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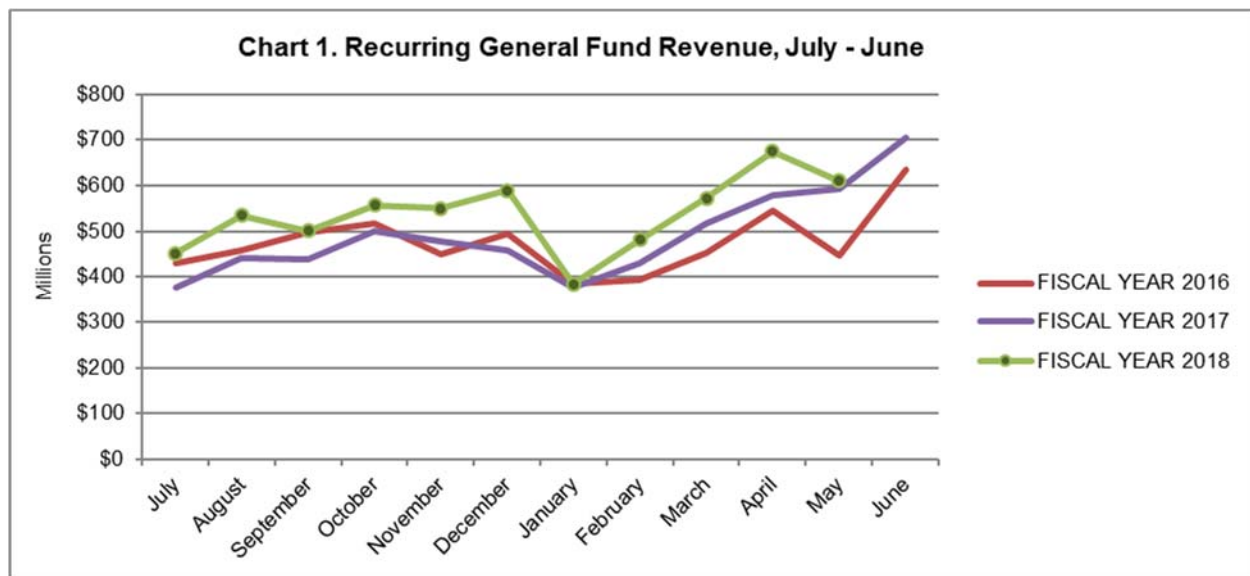


**July 31, 2018**

**General Fund Revenue Tracking Report: Accruals through May 2018**

This general fund revenue tracking report reflects revenue accruals through May 2018 as reported by the Department of Finance and Administration.

**Summary.** May recurring revenues were \$609.7 million, up \$17.3 million, or 2.9 percent, from a year ago.. Recurring revenue collection for FY18 through May was \$5.9 billion, up \$713.3 million, or 13.7 percent, from the same period a year ago.



**Revenue Tracking.** The last page provides the general fund revenue tracking chart for FY18. The chart details the actual revenues received year-to-date and the projected revenues for the remainder of the fiscal year based on the January 2018 consensus revenue estimate. Traditionally, projections for revenue collections through the end of the fiscal year are based on historical monthly shares of revenue collections by revenue source.

