1	AN ACT
2	RELATING TO ALCOHOL; REVISING THE DEFINITION OF "SUPPLIER"
3	FOR THE PURPOSE OF FRANCHISE AGREEMENTS PURSUANT TO THE
4	LIQUOR CONTROL ACT.
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6	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:
7	Section 1. Section 60-8A-7 NMSA 1978 (being Laws 1981,
8	Chapter 39, Section 54, as amended) is amended to read:
9	"60-8A-7. FRANCHISESDEFINITIONSAs used in
10	Sections 60-8A-7 through 60-8A-11 NMSA 1978:
11	A. "franchise" means a contract or agreement,
12	either expressed or implied, whether written or oral,
13	between a supplier and wholesaler, wherein:
14	(1) a commercial relationship of definite
15	duration or continuing indefinite duration is involved; and
16	(2) the wholesaler is granted the right to
17	buy and to offer, sell and distribute within this state or
18	any designated area thereof such of the supplier's brand of
19	packaged alcoholic beverages as may be agreed upon;
20	B. "good cause":
21	(1) includes failure by the wholesaler to
22	substantially comply with the essential and reasonable
23	provisions of a contract, agreement or understanding with a
24	supplier;
25	(2) includes use of bad faith on the part Page 1

of the wholesaler in carrying out the terms of the franchise; and

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(3) does not include failure or refusal on the part of the wholesaler to engage in any trade practice, conduct or activity that may result in a violation of any federal law or regulation or any law or regulation of this state;

8 "supplier" means a person, partnership, **C**. 9 corporation or other form of business enterprise engaged in 10 business as a manufacturer, importer, broker, agent or its 11 successors or assigns that distributes any or all of its 12 brands of alcoholic beverages through licensed wholesalers 13 "Supplier" does not include successors or in this state. 14 assigns for spirituous liquors or wines;

D. "termination" includes any substantial
alteration or modification of the provisions of the
franchise; and

E. "good faith" means honesty in fact in the conduct or transaction concerned and the observance of reasonable commercial standards of fair dealing in the trade as evidenced by all surrounding circumstances."

Section 2. EFFECTIVE DATE.--The effective date of the provisions of this act is July 1, 2003. _____Page 2