### Office of Outreach and Recruitment Engineering Business Assistance

#### PRESENTATION TO WATER & NATURAL RESOURCES INTERIM LEGISLATIVE COMMITTEE

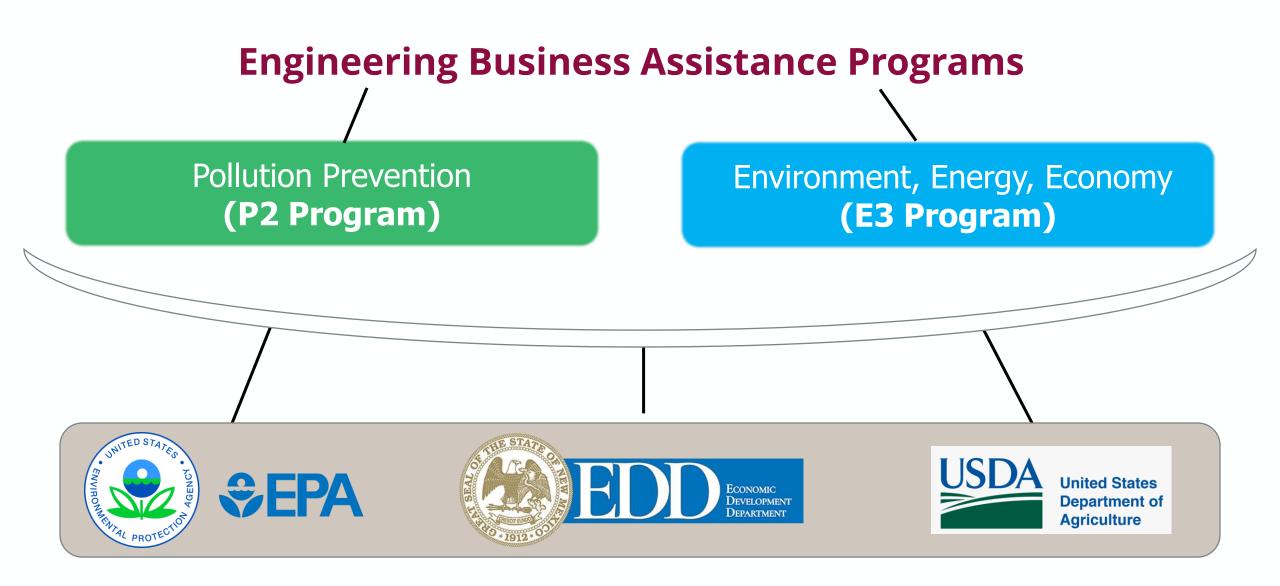
#### 8-23-2022

#### College of Engineering

Office of Outreach and Recruitment



**BE BOLD.** Shape the Future. **New Mexico State University** 



























The American Indian Chamber of Commerce of New Mexico



**SANTA FE** GREEN CHAMBER OF COMMERCE



#### **Other State Partners**



# **BE BOLD.** Shape the Future.

#### NM Rural Business Development

Partnered With: NMED, NMSU, and MEP

20 Interview Series 500+ Participants Resulted in 16 Full Assessments

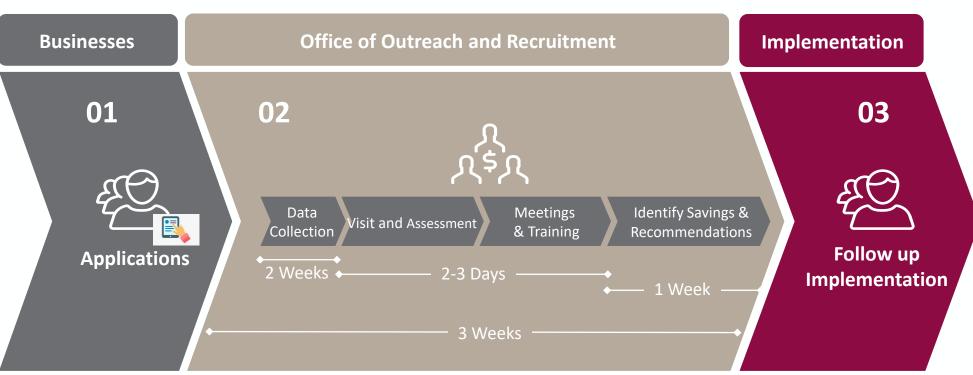
- Since 2016, NMSU has conducted 57 onsite assessments have been performed throughout New Mexico and El Paso, Texas.
- Assessments have been conducted in 13 counties throughout New Mexico and Texas, Including:
  - Dona Ana County
  - Santa Fe County
  - Taos County
  - Curry County
  - Lincoln County
  - Mora County
  - Socorro County
  - Bernalillo County
  - Sandoval County
  - Otero County
  - Grant County
  - Rio Arriba County
  - El Paso County, TX



