

New Mexico Income Tax Programs

Presented to the Revenue Stabilization & Tax Policy Committee
November 28, 2016
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Income Tax Programs

- Corporate Income Tax
- Personal Income Tax
- Both taxes "piggy-back" the federal income tax programs (i.e. the starting point for determining the New Mexico tax base is derived from a figure reported on taxpayers' federal returns).



Corporate Income Tax Program

- Imposes tax on the "net" income of every corporation that transacts business in or derives income from New Mexico.
 - Net Income is "base income" (federal taxable income before federal NOL deductions plus income earned from US/State bonds) minus NOL deductions (as defined for NM) and interest on US bond obligations.
- Also imposes a flat \$50 fee on every corporation that transacts business in or derives income from New Mexico.



Exempt Corporations

- Insurance companies that pay NM premium tax;
- Trusts set up by employers for the benefit of employees that are exempt under the IRC;
- Nonprofits that are exempt under the IRC (other than their unrelated business income, if any).



Tax Year 2015 Brackets and Rates

Income Bracket, Base		ncome Bracket, Top	Marginal Tax Rate	Bracket Tax		Average Tax Rate	
\$ 1	\$	500,000	4.80%	\$	24,000	4.80%	
\$ 501,000	\$	1,000,000	6.40%	\$	56,000	5.60%	
\$ 1,000,001			6.90%	\$50	6,000 + (\$0.069 x Ir	ncome over \$1M)	



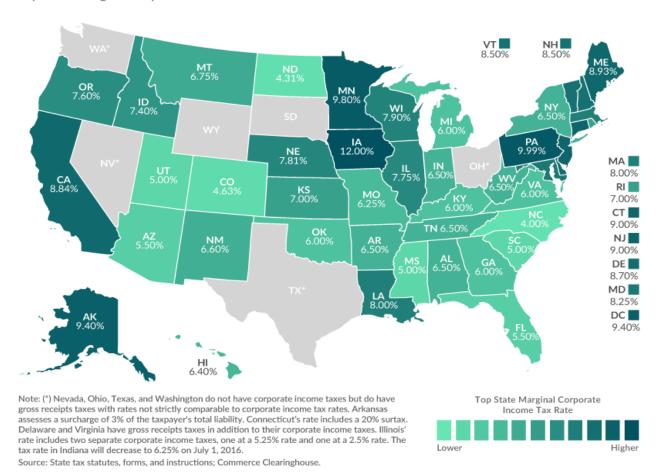
Tax Rate Primer

- Tax rate (statutory) the rate applied by statute to a threshold level of net income;
- Marginal Tax Rate the rate applied to the next taxable dollar of net income earned;
- Average Tax Rate the average of the rate paid across multiple net income thresholds (tax paid/taxable income).
- Effective Tax Rate the average rate at which a corporation's pre-tax profits are taxed.



How High Are Corporate Income Tax Rates in Your State?

Top State Marginal Corporate Income Tax Rates in 2016



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"Ladder" of Corporate Filing Options

Separate Entity Reporting

 Each company transacting business in NM files its own NM CIT return, regardless of total corporate entity structure and ownership.

Combined (Unitary) Reporting

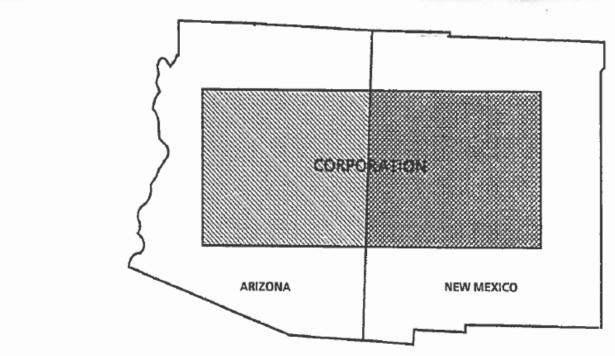
- A group of commonly owned corporations that engage in a "unitary" business may file one CIT return that includes all unitary members, if at least one of the unitary corporations transacts business in NM.
- NM retailers selling goods from facilities that exceed 30,000 square feet must file combined returns.

Federal Consolidated Reporting

- If a commonly owned group of corporations files a consolidated return for federal income tax purposes and at least one member of the group transacts business in New Mexico, the group may file one CIT return in NM that includes all members of the federal consolidated group.
- Taxpayers may elect to go "up" the ladder at will, but need permission to go "down" the ladder.