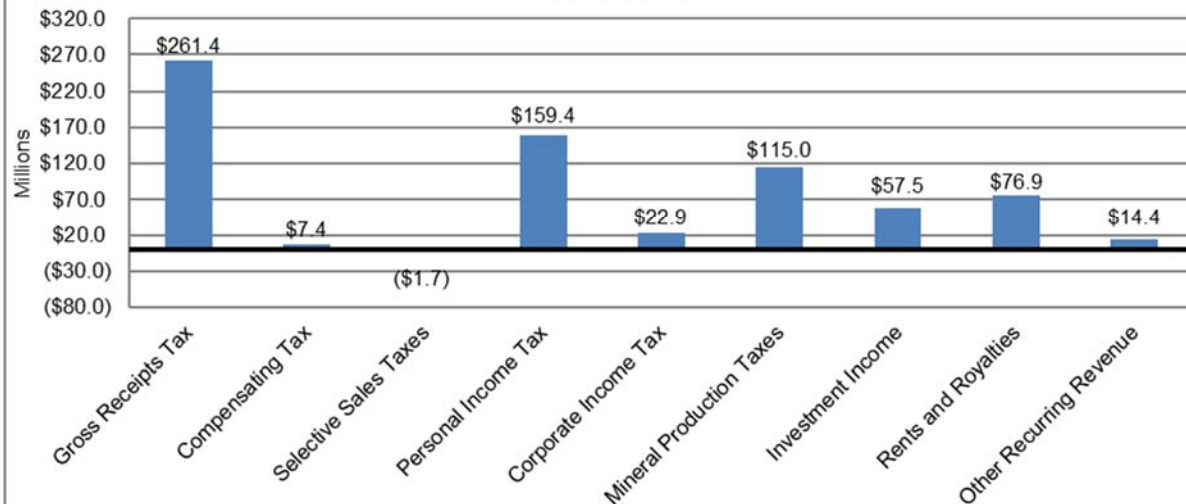
**April and Year-To-Date Revenues.** Table 1 and Chart 2 below present the components of fiscal year-to-date (FYTD) revenue through May for FY18 versus FY17.

**Table 1. General Fund Revenue Accruals: FY18 vs. FY17**

Revenue Category	May Revenue FY17	May Revenue FY18	Fiscal Year-to-Date Through May		Year-over-Year Amount Change	Year-over-Year Growth	Projected Full-Year Growth: Jan. 2018 Forecast
	FY17	FY18	FY17	FY18			
Gross Receipts Tax	\$ 187.5	\$ 213.5	\$1,888.1	\$2,149.5	\$261.4	13.8%	6.2%
Compensating Tax	\$ 5.1	\$ 6.3	\$43.5	\$50.9	\$7.4	17.0%	10.2%
Selective Sales Taxes *	\$ 77.4	\$ 89.2	\$493.4	\$491.8	(\$1.7)	-0.3%	5.0%
Personal Income Tax	\$ 119.3	\$ 140.1	\$1,131.4	\$1,290.8	\$159.4	14.1%	0.0%
Corporate Income Tax	\$ 3.1	\$ 5.0	\$49.1	\$72.0	\$22.9	46.5%	49.7%
Mineral Production Taxes *	\$ 30.9	\$ 33.9	\$312.5	\$427.4	\$115.0	36.8%	14.3%
License Fees	\$ 2.5	\$ 5.7	\$50.5	\$57.6	\$7.1	14.0%	1.6%
Investment Income	\$ 62.9	\$ 69.9	\$677.3	\$734.9	\$57.5	8.5%	7.7%
Rents and Royalties	\$ 102.4	\$ 44.6	\$470.8	\$547.7	\$76.9	16.3%	19.3%
Tribal Revenue Sharing	\$ 0.0	\$ -	\$47.1	\$46.8	(\$0.3)	-0.7%	3.3%
Miscellaneous Receipts	\$ 1.4	\$ 1.0	\$26.2	\$28.3	\$2.1	8.0%	2.5%
Reversions	\$ 0.0	\$ 0.6	\$2.7	\$8.4	\$5.6	206.0%	-47.7%
<b>Subtotal Recurring Rev.</b>	<b>\$ 592.4</b>	<b>\$ 609.7</b>	<b>\$5,192.8</b>	<b>\$5,906.1</b>	<b>\$713.3</b>	<b>13.7%</b>	<b>6.2%</b>
Nonrecurring Revenue	\$ 3.0	\$ 0.2	\$186.5	\$43.8	(\$142.7)	-76.5%	-88.2%
<b>Total Revenue</b>	<b>\$ 595.4</b>	<b>\$ 610.0</b>	<b>\$5,476.2</b>	<b>\$5,949.8</b>	<b>\$473.7</b>	<b>8.6%</b>	<b>-2.2%</b>

