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HOUSE FLOOR SUBSTITUTE FOR HOUSE TAXATION AND REVENUE COMMITTEE SUBSTITUTE FOR HOUSE BILL 11

55TH LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2021

AN ACT

RELATING TO BUSINESS; CHANGING THE NAME OF THE SMALL BUSINESS RECOVERY AND STIMULUS ACT; CHANGING CERTAIN DEFINITIONS WITHIN THE SMALL BUSINESS RECOVERY AND STIMULUS ACT; EXTENDING THE DEADLINE TO APPLY FOR A SMALL BUSINESS RECOVERY LOAN; DELAYING THE REVERSION OF THE SMALL BUSINESS RECOVERY LOAN FUND; CHANGING THE TERMS OF SMALL BUSINESS RECOVERY LOANS; PERMITTING THE REQUIREMENT OF A PERSONAL GUARANTEE OR COLLATERAL FOR CERTAIN LOANS; ALLOWING A RECIPIENT OF A PREVIOUS SMALL BUSINESS RECOVERY LOAN TO REFINANCE THE LOAN SUBJECT TO THE TERMS OF THIS ACT; CLARIFYING CONFIDENTIALITY PROVISIONS; REPEALING SECTION 6-32-6 NMSA 1978 (BEING LAWS 2020 (1ST S.S.), CHAPTER 6, SECTION 6); DECLARING AN EMERGENCY.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO: .219761.1

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	4	"6-32-1. SHORT
	5	Chapter 6, Article 3
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		SECTION 2. Sec
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	8	"6-32-2. DEFIN
	9	Recovery and Stimulus
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SECTION 1.	Section	6-32-1	NMSA 1978	(being	Laws	2020	(lst
S.S.), Chapter 6,							

"6-32-1. SHORT TITLE.--[Sections 1 through 7 of this act]

Chapter 6, Article 32 NMSA 1978 may be cited as the "Small

Business Recovery and Stimulus Act [of 2020]"."

SECTION 2. Section 6-32-2 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 2) is amended to read:

"6-32-2. DEFINITIONS.--As used in the Small Business Recovery and Stimulus Act [$\frac{6f-2020}{200}$]:

A. "authority" means the New Mexico finance authority;

[B. "average adjusted monthly business expenses" neans an amount equal to the quotient of:

(1) a business's total expenses for taxable year 2019, excluding expenses deducted pursuant to Section 179 of the United States Internal Revenue Code of 1986, as that section may be amended or renumbered, and expenses for depreciation and bonus depreciation deducted pursuant to the United States Internal Revenue Code of 1986, as determined from the business's federal income tax return for taxable year 2019, less the amount of any loan obtained by the business pursuant to Section 1102 of the federal Coronavirus Aid, Relief, and Sconomic Security Act; and

(2) twelve;

C. "community development financial institution"

means a legal entity operating within the state that is certified as a community development financial institution by the federal community development financial institutions fund;

D. "loan servicer" means a federally insured depository institution or community development financial institution that assembles and submits the small business recovery loan documents to the authority;

E.] B. "New Mexico resident" means an individual who is domiciled in this state during any part of the year or an individual who is physically present in this state for one hundred eighty-five days or more during the taxable year;

C. "non-employer business" means a qualifying small business that has no paid employees;

[F.] D. "ordinary and necessary business expenses" means all expenses, including expenses and capital expenses incurred to operate the business in compliance with a public health order;

[G.] \underline{E} . "qualifying small business" means a business or nonprofit corporation that:

(1) [has closed or reduced operations] can demonstrate, as determined by the authority, that it has sustained a substantial decline in gross revenue or a substantial disruption to its operations due to the public health [order] orders issued by the secretary of health [on March 23, 2020] and related to the coronavirus disease 2019
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(2) had an annual [gross] net revenue of less than five million dollars (\$5,000,000) as determined [from the business's federal income tax return for taxable year 2019;

(3) during the months of April and May 2020, experienced one of the following:

(a) for a business entity other than a nonprofit corporation, a decline in the business's monthly gross receipts by more than thirty percent from the business's monthly gross receipts for that month in 2019, as reported monthly by the business to the taxation and revenue department; or

organized and operated as a nonprofit corporation, a decline in the business's monthly revenue by more than thirty percent from the business's monthly revenue for that month in 2019, as determined through accounting information that is provided by the business and certified to be accurate and information reported by the business to the federal internal revenue service for the previous year] by the authority; and

