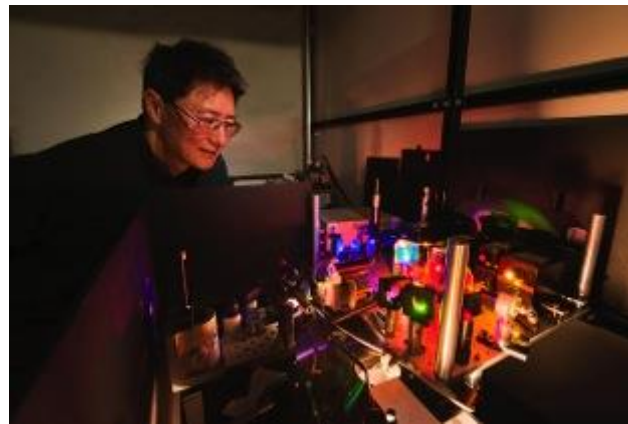
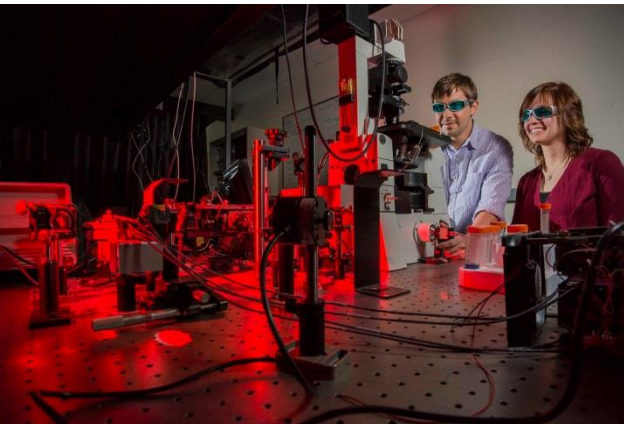


*Exceptional service in the national interest*



Sandia National Laboratories

James Chavez

Vice President for Energy, Nonproliferation and High Consequence Security

*November 3, 2015*

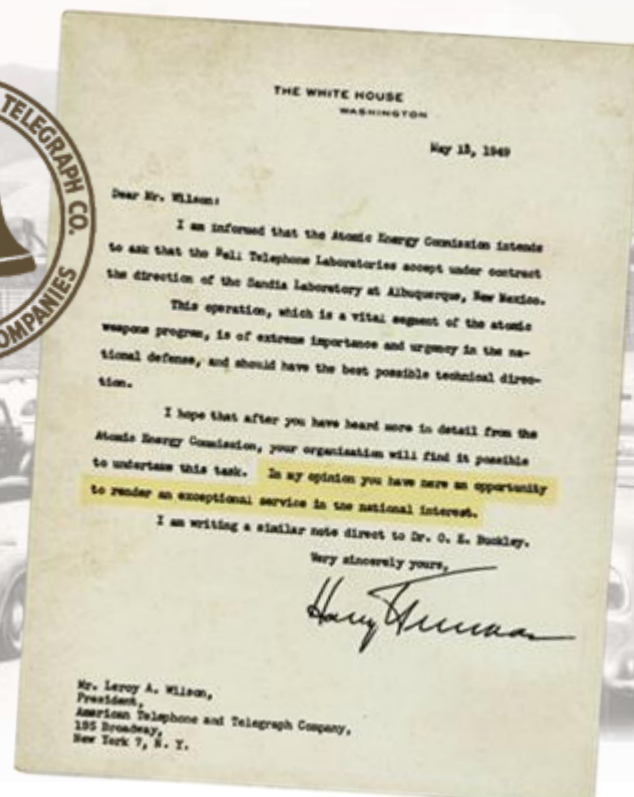
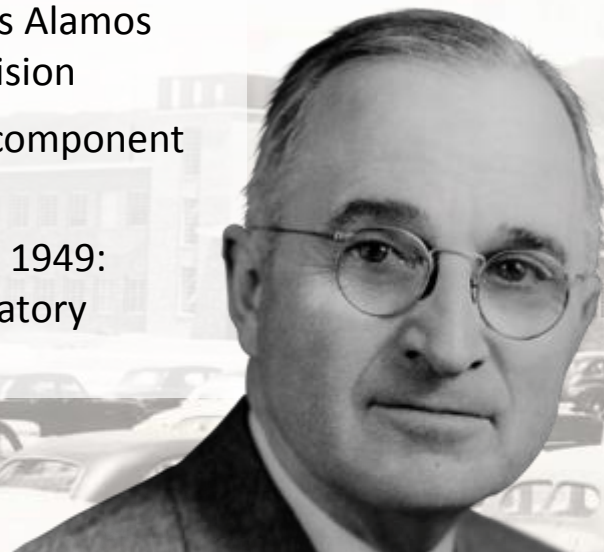