#### **Assessment Process**

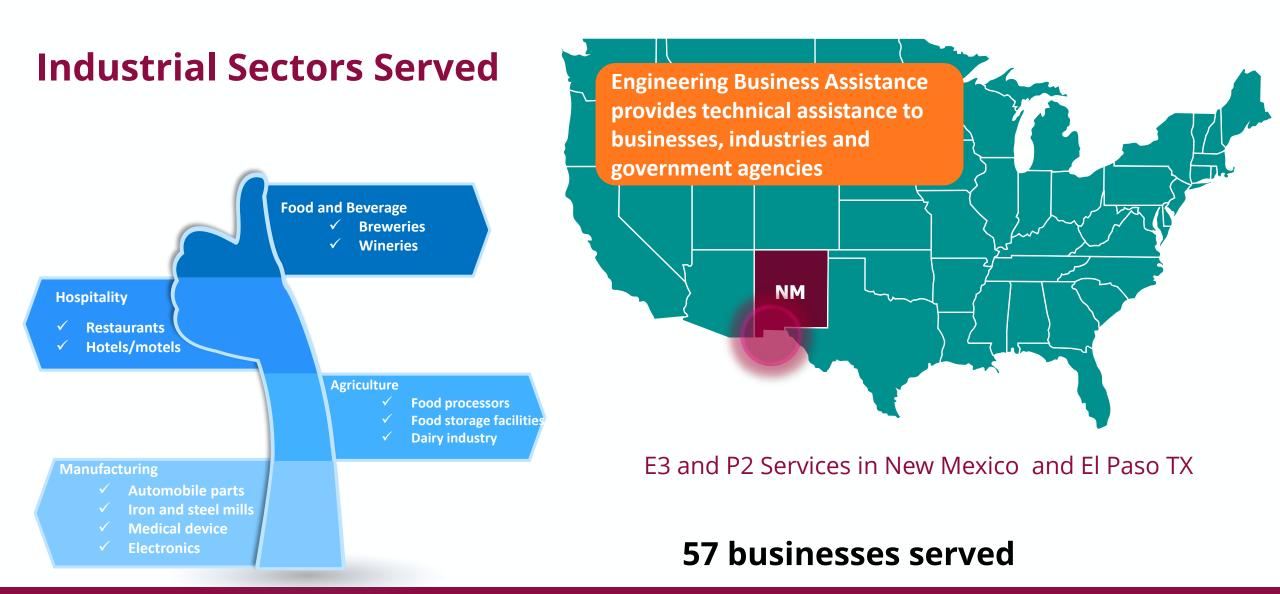
## On-site P2 / E3 assessments for pollution prevention and energy-efficiency for businesses

- Assessment Process focused on identifying operational efficiencies using business-specific data and delivery of customized report with recommendations for adoption.
- Meet with business management team to review recommendations and discuss steps for implementation.
- Obtain management review of feedback report
- Conduct 6-month postassessment follow-up.



Options for a Virtual Assessment: Online forms, Livestream, Pre-Recorded Video, Photos, and Hybrid Approaches

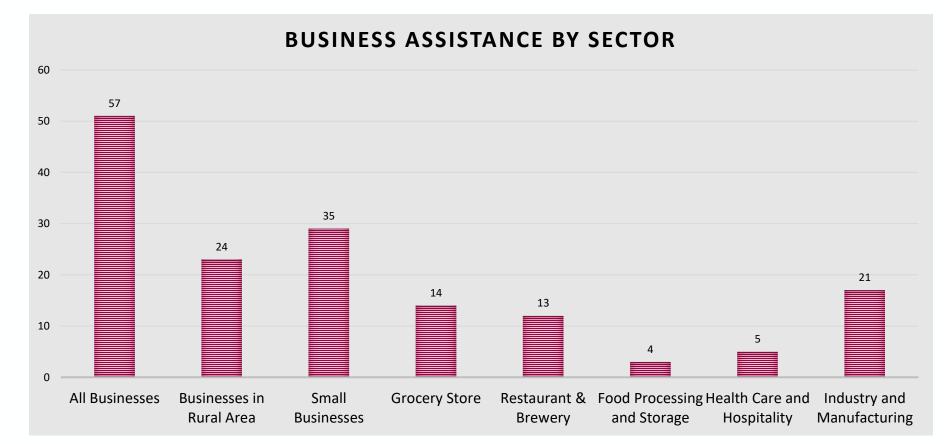






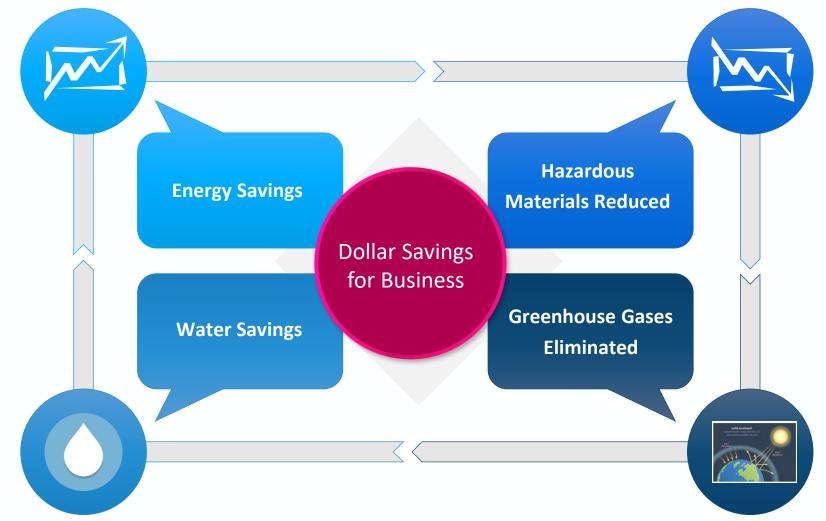
#### **Assessment Services in New Mexico and El Paso, TX**

