



## General Fund Revenue Tracking Report: FY21 Accruals through August 2020

General fund recurring revenues for FY21 through August were \$1.181 billion, down \$43.6 million, or 3.6 percent, from the same period a year ago.

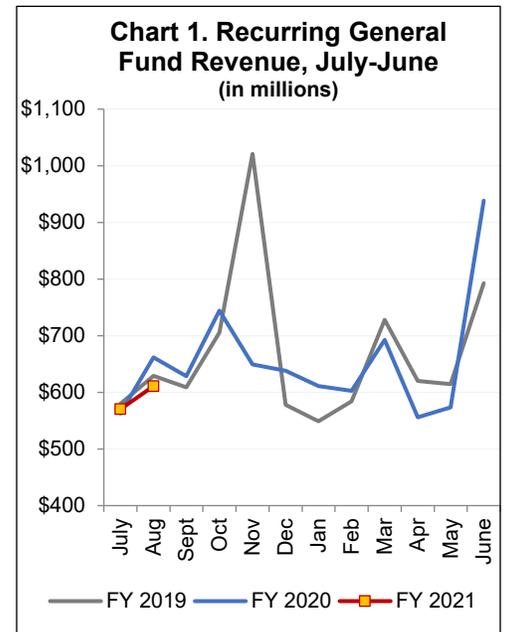
August collections were \$610.7 million, down \$50.8 million, or 7.7 percent, from August 2020. Gross receipts tax (GRT) collections were down \$31.9 million, or 12.3 percent from August of last year, rents and royalties were down \$33.4 million or 48.8 percent, and personal income tax (PIT) collections were up \$5.5 million, or 3.3 percent.

### Revenue Tracking

The last page of this report provides the general fund revenue tracking chart for FY21. The chart details the actual revenues received year-to-date through August, and preliminary revenues for most revenue sources through October. Generally, projections for revenue collections through the end of the fiscal year are based on historical monthly shares of revenue collections by revenue source.

Table 1 and Chart 2 present the components of fiscal year-to-date (FYTD) revenue through August for FY21 versus the same period in FY20. Most of the FYTD revenue losses are from rents and royalties and gross receipts taxes due to low oil prices and reduced production during the pandemic.

**THIS REPORT** This general fund revenue tracking report reflects FY21 revenue accruals as reported by the Department of Finance and Administration.



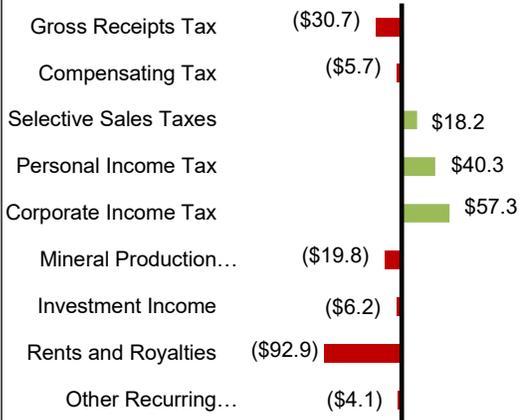
**Table 1. General Fund Revenue Accruals: FY21 vs. FY20**