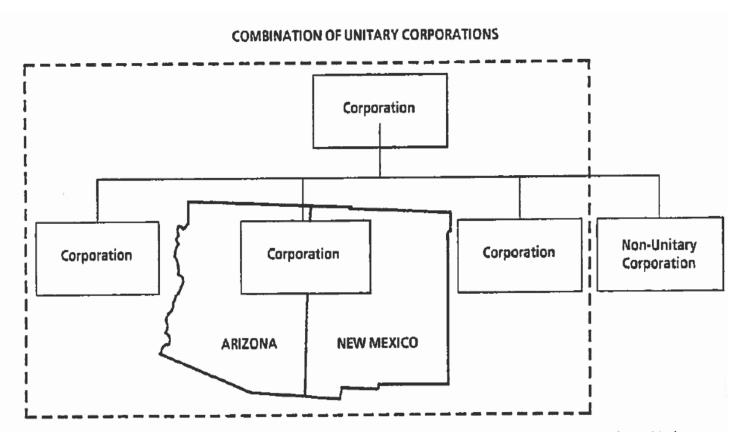
Separate Entity Reporting



Taxpayer reports through the use of the three-factor formula applied to the federal taxable income of the corporate entity.



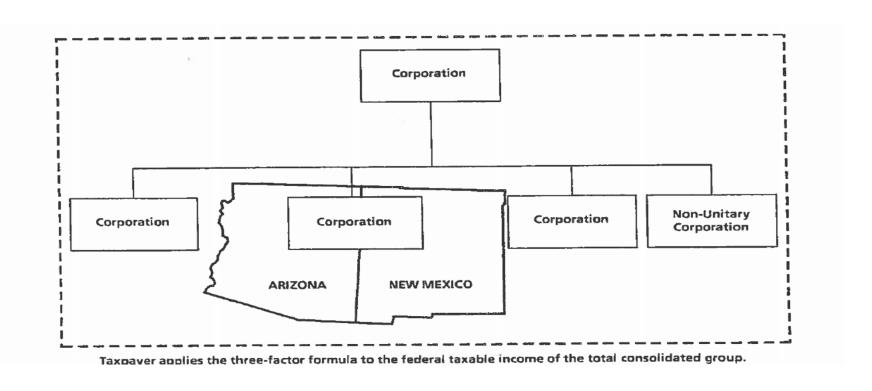
Combined (Unitary) Reporting



Taxpayer reports through the use of the three-factor formula applied to what should be the federal taxable income of the combined group.



Federal Consolidated Reporting





A Simplified Example of Filing Methods

Corporation	Nexus in State X	Taxable Income	State X Numerator	State X Denominator	Apportionment Factor	Separate Filing	Consolidated Filing	Combined Filing
Parent	Y	300	40	400	10.00%	30	0	0
Sub One	Y	200	20	500	4.00%	8	0	0
Combined Unitary Total		500	60	900	6.67%	0	33	0
Sub Two	N	100	0	100	0.00%	0	0	0
Federal Consolidated Total		600	60	1000	6.00%	0	0	36



Dividing Income of Multistate Businesses

Corporations that derive income from NM and other states determine the amount of their total income that is subject to NM CIT through a statutory process of <u>allocation</u> and <u>apportionment</u> under NMSA §§ 7-4-1 et seq.



Business/Non-Business Income

- Business income:
 - Transactional Income arising from transactions and activity in the regular course of the taxpayer's trade or business.
 - Liquidations Income from liquidating a business or business segment.
 - Functional Income from tangible or intangible property if the acquisition, management, or disposition of the property constitute integral parts of the taxpayer's trade or business.
- Non-Business income: everything else.



Non-Business Income is Allocated

- Non-business income is not run through a "factor" formula, but is generally allocated to one state.
 - Where property is used or located;
 - Taxpayer's commercial domicile.



Business Income is Apportioned

- Business income is apportioned according to statutory formulae.
- The "standard formula:"

NM Property + NM Payroll + NM Sales
Total Property Total Payroll Total Sales

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Special Formulas for Manufacturers and Headquarters Operations

- Manufacturers:
 - 2016 formula:
 - 15% property; 15% payroll; 70% sales.
 - 2017 formula:
 - 10% property; 10% payroll; 80% sales.
 - 2018:
 - 100% sales (single sales factor).
- Headquarters Operations:
 - 100% sales (single sales factor).



The Sales Factor Numerator

- Sales of tangible personal property are sourced based on the destination of the sold property.
- Sales of services and intangibles are sourced to the state where the taxpayer expends the greatest "cost of performance."



