## **Money Matters**



## General Fund Revenue Tracking Report: FY21 Accruals through May 2021

General fund recurring revenues for FY21 through May were \$6.92 billion, nearly equivalent to the same period a year ago, only \$0.3 million less, or less than a tenth percent.

May collections were \$581.6 million, up \$8.1 million, or 1.4 percent, from May 2020. Total gross receipts tax collections for FY21 through May are down \$159.9 million, and rents and royalty collections are down \$97.2 million. Those declines are offset by year-over-year growth in income tax collections, with personal income taxes up \$164 million and corporate income taxes up \$79.6 million.

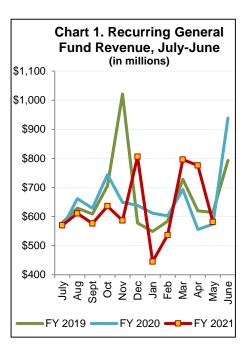
## **Revenue Tracking**

The last page of this report provides the general fund revenue tracking chart for FY21. The chart details the actual revenues received year-to-date through May, and preliminary revenues for most revenue sources through June. Generally, projections for revenue collections through the end of the fiscal year are based on historical monthly shares of revenue collections by revenue source. Recurring revenues are currently tracking about \$9.9 million lower than the August 2021 consensus forecast, which is likely to be offset with endof-year adjustments upon completion of the general fund audit. **THIS REPORT:** This general fund revenue tracking report reflects FY21 revenue accruals as reported by the Department of Finance and Administration.

NEW MEXICO

LEGISLATIVE F I N A N C E

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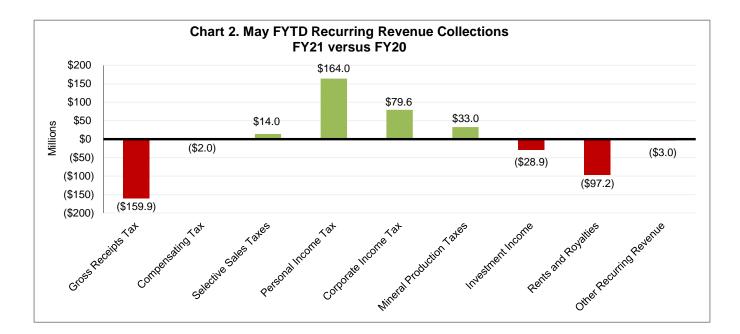