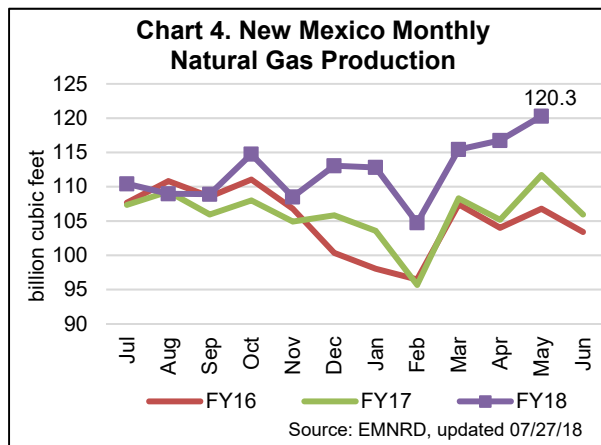
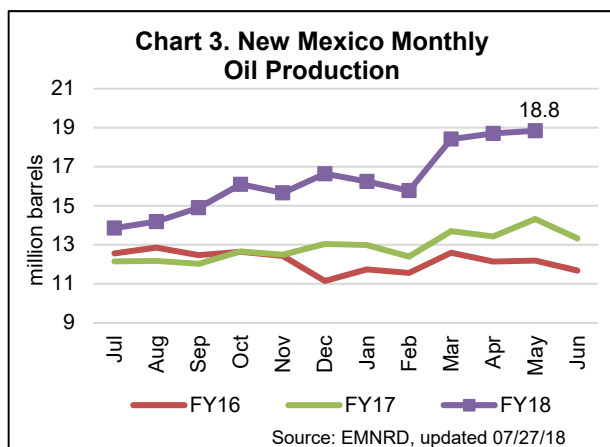
\*Includes estimates for Insurance, Oil and Gas School Tax, and Oil Conservation Tax

**Chart 2. May YTD Recurring Revenue Collections  
FY18 versus FY17**



**Oil and Gas.** Oil and gas production data reported by the Energy, Minerals and Natural Resources Department's Oil Conservation Division (OCD) are shown in Charts 3 and 4. Reporting by producers is due 45 days after the production month. New Mexico had 91 active drilling rigs in May, up from 56 active rigs a year ago. The average West Texas Intermediate (WTI) oil price in May was \$69.98, up from \$66.25 in April. The Henry Hub natural gas price in May was \$2.80, unchanged from April.

Preliminary data from OCD shows New Mexico oil production is now up 26.9 percent, or 38 million barrels, for FY18 through May from the same period a year ago. Along with oil production increases, New Mexico's natural gas production for FY18 through May is up 5.9 percent, or 68.9 billion cubic feet, from the same period a year ago.

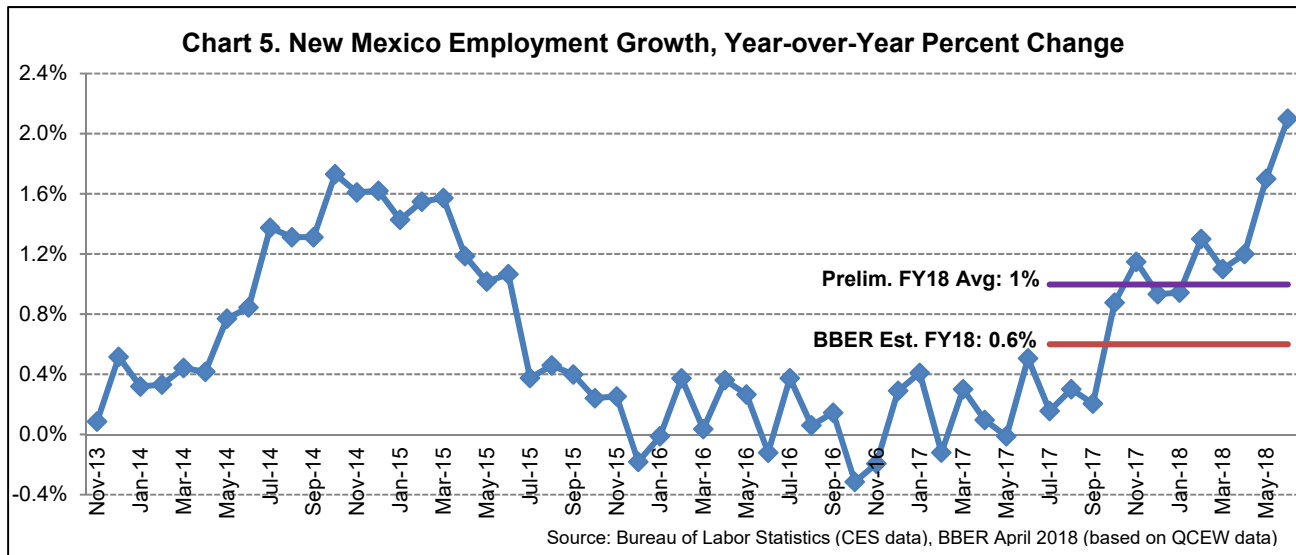


**Gross Receipts.** Underlying economic activity showed continued strength in May, with matched taxable gross receipts (MTGR) up 14.7 percent fiscal year-to-date.

