

1 SENATE CORPORATIONS AND TRANSPORTATION COMMITTEE SUBSTITUTE FOR
2 SENATE BILL 415

3 **54TH LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2019**

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10 AN ACT

11 RELATING TO HEALTH CARE; AMENDING AND ENACTING SECTIONS OF THE
12 PHARMACY BENEFITS MANAGER REGULATION ACT; PROVIDING FOR RENEWAL
13 OF PHARMACY BENEFITS MANAGER LICENSURE; REQUIRING DISCLOSURE OF
14 DOCUMENTS DURING AN INVESTIGATION; PROVIDING FOR
15 CONFIDENTIALITY; PROVIDING FOR CHANGES TO THE REIMBURSEMENT
16 PROCESS; PROVIDING FOR AN APPEALS PROCESS; REQUIRING THE
17 PROVISION OF CERTAIN DOCUMENTS OR INFORMATION UPON REQUEST;
18 REQUIRING CERTAIN CONTRACTUAL PROVISIONS; LIMITING PHARMACY
19 BENEFITS MANAGER CHARGES TO THOSE ITEMIZED IN A CONTRACT;
20 CLARIFYING PROHIBITED TRADE PRACTICES AND PENALTIES.

21
22 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

23 SECTION 1. Section 59A-61-2 NMSA 1978 (being Laws 2014,
24 Chapter 14, Section 2) is amended to read:

25 "59A-61-2. DEFINITIONS.--As used in the Pharmacy Benefits

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1 Manager Regulation Act:

2 ~~[A. "covered entity" means a nonprofit hospital or~~
3 ~~medical service corporation, health insurer, health benefit~~
4 ~~plan or health maintenance organization; a health program~~
5 ~~administered by the state as a provider of health coverage; any~~
6 ~~type of group health care coverage, including any form of self-~~
7 ~~insurance offered, issued or renewed pursuant to the Health~~
8 ~~Care Purchasing Act; or an employer, labor union or other group~~
9 ~~of persons organized in the state that provides health coverage~~
10 ~~to covered individuals who are employed or reside in the state.~~
11 ~~"Covered entity" does not include a self-funded plan that is~~
12 ~~exempt from state regulation pursuant to the federal Employee~~
13 ~~Retirement Income Security Act of 1974; a plan issued for~~
14 ~~coverage for federal employees; or a health plan that provides~~
15 ~~coverage only for accidental injury, specified disease,~~
16 ~~hospital indemnity, medicare supplement, disability income,~~
17 ~~long-term care or other limited benefit health insurance~~
18 ~~policies and contracts;~~

19 ~~B. "covered individual" means a member,~~
20 ~~participant, enrollee, contract holder, policy holder or~~
21 ~~beneficiary of a covered entity who is provided health coverage~~
22 ~~by the covered entity and includes a dependent or other person~~
23 ~~provided health coverage through a policy, contract or plan for~~
24 ~~a covered individual;~~

25 ~~C. "medicare advantage plan" or "MA-PD" means a~~

1 ~~prescription drug program authorized pursuant to Part C of~~
 2 ~~Title 18 of the federal Medicare Prescription Drug,~~
 3 ~~Improvement, and Modernization Act of 2003 that provides~~
 4 ~~qualified prescription drug coverage;]~~

5 A. "clean claim" means a physically or
 6 electronically submitted claim from a pharmacy or pharmacist
 7 that:

8 (1) contains all of the required data
 9 necessary for accurate adjudication of the claim without the
 10 need for additional information from outside a pharmacy benefit
 11 manager's system; and

12 (2) has no particular or unusual circumstances
 13 requiring special treatment that prevent payment from being
 14 made by the pharmacy benefits manager within:

15 (a) seven business days of the date of
 16 receipt by the pharmacy benefits manager, if submitted
 17 electronically; or

18 (b) thirty calendar days of the date of
 19 receipt by the pharmacy benefits manager, if submitted
 20 physically;