| Revenue Category               | August Revenue | August Revenue | Fiscal Year-to-Date Through August |                  | Year-over-Year Amount Change | Year-over-Year Growth | Projected Full-Year Growth: Dec 2020 Forecast |
|--------------------------------|----------------|----------------|------------------------------------|------------------|------------------------------|-----------------------|---|
|                                | FY20           | FY21           | FY20                               | FY21             |                              |                       |   |
| Gross Receipts Tax             | \$258.7        | \$226.8        | \$478.0                            | \$447.3          | -\$30.7                      | -6.4%                 | -16.2%  |
| Compensating Tax               | \$5.2          | \$1.8          | \$11.8                             | \$6.2            | -\$5.7                       | -48.0%                | -16.4%  |
| Selective Sales Taxes *        | \$34.2         | \$55.4         | \$63.5                             | \$81.7           | \$18.2                       | 28.7%                 | -4.2%   |
| Personal Income Tax            | \$165.5        | \$170.9        | \$287.2                            | \$327.5          | \$40.3                       | 14.0%                 | -7.2%   |
| Corporate Income Tax           | -\$18.7        | -\$2.9         | -\$41.0                            | \$16.3           | \$57.3                       | -139.6%               | -70.7%  |
| Mineral Production Taxes **    | \$53.5         | \$43.7         | \$106.3                            | \$86.5           | -\$19.8                      | -18.6%                | 4.3%  |
| License Fees                   | \$1.8          | \$0.3          | \$3.8                              | \$0.7            | -\$3.1                       | -80.7%                | 6.6%  |
| Investment Income              | \$93.1         | \$80.1         | \$169.4                            | \$163.2          | -\$6.2                       | -3.7%                 | -0.6%   |
| Rents and Royalties            | \$67.0         | \$33.6         | \$143.3                            | \$50.3           | -\$92.9                      | -64.9%                | -20.2%  |
| Tribal Revenue Sharing         | \$0.0          | \$0.1          | \$0.0                              | \$0.1            | \$0.1                        | n/a                   | 18.4%   |
| Miscellaneous Receipts         | \$1.2          | \$0.8          | \$2.3                              | \$1.2            | -\$1.1                       | -47.2%                | 13.4%   |
| Reversions                     | \$0.0          | \$0.0          | \$0.0                              | \$0.0            | \$0.0                        | 61.5%                 | -38.3%  |
| <b>Subtotal Recurring Rev.</b> | <b>\$661.5</b> | <b>\$610.7</b> | <b>\$1,224.5</b>                   | <b>\$1,180.9</b> | <b>-\$43.6</b>               | <b>-3.6%</b>          | <b>-10.9%</b>                                 |
| Nonrecurring Revenue           | \$6.3          | \$0.3          | \$6.3                              | \$0.3            | -\$6.0                       | n/a                   | n/a   |
| <b>Total Revenue</b>           | <b>\$667.8</b> | <b>\$611.0</b> | <b>\$1,230.9</b>                   | <b>\$1,181.2</b> | <b>-\$49.6</b>               | <b>-4.0%</b>          | <b>-14.2%</b>                                 |

\* Includes estimates for Insurance

\*\* Includes estimates for Oil and Gas School Tax and Oil and Gas Conservation Tax.

**Chart 2. August FYTD  
Recurring Revenue Collections  
FY21 versus FY20 (in millions)**



## Employment Trends

Chart 3 below reflects New Mexico’s employment with preliminary data from the U.S. Bureau of Labor Statistics’ current employment statistics (CES) survey data. New Mexico lost 104.4 thousand jobs in April. By November, the state regained 37.3 percent of the jobs lost, with employment for the month still down 61.3 thousand jobs, or 7.7 percent. Service-producing jobs were down by 48.4 thousand in November, and goods-producing jobs were down 12.9 thousand.

Every major sector except federal and state government experienced job losses in November. Leisure and hospitality remains the hardest-hit sector by the pandemic, down 20 thousand jobs in November, or 20 percent. The mining sector was down 6.7 thousand jobs that month, or 26 percent, and education and health services jobs were down 7 thousand, or 5 percent.

**Chart 3. New Mexico Total Nonfarm Employment**



**FISCAL YEAR 2021 GENERAL FUND MONTHLY REVENUE TRACKING**

(dollars in millions; italics indicate preliminary actual revenue; bold indicates actual revenue)

