GENERAL SERVICES DEPARTMENT State Agency Projects

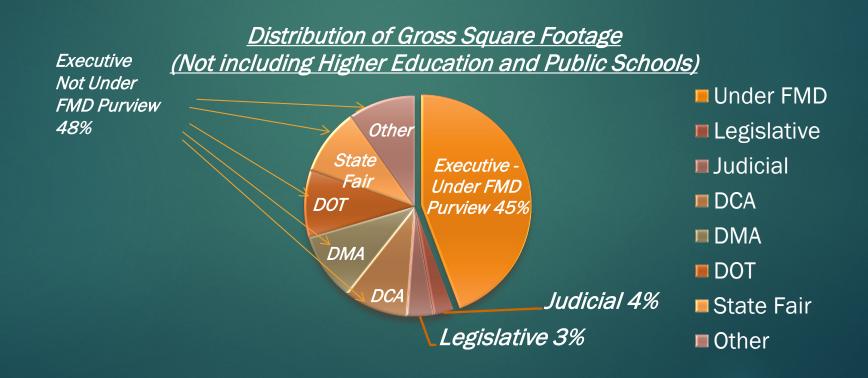


ANNA SILVA, ACTING CABINET SECRETARY

"OUR SERVICES SUPPORT YOUR SUCCESS"

FMD'S JURISDICTION

FMD owns and manages approximately 45 percent of all state buildings and land, which is in excess of 860 buildings and land holdings statewide; with an Asset value of approximately \$6.5 Billion.



SERVICES

CAPITAL SERVICES

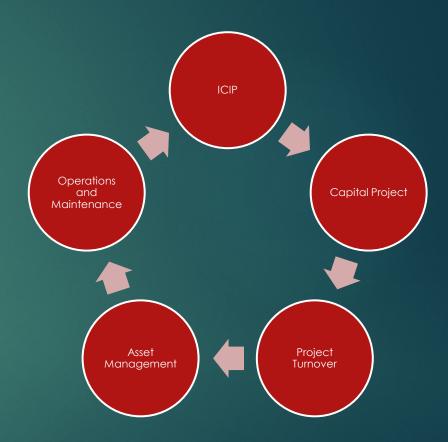
- CAPITAL PROJECT MANAGEMENT AND SUPPORT SERVICES
- MASTER PLANNING AND DESIGN REVIEW
- CAMPUS AND PROPERTY MANAGEMENT
- DECLARATION OF EMERGENCY RESPONSE

LEASING & REAL PROPERTY SERVICES

- ► LEASE OF PRIVATELY-OWNED SPACE
- ► LEASE OF UNUSED STATE-OWNED PROPERTY
- SPACE ASSIGNMENT IN STATE-OWNED BUILDINGS

OPERATIONS & MAINTENANCE SERVICES (SANTA FE BUILDINGS)

- CAMPUS OPERATIONS
- SAFETY AND SECURITY
- BUILDING MAINTENANCE AND REPAIR
- CUSTODIAL SERVICES; GOVERNOR'S RESIDENCE OPERATIONS
- LANDSCAPE CARE
- UTILITY MANAGEMENT AND ENERGY CONSERVATION