21 B. "maximum allowable cost" means the maximum
 22 amount that a pharmacy benefits manager will reimburse a
 23 pharmacy for the cost of a generic drug;

24 C. "maximum allowable cost list" means a
 25 searchable, electronic and internet-based listing of drugs used

1 by a pharmacy benefits manager setting the maximum allowable
2 cost on which reimbursement to a pharmacy or pharmacist is
3 made;

4 D. "obsolete" means a product that is listed in
5 national drug pricing compendia but is no longer available to
6 be dispensed based on the expiration date of the last lot
7 manufactured;

8 ~~[D.]~~ E. "pharmacist" means an individual licensed
9 as a pharmacist by the board of pharmacy;

10 ~~[E.]~~ F. "pharmacy" means a licensed place of
11 business where drugs are compounded or dispensed and pharmacist
12 services are provided;

13 ~~[F.]~~ G. "pharmacy benefits management" means ~~[the~~
14 ~~service provided to a health benefit plan or health insurer,~~
15 ~~directly or through another person, including the procurement~~
16 ~~of prescription drugs to be dispensed to patients, or the~~
17 ~~administration or management of prescription drug benefits,~~
18 ~~including:~~

19 ~~(1) mail service pharmacies; and~~

20 ~~(2) claims processing, retail network~~

21 ~~management or payment of claims to pharmacies for dispensing~~
22 ~~dangerous drugs, as those drugs are defined in the New Mexico~~
23 ~~Drug, Device and Cosmetic Act] a service provided to or~~
24 conducted by a health benefit plan or health insurer that
25 involves:

- 1 (1) prescription drug claim administration;
- 2 (2) pharmacy network management;
- 3 (3) negotiation and administration of
4 prescription drug discounts, rebates and other benefits;
- 5 (4) design, administration or management of
6 prescription drug benefits;
- 7 (5) payment of claims to pharmacies for
8 dispensing prescription drugs;
- 9 (6) negotiation or administration of contracts
10 relating to pharmacy operations or prescription benefits; or
- 11 (7) any other service determined by the
12 superintendent as specified by rule to be a pharmacy benefits
13 management activity;

14 [~~G.~~] H. "pharmacy benefits manager" means [~~a person~~
15 ~~or a wholly or partially owned or controlled subsidiary of a~~
16 ~~person that provides claims administration, benefit design and~~
17 ~~management, pharmacy network management, negotiation and~~
18 ~~administration of product discounts, rebates and other benefits~~
19 ~~accruing to the pharmacy benefits manager or other prescription~~
20 ~~drug or device services to third parties, but "pharmacy~~
21 ~~benefits manager" does not include licensed health care~~
22 ~~facilities, pharmacies, licensed health care professionals,~~
23 ~~health insurers, unions, health maintenance organizations,~~
24 ~~medicare advantage plans or prescription drug plans when~~
25 ~~providing formulary services to their own patients, employees,~~

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1 ~~members or beneficiaries;~~

2 H. ~~"prescription drug plan" or "PDP" means~~
3 ~~prescription drug coverage that is offered pursuant to a~~
4 ~~policy, contract or plan that has been approved as specified in~~
5 ~~42 CFR Part 423 and that is offered by a prescription drug plan~~
6 ~~sponsor that has a contract with the federal centers for~~
7 ~~medicare and medicaid services of the United States department~~
8 ~~of health and human services]~~ an entity that provides pharmacy
9 benefits management services;

10 I. "pharmacy benefits manager affiliate" means a
11 pharmacy or pharmacist that directly or indirectly, through one
12 or more intermediaries, owns or controls, is owned or
13 controlled by or is under common ownership or control with a
14 pharmacy benefits manager;

15 J. "pharmacy services administrative organization"
16 means an entity that contracts with a pharmacy or pharmacist to
17 act as the pharmacy or pharmacist's agent with respect to
18 matters involving a pharmacy benefits manager or third-party
19 payor, including negotiating, executing or administering
20 contracts with the pharmacy benefits manager or third-party
21 payor; and

22 [~~I.~~] K. "superintendent" means the superintendent
23 of insurance."

