

SENATE JUDICIARY COMMITTEE SUBSTITUTE FOR  
SENATE CORPORATIONS AND TRANSPORTATION COMMITTEE SUBSTITUTE FOR  
SENATE BILL 415

**54TH LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2019**

AN ACT

RELATING TO HEALTH CARE; AMENDING AND ENACTING SECTIONS OF THE  
PHARMACY BENEFITS MANAGER REGULATION ACT; PROVIDING FOR RENEWAL  
OF PHARMACY BENEFITS MANAGER LICENSURE; REQUIRING DISCLOSURE OF  
DOCUMENTS DURING AN INVESTIGATION; PROVIDING FOR  
CONFIDENTIALITY; PROVIDING FOR CHANGES TO THE REIMBURSEMENT  
PROCESS; PROVIDING FOR AN APPEALS PROCESS; REQUIRING THE  
PROVISION OF CERTAIN DOCUMENTS OR INFORMATION UPON REQUEST;  
REQUIRING CERTAIN CONTRACTUAL PROVISIONS; LIMITING PHARMACY  
BENEFITS MANAGER CHARGES TO THOSE ITEMIZED IN A CONTRACT.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

**SECTION 1.** Section 59A-61-2 NMSA 1978 (being Laws 2014,  
Chapter 14, Section 2) is amended to read:

"59A-61-2. DEFINITIONS.--As used in the Pharmacy Benefits  
Manager Regulation Act:

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underscored material = new  
[bracketed material] = delete

1           ~~[A. "covered entity" means a nonprofit hospital or~~  
2           ~~medical service corporation, health insurer, health benefit~~  
3           ~~plan or health maintenance organization; a health program~~  
4           ~~administered by the state as a provider of health coverage; any~~  
5           ~~type of group health care coverage, including any form of self-~~  
6           ~~insurance offered, issued or renewed pursuant to the Health~~  
7           ~~Care Purchasing Act; or an employer, labor union or other group~~  
8           ~~of persons organized in the state that provides health coverage~~  
9           ~~to covered individuals who are employed or reside in the state.~~  
10          ~~"Covered entity" does not include a self-funded plan that is~~  
11          ~~exempt from state regulation pursuant to the federal Employee~~  
12          ~~Retirement Income Security Act of 1974; a plan issued for~~  
13          ~~coverage for federal employees; or a health plan that provides~~  
14          ~~coverage only for accidental injury, specified disease,~~  
15          ~~hospital indemnity, medicare supplement, disability income,~~  
16          ~~long-term care or other limited benefit health insurance~~  
17          ~~policies and contracts;~~

18                 ~~B. "covered individual" means a member,~~  
19                 ~~participant, enrollee, contract holder, policy holder or~~  
20                 ~~beneficiary of a covered entity who is provided health coverage~~  
21                 ~~by the covered entity and includes a dependent or other person~~  
22                 ~~provided health coverage through a policy, contract or plan for~~  
23                 ~~a covered individual;~~

24                 ~~C. "medicare advantage plan" or "MA-PD" means a~~  
25                 ~~prescription drug program authorized pursuant to Part C of~~

1 ~~Title 18 of the federal Medicare Prescription Drug,~~  
2 ~~Improvement, and Modernization Act of 2003 that provides~~  
3 ~~qualified prescription drug coverage;]~~

4 A. "maximum allowable cost" means the maximum  
5 amount that a pharmacy benefits manager will reimburse a  
6 pharmacy for the cost of a generic drug;

7 B. "maximum allowable cost list" means a  
8 searchable, electronic and internet-based listing of drugs used  
9 by a pharmacy benefits manager setting the maximum allowable  
10 cost on which reimbursement to a pharmacy or pharmacist is  
11 made;

12 C. "obsolete" means a product that is listed in  
13 national drug pricing compendia but is no longer available to  
14 be dispensed based on the expiration date of the last lot  
15 manufactured;

16 D. "pharmacist" means an individual licensed as a  
17 pharmacist by the board of pharmacy;

18 E. "pharmacy" means a licensed place of business  
19 where drugs are compounded or dispensed and pharmacist services  
20 are provided;

21 F. "pharmacy benefits management" means [~~the~~  
22 ~~service provided to a health benefit plan or health insurer,~~  
23 ~~directly or through another person, including the procurement~~  
24 ~~of prescription drugs to be dispensed to patients, or the~~  
25 ~~administration or management of prescription drug benefits,~~

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1 including:

2 ~~(1) mail service pharmacies; and~~  
3 ~~(2) claims processing, retail network~~  
4 ~~management or payment of claims to pharmacies for dispensing~~  
5 ~~dangerous drugs, as those drugs are defined in the New Mexico~~  
6 ~~Drug, Device and Cosmetic Act] a service provided to or~~  
7 ~~conducted by a health plan as defined in Section 59A-16-21.1~~  
8 ~~NMSA 1978 or health insurer that involves:~~

- 9 (1) prescription drug claim administration;  
10 (2) pharmacy network management;  
11 (3) negotiation and administration of  
12 prescription drug discounts, rebates and other benefits;  
13 (4) design, administration or management of  
14 prescription drug benefits;  
15 (5) formulary management;  
16 (6) payment of claims to pharmacies for  
17 dispensing prescription drugs;  
18 (7) negotiation or administration of contracts  
19 relating to pharmacy operations or prescription benefits; or  
20 (8) any other service determined by the  
21 superintendent as specified by rule to be a pharmacy benefits  
22 management activity;

23 G. "pharmacy benefits manager" means ~~[a person or a~~  
24 ~~wholly or partially owned or controlled subsidiary of a person~~  
25 ~~that provides claims administration, benefit design and~~

1 ~~management, pharmacy network management, negotiation and~~  
 2 ~~administration of product discounts, rebates and other benefits~~  
 3 ~~accruing to the pharmacy benefits manager or other prescription~~  
 4 ~~drug or device services to third parties, but "pharmacy~~  
 5 ~~benefits manager" does not include licensed health care~~  
 6 ~~facilities, pharmacies, licensed health care professionals,~~  
 7 ~~health insurers, unions, health maintenance organizations,~~  
 8 ~~medicare advantage plans or prescription drug plans when~~  
 9 ~~providing formulary services to their own patients, employees,~~  
 10 ~~members or beneficiaries;~~

11 ~~H. "prescription drug plan" or "PDP" means~~  
 12 ~~prescription drug coverage that is offered pursuant to a~~  
 13 ~~policy, contract or plan that has been approved as specified in~~  
 14 ~~42 CFR Part 423 and that is offered by a prescription drug plan~~  
 15 ~~sponsor that has a contract with the federal centers for~~  
 16 ~~medicare and medicaid services of the United States department~~  
 17 ~~of health and human services] an entity that provides pharmacy~~  
 18 ~~benefits management services;~~

19 ~~H. "pharmacy benefits manager affiliate" means a~~  
 20 ~~pharmacy or pharmacist that directly or indirectly, through one~~  
 21 ~~or more intermediaries, owns or controls, is owned or~~  
 22 ~~controlled by or is under common ownership or control with a~~  
 23 ~~pharmacy benefits manager;~~

24 ~~I. "pharmacy services administrative organization"~~  
 25 ~~means an entity that contracts with a pharmacy or pharmacist to~~

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1 act as the pharmacy or pharmacist's agent with respect to  
2 matters involving a pharmacy benefits manager or third-party  
3 payor, including negotiating, executing or administering  
4 contracts with the pharmacy benefits manager or third-party  
5 payor; and

6 ~~[F.]~~ J. "superintendent" means the superintendent  
7 of insurance."

8 SECTION 2. Section 59A-61-3 NMSA 1978 (being Laws 2014,  
9 Chapter 14, Section 3) is amended to read:

10 "59A-61-3. ~~[LICENSE]~~ LICENSURE--INITIAL APPLICATION--  
11 ANNUAL RENEWAL REQUIRED--REVOCATION.--

12 A. A person shall not operate as a pharmacy  
13 benefits manager unless licensed by the superintendent in  
14 accordance with the Pharmacy Benefits Manager Regulation Act  
15 and applicable federal and state laws. A licensee shall renew  
16 the licensee's pharmacy benefits manager license annually.

17 B. An initial application and a renewal application  
18 for licensure as a pharmacy benefits manager shall be made on a  
19 form and in a manner provided for by the superintendent, but at  
20 a minimum shall require ~~[only the following information]:~~

21 (1) the identity of the pharmacy benefits  
22 manager;

23 (2) the name and business address of the  
24 contact person for the pharmacy benefits manager; ~~[and]~~

25 (3) where applicable, the federal employer

1 identification number for the pharmacy benefits manager; and  
 2 (4) any other information specified in rules  
 3 promulgated by the superintendent.