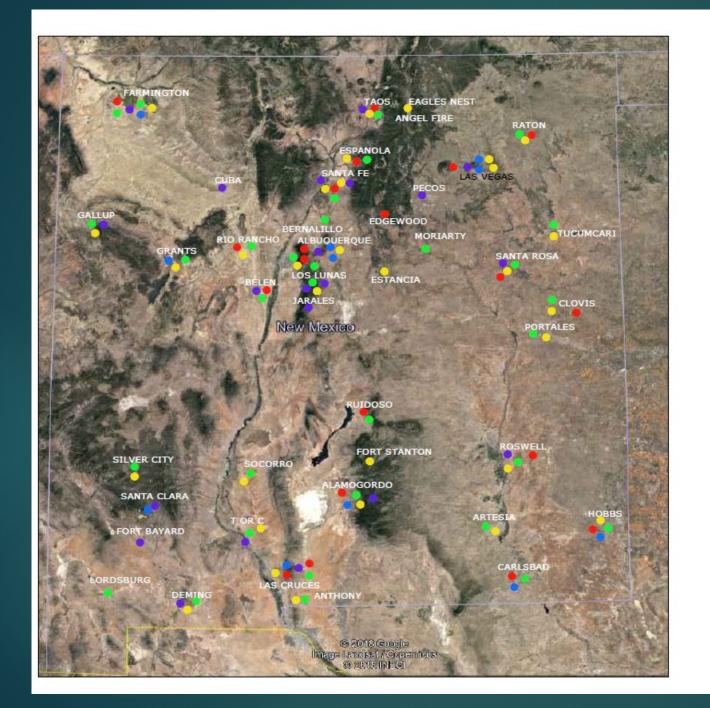
LEASING SERVICES

► TOTAL NUMBER LEASE RECORDS: 324

► TOTAL GROSS SQUARE FEET: 2,297,050

► TOTAL ANNUAL RATE: \$44,288,520







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	S	CYFD	1	34

NEW MEXICO STATE AGENCIES

STATE OWNED AND LEASED PROPERTIES

L LEASE PROPERTY S STATE OWNED PROPERTY

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D	VS	i	1		L	CYFD	1	
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			96	100		AGENCY	#BLDG	PTE
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			314			211.0	•	23
	STAN		-			Maria .		
	ENCY #		PTE	92	RI	SWELL		PTE
	YFD	10	0			AGENCY	#BLDG	PTE 8
	VS	2	2		L	HSD	2	68
	SENCY #	BI DO	PTE	•		DOH	2	94
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	ISD	1	6					
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	NTS		_			NTA C	ARA	
	ENCY #					AGENCY	#BLDG	FTE
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	VS.	1	1	•	s	DOH	1	
	YFD	1	21		SA	ANTA FE		
BBC						AGENCY		PTE
AG	ENCY #	BLDG	PTE		L	DVR	1	45
	VR	1	22	- 2	L	HSD	1	640
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	YFD	1	44		L	CYFD	1	84
RAL	ES				S	CYFD	1	85
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S AG DV	/EGAS BNCY # /R /S	BLDG 1 1 1	2	:	L	AGENCY HSD DOH	#BLDG 1 14	PTE 29
SAUDE	VEGAS GENCY # OVR OVS	BLDG 1 1 1	2	•	L	AGENCY HSD DOH CYFD	#BLDG	PTE 29
SACOCO	VEGAS GENCY # DVR DVS DVS DOH 6	BLDG 1 1 1 1 53	2	•	L	AGENCY HSD DOH CYFD	#BLDG 1 14 1	29 210
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S AG DI	PEGAS BNCY # VR VS VS OH 6	BLDG 1 1 1 1 53	5 2 871	•	L	AGENCY HSD DOH CYFD OS AGENCY DVR	#BLDG 1 14 1 #BLDG 1	PTE 29 210
DC SADDDD RE	VEGAS ENCY # VR VS VS OH 6	BLDG 1 1 1 53 G BLDG	5 2 871	•	LSL	AGENCY HSD DOH CYFD OS AGENCY DVR HSD	#BLDG 1 14 1 #BLDG 1 1 1	PTE 29 210 PTE 4 20
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DC SADDDD RIAH	VEGAS BENCY # VR VS VS OH 6 DEBURY BENCY # SD	BLDG 1 1 1 1 53 G BLDG 1	5 2 871	•	LSL	AGENCY DOH CYFD OS AGENCY DVR HSD DOH CYFD	#BLDG 1 14 1 1 1 1 1 1 1 1 1 1	PTE 29 210 PTE 4 20 1
DC SADDDD RIAH	VEGAS BENCY # VR VS VS OH 6 DEBURY BENCY # SD	BLDG 1 1 1 1 53 G BLDG 1	5 2 871 PTE 7	•	LSL	AGENCY HSD DOH CYFD OS AGENCY DVR HSD DOH CYFD CUMCA	#BLDG 1 14 1 1 #BLDG 1 1 1 1 1 1 1 1 1 1 1	PTE 29 210 PTE 4 20 11 3
S V AGE DV DV DV AGE HS S L AGE HS	EGAS BNCY # /R /S /S /S OH (SBUR BNCY # ED UNAS ENCY #	BLDG 1 1 1 1 53 G BLDG 1 1 17	5 2 871 PTE 7		L	AGENCY DOH CYFD OS AGENCY DVR HSD DOH CYFD CUMCA AGENCY	#BLDG 1 14 1 1	PTE 29 210 PTE 4 20 3
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SAUCUT BALLIC	VEGAS GENCY # OVS OVS OVS OOH 6 DSBURG GENCY # HSD LUNAS GENCY # HSD OOH	BLDG 1 1 1 1 53 G BLDG 1 1 17	5 2 871 PTE 7	•	L	AGENCY DOH CYFD OS AGENCY DVR HSD DOH CYFD CUMCA AGENCY	#BLDG 1 14 1 1	PTE 29 210 4 20 11 3