24 SECTION 2. Section 59A-61-3 NMSA 1978 (being Laws 2014,
25 Chapter 14, Section 3) is amended to read:

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1 "59A-61-3. [~~LICENSE~~] LICENSURE--INITIAL APPLICATION--
 2 ANNUAL RENEWAL REQUIRED--REVOCATION.--

3 A. A person shall not operate as a pharmacy
 4 benefits manager unless licensed by the superintendent in
 5 accordance with the Pharmacy Benefits Manager Regulation Act
 6 and applicable federal and state laws. A licensee shall renew
 7 the licensee's pharmacy benefits manager license annually.

8 B. An initial application and a renewal application
 9 for licensure as a pharmacy benefits manager shall be made on a
 10 form and in a manner provided for by the superintendent, but at
 11 a minimum shall require [~~only the following information~~]:

12 (1) the identity of the pharmacy benefits
 13 manager;

14 (2) the name and business address of the
 15 contact person for the pharmacy benefits manager; and

16 (3) where applicable, the federal employer
 17 identification number for the pharmacy benefits manager.

18 C. The superintendent shall enforce and promulgate
 19 rules to implement the provisions of the Pharmacy Benefits
 20 Manager Regulation Act and may suspend or revoke a license
 21 issued to a pharmacy benefits manager or deny an application
 22 for a license or renewal of a license if:

23 (1) the pharmacy benefits manager is operating
 24 [~~materially~~] in contravention of its application;

25 (2) the pharmacy benefits manager has failed

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1 to continuously meet or [~~substantially~~] comply with the
2 requirements for issuance or maintenance of a license;

3 (3) the pharmacy benefits manager has failed
4 to [~~substantially~~] comply with applicable state or federal laws
5 or rules; or

6 (4) the pharmacy benefits manager has
7 transacted insurance in the state without authorization or has
8 transacted insurance for a product that is not issued by an
9 authorized insurer.

10 D. If the license of a pharmacy benefits manager is
11 revoked, the manager shall proceed, immediately following the
12 effective date of the order of revocation, to [~~wind-up~~]
13 conclude its affairs, notify each pharmacy or pharmacist in its
14 network and conduct no further [~~business~~] pharmacy benefits
15 management services in the state except as may be essential to
16 the orderly conclusion of its affairs. The superintendent may
17 permit further operation of the pharmacy benefits manager if
18 the superintendent finds it to be in the best interest of
19 patients [~~to obtain pharmacist services~~].

20 E. A person whose pharmacy benefits manager license
21 has been denied, suspended or revoked may seek review of the
22 denial, suspension or revocation pursuant to the provisions of
23 Chapter 59A, Article 4 NMSA 1978.

24 F. Nothing in the Pharmacy Benefits Manager
25 Regulation Act shall be construed to authorize a pharmacy

1 benefits manager to transact the business of insurance."

2 SECTION 3. Section 59A-61-4 NMSA 1978 (being Laws 2014,
3 Chapter 14, Section 4) is amended to read:

4 "59A-61-4. [~~MAXIMUM ALLOWABLE COST PRICING REQUIREMENTS~~]
5 PHARMACY REIMBURSEMENT PRACTICES--APPEALS PROCESS REQUIRED.--

6 A. A pharmacy benefits manager shall use
7 reimbursement criteria that incorporate objective and
8 verifiable standards to determine a reimbursement amount.

9 B. A pharmacy benefits manager shall reimburse a
10 pharmacy or pharmacist an amount no less than the amount that
11 the pharmacy benefits manager reimburses a pharmacy benefits
12 manager affiliate for providing the same or equivalent service.

