## HOLLYFRONTIER.

## Legislative Finance Committee

Artesia, New Mexico June 15, 2016

# HOLLY FRONTIER.

#### **OUR MISSION**

**OUR MISSION IS** to be the premier U.S. petroleum refining, pipeline and terminal company as measured by superior financial performance and sustainable, profitable growth.

#### WE SEEK TO ACCOMPLISH THIS BY:

- Operating in a safe, reliable and environmentally responsible manner,
- Efficiently operating our existing assets,
- Offering our customers superior products and services, and
- Growing both organically and through strategic acquisitions.

We strive to outperform our competition through the quality and development of our employees and assets. We endeavor to maintain an inclusive and stimulating work environment that enables each employee to fully contribute to and participate in our Company's success.

#### **OUR VALUES**

#### HEALTH & SAFETY WE PUT HEALTH AND SAFETY FIRST.

We conduct our business with primary emphasis on the health and safety of our employees, contractors and neighboring communities. We continuously strive to raise the bar, guided by our health and safety performance standards.

#### **ENVIRONMENTAL STEWARDSHIP** WE CARE ABOUT THE ENVIRONMENT.

We are committed to minimizing environmental impacts by reducing wastes, emissions and other releases. We understand that it is a privilege to conduct our business in the communities where we operate.

#### CORPORATE CITIZENSHIP WE OBEY THE LAW.

We are committed to promoting sustainable social and economic benefits wherever we operate.

#### HONESTY & RESPECT WE TELL THE TRUTH & RESPECT OTHERS.

We uphold high standards of business ethics and integrity, enforce strict principles of corporate governance and support transparency in our operations. One of our greatest assets is our reputation for behaving ethically in the interests of employees, shareholders, customers, business partners and the communities in which we operate and serve.

#### **CONTINUOUS IMPROVEMENT** WE CONTINUALLY IMPROVE.

Innovation and high-performance are our way of life. Our culture creates a fulfilling environment which enables employees to reach their potential. We believe in creating our own destiny and that a constructive attitude toward change is essential.



## HOLLYFRONTIER'S ROLE IN THE VALUE CHAIN





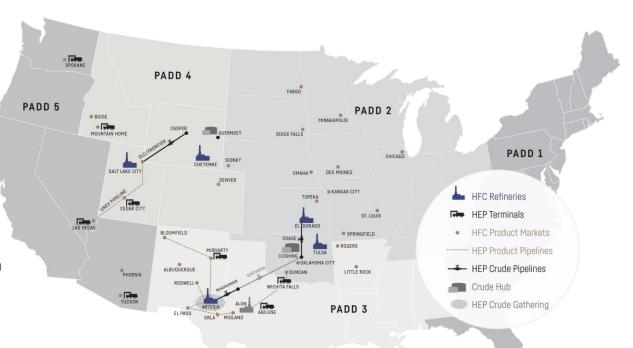
## FOOTPRINT OF HOLLYFRONTIER AND HOLLY ENERGY PARTNERS

#### About the HollyFrontier Companies

- 443,000 BPD Refining Capacity
- Approximately 3,400 Pipeline miles
- 14 million barrels of crude & product storage
- 7 Loading Racks and 10 Terminals