Industry	Matched Taxable Gross Receipts	Year-over-Year Growth	Year-over-Year Change
Mining, Quarrying, and Oil and Gas Extraction	\$4,259,904,021	\$2,212,766,760	108.1%
Utilities	\$2,221,348,244	\$37,029,594	1.7%
Construction	\$6,671,685,180	\$715,129,470	12.0%
Manufacturing	\$1,459,016,249	\$174,363,556	13.6%
Wholesale Trade	\$2,424,466,774	\$678,421,103	38.9%
Retail Trade	\$11,884,481,148	\$843,216,262	7.6%
Transportation and Warehousing	\$722,893,661	\$182,766,403	33.8%
Information	\$2,308,714,628	-\$3,878,996	-0.2%
Real Estate and Rental and Leasing	\$1,232,478,021	\$144,478,432	13.3%
Professional, Scientific, and Technical Services	\$5,874,268,172	\$350,721,209	6.3%
Administrative/Support & Waste Management/Remediation	\$1,159,816,644	\$63,401,881	5.8%
Health Care and Social Assistance	\$2,853,252,082	\$413,267,006	16.9%
Leisure and Hospitality Services	\$4,288,569,699	\$244,551,621	6.0%
Other Industries	\$5,679,891,505	\$750,065,425	n/a
<b>Total</b>	<b>\$53,040,786,029</b>	<b>\$6,806,299,725</b>	<b>14.7%</b>

Source: RP500

**Employment Trends.** Chart 5 below reflects New Mexico year-over-year employment growth, with preliminary data from the U.S. Bureau of Labor Statistics' current employment statistics (CES) survey data. The state's employment growth was 2.1 percent year-over-year in June, up from 1.7 percent in May.



**Explanation of Revenue Tracking Method.** Appendix 1 shows the latest consensus revenue estimates and monthly accruals in detail. These estimates were finalized in January 2018. The monthly numbers shown in bold are actuals as reported by the Department of Finance and Administration. The entries in italics are extrapolated from Taxation and Revenue Department accounting documents. The entries in ordinary typeface are a monthly allocation of the annual estimate for the remaining months, based on seasonal historical patterns. They are prepared by LFC staff. The four shaded columns are of particular importance. The column labeled “FY18 Actual + Estimate” is a sum of monthly DFA actuals, TRD accounting documents, and LFC estimates. The column entitled “FY18 Forecast” is the latest consensus revenue estimate. The next two columns calculate the tracking change in percentage and absolute terms.

# FISCAL YEAR 2018 GENERAL FUND MONTHLY REVENUE TRACKING

(dollars in millions; italics indicate preliminary actual revenue; bold indicates actual revenue)