 $[\frac{(4)}{(3)}]$ is organized and operated as a nonprofit corporation or is owned as follows:

(a) for a sole proprietorship, one hundred percent of the assets of the business are owned or leased by a New Mexico resident; and

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(b) for a corporation, partnership,
joint venture, limited liability company, limited partnership
or other business entity, at least [eighty] fifty-one percent
of the total voting power of the entity and at least [eighty]
fifty-one percent of the total value of the equity is owned by
one or more New Mexico residents or the business entity
maintains a physical business location within the state and has
employed at least ten full-time New Mexico resident employees
at any time since January 1, 2019; and

[H. "service provider" means a nonprofit or governmental organization that provides interactive, technical assistance to small businesses, including:

- (1) developing sustainable business practices;
- (2) training in marketing, administration and financial management; and
- (3) complying with legal requirements, licensing requirements and tax liabilities; and

The section for the section for the section from the federal income tax by the United states commissioner of internal revenue as an organization described in Section for the United states Internal Revenue Service (3), 501(c)(6), 501(c)(8), 501(c)(19) or 501(c)(23) of the United States Internal Revenue Code of 1986 and subject to the provisions of the Nonprofit

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Corporation Act."

SECTION 3. Section 6-32-3 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 3) is amended to read:

"6-32-3. SMALL BUSINESS RECOVERY LOAN FUND--CREATED--FUNDING SCHEDULE .--

The "small business recovery loan fund" is created in the authority. The fund consists of appropriations, gifts, grants, deposits, transfers and donations to the fund. Money in the fund is appropriated to the authority to administer the provisions of the Small Business Recovery and Stimulus Act [of 2020]. The authority shall administer the fund. Balances remaining in the fund [at the end of fiscal year 2022] as of December 31, 2022 and not identified by the authority as necessary to administer the Small Business Recovery and Stimulus Act over the life of the loans provided pursuant to that act shall revert to the severance tax permanent fund. The authority may expend no more than [one] two percent of the [balance of the fund] state investment council's commitment pursuant to Section 7-27-5.15 NMSA 1978 for administering the Small Business Recovery and Stimulus Act [of 2020].

B. Upon the effective date of this [2020] 2021 act, the authority and the state investment council shall coordinate to develop a funding schedule to ensure that sufficient funding, as provided for in Section [10 of this 2020 act]

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7-27-5.15 NMSA 1978, is made available to the authority to carry out the provisions of the Small Business Recovery and Stimulus Act [of 2020]."

SECTION 4. Section 6-32-4 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 4) is amended to read:

"6-32-4. LOANS--TERMS.--

The authority shall receive and review applications for small business recovery loans pursuant to the Small Business Recovery and Stimulus Act. [of 2020. The authority shall review all small business recovery loan applications in the order in which the completed applications were received and shall provide a determination to the applicant as soon as practicable] The authority may designate one or more application periods and shall review small business recovery loan applications received in each application period in the order in which the completed applications were received and shall provide a determination to the applicant within a reasonable time period after review. The authority shall make loans to qualifying small businesses; provided that funds are available and the qualifying small business [meets the requisite creditworthiness] satisfies credit and identification criteria, as determined by the authority. The authority shall adopt rules to govern the application procedures and requirements for disbursing loans under the Small Business Recovery and Stimulus Act [of 2020], including requirements

consistent with the purpose of that act for determining the							
eligibility of qualifying small businesses for loans; provided							
that the authority [shall not create additional requirements							
for eligibility other than those provided by that act] may							
issue rules to permit a business that does not have a record of							
actual losses, but can otherwise satisfy the requirements of							
the Small Business Recovery and Stimulus Act, to apply for a							
small business recovery loan.							

- B. The authority shall evaluate [the ereditworthiness of an applicant] an application based on information received from the applicant [which may include an independent credit reporting agency report when available.
- C. The authority may use funding made available for the Small Business Recovery Act of 2020 to contract with a loan servicer to assist in carrying out the provisions of the Small Business Recovery Act of 2020, including determining:
- (1) whether an entity meets the requirements to be considered a qualifying small business;
- (2) whether a qualifying small business is eligible for a small business recovery loan; and
- (3) the amount that the qualifying small business is eligible to receive for a small business recovery loan] as well as third-party credit and identification reports.
- $[rac{D_{ullet}}{C_{ullet}}]$ The authority shall make small business recovery loans in accordance with the following:

(1) the loan amount shall be in an amount								
[equal to two] not to exceed three hundred percent of the								
qualifying small business's average [adjusted] monthly business								
expenses [from the previous calendar or fiscal year] <u>as</u>								
determined by the authority; provided that the maximum loan								
amount shall be no greater than [seventy-five thousand dollars								
(\$75,000)] one hundred fifty thousand dollars (\$150,000);								
(2) the terms of the loan shall require that								

(2) the terms of the loan shall require that
[the loan recipient]:

non-employer business, the recipient shall use a minimum of eighty percent of the proceeds of the loan for: 1) ordinary and necessary business expenses, including capital expenses, other than compensation for [employees] an individual who [own] owns equity in the business; 2) making adaptations or improvements to assets, including real property, that are necessary due to the coronavirus disease 2019 public health emergency to protect the public health; and 3) purchasing or improving any assets for the purpose of developing and growing the qualifying small business's e-commerce production and sales capacity;

(b) for a loan recipient that is a nonemployer business, the recipient shall use a minimum of fifty

percent of the proceeds of the loan for: 1) ordinary and

necessary business expenses, including capital expenses, other

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than compensation for an individual who owns equity in the business; 2) making adaptations or improvements to assets, including real property, that are necessary due to the coronavirus disease 2019 public health emergency to protect the public health; and 3) purchasing or improving any assets for the purpose of developing and growing the qualifying small business's e-commerce production and sales capacity;

[(b)] (c) the loan recipient provide a written certification signed by an appropriate officer of the qualifying small business that certifies that: 1) the officer understands that the business is receiving a loan under the Small Business Recovery and Stimulus Act [of 2020] that must be repaid by the business with interest under the terms of the loan agreement; 2) all documents submitted in support of the loan application and all statements and certifications made in the loan application are true and accurate to the best of the officer's knowledge; [3) the officer has a reasonable basis to believe that, as of the date of origination of the loan and receipt of the loan proceeds, the business does not expect to permanently cease business operations or file for bankruptcy; 4) 3) prior to the issuance of the public health order issued by the secretary of health on March 23, 2020, the business was current on all obligations pursuant to the Income Tax Act, the Corporate Income and Franchise Tax Act, the Withholding Tax Act, the Gross Receipts and Compensating Tax Act and the

Unemployment Compensation Law applicable to the business's							
operations; and $[\frac{5}{}]$ 4) all loan proceeds will be used for							
purposes as provided in the Small Business Recovery and							
Stimulus Act [of 2020], including that no more than twenty							
percent of the proceeds may be used as compensation for							
employees who own equity in the business; and							

[(c)] <u>(d) the loan recipient</u> provide the authority with ongoing information relevant to the reporting requirements of the authority provided in Section [7 of the Small Business Recovery Act of 2020] <u>6-32-7 NMSA 1978</u>;

- that the qualifying small business provide a personal guarantee or collateral to secure [the] a loan in the amount of seventy-five thousand dollars (\$75,000) or less. For a loan in an amount greater than seventy-five thousand dollars (\$75,000), the authority may require a personal guarantee or collateral to secure the amount of the loan greater than seventy-five thousand dollars (\$75,000); provided that the authority shall define specific guidelines related to personal guarantees or collateral; and
- (4) the application for a loan must be received no later than [December 31, 2020] May 31, 2022.
- [E.] D. The authority may exercise any power provided to the authority in the New Mexico Finance Authority Act to assist in the administration of [this] the Small .219761.1

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Business Recovery and Stimulus Act; provided that the power is consistent with the provisions of [this] that act."

SECTION 5. Section 6-32-5 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 5) is amended to read:

"6-32-5. REPAYMENT.--

Small business recovery loans shall be made for [an initial loan period of three] loan periods not to exceed ten years, as determined by the authority. The loans shall bear an annual interest rate equal to one-half of the Wall Street Journal prime rate on the date the loan is made; provided that no interest shall accrue during the first year of the loan.

В. [Payment of the interest accrued on a small business recovery loan shall be due in annual installments with the first interest payment due on the first anniversary of the funding date of the loan, and with each subsequent interest payment due on each subsequent anniversary of the funding date of the loan thereafter until the loan is paid in full. Payment on the outstanding principal of a small business recovery loan may be made on the third anniversary of the funding date of the loan, or the outstanding principal and interest on the loan may be converted to a loan, at the request of the borrower and with the consent of the authority, to be paid in monthly installments over a period of three additional years | Interest shall begin to accrue on a small business recovery loan on the

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first anniversary of the funding date of the loan. Thereafter, for the next two years, the authority shall require interest-only payments on a schedule determined by the authority.

