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## FISCAL IMPACT REPORT

ORIGINAL DATE 2/27/07
SPONSOR Vigil $\quad$ LAST UPDATED $\quad$ HB 1158

SHORT TITLE Increase Liquor Excise Tax
SB $\qquad$
ANALYST Francis
REVENUE (dollars in thousands)

| Estimated Revenue |  |  | Recurring <br> or Non-Rec | Fund <br> Affected |
| :---: | ---: | ---: | :---: | :---: |
| FY07 | FY08 | FY09 |  |  |
|  | $\$ 69,216.0$ | $\$ 70,600.0$ | Recurring | General Fund |
|  | $\$ 2,633.0$ | $\$ 2,686.0$ | Recurring | Local <br> Governments |
|  | $\$ 34,483.0$ | $\$ 35,173.0$ | Recurring | DWI Fund |

(Parenthesis () Indicate Revenue Decreases)

## SOURCES OF INFORMATION

## LFC Files

## Responses Received From

Taxation and Revenue Department (TRD)

## SUMMARY

## Synopsis of Bill

House Bill 1158 increases the excise taxes on different types of alcoholic beverages:
Current Law HB1158 Difference (\$) Difference (\%)

| Spiritous liquors | $\$$ | 1.60 | $\$$ | 4.98 | $\$$ | 3.38 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Beer (except micro) |  | 0.41 |  | 1.85 | $\$$ | 1.44 |
| Wine (except small grower) |  | 0.45 |  | 1.46 | $\$$ | 1.01 |
| Fortified wine | 1.50 | 2.77 | $\$$ | 1.27 | $251 \%$ |  |
| Beer (Micro) | 0.08 | 0.08 | $\$$ | - | $85 \%$ |  |
| Wine (Small grower) $<80,000$ liters | 0.10 | 0.10 | $\$$ | - | $0 \%$ |  |
| Wine (Small grower) $80,000-560,000$ liters | 0.20 | 0.20 | $\$$ | - | $0 \%$ |  |
| Cider | 0.41 | 0.41 | $\$$ | - | $0 \%$ |  |

The effective date is July 1, 2007.

## FISCAL IMPLICATIONS

The impact of more than doubling of the excise taxes is enormous at over $\$ 100$ million. There are three impacts that combine to form the total: increase in the excise tax, increase in gross receipts collected, and a decrease in the consumption of alcohol, either through substitution of the beverages that did not have the tax hiked, less consumption, or increased purchases of nontaxed beverages.

TRD:
The liquor excise is paid by the distributor and is passed through to the consumer in the retail price. Liquor sales are also subject to gross receipts taxes, the state wide average GRT rate is $6.6 \%$. The total GRT increase is approximately $\$ 6.8$ million, $60 \%$ will be deposited to the General Fund and the remaining $40 \%$ distributed to local governments.

The price increase will have an elasticity effect and decrease quantity sold. The table below demonstrates the elasticity effect of the tax increase by liquor base on volume estimates for fiscal year 2008.

|  | Spirits | Fortified Wine | Beer |
| ---: | :---: | :---: | :---: |
| Current | $\$ 1.60$ | $\$ 1.50$ | $\$ 0.41$ |
| Proposed | $\$ 4.98$ | $\$ 2.77$ | $\$ 1.85$ |
| Tax increase | $\$ 3.38$ | $\$ 1.27$ | $\$ 1.44$ |
| Retail Price | $\$ 27.00$ | $\$ 8.00$ | $\$ 6.50$ |
| Price Increase | $\mathbf{1 2 . 5 2 \%}$ | $\mathbf{1 5 . 8 8 \%}$ | $\mathbf{2 2 . 1 5 \%}$ |
| Elasticity | $(0.39)$ | $(0.58)$ | $(0.16)$ |
| Volumes Decrease | $\mathbf{- 4 . 8 8 \%}$ | $\mathbf{- 9 . 2 1 \%}$ | $\mathbf{- 3 . 5 4 \%}$ |
| Source: TRD |  |  |  |

The table below calculates that increase in liquor excise tax collections a based on volume for fiscal year 2008. The quantity decrease has been calculated and the proposed tax rates applied to the net volumes. Spirits and fortified wine volumes are in liters, beer is gallons.

| In Thousands | Spirits | Fortified Wine | Beer | Total |
| ---: | :---: | :---: | :---: | :---: |
| Volumes | 9,859 | 100 | 50,000 |  |
| Elasticity Effect | $(481)$ | $(9)$ | $(1,772)$ |  |
| Net Volumes | 9,378 | 91 | 48,228 |  |
| Current Revenue | $\$ 15,774$ | $\$ 150$ | $\$ 20,500$ | $\$ 36,424$ |
| Proposed Revenue | $\$ 46,701$ | $\$ 251$ | $\$ 89,221$ | $\$ 136,173$ |
| Net Increase | $\$ 30,926$ | $\$ 101$ | $\$ 68,721$ | $\$ 99,749$ |
| ource: TRD |  |  |  |  |

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## SIGNIFICANT ISSUES

As TRD has reported, this would reduce the consumption of these items. Whether it results in less consumption of alcoholic beverages is uncertain. While most alcoholic beverages have few substitutes, wine can be ordered from other states over the internet and so this increase may drive up online purchases which generally do not result in tax revenues (these purchases are not necessarily tax-free but the collection is difficult to impossible).

NF/nt