Standard Formula Does Not Always Work

- ▶ UDITPA "relief" provision § 7–4–19 allows deviations from the standard formula when the results do not fairly reflect the extent of the taxpayer's business activities in the state.
- Burden on the party seeking deviation.
- Allows:
 - Separate accounting;
 - Excluding one or more factors;
 - Including additional factors;
 - Any other method to equitably allocate and apportion taxpayer's income.



Deviations for Specific Industries

- Consensus that standard formula does not work well for certain industries.
- NM regulations adopted largely from MTC rules for these industries.
 - Construction Contractors. NMAC 3.5.19.12;
 - Railroads. NMAC 3.5.19.13.
 - Airlines. NMAC 3.5.19.14.
 - Trucking Companies. NMAC 3.5.19.15.
 - Financial Institutions. NMAC 3.5.19.17.
 - Television & Radio Broadcasting. NMAC 3.5.19.18.
 - Publishing. NMAC 3.5.19.19.



Trends in Formulas and Factors

- Nineteen states have gone to a single sales factor for all or most businesses.
 - CA, CO, CT, DC, GA, IA, IN, IL, ME, MI, MN, NE, NJ, NY, OR, RI, SC, TX, UT, WI.
- Twenty-two states have gone to market-based sourcing for services.
 - AL, CA, CT, DC, GA, IA, IL, MA, MD, ME, MI, MN, NE, NY, OH, OK, PA, RI, TN, UT, WA, WI.
- Nineteen states have gone to market-based sourcing for intangibles (with another eight having some form of hybrid that is not COP).
 - AL, CA, CT, DC, GA, IA, MA, ME, MI, MN, NE, NJ, NY, OH, OK, RI, TN (for royalties), UT, WI.

CIT Tax Expenditures (1 of 2)

NMSA	Expenditure
7-4-10	Manufacturers/HQ Formula Election
7-2A-8.6	Cultural Property Preservation
7-2A-8.8	Welfare to work (defunct federal program)
7-2A-8.9	Land conservation or preservation
7-2A-14	Corporate-supported child care
7-2A-15	Business facility rehabilitation (defunct/unused)
7-2A-17.1	Job mentorship credit
7-2A-18	Electronic equipment credit for tobacco/alcohol vendors
7-2A-19	Renewable Energy Production Tax Credit
7-2A-21/7-2A-28	Sustainable Building Tax Credit
7-2A-23	Blended Biodiesel Fuel Credit (2012 last tax year)



CIT Tax Expenditures (2 of 2)

NMSA	Expenditure
7-2A-24	Geothermal Heat Pump Credit
7-2A-25	Advanced Energy Credit (excess only)
7-2A-26	Agricultural Biomass
7-2A-27	Veteran Employment
7-2F-1 <i>et seq.</i>	Film Production Tax Credit
7-2E-1.1	Rural Jobs Tax Credit (cross program)
7-9F-9.1 <i>et seq.</i>	Additional Tech Jobs and Research and Development Credit (cross program)
7-9I-1 <i>et seq.</i>	Affordable Housing Tax Credit (cross program)



CIT Mechanics

- Start with "base income" (federal taxable income before NOL and other special deductions).
- NM-specific adjustments (i.e. subtract NM NOLs) to get to "net income."
- Calculate tax.
- Allocate and apportion income to reach a NM percentage.
- Apply that percentage to the "tax."
- Apply any credits.



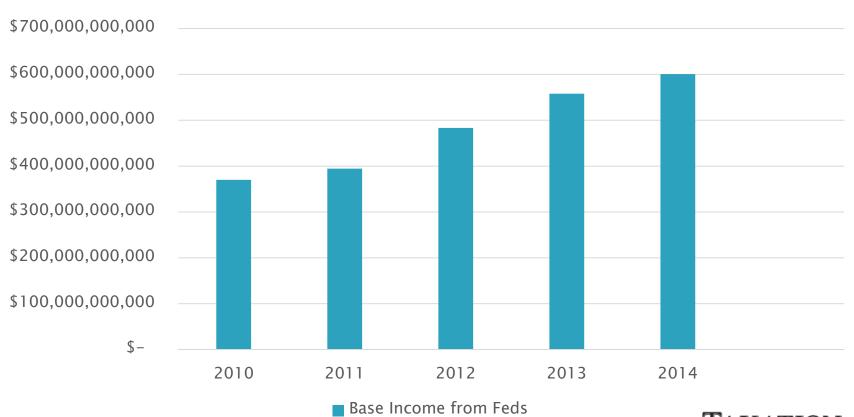
CIT Mechanics

Start with "base income" (federal taxable income before NOL and other special deductions).