Sandia National Laboratories is a multi-program laboratory managed and operated by Sandia Corporation, a wholly owned subsidiary of Lockheed Martin Corporation, for the U.S. Department of Energy's National Nuclear Security Administration under contract DE-AC04-94AL85000.

# Sandia's History

*Exceptional service in the national interest*

- July 1945: Los Alamos creates Z Division
- Nonnuclear component engineering
- November 1, 1949: Sandia Laboratory established



to undertake this task. In my opinion you have here an opportunity to render an exceptional service in the national interest.



# Sandia Sites

*Albuquerque, New Mexico*



*Livermore, California*



*Kauai, Hawaii*



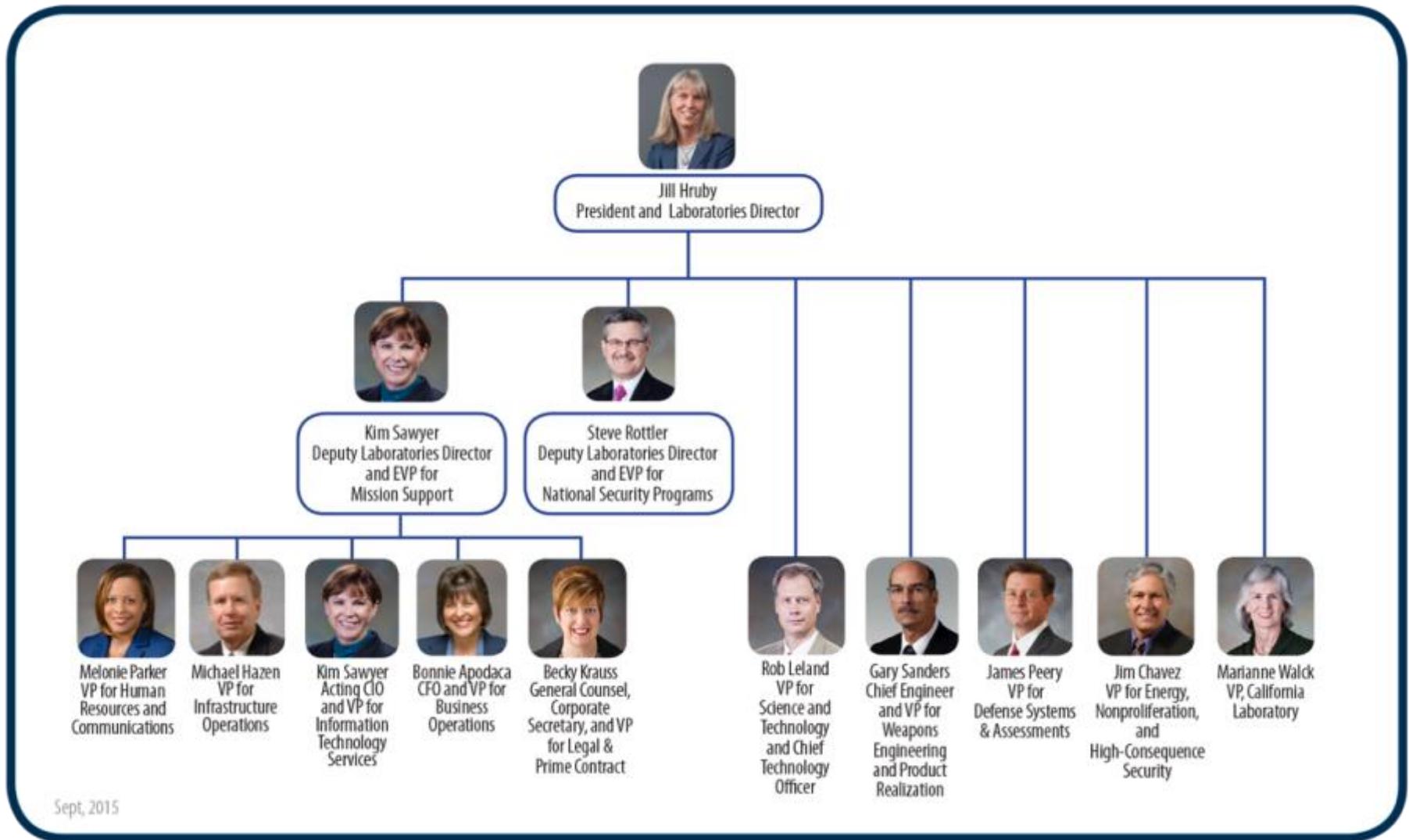
*Waste Isolation Pilot Plant,  
Carlsbad, New Mexico*

