

State of the Wireless Industry: New Mexico

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Wireless in New Mexico



As of December 2015:

- 1.98 Million Wireless Subscribers
- 95% Wireless Penetration Rate
- 8 Wireless Providers Operating
- 52% of adults and 66% of children live in wireless-only households in New Mexico

Wireless: A Jobs Creator & Investor



4,200 employees In New Mexico

\$308.68 million in wages

 Invested over \$131 million in 2014 and \$487 million between 2012-2014



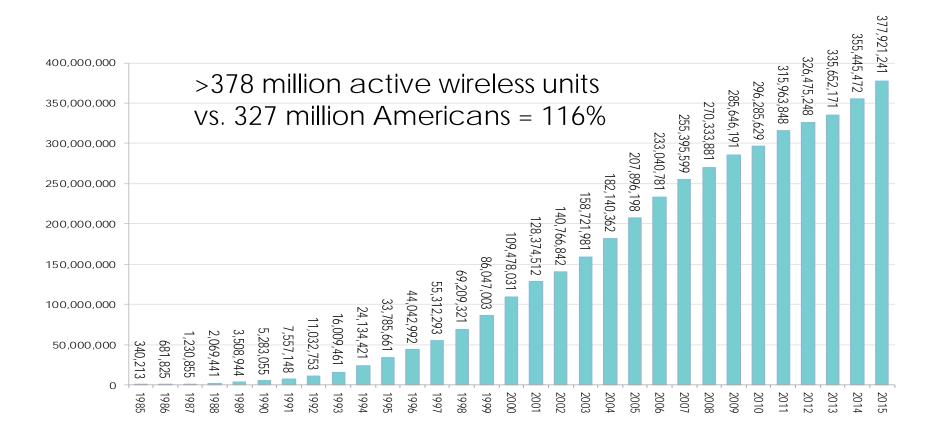


- Direct economic impact = \$6.47 billion a year
- Suppliers = 29,010 jobs, \$1.86 billion in wages, and \$6.50 billion in total output a year
- Wireless companies, their suppliers, and induced economic impact create over 53,000 jobs, generating \$3.21 billion in wages, and total economic output of \$16.31 billion annually