NM Piggy-Back off Reported Federal Income

Base Income





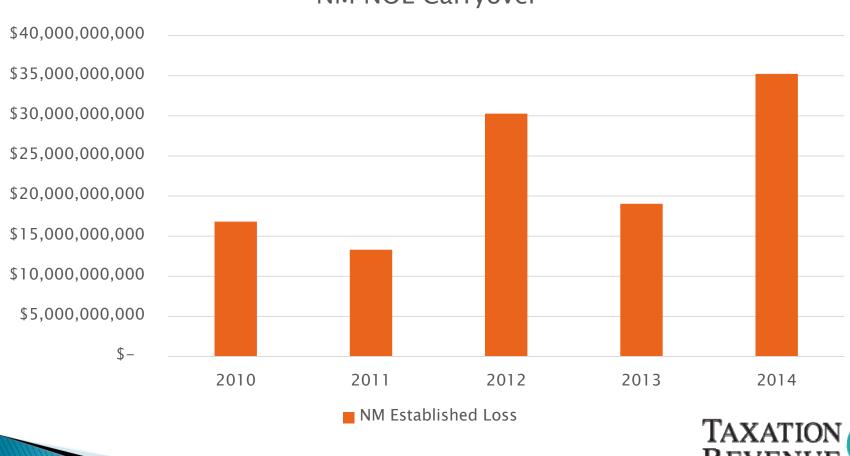
CIT Mechanics

- Start with "base income" (federal taxable income before NOL and other special deductions).
- NM-specific adjustments (i.e. subtract NM NOLs) to get to "net income."



Established Losses from Federal Income

NM NOL Carryover



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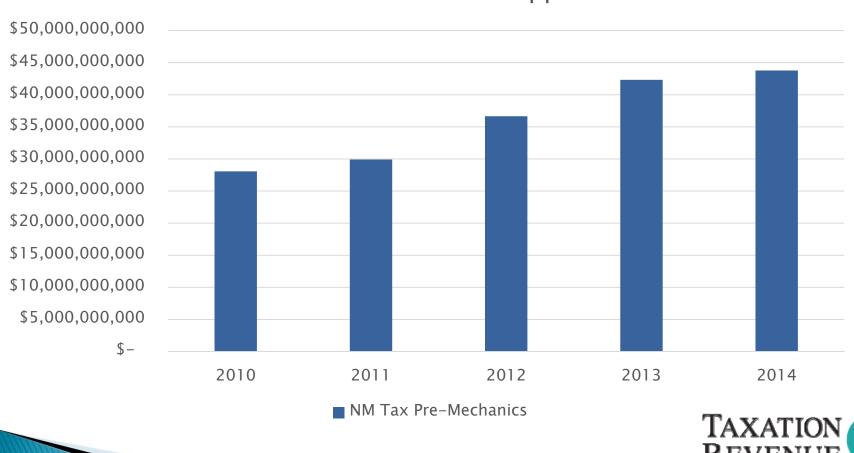
CIT Mechanics

- Start with "base income" (federal taxable income before NOL and other special deductions).
- NM-specific adjustments (i.e. subtract NM NOLs) to get to "net income."
- Calculate tax on "net" income.



Tax on Net Income

NM Tax BEFORE Allocation & Apportionment



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CIT Mechanics

- Start with "base income" (federal taxable income before NOL and other special deductions).
- NM-specific adjustments (i.e. subtract NM NOLs) to get to "net income."
- Calculate tax.
- Allocate and apportion income to reach a NM percentage.



Allocation and Apportionment: New Mexico Percentage

- CIT B Allocation of Non-Business Income
- CIT A Apportionment of Business Income
- CIT C Calculation of NM%