AGENCY #BLDG FTE OL DOH 1 8

Top 10 Most expensive leases

	LRN	DPT	Status	Lease Class	FTE	Lease Address	City	County	USF	LSF	Start Date	End Date	Cost per LSF	Base Rent	Operating Expense	Total Lease Cost
330	2016-0025-01	DEPARTMENT OF INFORMATION TECHNOLOGY	ACTIVE	SPECIAL USE	1	725 6TH STREET NW	ALBUQUERQUE	BERNALILLO	165	500	7/1/17	6/30/21	\$363.64	\$181,820.00	\$0.00	\$181,820.00
99	2003-1746-01	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	73	4330 CUTLER AVE NE	ALBUQUERQUE	BERNALILLO	18,846	25,684	1/1/03	6/30/23	\$45.89	\$1,178,642.75	\$0.00	\$1,178,642.75
106	2003-1772-01	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	44	2000 JUNIPER ST.	ALAMOGORDO	OTERO	9,684	14,138	10/1/03	9/30/23	\$33.75	\$477,157.50		\$477,157.50
96	2003-1734-09	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	70	1041 LAMBERTON PLACE NE	ALBUQUERQUE	BERNALILLO	17,032	21,253	12/1/10	3/31/23	\$33.55	\$713,029.00	\$0.00	\$713,029.00
209	2009-0151-05	DIVISION OF VOCATIONAL REHABILITATION	ACTIVE	OFFICE	14	2540 CAMINO EDWARD ORTIZ SUITE B	SANTA FE	SANTA FE	3,652	5,024	2/1/11	8/9/19	\$32.95	\$165,555.14	\$0.00	\$165,555.14
214	2009-2078-01	DEPARTMENT OF HEALTH	ACTIVE	WAREHOUSE	7	1301 SILER ROAD	SANTA FE	SANTA FE	7,505	8,365	5/1/09	4/30/29	\$32.62	\$272,860.69	\$0.00	\$272,860.69
94	2003-1700-02	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	120	2025 S PACHECO STREET ARK PLAZA	SANTA FE	SANTA FE	31,655	39,110	7/1/18	6/30/19	\$31.52	\$1,232,899.52	\$0.00	\$1,232,899.52
80	2002-1410-02	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	13	108 N 16TH ST.	ARTESIA	EDDY	4,957	6,670	10/1/14	4/30/22	\$30.89	\$206,067.00	\$0.00	\$206,067.00
231	2010-0036-01	DEPARTMENT OF PUBLIC SAFETY	ACTIVE	OFFICE		1085 MECHEM DRIVE	RUIDOSO	LINCOLN	715	715	7/1/10	6/30/20	\$30.77	\$22,000.00	\$0.00	\$22,000.00
59	2001-1276-07	AGING AND LONG TERM SERVICES DEPARTMENT	ACTIVE	OFFICE	3	1710 E AZTEC	GALLUP	MCKINLEY	222	222	5/1/13	4/30/21	\$30.07	\$6,675.57	\$0.00	\$6,675.57