4 C. The superintendent shall enforce and promulgate  
 5 rules to implement the provisions of the Pharmacy Benefits  
 6 Manager Regulation Act and may suspend or revoke a license  
 7 issued to a pharmacy benefits manager or deny an application  
 8 for a license or renewal of a license if:

9 (1) the pharmacy benefits manager is operating  
 10 [~~materially~~] in contravention of its application;

11 (2) the pharmacy benefits manager has failed  
 12 to continuously meet or [~~substantially~~] comply with the  
 13 requirements for issuance or maintenance of a license; or

14 (3) the pharmacy benefits manager has failed  
 15 to [~~substantially~~] comply with applicable state or federal laws  
 16 or rules. [~~or~~

17 ~~(4) the pharmacy benefits manager has~~  
 18 ~~transacted insurance in the state without authorization or has~~  
 19 ~~transacted insurance for a product that is not issued by an~~  
 20 ~~authorized insurer.]~~

21 D. If the license of a pharmacy benefits manager is  
 22 revoked, the manager shall proceed, immediately following the  
 23 effective date of the order of revocation, to [~~wind-up~~]  
 24 conclude its affairs, notify each pharmacy in its network and  
 25 conduct no further [~~business~~] pharmacy benefits management

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1 services in the state, except as may be essential to the  
2 orderly conclusion of its affairs. The superintendent may  
3 permit further operation of the pharmacy benefits manager if  
4 the superintendent finds it to be in the best interest of  
5 patients [~~to obtain pharmacist services~~].

6 E. A person whose pharmacy benefits manager license  
7 has been denied, suspended or revoked may seek review of the  
8 denial, suspension or revocation pursuant to the provisions of  
9 Chapter 59A, Article 4 NMSA 1978.

10 F. Nothing in the Pharmacy Benefits Manager  
11 Regulation Act shall be construed to authorize a pharmacy  
12 benefits manager to transact the business of insurance."

13 SECTION 3. Section 59A-61-4 NMSA 1978 (being Laws 2014,  
14 Chapter 14, Section 4) is amended to read:

15 "59A-61-4. [~~MAXIMUM ALLOWABLE COST PRICING REQUIREMENTS~~]  
16 PHARMACY REIMBURSEMENT PRACTICES FOR GENERIC DRUGS--APPEALS  
17 PROCESS REQUIRED.--

18 A. A pharmacy benefits manager shall determine a  
19 reimbursement amount for a generic drug based on objective and  
20 verifiable sources.

21 B. A pharmacy benefits manager shall reimburse a  
22 pharmacy an amount no less than the amount that the pharmacy  
23 benefits manager reimburses a pharmacy benefits manager  
24 affiliate in the same network for providing the same or  
25 equivalent service.



1           ~~[A.]~~ C. A pharmacy benefits manager using maximum  
2 allowable cost pricing ~~[shall:~~

3                   ~~(1) to~~ may place a drug on a maximum  
4 allowable cost list ~~[ensure that the drug]~~ if the drug:

5                   ~~(a)~~ (1) is listed as "A" or "B" rated in the  
6 most recent version of the United States food and drug  
7 administration's approved drug products with therapeutic  
8 equivalence evaluations, also known as the "orange book", ~~(b)~~  
9 or has an "NR" or "NA" rating or a similar rating by a  
10 nationally recognized reference; ~~and~~

11                   ~~(c)~~ (2) is ~~[generally]~~ available for purchase  
12 by pharmacies in the state at the time of claim submission from  
13 national or regional wholesalers and is not obsolete; and

14                   (3) is a drug with not fewer than two "A" or  
15 "B" rated therapeutically equivalent drugs in the most recent  
16 version of the United States food and drug administration's  
17 approved drug products with therapeutic equivalence  
18 evaluations, also known as the "orange book".

19           D. A pharmacy benefits manager using maximum  
20 allowable cost pricing shall:

21                   ~~(2)~~ (1) upon a network pharmacy's request,  
22 provide ~~[to a]~~ that network pharmacy ~~[provider, at the time a~~  
23 ~~contract is entered into or renewed]~~ with ~~[the network pharmacy~~  
24 ~~provider]~~ the sources used to determine the maximum allowable  
25 cost pricing for the maximum allowable cost list specific to

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1 that provider;

2 [~~(3)~~] (2) review and update maximum allowable  
3 cost price information at least once every seven business days  
4 to reflect any modification of maximum allowable cost pricing;

5 [~~(4)~~] (3) establish and maintain a process for  
6 eliminating products from the maximum allowable cost list or  
7 modifying maximum allowable cost prices in [~~a timely manner~~] at  
8 least seven business days to remain consistent with pricing  
9 changes and product availability in the marketplace;