| Table 1. General Fund Revenue Accruals: FY21 vs. FY20 |                |                |           |                      |                              |                        |   |  |  |  |  |  |
|---|----------------|----------------|-----------|----------------------|------------------------------|------------------------|---|--|--|--|--|--|
| Revenue Category                                      | May<br>Revenue | May<br>Revenue |           | ar-to-Date<br>gh May | Year-over-<br>Year<br>Amount | Year-<br>over-<br>Year | Projected Full-<br>Year Growth:<br>Aug 2021 |  |  |  |  |  |
|   | FY20 FY21      |                | FY20      | FY21                 | Change                       | Growth                 | Forecast                                    |  |  |  |  |  |
| Gross Receipts Tax                                    | \$224.9        | \$205.6        | \$2,667.1 | \$2,507.2            | -\$159.9                     | -6.0%                  | -3.1%                                       |  |  |  |  |  |
| Compensating Tax                                      | \$5.2          | \$4.5          | \$59.2    | \$57.2               | -\$2.0                       | -3.4%                  | -1.1%                                       |  |  |  |  |  |
| Selective Sales Taxes *                               | \$54.4         | \$34.6         | \$492.6   | \$506.7              | \$14.0                       | 2.8%                   | 10.5%                                       |  |  |  |  |  |
| Personal Income Tax                                   | \$162.1        | \$164.4        | \$1,397.6 | \$1,561.6            | \$164.0                      | 11.7%                  | 12.3%                                       |  |  |  |  |  |
| Corporate Income Tax                                  | -\$8.0         | -\$18.1        | \$23.0    | \$102.6              | \$79.6                       | 346.4%                 | 129.4%                                      |  |  |  |  |  |
| Mineral Production Taxes **                           | \$3.2          | \$5.4          | \$436.4   | \$469.4              | \$33.0                       | 7.6%                   | 8.2%  |  |  |  |  |  |
| License Fees  | \$2.7          | \$0.5          | \$18.7    | \$21.3               | \$2.6                        | 13.7%                  | 1.8%  |  |  |  |  |  |
| Investment Income                                     | \$80.4         | \$83.0         | \$912.4   | \$883.5              | -\$28.9                      | -3.2%                  | -3.1%                                       |  |  |  |  |  |
| Rents and Royalties                                   | \$47.2         | \$102.6        | \$844.6   | \$747.5              | -\$97.2                      | -11.5%                 | -4.3%                                       |  |  |  |  |  |
| Tribal Revenue Sharing                                | \$0.0          | \$2.7          | \$39.9    | \$28.1               | -\$11.8                      | -29.5%                 | -34.6%                                      |  |  |  |  |  |
| Miscellaneous Receipts                                | \$0.7          | \$1.0          | \$24.5    | \$27.7               | \$3.2                        | 13.1%                  | 14.1%                                       |  |  |  |  |  |
| Reversions  | \$0.9          | -\$4.7         | \$4.8     | \$7.8                | \$3.1                        | 64.0%                  | -38.3%                                      |  |  |  |  |  |
| Subtotal Recurring Rev.                               | \$573.6        | \$581.6        | \$6,920.9 | \$6,920.6            | -\$0.3                       | 0.0%                   | 2.4%  |  |  |  |  |  |
| Nonrecurring Revenue                                  | \$0.3          | \$0.9          | \$29.7    | \$6.4                | -\$23.3                      | -78.5%                 | -120.0%                                     |  |  |  |  |  |
| Total Revenue   | \$573.9        | \$582.6        | \$6,950.6 | \$6,926.9            | -\$23.6                      | -0.3%                  | -2.5%                                       |  |  |  |  |  |

\* Includes estimates for Insurance

\*\* Includes estimates for Oil and Gas School Tax and Oil and Gas Conservation Tax.

Table 1 and Chart 2 present the components of fiscal year-to-date (FYTD) revenue through May for FY21 versus the same period in FY20.



## FISCAL YEAR 2021 GENERAL FUND MONTHLY REVENUE TRACKING

(dollars in millions; italics indicate preliminary actual revenue; bold indicates actual revenue)