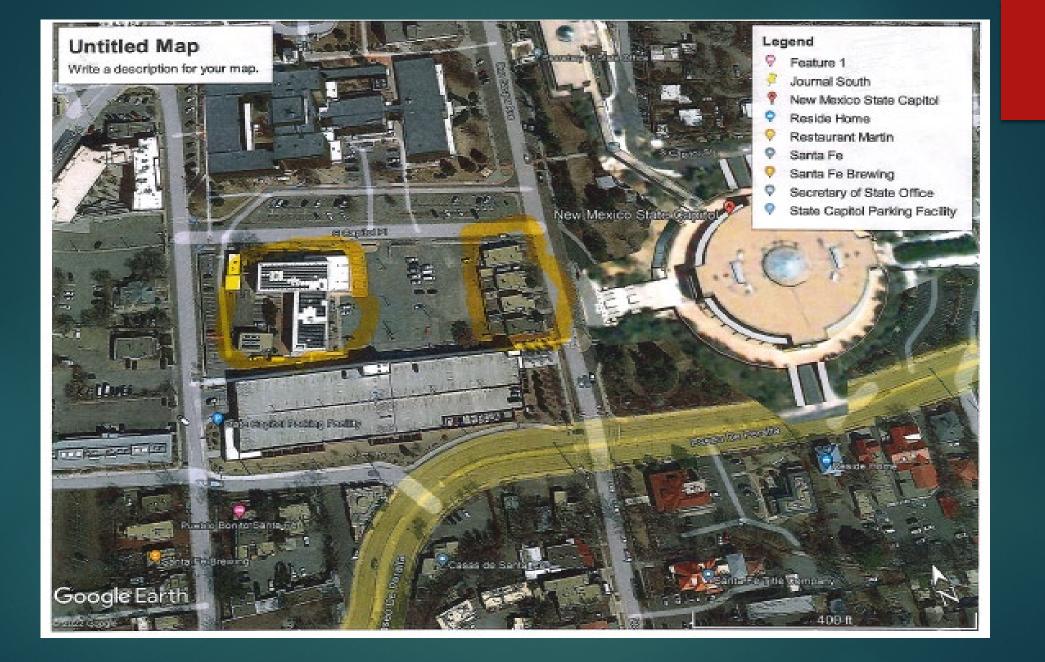
Top 10 Most inefficient leases

	LRN* (*amendment s are listed on separate rows)	Agency	Today's Status	Lease Class	Lease Start	Lease Expiration	Lease Address	City	County	USF	LSF	Monthly Cost Per Sq Ft	Annual Cost Per Sq Ft	Total Monthly Cost	Total Annual Cost
1		DEPARTMENT OF INFORMATION TECHNOLOGY	ACTIVE	SPECIAL USE	7/1/2017	6/30/2021	725 6TH STREET NW	ALBUQUE RQUE	BERNALILLO	165	500	\$30.30	\$363.64	\$15,151.67	\$181,820.00
2	Charles and the Control of the Contr	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	1/1/2003	6/30/2023	4330 CUTLER AVE NE	ALBUQUE RQUE	BERNALILLO	18846	25684	\$3.95	\$47.43	\$101,512.06	\$1,218,144.74
3	2010-0035-04	DEPARTMENT OF HEALTH	ACTIVE	SPECIAL USE	12/1/2014	11/30/2020	07 MESQUITE	LOS LUNAS	VALENCIA	1500	1500	\$3.07	\$36.80	\$4,600.00	\$55,200.00
4		CHILDREN, YOUTH AND FAMILIES DEPARTMENT	ACTIVE	OFFICE	10/1/2018	8/31/2023	1920 FIFTH & ASPEN STRI	SANTA FE	SANTA FE	20879	29269	\$3.06	\$36.70	\$89,514.36	\$1,074,172.30
5		HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	10/1/2003	9/30/2023	2000 JUNIPER ST.	ALAMOGO RDO	OTERO	9684	14138	\$2.93	\$35.10	\$41,353.65	\$496,243.80
6		HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	12/1/2010	3/31/2023	1041 LAMBERTON PLACE	ALBUQUE RQUE	BERNALILLO	17032	21253	\$2.88	\$34.56	\$61,201.00	\$734,412.00
7	AND THE OWNER OF THE OWNER OWNER OF THE OWNER OWN	DEPARTMENT	MONTH TO MONTH	OFFICE	2/1/2015	10/31/2019	809 1ST STREET SUITE C	MORIARTY	TORRANCE	751.8	1110	\$2.86	\$34.29	\$3,171.72	\$38,060.68
8	2009-2078-01	DEPARTMENT OF HEALTH		WAREHO USE	5/1/2009	4/30/2029	1301 SILER ROAD	SANTA FE	SANTA FE	7505	8365	\$2.80	\$33.60	\$23,420.54	\$281,046.51
9		HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	10/1/2014	4/30/2022	108 N 16TH ST.	ARTESIA	EDDY	4957	6670	\$2.64	\$31.67	\$17,601.58	\$211,219.00
10		AGING AND LONG TERM SERVICES DEPARTMENT	ACTIVE	OFFICE	5/1/2013	4/30/2021	1710 E AZTEC	GALLUP	MCKINLEY	222	222	\$2.58	\$30.97	\$572.99	\$6,875.84