10 [~~(5)~~] ~~provide a procedure under which a network~~  
11 ~~pharmacy provider may challenge a listed maximum allowable cost~~  
12 ~~price for a drug and respond to a challenge not later than the~~  
13 ~~fifteenth day after the date the challenge is made. If the~~  
14 ~~challenge is successful, a pharmacy benefits manager using~~  
15 ~~maximum allowable cost pricing shall make an adjustment in the~~  
16 ~~drug price effective one day after the challenge is resolved,~~  
17 ~~and make the adjustment applicable to all similarly situated~~  
18 ~~network pharmacy providers, as determined by the managed care~~  
19 ~~organization or pharmacy benefits manager, as appropriate. If~~  
20 ~~the challenge is denied, the pharmacy benefits manager using~~  
21 ~~maximum allowable cost pricing shall provide the reason for the~~  
22 ~~denial; and]~~

23 (4) provide a procedure that allows a pharmacy  
24 to choose the entity to which it will appeal reimbursement for  
25 generic drugs. A pharmacy may appeal:

1                                   (a) directly to the pharmacy benefits  
2 manager; or

3                                   (b) through a pharmacy services  
4 administrative organization;

5                                   (5) provide an appeals process that, at a  
6 minimum, includes the following:

7                                   (a) a dedicated telephone number and  
8 electronic mail address or website for the purpose of  
9 submitting appeals;

10                                  (b) the ability to submit an appeal  
11 directly to the pharmacy benefits manager; and

12                                  (c) the allowance of at least twenty-one  
13 business days to file an appeal after the date a pharmacy  
14 receives notice of the reimbursement amount;

15                                  (6) grant an appeal if the pharmacy benefits  
16 manager fails to respond to a complete submission as defined by  
17 rules promulgated by the superintendent of the appealing party  
18 in writing within fourteen business days after the pharmacy  
19 benefits manager receives the appeal;

20                                  (7) if an appeal is granted, notify the  
21 challenging pharmacy and its pharmacy services administrative  
22 organization, if any, that the appeal is granted and make the  
23 change in the maximum allowable cost effective for the  
24 appealing pharmacy and for each other pharmacy in its network  
25 and permit the appealing pharmacy to reverse and bill again the

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underscored material = new  
[bracketed material] = delete

1 claim or claims that formed the basis of the appeal;

2 (8) when an appeal is denied, provide the  
3 challenging pharmacy and its pharmacy services administrative  
4 organization, if any, the national drug code number and  
5 supplier that has the product available for purchase in New  
6 Mexico at or below the maximum allowable cost;

7 (9) within one business day of granting or  
8 denying a network pharmacy's appeal, notify all network  
9 pharmacies of the decision;

10 (10) upon granting an appeal, allow other  
11 similarly situated network pharmacies to reverse and bill again  
12 for like claims that formed the basis of the granted appeal;  
13 and

14 [~~6~~] (11) provide for each of its network  
15 pharmacy providers and the superintendent a process [for each  
16 of its network pharmacy providers] and mechanism to readily  
17 access the maximum allowable cost list specific to that  
18 provider.

19 [~~B.~~] E. A maximum allowable cost list specific to a  
20 provider and maintained by a managed care organization or  
21 pharmacy benefits manager is confidential.

22 [~~G. As used in this section, "maximum allowable~~  
23 ~~cost" means the maximum amount that a pharmacy benefits manager~~  
24 ~~will reimburse a pharmacy for the cost of a generic drug.]~~

25 F. Pursuant to Section 59A-4-3 NMSA 1978, a

1 pharmacy benefits manager shall provide information contained  
2 in a maximum allowable cost list to the superintendent upon  
3 request by the superintendent."

4 SECTION 4. Section 59A-61-5 NMSA 1978 (being Laws 2014,  
5 Chapter 14, Section 5) is amended to read:

6 "59A-61-5. PHARMACY BENEFITS MANAGER CONTRACTS--CERTAIN  
7 PRACTICES PROHIBITED--CERTAIN DISCLOSURES REQUIRED UPON  
8 REQUEST.--

9 A. A pharmacy benefits manager shall not require  
10 that a pharmacy participate in one contract in order to  
11 participate in another contract.

12 B. ~~Each~~ A pharmacy benefits manager shall provide  
13 to ~~the pharmacies~~ a pharmacy by electronic mail, facsimile or  
14 certified mail, at least thirty calendar days prior to its  
15 execution, a contract written in plain English.

16 C. A contract between a pharmacy benefits manager  
17 and a pharmacy shall ~~provide specific time limits for the~~  
18 ~~pharmacy benefits manager to pay the pharmacy for services~~  
19 ~~rendered~~ identify the industry standard reimbursement practice  
20 that the pharmacy benefits manager will use to determine a  
21 reimbursement amount, unless the contract is modified in  
22 writing to specify another industry standard practice.

23 D. The provisions of the Pharmacy Benefits Manager  
24 Regulation Act shall not be waived, voided or nullified by  
25 contract.