| 9/14/21 3:12 PM  |                            |               |               |               |               |               |               |               |               |               |               |               |                 |                     |                |                  |
|--|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|---------------------|----------------|------------------|
|  | ESTIMATED REVENUE ACCRUALS |               |               |               |               |               |               |               |               |               |               |               |                 | FY21 TRACKING CHANG |                |                  |
|  | July                       | Aug           | Sept          | Oct           | Nov           | Dec           | Jan           | Feb           | Mar           | Apr           | May           | June          | Actual +        | FY 21 Aug           |                |                  |
|  | <u>Actual</u>              | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | Est.          | <b>Estimate</b> | Forecast            | <u>% Diff.</u> | <u> \$ Diff.</u> |
| Gross Receipts Tax   | 220.5                      | 226.8         | 205.6         | 226.1         | 207.7         | 261.3         | 234.2         | 216.4         | 265.3         | 237.6         | 205.6         | 284.6         | 2,791.7         | 2,806.7             | -0.5%          | (15.0            |
| Compensating Tax   | 4.3                        | 1.8           | 7.6           | 4.8           | 4.5           | 6.1           | 3.3           | 4.3           | 10.6          | 5.4           | 4.5           | 5.6           | 62.8            | 62.8                | 0.1%           | 0.0              |
| TOTAL GENERAL SALES TAXES  | 224.8                      | 228.7         | 213.2         | 230.9         | 212.3         | 267.4         | 237.5         | 220.7         | 275.9         | 243.0         | 210.1         | 290.2         | 2,854.6         | 2,869.5             | -0.5%          | (14.9            |
| Tobacco Products & Cigarette Taxes                                   | 7.6                        | 8.6           | 8.1           | 6.5           | 7.5           | 7.5           | 5.5           | 6.9           | 10.8          | 5.4           | 5.7           | 10.4          | 90.5            | 90.5                | 0.0%           | (0.0             |
| Liquor Excise Tax  | 1.7                        | 2.5           | 2.1           | 2.2           | 1.5           | 2.9           | 1.7           | 1.9           | 1.6           | 2.1           | 2.0           | 3.4           | 25.6            | 25.6                | -0.2%          | (0.0)            |
| Cannabis Excise Tax  |                            |               |               |               |               |               |               |               |               |               |               |               |                 | n/a                 |                |                  |
| Insurance Premiums Tax   | 1.1                        | 29.5          | 29.6          | 1.2           | 7.0           | 55.2          | 3.5           | 31.7          | 52.6          | 9.9           | 3.3           | 66.4          | 290.9           | 290.9               | 0.0%           | (0.0             |
| Fire Protection Fund Reversion                                       | -                          | -             | -             | -             | 0.0           | -             | -             | -             | -             | -             | -             | 12.0          | 12.0            | 12.0                | 0.1%           | 0.0              |
| Motor Vehicle Excise Tax   | 15.6                       | 14.5          | 14.7          | 15.0          | 7.5           | 12.5          | 13.3          | 12.4          | 16.2          | 18.0          | 16.7          | 17.7          | 174.1           | 174.1               | 0.0%           | 0.0              |
| Gaming Excise Tax  | 0.0                        | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.1           | 6.2           | 5.9           | 6.5           | 6.1           | 24.7            | 24.7                | 0.1%           | 0.0              |
| Leased Vehicle Surcharge & Other                                     | 0.3                        | 0.4           | 0.4           | 0.4           | 0.3           | 0.8           | 0.7           | 0.3           | 0.7           | 0.2           | 0.4           | 0.6           | 5.5             | 5.5                 | -0.3%          | (0.0             |
| TOTAL SELECTIVE SALES TAXES  | 26.3                       | 55.4          | 55.0          | 25.2          | 23.8          | 78.9          | 24.7          | 53.3          | 88.0          | 41.5          | 34.6          | 116.5         | 623.2           | 623.2               | 0.0%           | (0.1             |
| Withholding  | 133.2                      | 109.9         | 121.4         | 125.0         | 116.8         | 173.3         | 117.7         | 127.8         | 144.7         | 137.7         | 103.9         | 181.5         | 1,592.9         | 1,592.9             | 0.0%           | (0.0             |
