

**Economic Development Department Deal Summary**

Company Name:	XYZ	Company Location:	Albuquerque
Year Founded:	1985	Estimated Revenue:	\$1,000,000,000.00
Expansion or Relocation:	Expansion	Profitable?	yes
Security:	Letter of Credit		

**Company Description:**  
 XYZ will expand their widget factory

Sample Only

**Proposed Funding:**

	State	County	City	Total
LEDA	\$ 1,500,000.00		\$ 250,000.00	\$ 1,750,000.00
JTIP	\$ 2,756,582.00			\$ 2,756,582.00
Other	Program	Amount		
	RRJTC	\$ -		\$ -
	HWJTC	\$ 4,152,000.00		\$ 4,152,000.00
	MITC	\$ 11,500,000.00		\$ 11,500,000.00
	Other	IRB's	\$ 15,256,234.00	\$ 15,256,234.00
Total	\$ 19,908,582.00		\$ 15,506,234.00	\$ 35,414,816.00

**Jobs:**

Current Headcount:	75	Average Salary	\$ 55,336.32
New Jobs Created:	250		
Total Jobs Created:	325		

	< \$15k	\$15k - \$30k	\$30k - \$45k	\$45k - \$60k	\$60k - \$90k	> \$90k
Number of Jobs				175	50	25
					Total Jobs:	250

**Investment Per Job:**

	Total Investment Per Job	Annual Investment Per Job
LEDA	\$ 4,615.38	\$ 461.54
JTIP	\$ 8,481.79	\$ 848.18
Other	\$ 4,816.00	\$ 4,816.00
Total	\$ 61,257.18	\$ 6,125.72

**Rationale and Recommendation:**  
 This is an expansion of a solid NM company that will quadruple their capacity and employment. Recommend \$1.5M in LEDA



<b>Capital Investment</b>			
<b>USES</b>	<b>Y?</b>	<b>Y?</b>	<b>TOTAL</b>
<b>I. Construction Capital Expenditure Costs</b>			
Costs	\$ 15,000,000.00		\$ 15,000,000.00
<b>II. Development Costs - Specify <i>NEW</i> or</b>			
Land			\$ -
Building	\$ 11,000,000.00		\$ 11,000,000.00
Infrastructure	\$ 4,000,000.00		\$ 4,000,000.00
Lease Payments			\$ -
<b>III. Working Capital</b>			
Equipment	\$ 230,000,000.00		\$ 230,000,000.00
<b>IV. Other (i.e., FFE, soft costs, etc.)</b>			
			\$ -
<b>TOTAL Private Investment</b>	\$ 260,000,000.00	\$ -	\$ 260,000,000.00
<b>Sample Only?</b>			
<b>SOURCES</b>			<b>TOTAL</b>
<b>I. Debt</b>			
Loan (Personal, Commercial, USDA, 7a,	\$ 100,000,000.00		\$ 100,000,000.00
Other Loans (Type):			\$ -
Other Debt (Specify):			\$ -
<b>II. Equity</b>			
Cash:	\$ 150,000,000.00		\$ 150,000,000.00
Non-cash (contributed buildings, equipment, etc. - Specify):	\$ 10,000,000.00		\$ 10,000,000.00
Other (Specify):			\$ -
<b>TOTAL</b>	\$ 260,000,000.00	\$ -	\$ 260,000,000.00
<b>Sample Only</b>			
<i>Other Key Items for Review/Discussion at Pre-Application:</i>			
Process Overview		Collateral/Security	
Formal Application		PPA Term	
Economic Impact Analysis Data Sheet		Other	
<b>Sample Only</b>			
<b>Decision Timeline:</b>			
<b>Sample Only</b>			
<b>Internal:</b>			