



NEW MEXICO
BORDER AUTHORITY

NMFA OVERSIGHT COMMITTEE

Building New Mexico's Border Infrastructure, Trade and Economic Competitiveness

Gerardo Fierro, Executive Director
October 5, 2026

221 Pete V. Domenici Hwy., Santa Teresa, New Mexico 88008



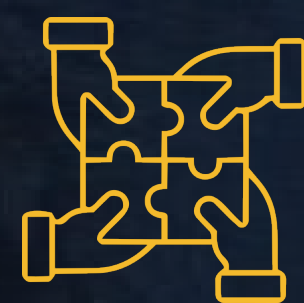
Our Mission

To provide leadership in border infrastructure, economic development, trade, and binational affairs; **serve as an advisor to the Governor on border-related matters**; and coordinate with local, state, federal, Mexican, and private-sector partners to advance projects, policies, and investments that strengthen New Mexico's ports of entry, regional competitiveness, and economic opportunity.

Our Guiding Values



Public Service



Collaboration



Integrity



Innovation



Accountability



Stewardship

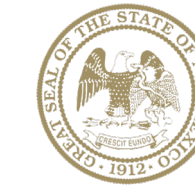
Our Vision

The New Mexico Border Authority's vision is to be the State of New Mexico's leading entity for binational affairs, border economic development, infrastructure coordination, and border policy, working with communities, local governments, public agencies, and the private sector to leverage the unique assets of New Mexico's border region and position it as a premier destination for commerce, trade, and investment in the Americas.

NMBA strives to serve as a model for responsible and strategic border development by advancing policies, partnerships, infrastructure, and investments that support sustainable economic growth, regional competitiveness, prosperity, and quality of life throughout New Mexico's Borderplex region.

To position New Mexico's border region as a premier gateway for commerce, trade, and investment in the Americas through strategic binational leadership, infrastructure development, economic development, and regional collaboration.

NMBA strives for New Mexico's border region to serve as a model for responsible and sustainable development that strengthens regional competitiveness, creates long-term prosperity, and improves quality of life throughout the Borderplex.



■ Major Accomplishments and Investment Impact

- Grew from 1 active project to 14 projects.
- Advanced projects that had been delayed by funding gaps, construction-cost increases, and implementation challenges.
- Protected Existing Appropriations: NMBA does not anticipate requesting capital outlay reauthorizations.
- Secured approximately \$12 million from EDD's \$50 million special appropriation for border planning and infrastructure.
- Used the \$12 million to address project shortfalls and help advance more than \$50 million in previously stalled funding, including approximately \$30 million in capital outlay.





■ Major Accomplishments and Investment Impact

- Supported Reopening of Cattle Crossings
- Strengthened Federal–Industry Coordination
- Partnered with USDA on Sterile-Fly Operations
- Protected Regional Agricultural Trade



Key results include:



A

Columbus Flood Control Project:
Restructured a previously stalled project into three phases to preserve existing funding and move construction forward. Phases I and III have been completed, and construction of Phase II is scheduled to begin during FY2027 and continue into FY2028.



B

Santa Teresa Elevated Water Tank:
Secured additional funding and advanced construction of a new one-million-gallon elevated water tank supporting current and future industrial development in the Santa Teresa area.



C

NMBA Commercial Parking Lot Expansion:
Advanced and completed improvements that increase commercial vehicle capacity and support operations adjacent to the Santa Teresa Port of Entry.

Key results include:



D

Santa Teresa Port of Entry Improvements:

Completed passenger-vehicle parking and pedestrian improvements supporting safer and more efficient use of the port.



E

Columbus Wastewater Infrastructure:

Completed the Facultative Wastewater Pond project after securing additional funding needed to address the project's funding gap.



HIDALGO AND LUNA COUNTIES
BORDER ECONOMIC DEVELOPMENT
STRATEGIC ASSESSMENT

F

New Project Development:

Used available planning and infrastructure resources to initiate additional transportation, utility, economic-development, and regional planning projects that will form part of NMBA's future capital project pipeline.

These results demonstrate the value of providing NMBA with flexible resources that can be deployed to close funding gaps, leverage existing public investments, respond to changing project costs, and move priority infrastructure from planning into construction.

■ FY2028 Investment Strategy

FY 2028 \$20M Special Appropriation Request

- Close project funding gaps
- Protect existing investments
- New project development, planning and design
- Advance port, site readiness and trade initiatives

Organizational Capacity / 3 FTEs Request

- 1 Business Operations Manager
- 2 Business Operations Analysts
- Recurring functions
- Currently as professional services
- Project development, contracts, asset management, project oversight



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The FY2028 Strategic Plan is organized around four priorities:



Infrastructure Delivery and Development

Deliver active capital projects on schedule and within budget while developing a long-term pipeline of border infrastructure investments.



Economic Growth, Trade and Investment

Strengthen New Mexico's competitiveness for manufacturing, logistics, international trade, nearshoring, and private-sector investment.



Binational and Regional Partnerships

Expand coordination with Mexico, Texas, local governments, federal agencies, industry, and regional partners to advance shared economic and infrastructure priorities.



Organizational and Financial Sustainability

Build permanent agency capacity, strengthen internal systems, maximize NMBA-owned assets, grow agency-generated revenue, and secure sustainable funding for future projects.

Through these priorities, NMBA will continue strengthening New Mexico's ports of entry and border communities while positioning the State as a competitive platform for trade, investment, and economic growth within North America.



Next-Generation Project Pipeline

- **Temperature-controlled logistics facility feasibility study**

Total cost \$180,000

- **NMBA staff parking lot reconstruction project**

Total cost \$1,600,000

- **Plan and design Columbus industrial park roadways**

Total cost \$350,000

- **Columbus industrial gateway road improvements – Ph 2**

Total cost \$6,000,000

- **Lordsburg new water well**

Total cost \$1,500,000

- **HM66 Border Crossing Fee Study PH2**

Recommendations mentions the need for a more thorough study

Enterprise Fund Growth & Financial Sustainability

NMBA will continue strengthening asset management and identifying opportunities to increase recurring agency-generated revenue, reducing reliance on General Fund resources and supporting the Authority's long-term financial sustainability.

Growing Agency-Generated Revenue

NMBA's revenues are generated through parking fees, leases, rentals, and fees.

- **Fiscal Year 2024:** \$105,000
- **Fiscal Year 2025:** \$125,000 – 19% increase
- **Fiscal Year 2026:** \$190,000 – 52% increase
- **Fiscal Year 2024 - 2026:** 81% total revenue growth

NMBA is growing its own-source revenue while reinvesting those resources into agency operations and border development activities.



Fiscal Year 2028 Priorities

- **Deliver Current Projects**
- **Build The Next Project Pipeline**
- **Strengthen Permanent Agency Capacity**
- **Leverage Additional Infrastructure Investment**
- **Expand Trade and Economic Development Opportunities**





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THANK YOU

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