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	ESTIMATED REVENUE ACCRUALS												FY18	TRACKING CHANGE		
	July Actual	Aug Actual	Sept Actual	Oct Actual	Nov Actual	Dec Actual	Jan Actual	Feb Actual	Mar Actual	Apr Actual	May Actual	June Prelim.	Actual + Estimate	FY18 Jan. Forecast	% Diff.	\$ Diff.
Gross Receipts Tax	189.5	195.6	182.7	188.5	209.8	195.4	194.9	190.2	216.4	173.1	213.5	204.1	2,353.6	2,137.9	10.1%	215.7
Compensating Tax	4.5	4.9	6.7	5.6	(8.5)	6.6	6.1	6.4	6.5	5.7	6.3	5.2	56.1	53.5	4.9%	2.6
<b>TOTAL GENERAL SALES TAXES</b>	<b>194.0</b>	<b>200.5</b>	<b>189.4</b>	<b>194.1</b>	<b>201.3</b>	<b>202.0</b>	<b>201.0</b>	<b>196.7</b>	<b>222.9</b>	<b>178.8</b>	<b>219.8</b>	<b>209.4</b>	<b>2,409.7</b>	<b>2,191.4</b>	<b>10.0%</b>	<b>218.3</b>
Tobacco Products & Cigarette Taxes	7.5	7.4	6.2	6.3	5.6	6.1	5.1	8.9	3.8	6.6	7.5	8.4	79.4	79.4	0.0%	(0.0)
Liquor Excise Tax	1.1	2.2	1.9	2.2	2.2	2.3	1.6	1.7	2.0	1.8	2.4	2.4	23.8	23.5	1.5%	0.3
Insurance Premiums Tax	0.4	53.2	0.3	0.5	54.6	0.8	0.2	28.9	0.9	0.1	55.1	0.7	195.6	232.4	-15.8%	(36.8)
Fire Protection Fund Reversion	-	-	-	-	-	-	-	-	-	-	-	18.7	18.7	17.8	4.9%	0.9
Motor Vehicle Excise Tax	12.4	14.1	12.9	12.1	11.5	11.8	12.6	11.1	14.2	12.5	14.2	13.2	152.7	150.3	1.6%	2.4
Gaming Excise Tax	5.2	5.0	5.1	4.8	4.7	5.1	4.8	5.0	6.0	1.7	9.1	5.0	61.5	59.6	3.2%	1.9
Leased Vehicle Surcharge & Other	0.6	1.5	0.1	0.7	0.3	0.4	1.0	1.8	0.6	0.6	0.8	0.7	9.1	7.6	19.2%	1.5
<b>TOTAL SELECTIVE SALES TAXES</b>	<b>27.3</b>	<b>83.5</b>	<b>26.5</b>	<b>26.6</b>	<b>78.8</b>	<b>26.5</b>	<b>25.2</b>	<b>57.4</b>	<b>27.5</b>	<b>23.3</b>	<b>89.2</b>	<b>49.0</b>	<b>540.8</b>	<b>570.6</b>	<b>-5.2%</b>	<b>(29.8)</b>
Withholding	94.5	95.5	107.6	91.1	98.7	148.2	97.0	103.5	126.3	109.3	104.7	109.9	1,286.4	1,265.3	1.7%	21.2
Final Settlements	-	12.1	47.0	24.6	9.7	60.8	32.2	13.9	37.7	141.7	26.9	58.5	465.0	469.7	-1.0%	(4.7)
Oil and Gas Withholding Tax	-	0.4	3.8	12.0	3.3	1.8	8.9	15.9	10.5	13.4	25.2	5.8	101.1	60.5	67.1%	40.6
Fiduciary Tax	(0.7)	0.7	(1.1)	(0.1)	1.6	1.5	0.1	0.3	4.4	(0.6)	1.1	(0.1)	7.1	6.1	17.7%	1.1
<b>Gross Personal Income Tax</b>	<b>93.8</b>	<b>108.7</b>	<b>157.3</b>	<b>127.6</b>	<b>113.3</b>	<b>212.3</b>	<b>138.2</b>	<b>133.7</b>	<b>178.9</b>	<b>263.8</b>	<b>157.9</b>	<b>174.0</b>	<b>1,859.7</b>	<b>1,801.5</b>	<b>3.2%</b>	<b>58.1</b>
