b>	<b>1.5</b>	<b>1.4</b>	<b>4.0</b>	<b>2.6</b>	<b>1.3</b>	<b>1.9</b>	<b>3.2</b>	<b>1.3</b>	<b>24.7</b>	<b>45.5</b>	<b>46.2</b>	<b>-1.6%</b>	<b>(0.8)</b>	<b>45.1</b>	<b>40</b>
41	<b>REVERSIONS</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0.8</b>	<b>0.3</b>	<b>3.3</b>	<b>3.4</b>	<b>2.0</b>	<b>5.2</b>	<b>3.2</b>	<b>3.9</b>	<b>28.8</b>	<b>50.9</b>	<b>51.0</b>	<b>-0.1%</b>	<b>(0.1)</b>	<b>65.9</b>	<b>41</b>
42	<b>TOTAL RECURRING REVENUE</b>	<b>388.2</b>	<b>468.7</b>	<b>445.7</b>	<b>470.6</b>	<b>438.9</b>	<b>437.6</b>	<b>416.7</b>	<b>362.1</b>	<b>471.2</b>	<b>544.9</b>	<b>500.5</b>	<b>692.6</b>	<b>5,637.7</b>	<b>5,707.3</b>	<b>-1.2%</b>	<b>(69.6)</b>	<b>5,802.4</b>	<b>42</b>
43	Amnesty	-	-	-	-	-	-	-	-	-	-	-	6.9	6.9	6.9	NA	0.0	0.0	43
44	Non-Recurring	0.1	0.1	(0.0)	-	-	-	-	-	-	-	-	11.2	11.4	11.4	NA	0.0	14.7	44
45	<b>TOTAL NON-RECURRING REVENUE</b>	<b>0.1</b>	<b>0.1</b>	<b>(0.0)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>18.1</b>	<b>18.3</b>	<b>18.3</b>	<b>NA</b>	<b>-</b>	<b>14.7</b>	<b>45</b>
46	<b>GRAND TOTAL REVENUE</b>	<b>388.3</b>	<b>468.9</b>	<b>445.6</b>	<b>470.6</b>	<b>438.9</b>	<b>437.6</b>	<b>416.7</b>	<b>362.1</b>	<b>471.2</b>	<b>544.9</b>	<b>500.5</b>	<b>710.7</b>	<b>5,656.0</b>	<b>5,725.6</b>	<b>-1.2%</b>	<b>(69.6)</b>	<b>5,817.1</b>	<b>46</b>