*Pantex Plant,  
Amarillo, Texas*



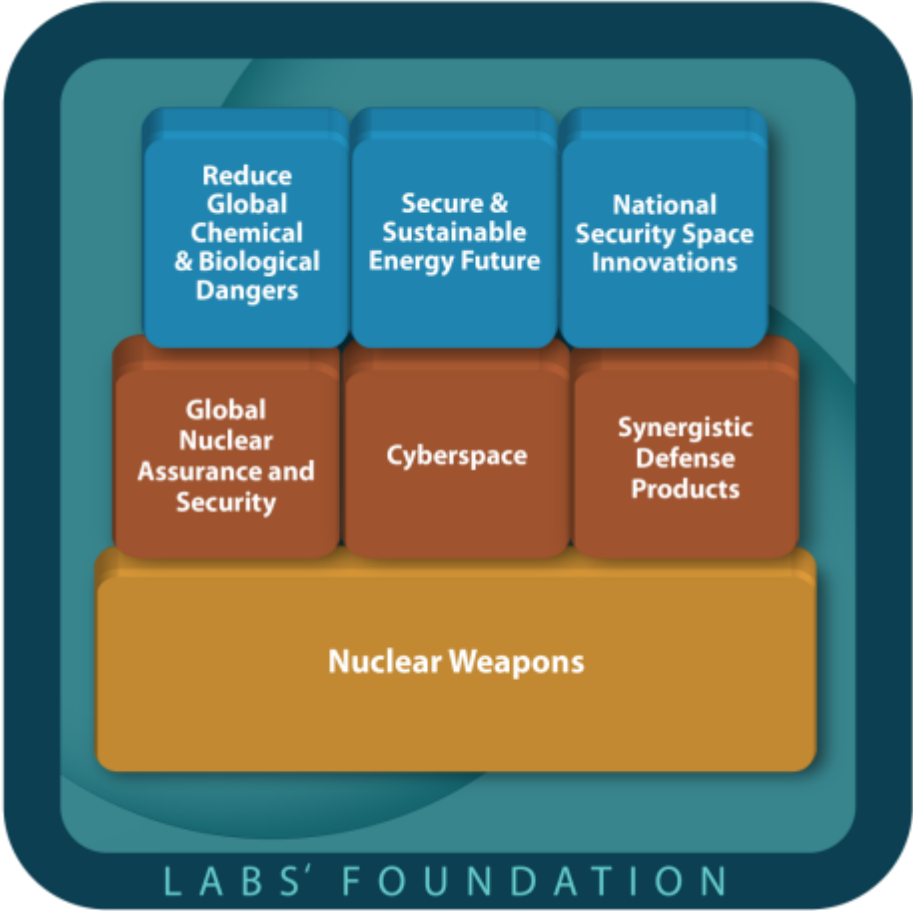
*Tonopah,  
Nevada*

# Executive Management Organization Chart



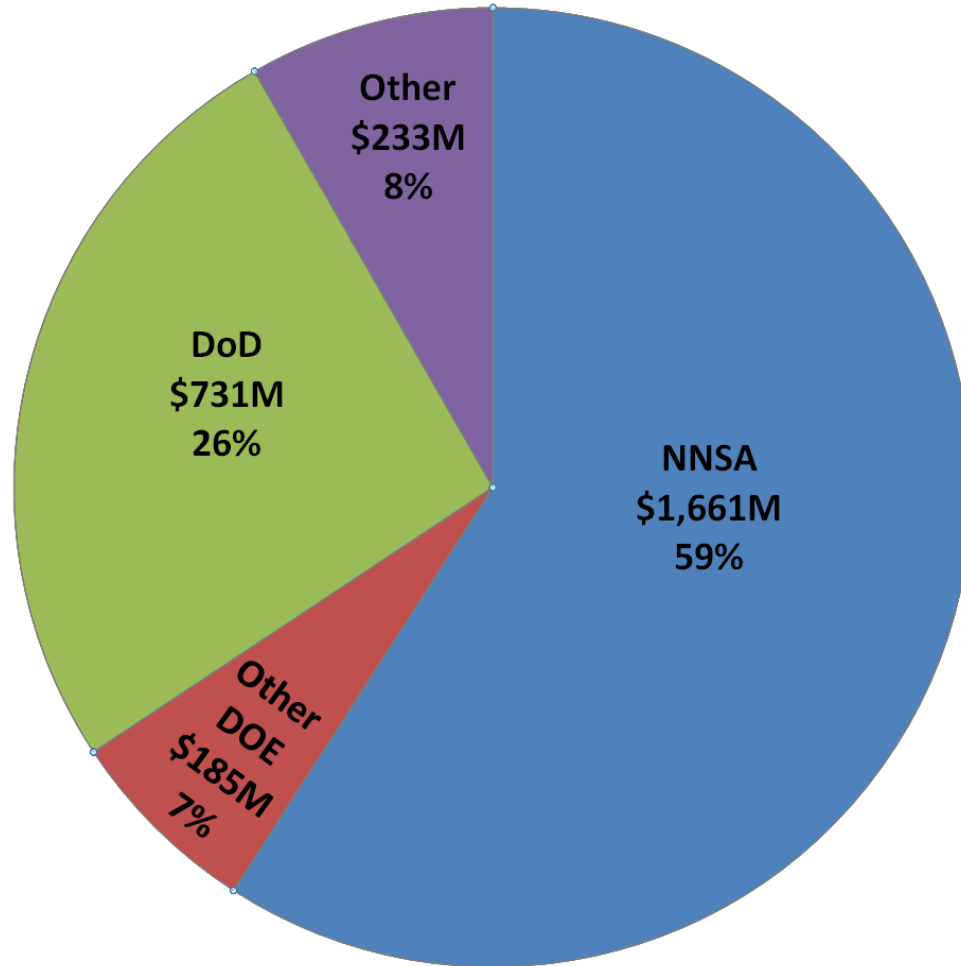