Transfer to PIT Suspense	(8.6)	(7.8)	(11.7)	(9.4)	(8.5)	(11.1)	(165.3)	(72.6)	(48.6)	(11.5)	(15.6)	(8.4)	(379.2)	(393.4)	-3.6%	14.1
Retiree Health Care	(2.2)	(2.2)	(2.2)	(2.2)	(2.2)	(2.2)	(2.2)	(2.2)	(2.2)	(2.2)	(2.2)	(2.5)	(26.5)	(27.1)	-1.9%	0.5
<b>Less: Refunds, distributions to other funds</b>	<b>(10.8)</b>	<b>(10.0)</b>	<b>(13.8)</b>	<b>(11.6)</b>	<b>(10.7)</b>	<b>(13.3)</b>	<b>(167.5)</b>	<b>(74.7)</b>	<b>(50.8)</b>	<b>(13.7)</b>	<b>(17.8)</b>	<b>(10.9)</b>	<b>(405.8)</b>	<b>(420.4)</b>	<b>-3.5%</b>	<b>14.7</b>
<b>NET PERSONAL INCOME TAX</b>	<b>83.0</b>	<b>98.7</b>	<b>143.5</b>	<b>116.0</b>	<b>102.5</b>	<b>199.1</b>	<b>(29.2)</b>	<b>59.0</b>	<b>128.1</b>	<b>250.1</b>	<b>140.1</b>	<b>163.1</b>	<b>1,453.9</b>	<b>1,381.1</b>	<b>5.3%</b>	<b>72.8</b>
<b>CORPORATE INCOME TAX</b>	<b>-</b>	<b>3.8</b>	<b>0.5</b>	<b>25.3</b>	<b>(8.5)</b>	<b>(11.0)</b>	<b>9.1</b>	<b>6.0</b>	<b>2.1</b>	<b>39.7</b>	<b>5.0</b>	<b>5.7</b>	<b>77.7</b>	<b>105.0</b>	<b>-26.0%</b>	<b>(27.3)</b>
<b>TOTAL INCOME TAXES</b>	<b>83.0</b>	<b>102.5</b>	<b>144.0</b>	<b>141.3</b>	<b>94.0</b>	<b>188.1</b>	<b>(20.1)</b>	<b>65.0</b>	<b>130.1</b>	<b>289.8</b>	<b>145.1</b>	<b>168.8</b>	<b>1,531.6</b>	<b>1,486.1</b>	<b>3.1%</b>	<b>45.5</b>
Oil and Gas School Tax	25.2	26.6	27.7	31.4	35.3	35.5	45.1	39.9	48.8	43.8	30.5	27.0	416.7	352.7	18.1%	64.0
Oil Conservation Tax	1.3	1.4	1.4	1.6	1.8	1.8	2.2	2.1	2.3	2.3	1.8	1.4	21.4	18.3	16.7%	3.1
Resources Excise Tax	0.7	0.8	0.7	0.7	0.9	0.7	0.7	0.3	0.9	0.7	0.7	0.8	8.7	9.3	-6.9%	(0.6)
Natural Gas Processors Tax	1.0	0.8	0.9	0.9	0.8	0.8	0.8	0.6	1.4	0.9	0.9	0.8	10.7	10.2	5.3%	0.5
<b>TOTAL MINERAL PROD. TAXES</b>	<b>28.3</b>	<b>29.5</b>	<b>30.8</b>	<b>34.6</b>	<b>38.8</b>	<b>38.8</b>	<b>48.8</b>	<b>42.9</b>	<b>53.4</b>	<b>47.6</b>	<b>33.9</b>	<b>30.0</b>	<b>457.5</b>	<b>390.5</b>	<b>17.1%</b>	<b>67.0</b>
<b>LICENSE FEES</b>	<b>2.3</b>	<b>2.5</b>	<b>2.2</b>	<b>3.9</b>	<b>2.4</b>	<b>10.7</b>	<b>2.0</b>	<b>4.5</b>	<b>6.2</b>	<b>15.2</b>	<b>5.7</b>	<b>3.2</b>	<b>60.8</b>	<b>54.2</b>	<b>12.1%</b>	<b>6.6</b>
Land Grant Perm. Fund Distributions	48.8	48.8	48.8	48.9	48.9	48.9	48.9	48.9	48.9	48.9	48.9	48.7	586.4	584.9	0.2%	1.5
State Treasurer's Earnings	1.5	2.3	(2.0)	(0.3)	(1.6)	0.5	(2.0)	0.3	2.7	(0.4)	3.4	-	4.4	-	0.0%	4.4
Severance Tax Perm. Fund Distributions	17.5	17.5	17.5	17.5	17.5	17.5	17.5	17.5	17.5	17.5	17.5	17.5	210.4	210.4	0.0%	(0.0)