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|  | ESTIMATED REVENUE ACCRUALS |               |                        |                       |             |             |             |             |             |             |             |              | FY21                 | TRACKING CHANGE       |         |          |
|--|----------------------------|---------------|------------------------|-----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|----------------------|-----------------------|---------|----------|
|  | July<br>Actual             | Aug<br>Actual | Sept<br><i>Prelim.</i> | Oct<br><i>Prelim.</i> | Nov<br>Est. | Dec<br>Est. | Jan<br>Est. | Feb<br>Est. | Mar<br>Est. | Apr<br>Est. | May<br>Est. | June<br>Est. | Actual +<br>Estimate | FY21 Dec.<br>Forecast | % Diff. | \$ Diff. |
| Gross Receipts Tax                                 | 220.5                      | 226.8         | 205.6                  | 232.4                 | 189.5       | 243.0       | 176.3       | 183.4       | 200.1       | 206.8       | 206.4       | 199.2        | 2,489.8              | 2,464.7               | 1.0%    | 25.1     |
| Compensating Tax                                   | 4.3                        | 1.8           | 7.6                    | 4.5                   | 3.7         | 5.8         | 5.7         | 5.5         | 4.9         | 1.5         | 4.6         | 5.3          | 55.2                 | 53.2                  | 3.9%    | 2.1      |
| <b>TOTAL GENERAL SALES TAXES</b>                   | <b>224.8</b>               | <b>228.7</b>  | <i>213.2</i>           | <i>236.9</i>          | 193.1       | 248.7       | 182.0       | 188.9       | 205.0       | 208.3       | 211.0       | 204.5        | 2,545.1              | 2,517.9               | 1.1%    | 27.2     |
| Tobacco Products & Cigarette Taxes                 | 7.6                        | 8.6           | 7.1                    | 5.8                   | 7.2         | 7.9         | 6.0         | 8.5         | 6.5         | 7.3         | 7.9         | 9.3          | 89.8                 | 91.5                  | -1.9%   | (1.7)    |
| Liquor Excise Tax                                  | 1.7                        | 2.5           | 2.1                    | 2.2                   | 2.2         | 2.6         | 1.6         | 1.7         | 2.1         | 2.0         | 2.1         | 2.5          | 25.2                 | 24.9                  | 1.0%    | 0.3      |
| Insurance Premiums Tax                             | 1.1                        | 29.5          | 29.5                   | 1.6                   | 0.4         | 0.4         | 56.0        | 0.4         | 56.0        | 0.4         | 0.4         | 56.0         | 231.7                | 230.8                 | 0.4%    | 0.9      |
| Fire Protection Fund Reversion                     | -                          | -             | -                      | -                     | -           | -           | -           | -           | -           | -           | -           | 12.0         | 12.0                 | 0.0%                  | -       |          |
| Motor Vehicle Excise Tax                           | 15.6                       | 14.5          | 14.7                   | 7.5                   | 11.4        | 11.4        | 12.4        | 10.8        | 13.8        | 12.8        | 13.2        | 13.3         | 151.2                | 156.3                 | -3.3%   | (5.1)    |
| Gaming Excise Tax                                  | 0.0                        | 0.0           | 0.0                    | (0.0)                 | 2.0         | 2.1         | 2.1         | 2.1         | 2.3         | 2.2         | 2.3         | 2.1          | 17.2                 | 19.2                  | -10.6%  | (2.0)    |
| Leased Vehicle Surcharge & Other                   | 0.3                        | 0.4           | 0.4                    | 0.4                   | 0.3         | 0.3         | 0.8         | 0.2         | 0.3         | 0.3         | 0.3         | 0.3          | 4.3                  | 4.3                   | 0.8%    | 0.0      |
| <b>TOTAL SELECTIVE SALES TAXES</b>                 | <b>26.3</b>                | <b>55.4</b>   | <i>53.9</i>            | <i>17.4</i>           | 23.5        | 24.6        | 79.0        | 23.8        | 81.0        | 24.9        | 26.1        | 95.4         | 531.3                | 539.0                 | -1.4%   | (7.7)    |
| Withholding  | 133.2                      | 109.9         | 121.4                  | 130.7                 | 114.8       | 165.3       | 112.4       | 112.8       | 125.1       | 111.3       | 115.1       | 126.9        | 1,478.9              | 1,477.9               | 0.1%    | 1.0      |
| Final Settlements                                  | 27.3                       | 65.8          | 22.6                   | 11.6                  | 21.5        | 13.1        | 19.0        | 39.1        | 164.0       | 25.6        | 62.1        | 45.0         | 516.6                | 519.9                 | -0.6%   | (3.3)    |