13 [~~A.~~] C. A pharmacy benefits manager using maximum
14 allowable cost pricing [~~shall:~~

15 ~~(1) to~~ may place a drug on a maximum
16 allowable cost list [~~ensure that the drug~~] if the drug:

17 [~~(a)~~] (1) is listed as "A" or "B" rated in the
18 most recent version of the United States food and drug
19 administration's approved drug products with therapeutic
20 equivalence evaluations, also known as the "orange book", [~~(b)~~]
21 or has an "NR" or "NA" rating or a similar rating by a
22 nationally recognized reference; [~~and~~

23 ~~(e)~~ (2) is [~~generally~~] available for purchase
24 by pharmacies in the state at the time of claim submission from
25 national or regional wholesalers and is not obsolete;

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1 (3) is a multiple-source generic drug
2 prescribed after expiration of its generic exclusivity period
3 as provided in federal law; and

4 (4) is a drug with not fewer than three "A" or
5 "B" rated therapeutically equivalent drugs in the most recent
6 version of the United States food and drug administration's
7 approved drug products with therapeutic equivalence
8 evaluations, also known as the "orange book".

9 D. A pharmacy benefits manager using maximum
10 allowable cost pricing shall:

11 ~~[(2)]~~ (1) upon a network pharmacy's request,
12 provide [to a] that network pharmacy [provider, at the time a
13 contract is entered into or renewed] with [the network pharmacy
14 provider] the sources and criteria used to determine the
15 maximum allowable cost pricing for the maximum allowable cost
16 list specific to that provider;

17 ~~[(3)]~~ (2) review and update maximum allowable
18 cost price information at least once every seven business days
19 to reflect any modification of maximum allowable cost pricing;

20 ~~[(4)]~~ (3) establish and maintain a process for
21 eliminating products from the maximum allowable cost list or
22 modifying maximum allowable cost prices in a timely manner to
23 remain consistent with pricing changes and product availability
24 in the marketplace;

25 ~~[(5)]~~ provide a procedure under which a network

~~pharmacy provider may challenge a listed maximum allowable cost price for a drug and respond to a challenge not later than the fifteenth day after the date the challenge is made. If the challenge is successful, a pharmacy benefits manager using maximum allowable cost pricing shall make an adjustment in the drug price effective one day after the challenge is resolved, and make the adjustment applicable to all similarly situated network pharmacy providers, as determined by the managed care organization or pharmacy benefits manager, as appropriate. If the challenge is denied, the pharmacy benefits manager using maximum allowable cost pricing shall provide the reason for the denial; and]~~

(4) provide a procedure that allows a pharmacy to choose the entity to which it will appeal maximum allowable costs and reimbursements made under a maximum allowable cost list for a specific drug or drugs. A pharmacy may appeal either:

(a) directly to the pharmacy benefits manager; or

(b) through a pharmacy services administrative organization;

(5) provide an appeals process that, at a minimum, includes the following:

(a) a dedicated telephone number and electronic mail address or website for the purpose of

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1 submitting appeals;

2 (b) the ability to submit an appeal
3 directly to the pharmacy benefits manager; and

4 (c) the allowance of at least twenty-one
5 business days to file an appeal after the date a pharmacy
6 receives notice of the reimbursement amount;

7 (6) grant an appeal if the pharmacy benefits
8 manager fails to respond to the completed submission of the
9 appealing party in writing within seven business days after the
10 pharmacy benefits manager receives the appeal;

11 (7) if an appeal is granted, notify the
12 challenging pharmacy and its pharmacy services administrative
13 organization, if any, that the appeal is granted and make the
14 change in the maximum allowable cost effective for the
15 appealing pharmacy and for each other pharmacy in its network
16 and permit the appealing pharmacy or pharmacist to reverse and
17 bill again the claim or claims that formed the basis of the
18 appeal;

19 (8) if an appeal is denied, provide the
20 challenging pharmacy and its pharmacy services administrative
21 organization, if any, the national drug code number and
22 supplier that has the product available for purchase in New
23 Mexico at or below the maximum allowable cost; and

24 [~~(6)~~] (9) provide for each of its network
25 pharmacy providers and the superintendent a process [~~for each~~

1 of ~~its network pharmacy providers~~] and structure to readily
 2 access the maximum allowable cost list specific to that
 3 provider.