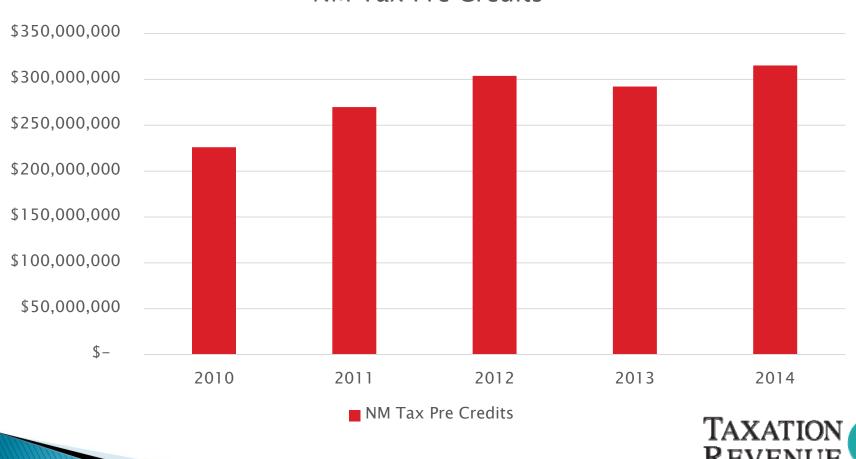
CIT Mechanics

- Start with "base income" (federal taxable income before NOL and other special deductions).
- NM-specific adjustments (i.e. subtract NM NOLs) to get to "net income."
- Calculate tax.
- Allocate and apportion income to reach a NM percentage.
- Apply that percentage to the "tax."



NM CIT, Pre Non Refundable Credits

NM Tax Pre Credits



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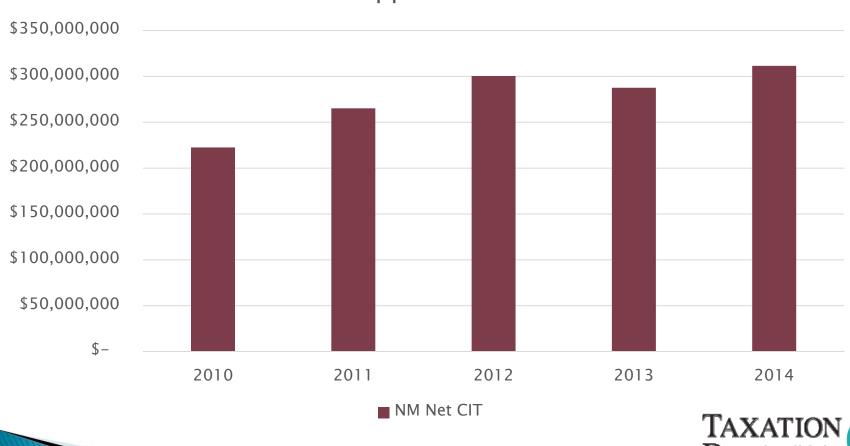
CIT Mechanics

- Start with "base income" (federal taxable income before NOL and other special deductions).
- NM-specific adjustments (i.e. subtract NM NOLs) to get to "net income."
- Calculate tax.
- Allocate and apportion income to reach a NM percentage.
- Apply that percentage to the "tax."
- Apply any credits.



NM Net CIT

CIT after NM% applied to Calculated Tax



MEXICO

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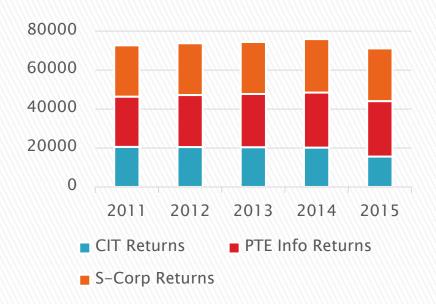
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Corporate Income Tax Returns

What the chart tells us

CIT Returns by Form
Submitted
CIT1, PTE (info), or S-Corp

- CIT Returns average just under 20K per year, and have been declining at a rate just less than 1% per year since 2010
- PTE & S-Corp Returns have been increasing each year
 - PTE at a rate of approximately 2.5% per year
 - S-Corp at a rate of approximately 1.0% per year
- TY2015 is INCOMPLETE



CIT by NAICS (1 of 2)

2 digit NAICS	2014 Industries	Taxable Income over \$1,000,000		Taxable Income over \$500,000 but not over \$1,000,000		Taxable Income under \$500,000	
		CIT	# Returns	CIT	# Returns	CIT	# Returns
11	Agriculture, Fishery and Hunting	\$75,202	<4	\$175,787	4	\$489,289	181
21	Oil and Gas and Other Mining	\$36,123,275	40	\$1,024,313	22	\$987,160	314
22	Utilities	\$91,614	<4	\$63,536	<4	\$45,696	17
23	Construction	\$1,083,407	8	\$492,884	13	\$1,035,834	457
31–33	Manufacturing	\$94,955,722	61	\$1,724,410	34	\$2,936,708	665
42	Wholesale Trade	\$4,905,884	23	\$1,307,930	26	\$2,441,606	591
44-45	Retail Trade	\$18,079,502	42	\$1,339,419	26	\$2,020,825	467
48-49	Transportation & Warehousing	\$21,385,483	14	\$372,144	7	\$744,181	255
51	Information	\$5,992,954	18	\$39,527	<4	\$746,549	205
52	Finance & Insurance	\$17,722,467	47	\$1,032,010	23	\$1,630,738	610