													\$68.47	=	\$4,297,194.87

Potential Annual Savings

LRN* (*amendment s are listed on separate rows)	Agency	Today's Status		Lease Start	Lease Expiration	Lease Address	City	County	USF	LSF	Monthly Cost Per Sq Ft	Annual Cost Per Sq Ft	Total Monthly Cost	Total Annual Cost
	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	7/1/2019	6/30/2029	1 PLAZA LA PRENSA	SANTA FE	SANTA FE	0	46976	\$2.49	\$29.85	\$116,841.97	\$1,402,103.65
	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	1/1/2003	6/30/2023	4330 CUTLER AVE NE	ALBUQUERQUE	BERNALILLO	18846	25684	\$3.95	\$47.43	\$101,512.06	\$1,218,144.74
The second second	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	6/1/2018	9/30/2023	39 PLAZA LA PRENSA	SANTA FE	SANTA FE	27690	38007.2	\$2.44	\$29.30	\$92,800.91	\$1,113,610.96
The second secon	CHILDREN, YOUTH AND FAMILIES DEPARTMENT	ACTIVE	OFFICE	10/1/2018	8/31/2023	1920 FIFTH & ASPEN STREET	SANTA FE	SANTA FE	20879	29269	\$3.06	\$36.70	\$89,514.36	\$1,074,172.30
2000-1273-14	TAXATION AND REVENUE DEPARTMENT	ACTIVE	OFFICE	4/1/2016		5301 CENTRAL AVE NE SUITE #101, 102, 220, 300	ALBUQUERQUE	BERNALILLO	60346	71807	\$1.22	\$14.60	\$87,365.18	\$1,048,382.20
	CHILDREN, YOUTH AND FAMILIES DEPARTMENT	ACTIVE	OFFICE	11/1/2016		1031 LAMBERTON NE	ALBUQUERQUE	BERNALILLO	0	40498	\$2.13	\$25.50	\$86,058.25	\$1,032,699.00
	HUMAN SERVICES DEPARTMENT	ACTIVE	OFFICE	2/1/2019	11/30/2023	1474 RODEO ROAD SUITE 150	SANTA FE	SANTA FE	34541	37478	\$1.69	\$20.26	\$63,260.02	\$759,120.20
2003-1734-10		ACTIVE	OFFICE	12/1/2010	3/31/2023	1041 LAMBERTON PLACE NE	ALBUQUERQUE	BERNALILLO	17032	21253	\$2.88	\$34.56	\$61,201.00	\$734,412.00
2016-0034-01	CHILDREN, YOUTH AND FAMILIES DEPARTMENT	ACTIVE	OFFICE	11/1/2017		2805 NORTH ROADRUNNER PARKWAY	LAS CRUCES	DONA ANA	0	29306	\$1.99	\$23.90	\$58,367.78	\$700,413.40
2005-1906-09	NEW MEXICO GAMING CONTROL BOARD	ACTIVE	OFFICE	5/1/2014	4/30/2025	4900 ALAMEDA BOULEVARD NE	ALBUQUERQUE	BERNALILLO	19310	24829	\$2.21	\$26.49	\$54,812.61	\$657,751.34
						M77						\$28.86		\$9,740,809.79

