

Reasons land may not be in agricultural production:

• Lack of water

• Age and ability

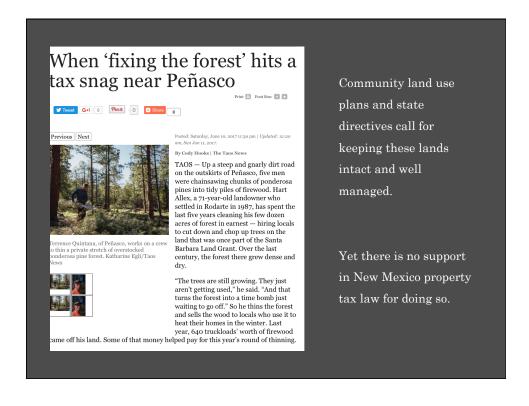
• Land not suitable

• Not profitable

• Job and family demands

• Soil and water conservation needs







WHY IT MATTERS



#1: WE ARE LOSING OUR MOST **IMPORTANT LANDS**

The biggest threat to the future of agriculture is development



New Mexico has limited water and productive land.

Unfortunately, much of our best land is rapidly being developed.

When this happens our land, water security and agricultural future are lost for good.

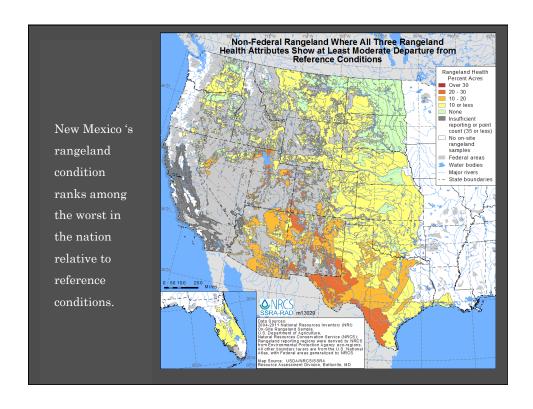
The right tax policy can help keep this land intact.

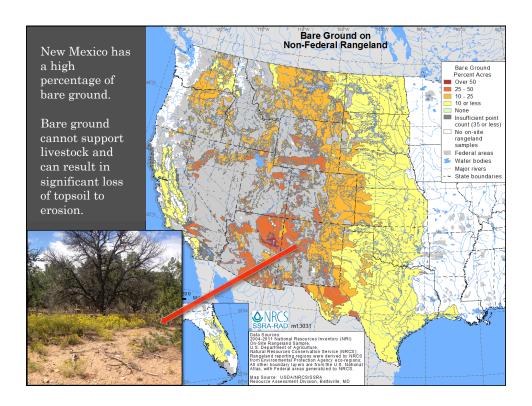
WHY IT MATTERS

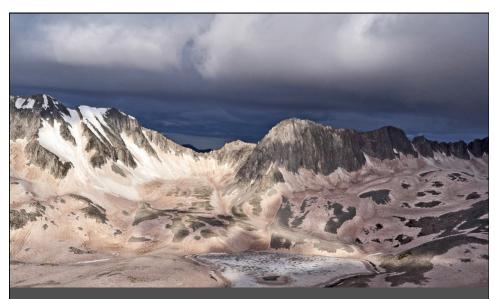


#2: WE NEED TO RESTORE NEW MEXICO'S LAND HEALTH









When bare soil becomes airborne, it can be carried onto mountain snow packs where it creates a dark layer of dust, accelerating run-off and evaporation. This decreases critical water supplies for New Mexico.

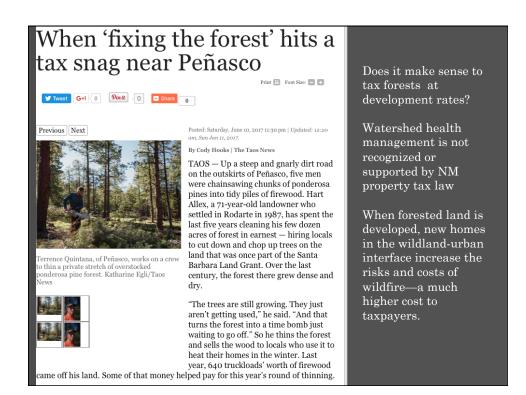
Private Forests

New Mexico's water future is dependent on the management of our forested watersheds.