Sept, 2015

# National Security Mission Areas



# Sandia's Operating Funding

FY15 Total  
\$2.81B

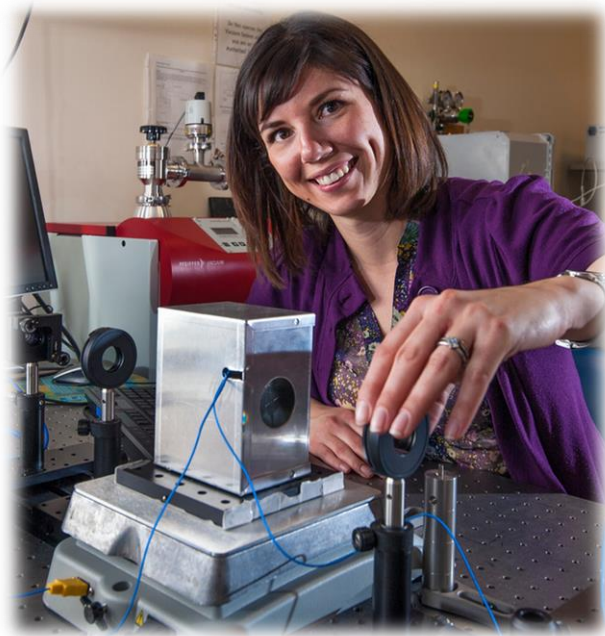
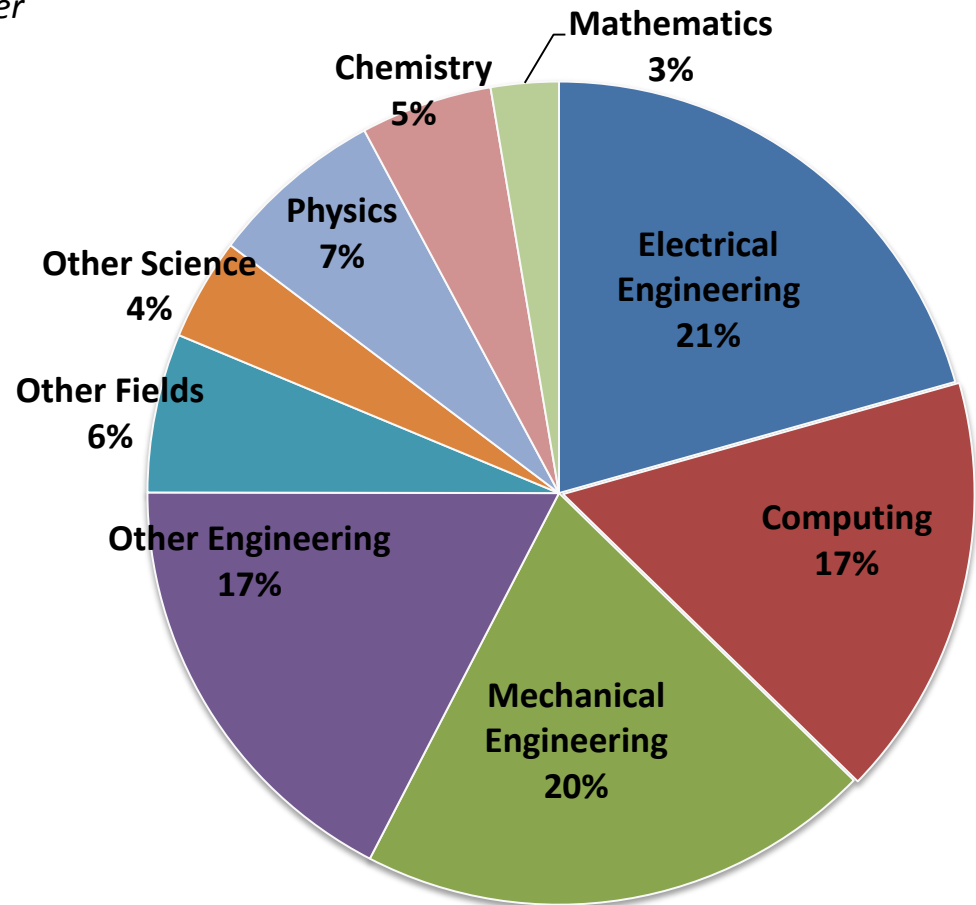