- Scope of Work
 - ▶ Santa Fe 29 owned buildings
 - ▶ Leased facilities used for office purposes that house Executive agencies
 - Prepare a long-range Strategic Space Master Plan
 - Owned office buildings in Santa Fe
 - ▶ 1.5 million square feet
 - Leased space by Executive agencies
 - ▶ 450,000 square feet
 - ▶ \$10.5 million annual cost
- Goals
 - ▶ Co-location for agencies with similar clients and services
 - Make most efficient use of existing state owned inventory
 - Opportunities to move agencies from leased space to state-owned space
 - ▶ Opportunities for consolidation, disposition, or acquisition of facilities









Facilities Management Division (FMD)

New Vital Records Building, Santa Fe

Budget	Start	End			
\$5,302,509	3/19/19	4/2020			



Facilities Management Division (FMD)_{Las Vegas:}

NMBHI New Meadows III

Budget

Start

End

\$19,241,711 5/22/19

09/2021



DPS Crime Lab

Project Cost - \$28,889,250 Completion Date – September 2023



CYFD Pinetree campus – three phases

Project Cost - \$43,453,140 Completion Date – February 2023



Veteran's homes

Project Budget - \$53,762,344.88 Completion Date – December 2023

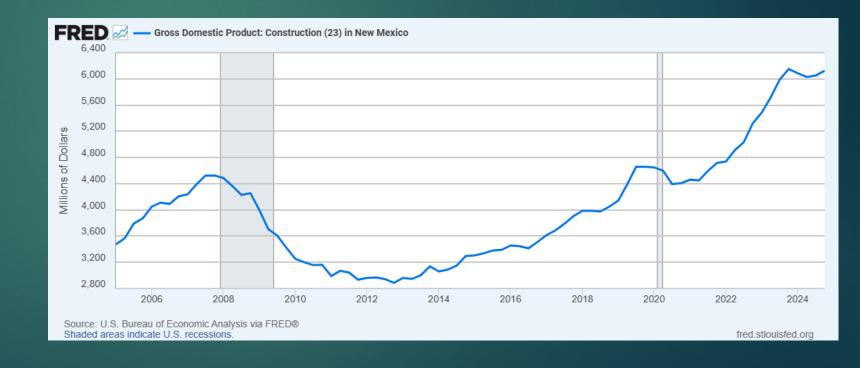


Current projects

- ▶ Literacy Center
- ► NMBHI
- State Fair Master Plan
- ► Fort Bayard Master Plan
- DPS Reality Based Training Facility
- ▶ DPS Metro Facility
- Veterans Cemetery Sound Wall
- Mora Courthouse
- ▶ STEM Institute

Construction Cost Escalation - Value of the \$

► The state of New Mexico has been, undeniably, a significant beneficiary of latent trends regarding hybrid work and telecommuting post COVID. Since 2020 the state has seen demonstrable increases in almost every major tracked economic index, but a pure expression of this increase can be seen in the state's Gross Domestic Product (GDP) progression.



