



NAVAJO NATION
DIVISION OF ECONOMIC DEVELOPMENT

DIVISION OF ECONOMIC DEVELOPMENT

Presenting Staff

Douglas Capitan, M.Ed., MPA

Sr. Project Specialist

P: 928-871-6544

E: dwcapitan@navajo-nsn.gov

Daisha Holyan

Eligibility Technician

P: 928-871-6544

E: dholyan@navajo-nsn.gov



Division of Economic Development

Mission Statement:

Create an environment that is conducive to promoting and developing businesses in the Commercial, Tourism, Industrial, Small Business, and other sectors of the Navajo Nation economy, thereby creating jobs and business opportunities.



Vision & Outlook

Foster shared fair control of investments within the Navajo Nation to promote Navajo community empowerment through collective action.

Provide economic development opportunities to harvest and develop knowledge, construct strategies, create and bridge resources, and build the capital to reinvest back into the Navajo People.



Support Development

- Offer technical assistance to community stakeholders and entrepreneurs.
- Community self determination.
- Active community participation and engagement.
- Project development.
- Small business administration.
- Regional business development.



DED Offices

- **Project Development**

Tony Perry, Department Manager

P: 928-871-6204 E: aperry@navajo-nsn.gov

- **Small Business Development**

Elaine Young, Department Manager

P: 928-871-6704 E: eyoung@navajo-nsn.gov

- **Eastern Navajo Regional Business Development Office**

Brenda Jesus, Program manager

P: 505-905-6400 E: brendajesus@navajo-nsn.gov

- **Shiprock Navajo Regional Business Development Office**

Margie Dee, Program Manager II

P: 505-368-1315 E: mdee@navajo-nsn.gov

- **Tourism Department**

Arval McCabe, Department Manager

P: 928-871-7392 E: arvaltmccabe@discovernavajo.com



Project Development

Plan, develop, and market large scale commercial and industrial projects throughout the Navajo Nation. Seek and secure financing from the Navajo Nation, states, federal and other related agencies for commercial and industrial development. Negotiate and finalize business site leases and economic development related agreements.



Project Development

- Rhino Health Glove Manufacturing Company Phase 1 & 2
- Connect Waterline to Churchrock Industrial Park
- **Business Incubator Phase II - Churchrock Industrial Park**
- Naschitti Gas Station & Convenience Store
- Tribal Industrial Building Renovations - Phase II
- Tohajilee Convenience Store
- Tohajilee Convenience Store
- Upgrade Twin Lakes Well
- Raytheon Manufacturing



Small Business Development

- Provides services at the local level that promote, develop and support the small business sector of the Navajo Nation economy. The services, provided to a broad range of clientele, include technical assistance with local community planning, land withdrawals, and clearances, business site leasing, site development, business plan development, loans, micro-loans, training and leadership through the approval process.



Tourism Department

DiscoverNavajo.com

Tourism promotion, operational funds and for project development while addressing the three (3) program areas:

1. Leadership/Administration
2. Marketing/Public Relations
3. Project Development



Tourism Department

DiscoverNavajo.com

Shiprock Pinnacle - Shiprock, New Mexico

Shiprock Visitors Center – Shiprock, New Mexico

Shiprock RV Park – Shiprock, New Mexico

Four Corners Tribal Park - Teec Nos Pos, AZ

Bisti Badlands - Farmington, New Mexico

Navajo Gaming/Partnership

- **Shiprock Hotel – Shiprock, New Mexico**
- **Fire Rock Casino - Gallup, New Mexico**
- **Flowing Water- Shiprock, New Mexico**



COVID-19 Pandemic Response

- Artisan and Small Business Grant
 - Total award recipients
 - 4,302 Applicants - \$28,559,047
 - Award recipients by New Mexico Agencies – 963 Applicants / \$6,010,822.00
 - Eastern – 420 Applicants / \$2,538,372
 - Artisan: 325 / \$1,593,149.00
 - Small Business: 95 / \$945,223.00
 - Northern – 543 Applicants / \$3,472,450
 - Artisan: 380 / \$1,860,504.00
 - Small Business: 163 / \$1,611,946.00



Questions



Coming together is a beginning;
keeping together is progress;
working together is success.

Edward Everett Hale



NAVAJO NATION
DIVISION OF ECONOMIC DEVELOPMENT