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FISCAL IMPACT REPORT

		ORIGINAL DATE	02/1/18		
SPONSOR	Smith	LAST UPDATED	02/13/18	HB	
		-			204/aSCORC/aSFl#1/a
SHORT TITI	LE Alcohol & Private	Celebrations		SB	HBIC

ANALYST Amacher/Daly

<u>REVENUE</u> (dollars in thousands)

	Estimated Revenue			Fund	
FY18	FY19	FY20	or Nonrecurring	Affected	
	Undetermined	Undetermined	Recurring	See Fiscal Impact	

(Parenthesis () Indicate Revenue Decreases)

ESTIMATED ADDITIONAL OPERATING BUDGET IMPACT (dollars in thousands)

	FY18	FY19	FY20	3 Year Total Cost	Recurring or Nonrecurring	Fund Affected
Total	NFI	NFI	NFI	NFI		

(Parenthesis () Indicate Expenditure Decreases) Relates to HB 261

SOURCES OF INFORMATION

LFC Files

<u>Responses Received From</u> Regulation & Licensing Department (RLD)

SUMMARY

Synopsis of HBIC Amendment

The House Business and Industry Committee amendment adds the word "day" and strikes the words "and voting day"; thereby ensuring conformity with Christmas Day sales and sales found in Chapter 60-7A-1 NMSA 1978.

Synopsis of SFl#1 Amendment

The Senate Floor #1 amendment strikes references of selling "in unbroken packages for consumption off the license premises, but not for resale" at private celebrations on or off the premises of winegrowers and small brewers. This amendment ensures uniformity between dispenser type licensees and small brewer/winegrower licensees.

Senate Bill 204/aSCORC/aSFl#1/aHBIC – Page 2

Synopsis of SCORC Amendment

The Senate Corporations and Transportation Committee amendments to Senate Bill 204 insert the phrase "AND SMALL BREWERS" in the title of the bill and changes the beginning time of Sunday sales and tastings of beer or wine authorized in Section 2 from noon to 11:00 am.

Synopsis of Original Bill

Senate Bill 204 amends and enacts new material of the Liquor Control Act to allow for wine and beer sales at private celebrations; defines private and public celebrations for; and allows winegrower Sunday sales to begin at 11 a.m. If enacted, the effective date of this bill is May 16, 2019.

FISCAL IMPLICATIONS

As proposed in this bill, there will be a fee of \$10 dollars for each private celebration permit issued to a winegrower or small brewer. It is difficult to determine how many private celebrations may be held in any given year. RLD notes that it may result in a small reduction in revenue generated from the Special Dispenser Permits. These permits are issued to dispenser type license holders for a fee of \$25 dollars.

SIGNIFICANT ISSUES

Senate Bill 204 as amended allows for New Mexico winegrowers and New Mexico brewers to sell and serve New Mexico wine and New Mexico beer at private celebrations that are off of the licensed premises, and allows for sales to begin at 11 a.m. in any local option district. As proposed for small brewer's and winegrowers, the term "private celebration" means any celebratory activity that is held in a private or public venue not open to the general public and for which attendance is subject to private invitation. A "private celebration" may be held on or off the winegrower's or the brewer's premises after the applicable fees have been paid and the appropriate permit has been issued. A "public celebration" includes any state or county fair, community fiesta, cultural or artistic event, sporting competition of a seasonal nature or activities held on an intermittent basis.

RELATIONSHIP

SB 204 relates to HB 261, Alcohol, Private Celebrations & Winegrowers.

TECHNICAL ISSUES

There are existing laws incongruent with the proposed amendments in this bill. RLD points out that under current law (Chapter 60-6A-12(12) NMSA 1978) *beer sales* by winegrowers at public celebrations are *not allowed*. However, wine sales by small brewers at public celebrations *are allowed* (Chapter 60-6A-26.1(7)).

OTHER SUBSTANTIVE ISSUES

RLD indicates that currently these types of small manufacturers (brewers and winegrowers) are limited to sale and service at public celebrations as defined in the Liquor Control Act. And only

Senate Bill 204/aSCORC/aSFl#1/aHBIC – Page 3

dispenser type license holders may sell or serve at private catered events. Also, sales by the drink begin at 11:00 a.m. for dispenser type license holders while package sales begin at noon in those local option districts that have voted to allow Sunday sales either by the drink, by the package or both.

RLD notes that by allowing winegrowers and small brewers to begin sale and service by the drink on Sundays at 11:00 a.m. in the same manner that dispenser type licensees do, the unintended consequence may be that winegrowers and small brewers would also be allowed to begin Sunday package liquor sales, in **any** local option district, at 11:00 a.m. while all other Sunday package sales within the state begin at noon.

The dispenser liquor license is a type of quota liquor license. It is commonly referred to as a full liquor license since it allows for the sale and service of beer, wine, and sprits both by: 1) the drink for consumption on the licensed premises, and 2) and by package for consumption off the licensed premises. In 2016, there were 1,411 quota liquor licenses statewide. Of those, there were 383 inter local dispenser licenses – licenses that have lost their package rights and only retain the rights that allow for on premise sales. Under current law, a dispenser license holder may lease the liquor license but only to one lessor. And only the single lessor may operate and directly profit from the operation of the licensed premises or sell alcohol for consumption off of the licensed premises. Dispenser licenses are leased to entities whose business models require the service of beer, wine and spirits for on premise consumption (ex: chain restaurants.) Alternatively, dispenser licenses are also leased to entities wishing to use the package rights of the license to sell liquor for consumption off of the licensed premises (ex: grocery stores.) RLD has noted in previous analyses that of all the quota licenses, the full dispenser license type is the most valuable.

JMA/al/jle