| Final Settlements  | 27.3                       | 65.8          | 22.6          | 0.4           | 36.4          | 54.3          | 12.3          | 43.2          | 91.9          | 153.9         | 59.8          | 39.6          | 607.4           | 607.4               | 0.0%           | (0.0             |
| Oil and Gas Withholding Tax  | 4.8                        | 5.3           | 14.4          | 2.8           | 2.5           | 12.1          | 2.4           | 10.8          | 21.3          | 28.7          | 13.4          | 28.1          | 146.4           | 146.5               | 0.0%           | (0.0             |
| Fiduciary Tax  | 0.3                        | 1.5           | (0.8)         | 0.2           | 0.2           | 0.6           | (5.3)         | 1.4           | 2.8           | 0.6           | 1.1           | 0.1           | 2.5             | 2.6                 | -0.1%          | (0.0)            |
| Gross Personal Income Tax  | 165.6                      | 182.5         | 157.6         | 128.4         | 155.9         | 240.3         | 127.0         | 183.2         | 260.8         | 320.8         | 178.1         | 249.3         | 2,349.2         | 2,349.4             | 0.0%           | (0.1             |
| Transfer to PIT Suspense   | (6.3)                      | (8.8)         | (29.0)        | (6.0)         | (2.8)         | (4.5)         | (183.4)       | (158.6)       | (50.3)        | (47.5)        | (10.9)        | (11.3)        | (519.4)         | (519,4)             | 0.0%           | (0.0             |
| Retiree Health Care  | (0.3)                      | (0.0)         | (23.0)        | (0.0)         | (2.8)         | (4.3)         | (185.4)       | (138.0)       | (30.3)        | (47.3)        | (10.3)        | (11.3)        | (319.4)         | ( )                 | 0.0%           | 0.0              |
| Less: Refunds, distributions to other funds                          | (9.0)                      | (11.5)        | (31.7)        | (8.8)         | (5.5)         | (7.3)         | (186.2)       | (161.4)       | (53.0)        | (50.2)        | (13.7)        | (14.0)        | (552.3)         | (552.3)             | 0.0%           | (0.0             |
| NET PERSONAL INCOME TAX  | 156.6                      | 170.9         | 125.8         | 119.6         | 150.4         | 233.0         | (59.2)        | 21.8          | 207.8         | 270.5         | 164.4         | 235.3         | 1,796.9         | 1,797.1             | 0.0%           | (0.2             |
| CORPORATE INCOME TAX   | 19.1                       | (2.9)         | 13.4          | 12.8          | 0.9           | 23.8          | (1.7)         | (9.1)         | 48.4          | 16.0          | (18.1)        | 46.6          | 149.2           | 145.0               | 2.9%           | 4.2              |
| TOTAL INCOME TAXES   | 175.7                      | 168.0         | 139.2         | 132.4         | 151.3         | 256.8         | (60.9)        | 12.7          | 256.2         | 286.5         | 146.4         | 281.8         | 1,946.1         | 1,942.1             | 0.2%           | 4.0              |
| Oil and Gas School Tax **  | 39.5                       | 40.2          | 42.9          | 44.8          | 50.8          | 55.1          | 65.4          | 80.2          | 1.6           | (0.0)         | (0.0)         | -             | 420.4           | 420.4               | 0.0%           | (0.0             |
| Oil Conservation Tax   | 2.1                        | 2.2           | 2.2           | 2.3           | 2.6           | 2.8           | 3.4           | 4.0           | 4.2           | 3.9           | 4.4           | 4.7           | 38.9            | 38.9                | 0.0%           | 0.0              |
| Resources Excise Tax   | 0.4                        | 0.5           | 0.2           | 0.7           | 0.4           | 0.4           | 0.2           | 1.0           | 0.6           | 0.7           | 0.1           | 1.5           | 6.7             | 6.7                 | 0.1%           | 0.0              |
| Natural Gas Processors Tax   | 0.8                        | 0.9           | 0.9           | 0.9           | 0.9           | 0.9           | 0.9           | 0.7           | 0.9           | 0.9           | 0.9           | 0.8           | 10.4            | 10.4                | 0.0%           | 0.0              |
| TOTAL MINERAL PROD. TAXES  | 42.8                       | 43.7          | 46.2          | 48.7          | 54.6          | 59.2          | 69.9          | 85.9          | 7.4           | 5.5           | 5.4           | 7.0           | 476.4           | 476.4               | 0.0%           | (0.0             |
| LICENSE FEES   | 0.4                        | 0.3           | 0.4           | 0.4           | 0.4           | 0.4           | 0.3           | 0.7           | 9.4           | 8.0           | 0.5           | 30.1          | 51.4            | 51.4                | -0.1%          | (0.0             |
|  |                            | 60.0          |               |               |               |               |               |               |               |               |               |               |                 |                     |                |                  |