Beginning on the third anniversary of the funding date of the loan, payment on the outstanding principal and interest on the loan shall be due on a schedule determined by the authority for the remainder of the loan period.

- C. Receipts from the repayment of principal or interest accrued on the loans made pursuant to the Small Business Recovery and Stimulus Act [of 2020] shall be transferred from the authority to the state investment council and deposited in the severance tax permanent fund.
- D. No provision in a small business recovery loan or the evidence of indebtedness of the loan shall include a penalty or premium for prepayment of the balance of the indebtedness."

SECTION 6. Section 6-32-7 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 7) is amended to read:

"6-32-7. REPORTS--CONFIDENTIALITY.--

A. Prior to October 1, 2021 and each October 1 for the proceeding four years, the authority shall submit a report to the legislature, the legislative finance committee, the New Mexico finance authority oversight committee, the revenue stabilization and tax policy committee and any other appropriate legislative interim committee. The report shall .219761.1

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1	provide details regarding the loans made pursuant to the Small
2	Business Recovery <u>and Stimulus</u> Act [of 2020]. The report shall
3	include:
4	(1) the total number of loans made pursuant to
5	that act;
6	(2) the total number of loan applications;
7	(3) the average amount of money provided to
8	loan applicants;
9	(4) the total number of loans and the amount
10	of those loans, if any, in a delinquent status or default;

- (5) the total number of loan recipients that are in the process of filing or have filed for bankruptcy;
- (6) the total number of employees currently employed by a business that received a loan; and
- (7) an overview of the industries and types of business entities represented by loan recipients.
- Information obtained by the authority regarding individual loan applicants, including information used to analyze an application, is confidential and not subject to inspection pursuant to the Inspection of Public Records Act; provided that nothing in this section shall prevent the authority from disclosing broad demographic information and information relating to the total amount of loans made, the total outstanding balance of loans made pursuant to the Small Business Recovery and Stimulus Act [of 2020] and the names of

the loan recipients."

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SECTION 7. Section 7-27-5.15 NMSA 1978 (being Laws 1990, Chapter 126, Section 5, as amended) is amended to read:

"7-27-5.15. NEW MEXICO PRIVATE EQUITY FUNDS AND NEW MEXICO BUSINESS INVESTMENTS .--

- In addition to the investments required by Subsections F and G of this section, no more than eleven percent of the market value of the severance tax permanent fund may be invested in New Mexico private equity funds or New Mexico businesses under this section.
- In making investments pursuant to Subsection A of this section, the council shall make investments in New Mexico private equity funds or New Mexico businesses whose investments or enterprises enhance the economic development objectives of the state.
- C. The state investment officer shall make investments pursuant to Subsection A of this section only upon approval of the council and within guidelines and policies established by the council.

D. As used in this section:

"New Mexico business" means, in the case of a corporation or limited liability company, a business with its principal office and a majority of its full-time employees located in New Mexico or, in the case of a limited partnership, a business with its principal place of business and eighty

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		(2) "New	Mexi	.co	priv	ate	equity	fund"	means	an
entity	that	makes,	manages	or	sou	rces	pot	ential	invest	ments	in
New Mexico businesses and that:											

percent of its assets located in New Mexico; and

- (a) has as its primary business activity the investment of funds in return for equity in or debt of businesses for the purpose of providing capital for start-up, expansion, product or market development, recapitalization or similar business purposes;
- (b) holds out the prospects for capital appreciation from such investments;
- (c) has at least one full-time manager with at least three years of professional experience in assessing the growth prospects of businesses or evaluating business plans;
- (d) is committed to investing or helps secure investing by others, in an amount at least equal to the total investment made by the state investment officer in that fund pursuant to this section, in businesses with a principal place of business in New Mexico and that hold promise for attracting additional capital from individual or institutional investors nationwide for businesses in New Mexico; and
- (e) accepts investments only from accredited investors as that term is defined in Section 2 of the federal Securities Act of 1933, as amended (15 USCA Section .219761.1

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77(b)), and rules and regulations promulgated pursuant to that section, or federally recognized Indian tribes, nations and pueblos with at least five million dollars (\$5,000,000) in overall investment assets.

