

# NEW MEXICO MEDICAL INSURANCE POOL

Legislative Health and Human Services  
September 24, 2015

Presented By:  
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Executive Director

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# THE “POOL”

- Legislatively created in 1987 as non-profit entity whose Purpose is:
  - “...to provide access to health insurance coverage to all residents of New Mexico who are denied adequate health insurance and are considered uninsurable.”
    - Medical Insurance Pool Act [59A-54-1 NMSA 1978]
- *Quasi-Governmental Entity*
  - *Covered by Tort Claims Act*
  - *Follows Procurement Code*

# GOVERNANCE and ADMINISTRATION

- Board of Directors (11 members)
  - Superintendent of Insurance (Chair), Insurance Reps (4), Physician, Statewide Health Planner, Consumers (2) and Community Members (2)
- Administration *By Contract per Procurement Process:*
  - Executive Office ~ Delta Consulting Group
    - Executive Director ~ Deborah Armstrong
  - Plan and Network Administrator ~ BCBSNM

# FUNDING MECHANISMS

- Premiums ~ 20%
- Health Insurance Carrier Assessments ~ 80%
  - Premium Tax Credit
    - Carriers receive Tax Credit equal to approx 56% of assessment paid
  - THUS:
    - Carriers fund approx 36% (*pass on to private market*)
    - State funds approx 44% via reduced revenue

# TEN-YEAR GROWTH HISTORY

YEAR	End-of-Year Membership	Losses Assessed
2005	1,864	\$10,593,543
2006	2,938	\$20,854,720
2007	4,734	\$30,768,870
2008	6,155	\$49,018,813
2009	7,764	\$69,346,923
2010	8,429	\$84,712,662
2011	8,442	\$94,043,650
2012	8,507	\$101,966,786
2013	8,680	\$119,922,371
2014	5,033	\$99,108,661
2015 Projected	3,062	\$57,109,935

# DEMOGRAPHICS & STATISTICS

- Current Enrollment: 3,388
  - Low-Income Premium Program: 2,032
- Average Age: 51    Median Age: 56
- Average Length of Enrollment: 59 months
- Medical Loss Ratio: 484%
- PMPM Cost \$3,418

# ELIGIBILITY REQUIREMENTS

- Resident; and
- Rejection for Individual Comprehensive Coverage; or
- Have a Policy with Limitation/Rider/Waiver; or
- Pay Premiums Above “Qualifying Rate” (125% SRR); or
- HIPAA Eligible
  - Had 18 months of previous coverage, last of which was Group, with no gap > 95 Days

\*\*Ineligible if eligible for Group Ins, Medicaid, Medicare

# PREMIUM RATES

- Based on AGE and DEDUCTIBLE
- Currently set at 130% of “Standard Risk Rate” (SRR)
  - SRR determined through actuarial assessment of top 5 selling individual policies on private market
  - By law, cannot be more than 150% SRR
- Low-Income Premium Program
  - Discounted premiums for those < 400% FPL



# 2015 PREMIUM EXAMPLES

Age	500 Deductible	1000 Deductible	2000 Deductible	5000 Deductible
0-18	\$255	\$233	\$201	\$142
25	\$370	\$329	\$285	\$199
35	\$518	\$454	\$396	\$279
45	\$720	\$633	\$551	\$386
55	\$920	\$808	\$703	\$494
64	\$1,045	\$921	\$799	\$562

# LOW-INCOME PREMIUM PROGRAM

## Qualifying Income Guidelines Effective 7/1/14-6/30/15

Household Size	0-199% of 2014 HHS Poverty Guidelines 75% Premium Reduction*	200-299% of 2014 HHS Poverty Guidelines 50% Premium Reduction*	300-399% of 2014 HHS Poverty Guidelines 25% Premium Reduction*
1	\$23,223	\$34,893	\$46,563
2	\$31,303	\$47,033	\$62,763
3	\$39,382	\$59,172	\$78,962
4	\$47,462	\$71,312	\$95,162
5	\$55,541	\$83,451	\$111,361
6	\$63,620	\$95,590	\$127,560
7	\$71,700	\$107,730	\$143,760
8	\$79,779	\$119,869	\$159,959

\*Income is Total

# MEDICARE CARVE-OUT PLAN

- For Individuals under age 65 who have Medicare due to disabling condition
- Medicare Supplemental Plan
- \$500 deductible
- Same Benefits as Standard Plan
- *NMMIP is ONLY Option for this population*
  - *Current enrollment: 683*

# TRANSITION STRATEGIES

- Align coverage plan with ACA requirements and raise premium rates above all markets
- Outreach, Education and Assistance to Enroll in Medicaid or Exchange Plans
- Broker Fee to Assist Transition

# NEXT STEPS

- Consider plan and/or network redesign to more closely mirror market
- Consider geographic area and smoking as factors in premium rates to more closely mirror market
- Implement process to recertify eligibility
- Take care to not overburden private market

# Questions & Answers

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