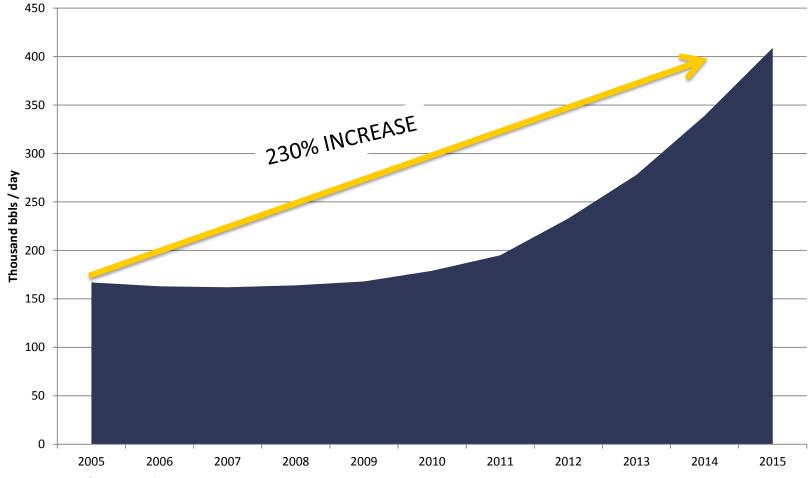
#### **Our New Mexico Operations**

- 626 Employees
- 100,000 BPD Navajo Refining Capacity
- Combined refining facilities in Lovington and Artesia
- 9 crude oil and products terminals
- Crude gathering system owned by Holly Energy Partners
- Company wide crude accounting based in Artesia



## GROWING NEW MEXICO CRUDE PRODUCTION

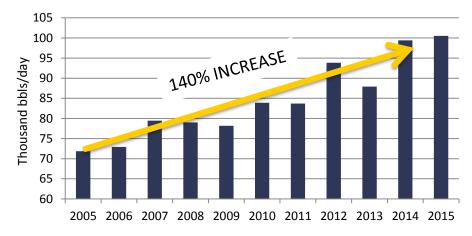
#### **NM Crude Production**



Source: Energy Information Administration

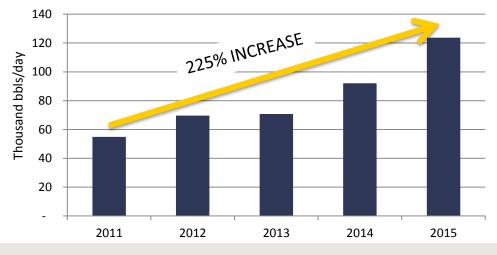


### GROWING NEW MEXICO CRUDE PRODUCTION GOOD FOR THE GOOSE, GOOD FOR THE GANDER



#### Navajo Throughput

#### Holly Energy Gathering Volumes



#### Accomplishments:

- Increased throughput by 30mbpd
- Grew gathering volumes 60mbpd
- Co-partnered to reverse existing pipeline to ship NM crude to OK



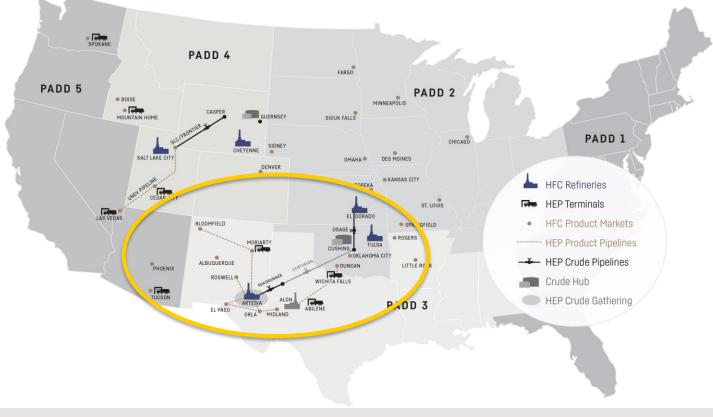
Whites City Truck Station

HOLLYFRONTIER.

## ADDING VALUE TO NEW MEXICO'S RESOURCES

HollyFrontier adds value to New Mexico's production by:

- Producing enough gasoline and diesel to meet nearly 100% of NM demand
- Purchasing greater volumes of crude than our NM refining capacity
  - Ship additional barrels to HFC refineries in OK and KS
- Marketing fuels for sale across the Southwest and Mid-Continent states