<b>TOTAL INVESTMENT EARNINGS</b>	<b>67.8</b>	<b>68.7</b>	<b>64.3</b>	<b>66.1</b>	<b>64.8</b>	<b>66.9</b>	<b>64.4</b>	<b>66.7</b>	<b>69.1</b>	<b>66.1</b>	<b>69.9</b>	<b>66.3</b>	<b>801.2</b>	<b>795.3</b>	<b>0.7%</b>	<b>5.9</b>
Federal Mineral Leasing Royalties	33.0	33.8	29.4	66.4	32.2	36.2	44.6	39.2	43.2	46.3	38.4	121.2	564.1	510.0	10.6%	54.1
State Land Office Bonuses, Rents	14.9	12.1	13.2	7.7	15.9	3.0	15.6	8.4	3.4	4.4	6.3	7.0	111.8	95.0	17.7%	16.8
<b>TOTAL RENTS &amp; ROYALTIES</b>	<b>47.9</b>	<b>45.9</b>	<b>42.6</b>	<b>74.2</b>	<b>48.2</b>	<b>39.3</b>	<b>60.2</b>	<b>47.6</b>	<b>46.6</b>	<b>50.6</b>	<b>44.6</b>	<b>128.2</b>	<b>675.9</b>	<b>605.0</b>	<b>11.7%</b>	<b>70.9</b>
<b>TRIBAL REVENUE SHARING</b>	<b>0.1</b>	<b>0.0</b>	<b>0.1</b>	<b>15.5</b>	<b>-</b>	<b>16.1</b>	<b>0.4</b>	<b>0.1</b>	<b>14.5</b>	<b>-</b>	<b>-</b>	<b>15.9</b>	<b>62.7</b>	<b>64.8</b>	<b>-3.3%</b>	<b>(2.1)</b>
<b>MISCELLANEOUS RECEIPTS</b>	<b>0.9</b>	<b>0.9</b>	<b>0.8</b>	<b>0.8</b>	<b>17.8</b>	<b>1.1</b>	<b>1.9</b>	<b>0.9</b>	<b>1.0</b>	<b>1.3</b>	<b>1.0</b>	<b>20.4</b>	<b>48.7</b>	<b>50.7</b>	<b>-4.0%</b>	<b>(2.0)</b>
<b>REVERSIONS</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.1</b>	<b>3.6</b>	<b>0.0</b>	<b>0.6</b>	<b>(0.1)</b>	<b>1.6</b>	<b>1.9</b>	<b>0.6</b>	<b>22.6</b>	<b>31.0</b>	<b>40.0</b>	<b>-22.5%</b>	<b>(9.0)</b>
<b>TOTAL RECURRING REVENUE</b>	<b>451.5</b>	<b>534.0</b>	<b>500.8</b>	<b>557.2</b>	<b>549.8</b>	<b>589.5</b>	<b>384.3</b>	<b>481.7</b>	<b>573.0</b>	<b>674.6</b>	<b>609.7</b>	<b>713.7</b>	<b>6,619.8</b>	<b>6,248.6</b>	<b>5.9%</b>	<b>371.2</b>
Non-Recurring	0.0	13.5	0.5	2.5	15.5	11.2	0.0	0.4	(0.1)	0.0	0.2	-	43.8			
Additional Transfers	-	-	-	-	-	-	-	-	-	-	-	8.0	8.0			
<b>TOTAL NON-RECURRING REVENUE</b>	<b>0.0</b>	<b>13.5</b>	<b>0.5</b>	<b>2.5</b>	<b>15.5</b>	<b>11.2</b>	<b>0.0</b>	<b>0.4</b>	<b>(0.1)</b>	<b>0.0</b>	<b>0.2</b>	<b>8.0</b>	<b>51.8</b>	<b>68.2</b>		<b>(16.4)</b>
<b>GRAND TOTAL REVENUE</b>	<b>451.5</b>	<b>547.5</b>	<b>501.3</b>	<b>559.7</b>	<b>565.3</b>	<b>600.6</b>	<b>384.3</b>	<b>482.1</b>	<b>572.9</b>	<b>674.6</b>	<b>610.0</b>	<b>721.7</b>	<b>6,671.6</b>	<b>6,316.8</b>	<b>5.6%</b>	<b>354.8</b>

Estimates are developed by LFC and based on the consensus revenue estimate and historical monthly patterns; the non-recurring additional transfers amount for June includes amounts expected due to solvency legislation