# Our Workforce

- On-site workforce: 11,500
- Regular employees: 10,540

*Data for FY15 through the end of September*

## R&D staff (4,132) by discipline



# ***Sandia has a strong impact on the New Mexico business environment and on our communities***

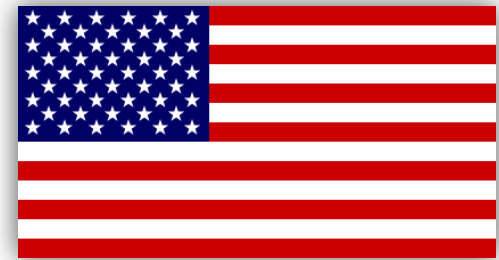




# Sandia's FY15 procurement economic impact on the Nation and New Mexico is significant

## National impact

- Total contract-related payments: \$982,762,000
- Total small business payments: \$519,330,000 (or 53% of total contract-related payments)
- Other than small business payments: \$463,432,000
- Procurement card purchases: \$77,846,000



## New Mexico impact

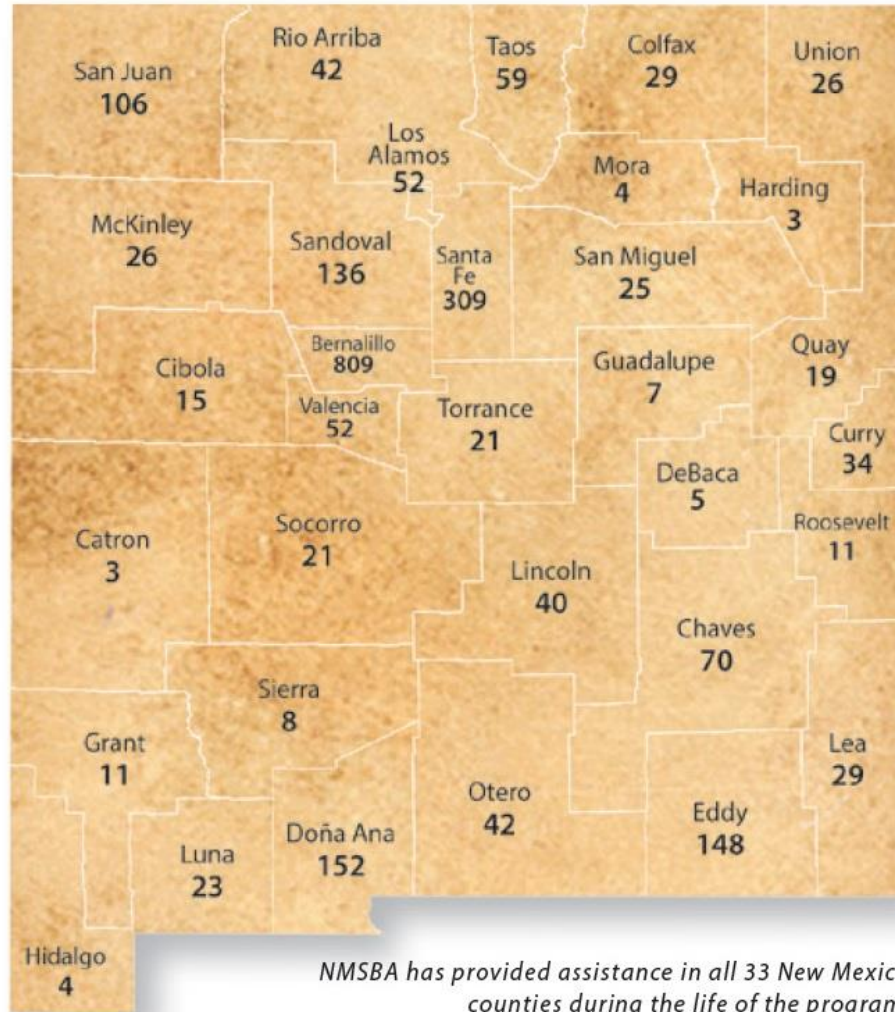
- Total NM contract-related payments: \$381,884,000 (or 39% of total National contract-related payments)
- Total NM small business payments: \$258,970,000 (or 68% of total NM contract-related payments)
- Other than small business payments: \$122,914,000
- Procurement card purchases: \$13,290,000



*Note: The amounts in dollars represent actual dollars spent (rounded) in FY 2015*

# NM Small Business Assistance Program (NMSBA) Sandia National Laboratories

## BUSINESSES ASSISTED BY COUNTY 2000-2014



*NMSBA has provided assistance in all 33 New Mexico counties during the life of the program.*

- In 2014, the NMSBA program provided assistance to 352 small business in 31 counties.
- NMSBA has provided assistance to 2341 in all 33 counties during the life of the program.