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E. A pharmacy benefits manager shall not:

(1) cause or knowingly permit the use of any advertisement, promotion, solicitation, representation, proposal or offer that is untrue, deceptive or misleading;

(2) require pharmacy validation and revalidation standards inconsistent with, more stringent than or in addition to federal and state requirements for licensure and operation as a pharmacy in this state;

(3) prohibit a pharmacy or pharmacist from:

(a) mailing or delivering drugs to a patient as an ancillary service;

(b) providing a patient information regarding the patient's total cost for pharmacist services for a prescription drug; or

(c) discussing information regarding the total cost for pharmacist services for a prescription drug or from selling a more affordable alternative to the insured if a more affordable alternative is available;

(4) require or prefer a generic drug over its generic therapeutic equivalent;

(5) prohibit, restrict or limit disclosure of information by a pharmacist or pharmacy to the superintendent;

or

(6) prohibit, restrict or limit pharmacies or pharmacists from providing to state or federal government

1 officials general information for public policy purposes.

2 F. A pharmacy benefits manager or health benefit  
3 plan shall not impose a fee on a pharmacy for scores or metrics  
4 or both scores and metrics. Nothing in this subsection  
5 prohibits a pharmacy benefits manager or health benefit plan  
6 from offering incentives to a pharmacy based on a score or  
7 metric; provided that the incentive is equally available to all  
8 in-network pharmacies.

9 G. Within seven business days of a request by the  
10 superintendent or a contracted pharmacy or pharmacist, a  
11 pharmacy benefits manager or pharmacy services administrative  
12 organization shall provide as appropriate:

13 (1) a contract;

14 (2) an agreement;

15 (3) a claim appeal document;

16 (4) a disputed claim transaction document or  
17 price list; or

18 (5) any other information specified by law.

19 H. In a time and manner required by rules  
20 promulgated by the superintendent, a pharmacy benefits manager  
21 shall issue to the superintendent a network adequacy report  
22 describing the pharmacy benefits manager network and the  
23 pharmacy benefits manager network's accessibility to insureds  
24 statewide.

25 I. Pursuant to the provisions of Section 59A-4-3

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1 NMSA 1978, the superintendent, or the superintendent's  
2 designee, may examine the books, documents, policies,  
3 procedures and records of a pharmacy benefits manager to  
4 determine compliance with applicable law. The pharmacy  
5 benefits manager shall pay the costs of the examination. At  
6 the request of a person who provides information in response to  
7 a complaint, investigation or examination, the superintendent  
8 may deem the information confidential."

9 SECTION 5. Section 59A-61-6 NMSA 1978 (being Laws 2014,  
10 Chapter 14, Section 6) is amended to read:

11 "59A-61-6. AUDIT--PHARMACY BENEFITS MANAGER.--A pharmacy  
12 benefits manager [~~whether~~] licensed pursuant to the Pharmacy  
13 Benefits Manager Regulation Act [~~or exempt from licensure~~  
14 ~~pursuant to that act~~] shall be subject to Section 61-11-18.2  
15 NMSA 1978. A pharmacy benefits manager shall not reduce or  
16 eliminate payment on an adjudicated claim except as permitted  
17 by Section 61-11-18.2 NMSA 1978."

18 SECTION 6. Section 59A-61-7 NMSA 1978 (being Laws 2017,  
19 Chapter 16, Section 2) is amended to read:

20 "59A-61-7. PHARMACY BENEFITS MANAGERS--PROHIBITED  
21 PHARMACY FEES.--

22 A. A pharmacy benefits manager shall not charge a  
23 [~~pharmacist or~~] pharmacy a fee related to the adjudication of a  
24 claim, including:

25 [~~A.~~] (1) the receipt and processing of a



1 pharmacy claim;

2 [B.] (2) the development or management of a  
3 claim processing or adjudication network; or

4 [C.] (3) participation in a claim processing  
5 or claim adjudication network.

6 B. A pharmacy benefits manager shall not charge a  
7 pharmacy a fee for a service unless the fee for service is  
8 itemized in the pharmacy benefits management contract."

9 SECTION 7. A new section of the Pharmacy Benefits Manager  
10 Regulation Act is enacted to read:

11 "NEW MATERIAL] REGISTRATION OF PHARMACY SERVICES  
12 ADMINISTRATIVE ORGANIZATIONS REQUIRED.--A pharmacy services  
13 administrative organization shall register with the  
14 superintendent on a form and in a time frame and method of  
15 submission specified by the superintendent."

16 SECTION 8. EFFECTIVE DATE.--The effective date of the  
17 provisions of this act is July 1, 2019.

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[bracketed material] = delete