Many of New Mexico's forests are at high risk for wildfire.

The cost of treatment for landowners averages \$300-\$500 per acre.





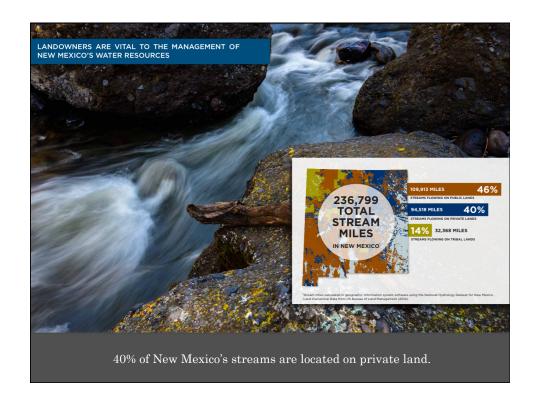
Partnering with landowners to conserve and restore forests provides important public benefits:

• Reduced wildfire

- Reduced wildfire risk
- · Wildlife habitat
- Secure water supplies
- Scenery and recreation

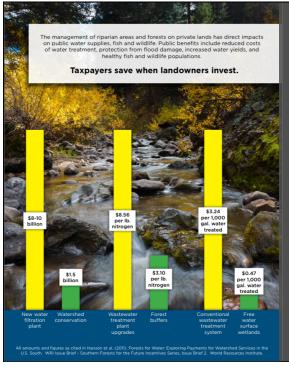




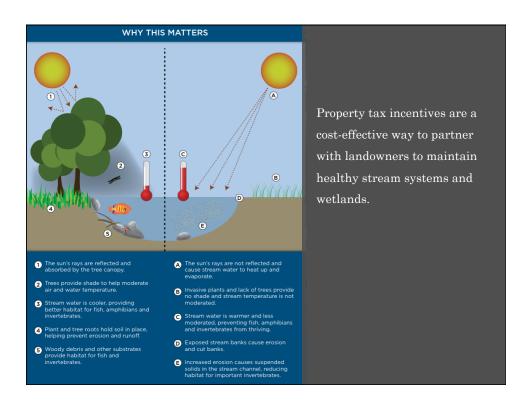


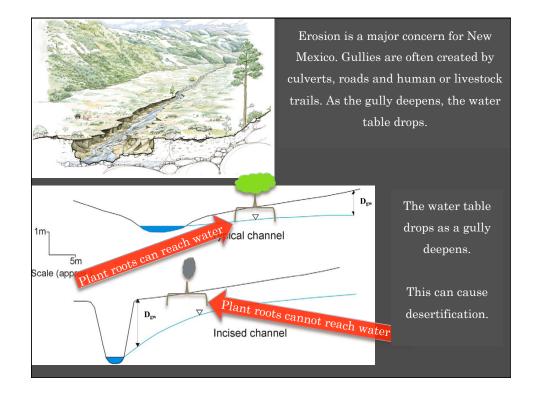


The way in which landowners manage these streams and the surrounding vegetation impacts water supplies, water quality and fisheries.