CIT by NAICS (2 of 2)

2 digit NAICS	2014 Industries	Taxable Income over \$1,000,000		Taxable Income over \$500,000 but not over \$1,000,000		Taxable Income under \$500,000	
		CIT	# Returns	CIT	# Returns	CIT	# Returns
53	Real Estate& Rental & Leasing	\$2,010,954	10	\$80,881	<4	\$1,109,234	528
54	Professional, Scientific & Technical	\$6,274,030	21	\$926,100	19	\$2,158,884	885
55	Management of Companies & Enterprises	\$40,097,788	42	\$801,355	14	\$1,415,177	270
56	Admin & Support & Waste Mgt Remediation	\$1,921,963	4	\$209,909	4	\$577,248	271
61	Educational Services	\$471,851	<4	\$0	0	\$130,169	41
62	Health Care & Social Assistance	\$1,487,880	8	\$386,159	7	\$440,516	175
71	Arts, Entertainment, & Recreation	\$110,863	<4	\$136,002	<4	\$111,086	61
72	Accommodation & Food Service	\$634,908	5	\$211,100	4	\$550,184	157
81	Other Services except Public Administration	\$221,004	<4	\$123,602	<4	\$332,188	205



Personal Income Tax Program

- Imposes a net income tax on NM residents and any non-residents that derive income from New Mexico sources.
- The PIT revenue stream includes income earned by individuals from distributive shares of Pass-through entity ownership (S-corps, partnerships, and LLCs that elect partnership taxation at the federal level).



Marginal Rates and Brackets

Married Filing Separately	Head of Household, Surviving Spouses, and Married Filing Jointly	Individuals, Estates, and Trusts	Rate
Up to \$4,000	Up to \$8,000	Up to \$5,500	1.7%
op to \$ 1,000	ορ το φο,σσο	op to \$3,300	1.770
Over \$4,000 to \$8,000	Over \$8,000 to \$16,000	Over \$5,500 to \$11,000	3.2%
Over \$8,000 to \$12,000	Over \$16,000 to \$24,000	Over \$11,000 to \$16,000	4.7%
Over \$12,000	Over \$24,000	Over \$16,000	4.9%



PIT Revenues by Income Bracket (1 of 3)

All Tax Payers (Tax Year 2014 Data)						
Income Bracket	Number of Returns	Percent Returns	New Mexico Taxable Income by Bracket	Percent NM Taxable Income	Estimated Tax on TI in Bracket	Percent Tax
Under \$25,000	628,635	62.28%	2,616,698,286	2.76%	67,773,915	5.34%
\$25,000-\$50,000	145,020	14.37%	5,308,344,213	5.61%	190,048,885	14.99%
\$50,000-\$75,000	88,052	8.72%	5,407,146,932	5.71%	203,833,160	16.08%
\$75,000-\$100,000	49,627	4.92%	4,279,208,068	4.52%	161,410,063	12.73%
\$100,000- \$200,000	61,892	6.13%	8,365,758,766	8.84%	295,000,173	23.26%
Over \$200,001	36,119	3.58%	68,691,347,610	72.56%	349,937,789	27.60%
Total	1,009,345	100.00%	94,668,503,875	100.00%	1,268,003,985	100.00%



PIT Revenues by Income Bracket (2 of 3)