Construction Cost Escalation - Labor

▶ After seeing a short, COVID driven dip in total progress the overall state economy has continued to see sustained, significant growth, and is currently sitting just below its all-time high, reached in 2023. Total construction volume figures are difficult to tabulate, but the most current numbers for the area indicate a total volume growth of almost 50% over the period to an expected total of roughly \$5.5B in 2025. Construction employment has grown to suit, and the state's total, full-time construction positions are sitting just below their all-time high, reached in 2007.



Construction Cost Escalation

Significant nationwide growth in construction pricing has been observed post COVID (+40%).

Some of this is predicated on labor costs, which are projected to continue to increase for the foreseeable future, albeit at a slower rate than that observed 2021-2024.

Continued population growth in New Mexico will drive need for procurement of housing, especially multifamily housing in/adjacent to major urban areas.

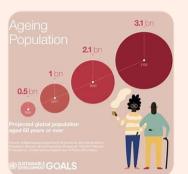
Continued growth in population will also continue to lead to increased demand for associated services to population growth, e.g. public security, schooling, retail and utility infrastructure.

National average escalation projected to be roughly 6.2% currently, with New Mexico sitting roughly equivalent to that number (6%).

Construction Cost Escalation – **Aging Population**

- NM third state aging faster than the entire country
- 60% of the Santa Fe population will be retiring in 5 years
- For every 1 person we hire 3 retire

- A decline in fertility rates and increased life expectancy.
- Rapidly increasing numbers and proportions of people aged 60 and older.
- By 2050, 1 in 6 people in the world will be over the age of 65.
- The number of persons aged 80 years or older is expected to triple between 2020 and 2050.



Construction projects over the last 5 years

encompassing 31 buildings totaling 1.7 million square feet - \$29 million

Construction of new Vital Records facility completed September of 2020. - \$5million Phase 1 & 2 of the Child Wellness center completed April 2021 -\$49 million Meadows Phase III (46,090 square feet) completed June 2021 -\$30 million

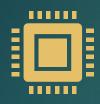
DPS Secure Storage completed May 2022 -\$20 million DPS District One field office - completed February 2023 - \$20 million DPS Forensic Lab in Santa Fe (44,000 sq. ft.) completed in September 2023 – \$30 million

T or C Veterans Homes – completed February 2024 \$60 million

NMBHI – currently in construction \$130 million

Executive Office Building – in design \$180 million

Construction Cost Escalation – Value Engineering



Schematic Design (2025-03-03)

Size: 10,100 sf

Cost / SF: \$915.06 / sf (includes escalation, contingency, and NMCPT)

contingency, and NMGRT)

Overall Estimate: \$9.24M (includes escalation, contingency, and NMGRT)



Design Development (2025-05-20)

Size: 10,600 sf

Cost / SF: \$808.40 / sf (includes escalation,

contingency, and NMGRT)

Overall Estimate: \$8.57M (includes escalation, contingency, and NMGRT)



Design Modifications:

Removal of brick on the exterior façade.

Removal of the two roof overhangs (low roof and high roof).

Removal of the exposed Glulam in the reception area, moving forward with a more traditional steel structure in this area.

Simplified mechanical systems.

Construction Cost Escalation





Construction Cost Escalation



CREATE A DATA BASE OF PROJECT COSTS



ESSENTIAL TO UNDERSTANDING TRUE COSTS AND TRENDS.



UNDERSTAND CURRENT CONSTRUCTION MARKET STATUS AND HELP MAKE INFORMED DECISIONS GOING FORWARD.



Construction Cost Escalation

- Procurement matters
- Statewide price agreements
- Long lead time items
- Don't have to accept MACC
- Competition is a predictor of cost



QUESTIONS?

"OUR SERVICES SUPPORT YOUR SUCCESS"