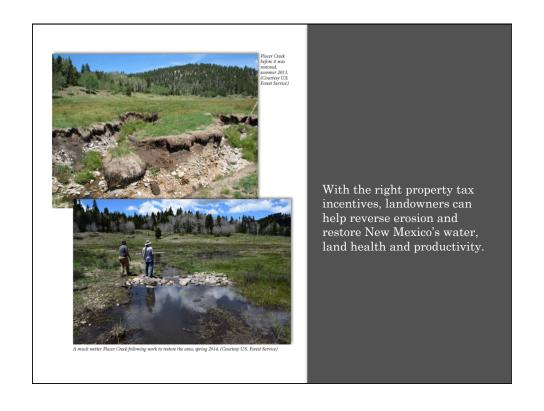


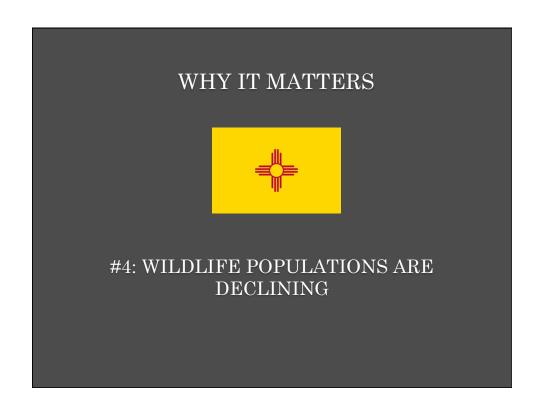
Studies consistently show that investments in conserving watersheds, forests and streamside vegetation significantly reduces costs to taxpayers for water treatment systems.

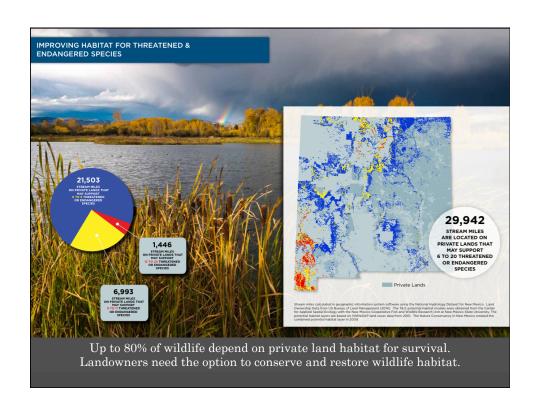








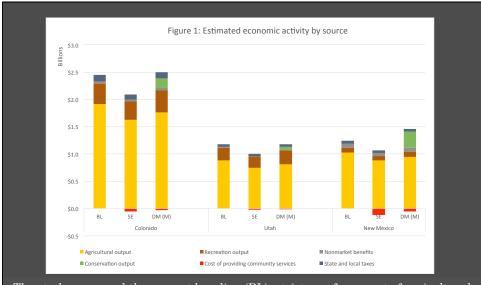






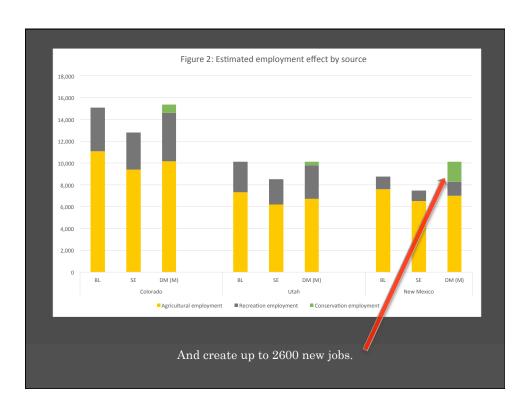


This 2015 study by agricultural economists at Colorado State University found that New Mexico would benefit economically through property tax incentives that support landowners in conserving and restoring open land.



The study compared the current baseline (BL), stricter enforcement of agricultural property tax requirements (SE), and an option for diversified management (DM).

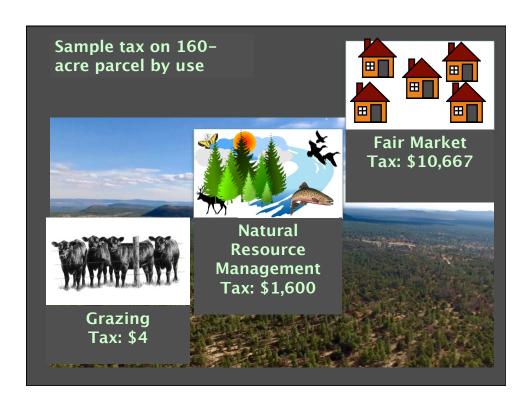
Researchers found that a property tax option for conserving and restoring land could increase economic activity up to nearly half a billion dollars for New Mexico.