## THOUGHTS ON THE PETROLEUM INDUSTRY



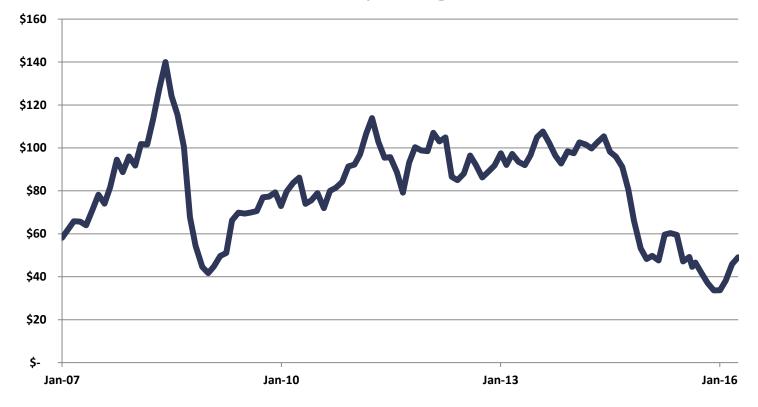






### CRUDE PRICES: THE ONLY CONSTANT IS CHANGE

WTI Monthly Average Price

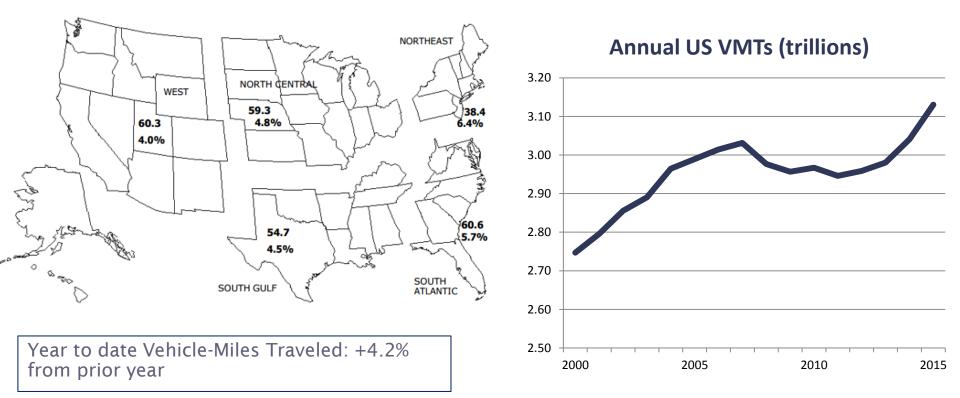


Source: Bloomberg



## PRODUCT DEMAND: A BLAST FROM THE PAST

Estimated Vehicle-Miles of Travel by Region: March 2016 (in billions) Change in Traffic as compared to March 2015



Source: March 2016 Traffic Volume Trends, Federal Highway Administration



## FEDERAL MANDATES

#### Renewable Fuel Standard

- The RFS mandates increasing quantities of biofuel, such as ethanol, be included in the fuel supply annually
- Refiners are obligated to certify biofuels supplied to transportation fleet, regardless of ability to do so
- Majority of US automobiles cannot handle more than 10% ethanol
- EPA has mandated more than 10% ethanol be supplied to US gasoline pool

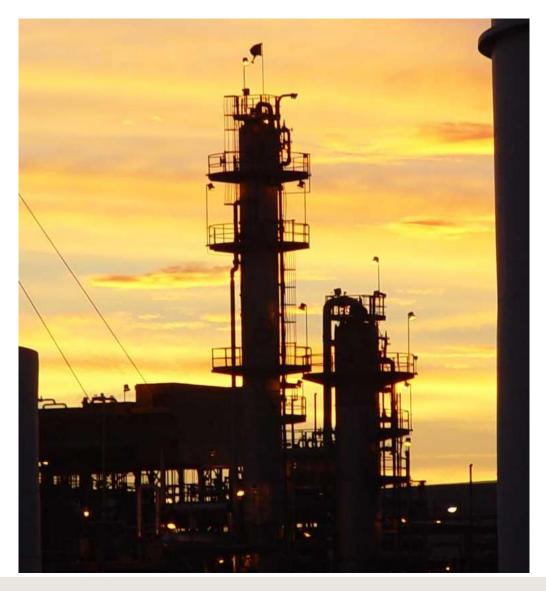
#### Tier 3 Gasoline

- Finalized in March 2014, requires refiners to reduce sulfur content in gasoline from current standard of 30 parts per billion to 10 ppb
- Refiners required to do so by January 1, 2017 either by production, obtaining credits, or banking early credits
- Small refiners have three year extension





## GOING FORWARD





## HOLLYFRONTIER.

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