| Oil and Gas Withholding Tax                        | 4.8                        | 5.3           | 14.4                   | 2.8                   | 0.9         | 10.2        | 4.5         | 8.2         | 14.1        | 20.2        | 5.0         | 14.0         | 104.5                | 102.1                 | 2.4%    | 2.4      |
| Fiduciary Tax                                      | 0.3                        | 1.5           | (0.8)                  | 0.3                   | (0.2)       | 0.2         | (0.7)       | (0.1)       | 5.8         | (0.0)       | 1.4         | (1.1)        | 6.7                  | 6.3                   | 6.1%    | 0.4      |
| <b>Gross Personal Income Tax</b>                   | <b>165.6</b>               | <b>182.5</b>  | <i>157.6</i>           | <i>145.4</i>          | 137.1       | 188.8       | 135.2       | 160.0       | 309.1       | 157.1       | 183.6       | 184.7        | 2,106.6              | 2,106.1               | 0.0%    | 0.5      |
| Transfer to PIT Suspense                           | (6.3)                      | (8.8)         | (29.0)                 | (6.0)                 | (10.4)      | (109.2)     | (130.0)     | (79.2)      | (64.5)      | (23.3)      | (16.3)      | (15.6)       | (498.7)              | (502.6)               | -0.8%   | 3.9      |
| Retiree Health Care                                | (2.7)                      | (2.7)         | (2.7)                  | (2.7)                 | (2.7)       | (2.7)       | (2.7)       | (2.7)       | (2.7)       | (2.7)       | (2.7)       | (2.7)        | (32.9)               | (32.9)                | 0.0%    | 0.0      |
| <b>Less: Refunds, distributions to other funds</b> | <b>(9.0)</b>               | <b>(11.5)</b> | <i>(31.7)</i>          | <i>(8.8)</i>          | (13.2)      | (111.9)     | (132.8)     | (82.0)      | (67.3)      | (26.1)      | (19.0)      | (18.4)       | (531.6)              | (535.5)               | -0.7%   | 3.9      |
| <b>NET PERSONAL INCOME TAX</b>                     | <b>156.6</b>               | <b>170.9</b>  | <i>125.8</i>           | <i>136.7</i>          | 123.9       | 76.9        | 2.4         | 78.0        | 241.8       | 131.0       | 164.6       | 166.3        | 1,575.0              | 1,570.6               | 0.3%    | 4.4      |
| <b>CORPORATE INCOME TAX</b>                        | <b>19.1</b>                | <b>(2.9)</b>  | <i>13.4</i>            | <i>16.3</i>           | (2.2)       | 2.0         | (3.7)       | (1.9)       | 2.1         | (4.5)       | (5.1)       | 2.9          | 35.6                 | 18.5                  | 92.3%   | 17.1     |
| <b>TOTAL INCOME TAXES</b>                          | <b>175.7</b>               | <b>168.0</b>  | <i>139.2</i>           | <i>153.0</i>          | 121.7       | 79.0        | (1.3)       | 76.1        | 243.9       | 126.5       | 159.5       | 169.3        | 1,610.6              | 1,589.1               | 1.4%    | 21.5     |
| Oil and Gas School Tax                             | 39.5                       | 40.2          | 42.9                   | 35.0                  | 35.0        | 35.0        | 35.0        | 35.0        | 35.0        | 35.0        | 35.0        | 25.4         | 428.2                | 420.4                 | 1.9%    | 7.8      |
| Oil Conservation Tax                               | 2.1                        | 2.2           | 2.2                    | 2.3                   | 2.1         | 1.9         | 1.7         | 1.6         | 1.9         | 1.7         | 2.1         | 2.1          | 23.9                 | 24.7                  | -3.2%   | (0.8)    |
| Resources Excise Tax                               | 0.4                        | 0.5           | 0.2                    | 0.7                   | 0.6         | 0.6         | 0.6         | 0.6         | 0.6         | 0.6         | 0.6         | 0.6          | 6.3                  | 6.7                   | -5.6%   | (0.4)    |
| Natural Gas Processors Tax                         | 0.8                        | 0.9           | 0.9                    | 0.9                   | 0.7         | 0.7         | 0.7         | 0.6         | 0.7         | 0.7         | 0.7         | 0.7          | 8.8                  | 8.2                   | 7.9%    | 0.6      |
| <b>TOTAL MINERAL PROD. TAXES</b>                   | <b>42.8</b>                | <b>43.7</b>   | <i>46.2</i>            | <i>39.0</i>           | 38.3        | 38.2        | 38.0        | 37.9        | 38.2        | 38.0        | 38.3        | 28.7         | 467.3                | 460.0                 | 1.6%    | 7.3      |
| <b>LICENSE FEES</b>                                | <b>0.4</b>                 | <b>0.3</b>    | 2.5                    | 2.3                   | 2.2         | 7.9         | 4.0         | 4.3         | 7.5         | 13.3        | 2.6         | 2.9          | 50.2                 | 52.7                  | -4.8%   | (2.5)    |
| Land Grant Perm. Fund Distributions                | 60.0                       | 60.0          | 60.0                   | 60.0                  | 60.0        | 60.0        | 60.0        | 60.0        | 60.0        | 60.0        | 60.0        | 60.0         | 720.0                | 719.9                 | 0.0%    | 0.1      |