Las Cruces Silver City Bernalillo El Paso Santa Fe Clovis Afton Albuquerque Cuba Socorro Cedar Crest El Rito Taos Mora Alamogordo





#### **Assessment Results and Environmental Impact**





#### Implementation Follow up and Resource Availability

#### Recommendations for No-Cost Savings

- Process improvements
- Operational maintain
- Employee training

Recommendations for Strategic Investments

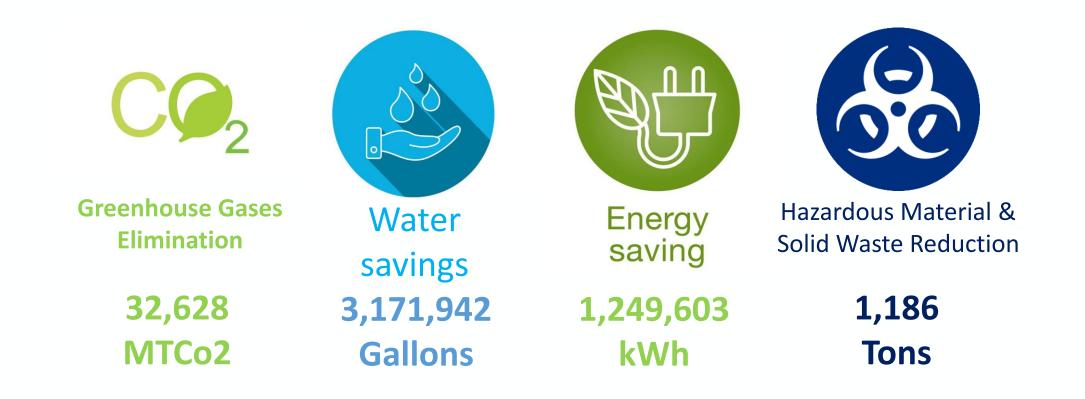
- Equipment upgrades
- Facility renovation
- Facility layout and design
- Renewable energy
  integration



• Water Saving Incentive

**NM STATE BE BOLD.** Shape the Future.

#### P2/E3 Potential Environmental Impact of Proposed Recommendations (2021-2022)





#### P2/E3 Potential Savings Based on Recommendations (2021-2022)

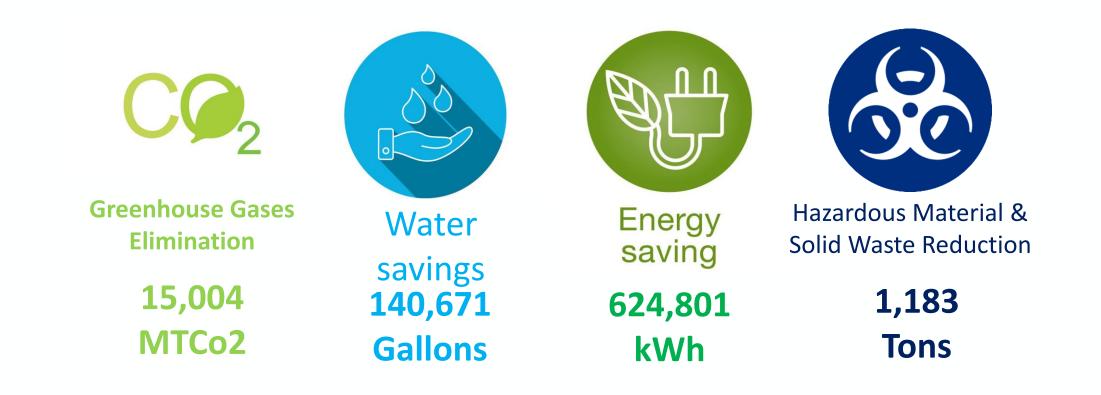


**Potential Cost-Savings** 

\$1,601,173



#### P2/E3 Actual Impact of Recommendations Implemented to Date\* (2021-2022)





# P2/E3 Actual Cost Savings for Adopted Recommendations (2021-2022)



Actual Cost-Savings to Date

\$662,582.00



#### **Plans for the Future**

- Pending Assessments (14 statewide)
  - 8 in hospitality sector
  - 1 manufacturing
  - 3 agriculture
  - 1 NGO
  - 1 electric utility
- Expand business assistance services beyond EPA National Emphasis Areas (NEAs)
- Continue NM Rural Development Business program with NMEDD and NMED
- Develop sector-based Case Studies and expand business assistance resources



### Questions?