4 ~~[B. A maximum allowable cost list specific to a~~
 5 ~~provider and maintained by a managed care organization or~~
 6 ~~pharmacy benefits manager is confidential.~~

7 ~~C. As used in this section, "maximum allowable~~
 8 ~~cost" means the maximum amount that a pharmacy benefits manager~~
 9 ~~will reimburse a pharmacy for the cost of a generic drug.]~~

10 E. Pursuant to Section 59A-4-3 NMSA 1978, a
 11 pharmacy benefits manager shall provide information contained
 12 in a maximum allowable cost list to the superintendent upon
 13 request by the superintendent.

14 F. A claim for pharmacist services shall not be
 15 retroactively denied or reduced after adjudication of the
 16 claim."

17 **SECTION 4.** Section 59A-61-5 NMSA 1978 (being Laws 2014,
 18 Chapter 14, Section 5) is amended to read:

19 "59A-61-5. PHARMACY BENEFITS MANAGER CONTRACTS--CERTAIN
 20 PRACTICES PROHIBITED--CERTAIN DISCLOSURES REQUIRED UPON
 21 REQUEST.--

22 A. A pharmacy benefits manager shall not require
 23 that a pharmacy participate in one contract in order to
 24 participate in another contract.

25 B. ~~[Each]~~ A pharmacy benefits manager shall provide

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1 to ~~[the pharmacies]~~ a pharmacy by electronic mail, facsimile or
2 certified mail, at least thirty calendar days prior to its
3 execution, a contract written in plain English.

4 C. A contract between a pharmacy benefits manager
5 and a pharmacy shall ~~[provide specific time limits for the~~
6 ~~pharmacy benefits manager to pay the pharmacy for services~~
7 ~~rendered]~~:

8 (1) provide that the pharmacy benefits manager
9 will pay the pharmacy for services rendered within:

10 (a) seven business days of receipt of a
11 clean claim submitted electronically; and

12 (b) thirty calendar days of receipt of a
13 clean claim submitted physically; and

14 (2) specify the reimbursement methodology that
15 the pharmacy benefits manager will use, and the pharmacy
16 benefits manager shall use the specified methodology unless or
17 until the contract is modified in writing to specify another
18 methodology.

19 D. The provisions of the Pharmacy Benefits Manager
20 Regulation Act shall not be waived, voided or nullified by
21 contract.

22 E. A pharmacy benefits manager shall not:

23 (1) cause or knowingly permit the use of any
24 advertisement, promotion, solicitation, representation,
25 proposal or offer that is untrue, deceptive or misleading;

1 (2) require pharmacy accreditation standards
2 or certification requirements inconsistent with, more stringent
3 than or in addition to federal and state requirements for
4 licensure and operation as a pharmacy in this state;

5 (3) prohibit a pharmacy or pharmacist from:

6 (a) mailing or delivering drugs to a
7 patient as an ancillary service;

8 (b) providing a patient information
9 regarding the patient's total cost for pharmacist services for
10 a prescription drug; or

11 (c) discussing information regarding the
12 total cost for pharmacist services for a prescription drug or
13 from selling a more affordable alternative to the insured if a
14 more affordable alternative is available;

15 (4) require or prefer a generic drug over its
16 generic therapeutic equivalent;

17 (5) prohibit, restrict or limit disclosure of
18 information by a pharmacist or pharmacy to the superintendent;
19 or

20 (6) prohibit, restrict or limit pharmacies or
21 pharmacists from providing to state or federal government
22 officials general information for public policy purposes.

23 F. A pharmacy benefits manager or health benefit
24 plan shall not impose a fee on a pharmacy for scores or metrics
25 or both scores and metrics. Nothing in this subsection

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1 prohibits a pharmacy benefits manager or health benefit plan
2 from offering incentives to a pharmacy based on a score or
3 metric; provided that the incentive is equally available to all
4 in-network pharmacies.