| State Treasurer's Earnings                         | 3.5                        | 0.5           | 1.1                    | (1.3)                 | 2.5         | 3.4         | 3.4         | 3.4         | 3.4         | 3.4         | 3.4         | 3.4          | 30.1                 | 31.0                  | -3.0%   | (0.9)    |
| Severance Tax Perm. Fund Distributions             | 19.5                       | 19.5          | 19.5                   | 19.5                  | 19.5        | 19.5        | 19.5        | 19.5        | 19.5        | 19.5        | 19.5        | 19.5         | 234.0                | 234.0                 | 0.0%    | 0.0      |
| <b>TOTAL INVESTMENT EARNINGS</b>                   | <b>83.1</b>                | <b>80.1</b>   | <i>80.6</i>            | <i>78.2</i>           | 82.0        | 82.9        | 82.9        | 82.9        | 82.9        | 82.9        | 82.9        | 82.9         | 984.1                | 984.9                 | -0.1%   | (0.8)    |
| Federal Mineral Leasing Royalties                  | 14.1                       | 31.4          | 39.2                   | 108.5                 | 57.4        | 50.5        | 52.1        | 52.1        | 52.1        | 52.1        | 52.1        | 84.9         | 646.6                | 648.2                 | -0.2%   | (1.6)    |
| State Land Office Bonuses, Rents                   | 2.6                        | 2.3           | 1.7                    | 5.9                   | 5.9         | 5.9         | 5.9         | 5.9         | 5.9         | 5.9         | 5.9         | 5.9          | 59.4                 | 59.4                  | 0.0%    | (0.0)    |
| <b>TOTAL RENTS &amp; ROYALTIES</b>                 | <b>16.7</b>                | <b>33.6</b>   | <i>40.9</i>            | <i>114.4</i>          | 63.3        | 56.4        | 58.0        | 58.0        | 58.0        | 58.0        | 58.0        | 90.8         | 706.0                | 707.6                 | -0.2%   | (1.6)    |
| <b>TRIBAL REVENUE SHARING</b>                      | <b>0.0</b>                 | <b>0.1</b>    | 7.5                    | 1.0                   | 0.7         | 13.1        | 1.0         | 0.9         | 14.0        | 0.8         | 0.7         | 14.1         | 53.9                 | 53.8                  | 0.2%    | 0.1      |
| <b>MISCELLANEOUS RECEIPTS</b>                      | <b>0.4</b>                 | <b>0.8</b>    | 1.1                    | 1.0                   | 16.5        | 1.2         | 1.4         | 1.2         | 1.2         | 1.2         | 1.2         | 19.4         | 46.6                 | 47.5                  | -1.8%   | (0.9)    |
| <b>REVERSIONS</b>                                  | <b>0.0</b>                 | -             | 0.0                    | 0.2                   | 0.7         | 1.9         | 2.5         | 3.7         | 6.3         | 0.5         | -           | 34.2         | 50.0                 | 50.0                  | -0.1%   | (0.0)    |
| <b>TOTAL RECURRING REVENUE</b>                     | <b>570.2</b>               | <b>610.7</b>  | <i>585.1</i>           | <i>643.4</i>          | 541.9       | 553.8       | 447.4       | 477.5       | 737.9       | 554.4       | 580.4       | 742.2        | 7,045.0              | 7,002.5               | 0.6%    | 42.6     |
| Non-Recurring                                      | 0.0                        | 0.3           | -                      | -                     | -           | -           | -           | -           | -           | -           | -           | -            | 0.3                  | -                     | -       | 0.3      |
| Additional Transfers *                             | -                          | -             | -                      | -                     | -           | -           | -           | -           | -           | -           | -           | 17.0         | 17.0                 | -                     | -       |          |
| <b>TOTAL NON-RECURRING REVENUE</b>                 | <b>0.0</b>                 | <b>0.3</b>    | -                      | -                     | -           | -           | -           | -           | -           | -           | -           | 17.0         | 17.3                 | 17.0                  | 0.3     |          |
| <b>GRAND TOTAL REVENUE</b>                         | <b>570.2</b>               | <b>611.0</b>  | <i>585.1</i>           | <i>643.4</i>          | 541.9       | 553.8       | 447.4       | 477.5       | 737.9       | 554.4       | 580.4       | 759.2        | 7,062.3              | 7,019.5               | 0.6%    | 42.9     |

Estimates are developed by LFC and based on the consensus revenue estimate and historical monthly patterns.

\*Nonrecurring estimates for HB 349 from the 2020 regular session include \$2.9 million in reversions for general fund capital projects overfunded in the bill. Also includes \$14.1 million for FY20 fire protection fund reversion submitted too late for inclusion in FY20 audit..