Source: John Dunham & Associates

U.S. Wireless Penetration Exceeds Population

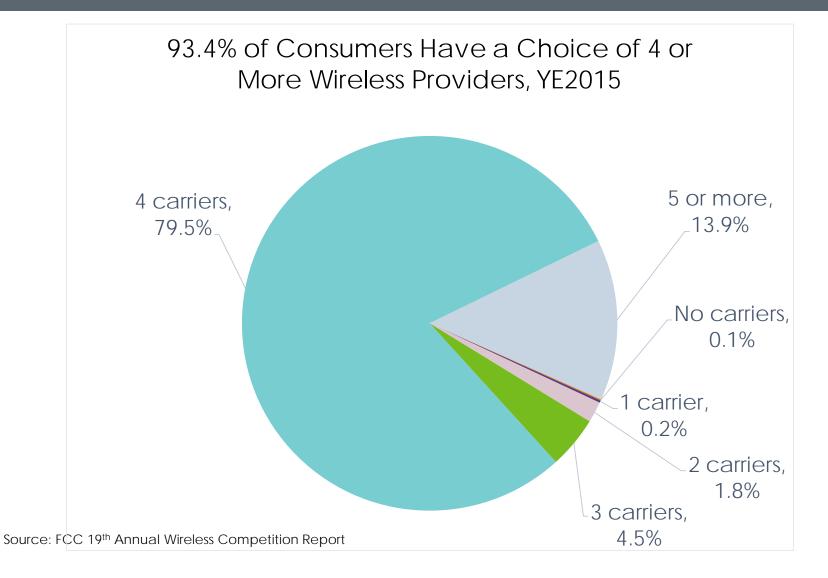




Source: CTIA Wireless Industry Survey

Wireless Has Delivered More Choices Overall









Annual Minutes, Messages and Megabytes of Wireless Traffic



Source: CTIA Wireless Industry Survey

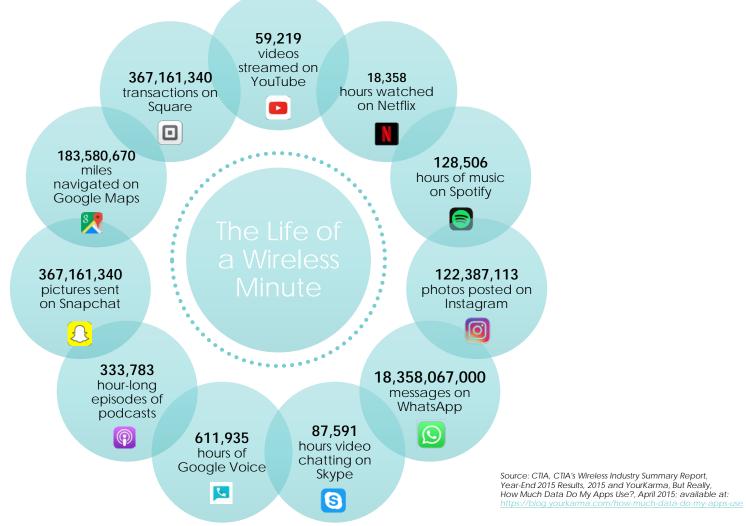
The Past





Now: The Mobile Minute





Smartphones, Tablets, and Other Devices





Source: CTIA Wireless Industry Survey

Advanced Devices Affect Traffic



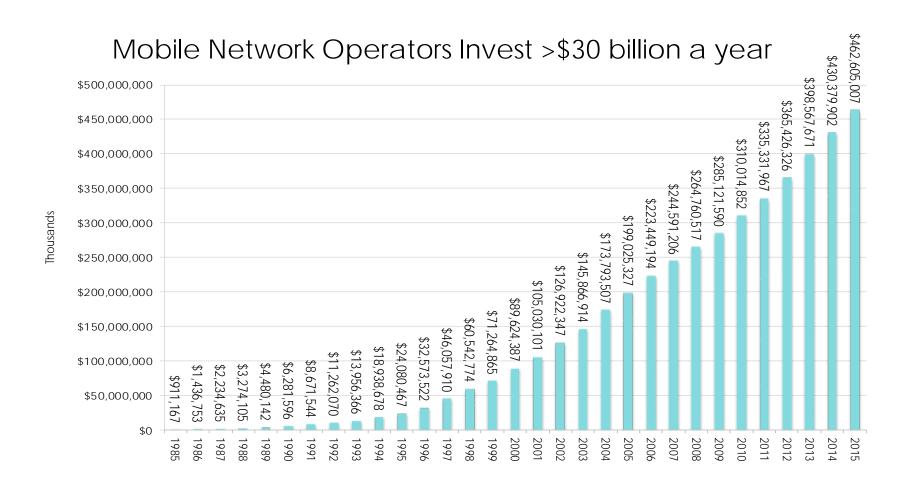
- More advanced devices individually generate more traffic than basic models
- The growing number of advanced devices drives traffic even higher
- Total mobile data traffic in the U.S. in 2020 is expected to be 6 times the volume of mobile data traffic in 2015



^{*} Monthly basic mobile phone data traffic.

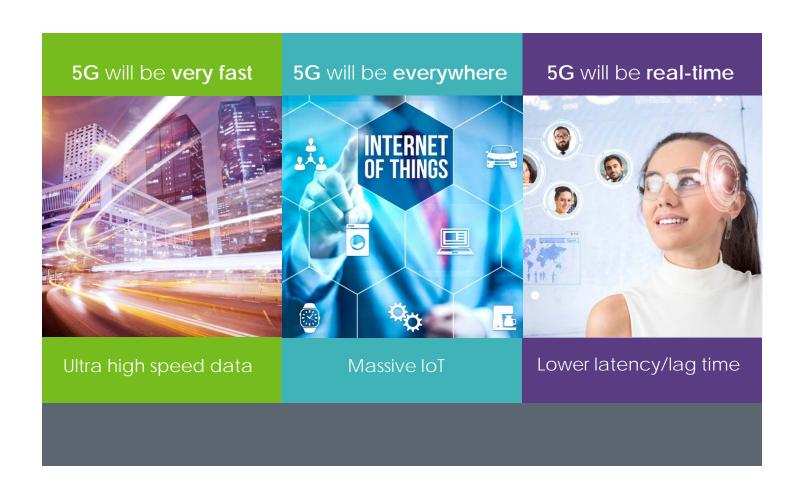
Cumulative Wireless Capital Investment





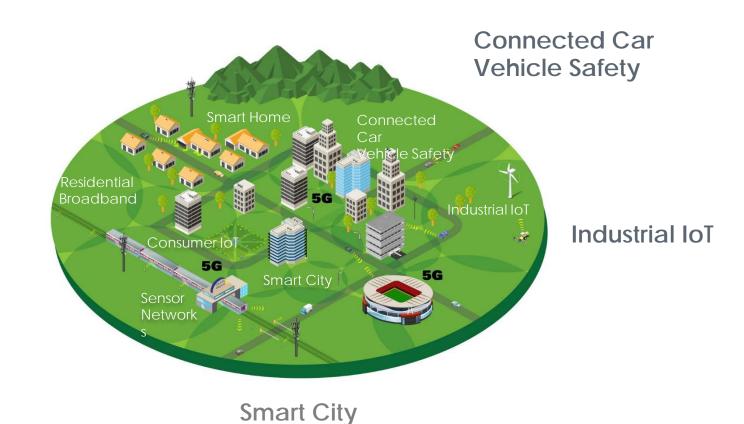
The Future: 5G







5G Benefits: The Internet of Things



Consumer IoT

5G Benefits: Smart Cities





- Infrastructure
- Transportation & Traffic Management
- Public Transportation
- Public Safety

What Is a Small Cell?







- Wireless antennas, typically no more than 6 cubic feet in volume, that can be placed on any existing structure
- Associated equipment, typically with a cumulative volume of less than 30 cubic feet, is also placed at the site







Source: Crown Castle





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