All Tax Payers (Tax Year 2014 Data)							
Single Filers							
Under \$25,000	343,260	73.84%	1,522,205,703	8.81%	41,923,801	12.81%	
\$25,000-\$50,000	67,939	14.62%	2,431,247,048	14.07%	90,996,897	27.80%	
\$50,000-\$75,000	27,685	5.96%	1,677,658,581	9.71%	64,740,557	19.78%	
\$75,000-\$100,000	10,871	2.34%	931,597,491	5.39%	35,017,938	10.70%	
\$100,000- \$200,000	9,899	2.13%	1,316,398,232	7.62%	43,941,182	13.42%	
Over \$200,001	5,204	1.12%	9,403,892,598	54.41%	50,748,339	15.50%	
Total	464,858	100.00%	17,282,999,653	100.00%	327,368,714	100.00%	
		He	ad of Household Fil	ers			
Under \$25,000	135,606	83.05%	\$435,881,216	15.80%	\$10,173,070	14.57%	
\$25,000-\$50,000	16,392	10.04%	\$592,957,221	21.50%	\$20,902,681	29.93%	
\$50,000-\$75,000	6,394	3.92%	\$385,814,033	13.99%	\$14,820,224	21.22%	
\$75,000-\$100,000	2,194	1.34%	\$187,555,820	6.80%	\$7,380,962	10.57%	
\$100,000- \$200,000	1,846	1.13%	\$243,123,310	8.81%	\$8,700,241	12.46%	
Over \$200,001	848	0.52%	\$913,051,470	33.10%	\$7,852,829	11.25%	
Total	163,280	100.00%	2,758,383,070	100.00%	69,830,007	100.00%	



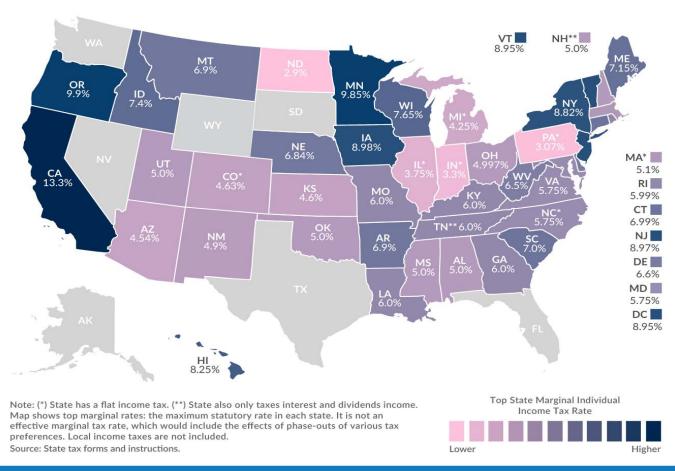
PIT Revenues by Income Bracket (3 of 3)

All Tax Payers (Tax Year 2014 Data)						
Income Bracket	Number of Returns	Percent Returns	New Mexico Taxable Income by Bracket	Percent NM Taxable Income	Estimated Tax on TI in Bracket	Percent Tax
		Join	nt and Surviving Spo	use		
Under \$25,000	143,959	38.86%	\$617,210,830	0.89%	\$14,352,748	1.68%
\$25,000-\$50,000	58,288	15.73%	\$2,197,815,584	3.17%	\$74,766,619	8.74%
\$50,000-\$75,000	52,954	14.29%	\$3,282,056,654	4.74%	\$121,894,781	14.25%
\$75,000-\$100,000	36,118	9.75%	\$3,121,892,246	4.51%	\$117,646,492	13.75%
\$100,000- \$200,000	49,701	13.42%	\$6,745,988,853	9.74%	\$240,620,026	28.12%
Over \$200,001	29,431	7.94%	\$53,317,953,184	76.96%	\$286,371,573	33.47%
Total	370,451	100.00%	69,282,917,351	100.00%	855,652,238	100.00%
			Separate Filers			
Under \$25,000	5,810	54.02%	\$41,400,537	0.77%	\$1,324,296	8.74%
\$25,000-\$50,000	2,401	22.32%	\$86,324,360	1.62%	\$3,382,688	22.32%
\$50,000-\$75,000	1,019	9.47%	\$61,617,664	1.15%	\$2,377,598	15.69%
\$75,000-\$100,000	444	4.13%	\$38,162,511	0.71%	\$1,364,671	9.01%
\$100,000- \$200,000	446	4.15%	\$60,248,371	1.13%	\$1,738,724	11.47%
Over \$200,001	636	5.91%	\$5,056,450,358	94.62%	\$4,965,048	32.77%
Total	10,756	100.00%	5,344,203,801	100.00%	15,153,025	100.00%



How High Are Income Tax Rates in Your State?