| Land Grant Perm. Fund Distributions<br>State Treasurer's Earnings    | 60.0<br>3.5                | 0.5           | 60.1<br>1.1   | 60.1<br>(1.3) | 60.1<br>2.5   | 60.1<br>2.1   | 60.1<br>(0.3) | 60.2<br>(6.2) | 60.2<br>(1.1) | 60.2<br>3.7   | 60.2<br>3.3   | 60.1          | 721.4           | 720.8<br>5.2        | 0.1%<br>1.8%   | 0.6<br>0.1       |
| State Treasurer's Earnings<br>Severance Tax Perm. Fund Distributions | 3.5<br>19.5                | 0.5<br>19.5   | 1.1           | (1.3)         | 2.5<br>19.5   | 2.1<br>19.5   | (0.3)         | (6.2)         | (1.1)         | 3.7<br>19.5   | 5.5<br>19.5   | (2.3)<br>19.5 | 234.0           | 234.0               | 0.0%           | 0.1              |
| TOTAL INVESTMENT EARNINGS  | 83.1                       | 80.1          | 80.6          | 78.2          | 82.1          | 81.7          | 79.3          | 73.4          | 78.5          | 83.4          | 83.0          | 77.2          | 960.7           | 960.0               | 0.0%           | 0.0              |
| Federal Mineral Leasing Royalties                                    | 14.1                       | 31.4          | 39.2          | 108.7         | 57.5          | 50.6          | 66.5          | 79.4          | 74.6          | 94.3          | 95.7          | 99.4          | 811.3           | 811.0               | 0.0%           | 0.3              |
| State Land Office Bonuses, Rents                                     | 2.6                        | 2.3           | 39.2<br>1.7   | 108.7         | 0.9           | 1.8           | 2.3           | 8.1           | 3.8           | 3.6           | 6.9           | 2.4           | 37.9            | 38.0                | -0.1%          | (0.0             |
| TOTAL RENTS & ROYALTIES  | 16.7                       | 33.6          | 40.9          | 110.4         | 58.4          | 52.4          | 68.7          | 87.4          | 78.4          | 97.9          | 102.6         | 101.8         | 849.2           | 849.0               | 0.0%           | 0.3              |
| TRIBAL REVENUE SHARING   | 0.0                        | 0.1           | -             | 7.5           | 1.0           | 0.1           | 6.8           | 0.6           | 0.3           | 9.0           | 2.7           | 1.6           | 29.7            | 29.7                | 0.0%           | 0.0              |
| MISCELLANEOUS RECEIPTS   | 0.4                        | 0.8           | 0.6           | 0.9           | 1.7           | 0.5           | 18.8          | 0.7           | 1.5           | 0.7           | 1.0           | 19.8          | 47.5            | 47.4                | 0.2%           | 0.1              |
| REVERSIONS   | 0.4                        | -             | -             | 1.3           | 0.9           | 8.4           | 0.3           | 1.1           | 0.4           | 0.0           | (4.7)         | 42.2          | 50.0            | 50.0                | 0.1%           | 0.0              |
| TOTAL RECURRING REVENUE  | 570.2                      | 610.7         | 576.2         | 635.9         | 586.6         | 805.8         | 445.4         | 536.6         | 795.9         | 775.6         | 581.6         | 968.2         | 7.888.7         | 7,898.6             | -0.1%          | (9.9             |
| Non-Recurring  | 0.0                        | 0.3           | (0.1)         | 0.0           | 0.2           | 1.9           | 0.4           | 0.6           | 1.4           | (3.2)         | 0.9           | -             | 2.4             | 2.9                 | 0.170          | (0.5             |
| Additional Transfers *   | -                          | -             | -             | -             | (10.0)        | 14.0          | -             | -             | -             | -             | -             | 75.6          | 79.6            | 79.7                |                | (0.1             |
| TOTAL NON-RECURRING REVENUE  | 0.0                        | 0.3           | (0.1)         | 0.0           | (9.8)         | 15.8          | 0.4           | 0.6           | 1.4           | (3.2)         | 0.9           | 75.6          | 82.0            | 82.6                |                | (0.6             |
| GRAND TOTAL REVENUE  | 570.3                      | 611.0         | 576.1         | 635.9         | 576.8         | 821.6         | 445.7         | 537.2         | 797.4         | 772.4         | 582.6         | 1.043.8       | 7,970.7         | 7.981.3             | -0.1%          | (10.5            |

Estimates are developed by LFC and based on the consensus revenue estimate and historical monthly patterns. \*Nonrecurring estimates for HB 349 from the 2020 regular session include \$2.9 million in reversions for general fund capital projects overfunded in the bill and \$48.7 million in expected FY21 Medicaid reversion. Expect additional \$27 million in FY20 Medicaid reversion booked to FY21. Negative \$10 million in November reflects adjustment for PED reversion in FY20. December amount of \$14 million for FY20 fire protection fund reversion submitted too late for inclusion in FY20 audit.

\*\* Distributions to the Tax Stabilization Reserve began in March 2021

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