5 G. Within seven business days of a request by the
6 superintendent or a contracted pharmacy or pharmacist, a
7 pharmacy benefits manager or pharmacy services administrative
8 organization shall provide:

- 9 (1) a contract;
10 (2) an agreement;
11 (3) a claim appeal document;
12 (4) a disputed claim transaction document or
13 price list; or
14 (5) any other information specified by law.

15 H. In a time and manner required by rules
16 promulgated by the superintendent, a pharmacy benefits manager
17 shall issue to the superintendent a network adequacy report
18 describing the pharmacy benefits manager network and the
19 pharmacy benefits manager network's accessibility to insureds
20 statewide.

21 I. Pursuant to the provisions of Section 59A-4-3
22 NMSA 1978, the superintendent, or the superintendent's
23 designee, may examine the books, documents, policies,
24 procedures and records of a pharmacy benefits manager to
25 determine compliance with applicable law. The pharmacy

1 benefits manager shall pay the costs of the examination. At
 2 the request of a person who provides information in response to
 3 a complaint, investigation or examination, the superintendent
 4 may deem the information confidential."

5 SECTION 5. Section 59A-61-6 NMSA 1978 (being Laws 2014,
 6 Chapter 14, Section 6) is amended to read:

7 "59A-61-6. AUDIT--PHARMACY BENEFITS MANAGER.--A pharmacy
 8 benefits manager ~~[whether]~~ licensed pursuant to the Pharmacy
 9 Benefits Manager Regulation Act ~~[or exempt from licensure~~
 10 ~~pursuant to that act]~~ shall be subject to Section 61-11-18.2
 11 NMSA 1978. A pharmacy benefits manager shall not reduce or
 12 eliminate payment on an adjudicated claim except as permitted
 13 by Section 61-11-18.2 NMSA 1978."

14 SECTION 6. Section 59A-61-7 NMSA 1978 (being Laws 2017,
 15 Chapter 16, Section 2) is amended to read:

16 "59A-61-7. PHARMACY BENEFITS MANAGERS--PROHIBITED
 17 PHARMACY FEES.--

18 A. A pharmacy benefits manager shall not charge a
 19 pharmacist or pharmacy a fee related to the adjudication of a
 20 claim, including:

- 21 ~~[A.]~~ (1) the receipt and processing of a
 22 pharmacy claim;
 23 ~~[B.]~~ (2) the development or management of a
 24 claim processing or adjudication network; or
 25 ~~[C.]~~ (3) participation in a claim processing

1 or claim adjudication network.

2 B. A pharmacy benefits manager shall not charge a
3 pharmacist or pharmacy a fee for a service unless the fee for
4 service is itemized in the pharmacy benefits management
5 contract."

6 SECTION 7. A new section of the Pharmacy Benefits Manager
7 Regulation Act is enacted to read:

8 "[NEW MATERIAL] UNFAIR TRADE PRACTICES AND FRAUD
9 PROHIBITED.--Pursuant to the provisions of Chapter 59A, Article
10 16 NMSA 1978, no pharmacy benefits manager shall engage in a
11 practice defined or prohibited as, or determined to be an:

12 A. unfair method of competition; or

13 B. unfair, deceptive or fraudulent act or
14 practice."

15 SECTION 8. A new section of the Pharmacy Benefits Manager
16 Regulation Act is enacted to read:

17 "[NEW MATERIAL] REGISTRATION OF PHARMACY SERVICES
18 ADMINISTRATIVE ORGANIZATIONS REQUIRED.--A pharmacy services
19 administrative organization shall register with the
20 superintendent on a form and in a time frame and method of
21 submission specified by the superintendent."

22 SECTION 9. A new section of the Pharmacy Benefits Manager
23 Regulation Act is enacted to read:

24 "[NEW MATERIAL] PENALTIES.--Pharmacy benefits managers and
25 pharmacy services administrative organizations are subject to

1 penalties, pursuant to Section 59A-1-18 NMSA 1978, for
2 violating the Pharmacy Benefits Manager Regulation Act."

3 SECTION 10. EFFECTIVE DATE.--The effective date of the
4 provisions of this act is July 1, 2019.

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