Top State Marginal Individual Income Tax Rates, 2016



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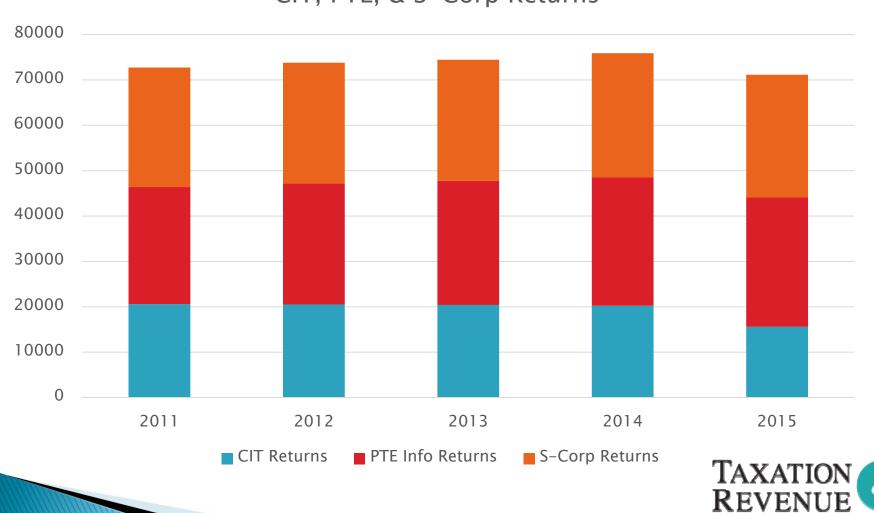
Pass-Through-Entities effect on PIT

- PTE include S-Corporations, Partnerships, & Limited Liability Companies
- PTE file informational returns, but often do not incur entity level income tax liability
- Taxable event occurs when PTE makes an earnings distribution to its ownership
 - Non NM Residents are subject to PTW (4.9% of distribution)
 - Owners required to disclose this income on NM PIT–
 B
 - Allocation & Apportionment rules for PIT same as CIT



Pass-Through Entities & S-Corporations

CIT, PTE, & S-Corp Returns



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PIT Expenditures (1 of 2)

NMSA	Short Title					
	Article 2 Income Tax General Provisions					
7-2-4	Exemptions, PIT					
7-2-5.2	Exemption, income of persons 65+ or blind					
7-2-5.5	Exemption, earnings by Indians					
7-2-5.6	Exemption, medical care savings account					
7-2-5.7	Exemption, income of persons 100+					
7-2-5.8	Exemption, low & middle income taxpayers					
7-2.5.9	Exemption, unreimbursed medical care expenses of persons 65+					
7-2-5.10	Exemption, NM national guard member premiums					
7-2-5.11	Exemption, Armed Forces salaries					
7-2-14	Rebate, Low Income Comprehensive					
7-2-14C	Rebate, Low Income 65+ or Blind					
7-2-14.3	Rebate, Property Tax due from Low Income					
7-2-18.1	Credit, Dependent Child Day Care Expenses					
7-2-18.2	Credit, Preservation of Cultural Property					
7-2-18.4	Credit, Qualified Business Facility Rehabilitation					
7-2-18.5	Credit, Welfare-to-Work					
7-2-18.7	Rebate, SDV Property Tax Exemption					
7-2-18.8	Credit, Electronic ID Reader					
7-2-18.10	Credit, Conveyance of Real Property					



PIT Expenditures (2 of 2)

NMSA	Short Title						
	Article 2 Income Tax General Provisions						
7-2-18.11	Credit, Job Mentorship						
7-2-18.13	Credit, unreimbursed medical care expenses of persons 65+						
7-2-18.14	Credit, Solar Market Development						
7-2-18.15	Credit, Working Family (Earned Income)						
7-2-18.16	Credit, Special Needs Adopted Child						
7-2-18.17	Credit, Angel Investment						
7-2-18.18	Credit, Renewable Energy Production						
7-2-18.19	Credit, Sustainable Building						
7-2-18.21	Credit, Blended Biodiesel Fuel						
7-2-18.22	Credit, Rural Healthcare Practitioner						
7-2-18.23	Credit, 2007 Taxable Year						
7-2-18.24	Credit, Geothermal Ground-Coupled Heat Pump						
7-2-18.25	Credit, Advance Energy						
7-2-18.26	Credit, Agricultural Biomass						
7-2-18.27	Credit, Physician Participation in Cancer Treatment Trials						
7-2-18.28	Credit, Veteran Employment						
7-2-18.29	Credit, New Sustainable Building						
7-2-32	Deduction, Payments into Education Trust Fund						
7-2-34	Deduction, Net Capital Gain Income						
7-2-36	Deduction, Organ Donation Expenses						
7-2-37	Deduction, Unreimbursed Medical Care Expenses						



Thank you!

Our Mission is to administer and enforce New Mexico's tax and revenue laws, vehicle and driver licensing, and transportation programs in a manner warranting the highest degree of public confidence.

http://www.tax.newmexico.gov/