The state investment officer is authorized to make investments in New Mexico businesses to create new job opportunities and to support new, emerging or expanding businesses in a manner consistent with the constitution of New Mexico if:

(1)the investments are made:

in conjunction with cooperative investment agreements with parties that have demonstrated abilities and relationships in making investments in new, emerging or expanding businesses;

in a New Mexico aerospace business (b) that has received an award from the United States government or one of its agencies or instrumentalities: 1) in an amount, not less than one hundred million dollars (\$100,000,000), that is equal to at least ten times the investment from the severance tax permanent fund; and 2) for the purpose of stimulating commercial enterprises; or

(c) in a New Mexico business that: 1) is established to perform technology transfer, research and development, research commercialization, manufacturing, training, marketing or public relations in any field of science

or technology, including but not limited to energy, security,									
defense, aerospace, automotives, electronics,									
telecommunications, computer and information science,									
environmental science, biomedical science, life science,									
physical science, materials science or nanoscience, using									
research developed in whole or in part by a state institution									
of higher education or a prime contractor designated as a									
national laboratory by an act of congress that is operating a									
facility in the state, or an affiliated entity; and 2) has an									
agreement to operate the business on state lands;									

- (2) an investment in any one business does not exceed ten percent of the amount available for investment pursuant to this section; and
- (3) the investments represent no more than fifty-one percent of the total investment capital in a business; provided, however, that nothing in this subsection prohibits the ownership of more than fifty-one percent of the total investment capital in a New Mexico business if the additional ownership interest:
- (a) is due to foreclosure or other action by the state investment officer pursuant to agreements with the business or other investors in that business;
- (b) is necessary to protect the investment; and
 - (c) does not require an additional

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investment of the severance tax permanent fund.

In addition to the investments required by F. Subsections A and G of this section, the state investment officer shall make a commitment to the small business investment corporation pursuant to the Small Business Investment Act to invest two percent of the market value of the severance tax permanent fund to create new job opportunities by providing capital for land, buildings or infrastructure for facilities to support new or expanding businesses and to otherwise make investments to create new job opportunities to support new or expanding businesses in a manner consistent with the constitution of New Mexico. On July 1 of each year, the state investment officer shall determine whether the invested capital in the small business investment corporation is less than two percent of the market value of the severance tax permanent fund. If the invested capital in the small business investment corporation equals less than two percent of the market value of the severance tax permanent fund, further commitments shall be made until the invested capital is equal to two percent of the market value of the fund.

G. In addition to the investments provided for in Subsections A and F of this section, the state investment officer shall make a commitment to the New Mexico finance authority to invest the lesser of four hundred million dollars (\$400,000,000) or ten percent of the market value of the

severance tax permanent fund in investments made pursuant to the Small Business Recovery <u>and Stimulus</u> Act [of 2020]; provided that:

- (1) investments made pursuant to and in compliance with the Small Business Recovery and Stimulus Act [of 2020] shall be deemed to be in compliance with the prudent investor rule set forth in the Uniform Prudent Investor Act; and
- (2) the New Mexico finance authority shall not be held liable for investments made pursuant to this subsection that do not provide a return on investment that is comparable to other differential rate investments made pursuant to the Severance Tax Bonding Act.
- H. The state investment officer shall report semiannually on the investments made pursuant to this section. Annually, a report shall be submitted to the legislature prior to the beginning of each regular legislative session and a second report no later than October I each year to the legislative finance committee, the revenue stabilization and tax policy committee and any other appropriate interim committee. Each report shall provide the amounts invested in each New Mexico private equity fund, as well as information about the objectives of the funds, the companies in which each private equity fund is invested and how each private equity investment enhances the economic development objectives of the

state	≥.	Each	repor	t also	shall	provide	the	amounts	invested	in
each	New	Mexi	ico bu	siness	. "					

TEMPORARY PROVISION--REFINANCING OF PREVIOUS SECTION 8. LOANS.--For any small business recovery loan provided pursuant to the New Mexico Small Business Recovery Act of 2020 made prior to the effective date of this act, the New Mexico finance authority shall permit the recipient of that loan to refinance the loan subject to terms consistent with this 2021 act.

SECTION 9. REPEAL.--Section 6-32-6 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 6) is repealed.

SECTION 10. EMERGENCY.--It is necessary for the public peace, health and safety that this act take effect immediately.

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