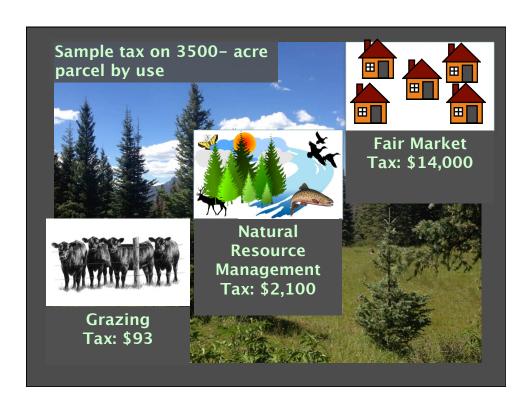


HOW IT WORKS

- 1. Eligible lands must be 10 acres or greater OR have a valid associated agricultural water right.
- 2. Enrollment is voluntary.
- 3. Land must be managed under a qualified 10-year management plan with qualified third-party certified compliance.
- 4. Property tax is based on 5% of fair market value.
- 5. A rollback tax of up to five years is applied should the land be developed. The owner at the time of development is liable for the rollback tax.





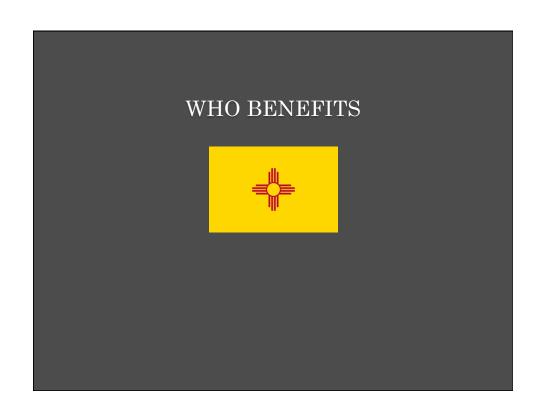


What is natural resource management?

- Improve water quality and quantity by restoring native vegetation along streams
- Improve watershed health and reduce wildfire risk
- · Control soil loss from wind and water erosion
- Restore and maintain fish and wildlife habitat
- Restore pasture and rangeland health
- Control noxious weeds
- Maintain roads, culverts and driveways to prevent erosion
- Protect scenic views by keeping land free of junk and debris







AGRICULTURE

- 1. Enables landowners to keep lands intact, in the family and available for future agricultural use
- 2. Provides three disincentives to taking land out of agriculture:
 - Higher tax rate
 - · Mandatory land use plan with annual certification
 - Rollback tax penalty if land is developed
- 3. Restores and protects New Mexico's watersheds which provide water for agricultural use
- 4. Restores rangeland and forest health and future productivity

COUNTIES

- 1. Enables counties to partner with landowners at little to no cost to meet priority land use goals
- 2. Helps local families stay on the land
- 3. Increases future food and water security
- 4. Increases equity among taxpayers
- 5. Slows rural sprawl and associated costs to counties
- 6. Creates new jobs and diversifies land-based economies

ASSESSORS

- 1. Provides an equitable alternative to landowners who do not qualify for the agricultural special method of valuation but wish to keep land undeveloped
- 2. Limited to parcels of 10 acres or greater except where valid agricultural water rights apply to smaller acreage area
- 3. Land management plan and annual third-party certification are required
- 4. Tax is based on percentage of fair market value, not agricultural special method
- 5. Rollback tax recaptures up to five years of revenue if land is developed

NEW MEXICANS

- 1. Enables landowners to keep land intact and in the family
- 2. Limited to parcels of 10 acres or greater except where valid agricultural water rights apply to smaller acreage area
- 3. Land management plan and annual third-party certification are required
- 4. Tax is based on percentage of fair market value, not agricultural special method
- 5. Rollback tax recaptures up to five years of revenue if land is developed