# NMSBA Success Story: Sisneros Brothers Manufacturing, Belen, NM



*“NMSBA gave me access to engineering prowess I just couldn’t find in the private sector. This helped us prove that our product does what we say it does.”*

*-Joaquin Sisneros, Vice President of Manufacturing, Sisneros Bros. Mfg., LLC*

# STEM Strategy

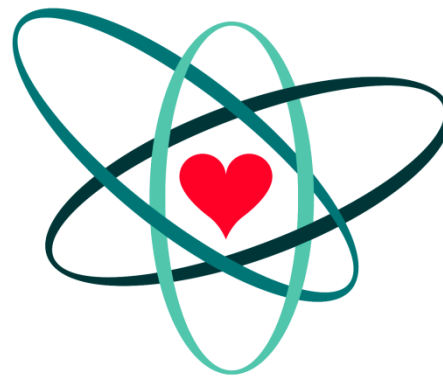
*Since 1986, Sandia has focused on introducing underrepresented students and their families to science, technology, engineering and math (STEM) careers. Sandia's Community Involvement Department partners with Employee Resource Groups and employee volunteers to serve more than 20,000 diverse students each year.*

- Engage
  - Family Science Nights/Noche de Ciencias
  - Family Math Nights
  - CroSSLinks science volunteers, classroom presenters, Science Fair judges
- Exploration
  - HM Tech/Dream Catchers/MANOS, Dreambuilders
  - New Mexico Electric Car Challenge
  - DOE Science Bowls
  - My Brother's Keeper Day at the Lab
- Experience
  - STAR Fellowships
- Lockheed Martin Corporate Contributions



# Exceptional service to the community

- **United Way 2014 Campaign**
  - Donated \$6.5 million to non-profits
  - 77% participation rate
- **Lockheed Martin donations to nonprofit organizations – \$1.4 M**
- **Volunteerism**
  - Volunteer hours – over 90,000/year
  - Completed 14<sup>th</sup> Habitat for Humanity House



**SANDIA SERVES**

