

N. Carolina



NEW MEXICO
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Anxious to Start

Martin Hickey, MD
www.mynmhc.org
July 1, 2013

**Last Slide of LHHS October 2012
Presentation**

Volume to Value Summary – Fixing Healthcare

- Improving health status →
- Less acute interventions →
- Less cost, better health status!
- Primary care enhancement
 - Better pay
 - Better retention
 - Better health through coordination
- Behavioral Health enhancement
- Community Health Worker infrastructure



Hoping to Change the Health Insurance Business Paradigm

Today: Conservative medical underwriting generates profit.

2014 on: In depth medical management of high risk individuals generates “profit” and better health states and lower rates.

Board of Directors

New Mexico Health Connections is governed by a diverse board of directors representing businesses, health care providers, insurance, legal and consumer advocacy.

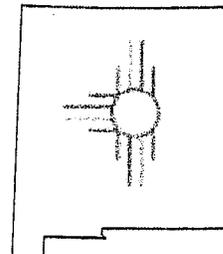
- Nandani Kuehn, Ph.D.
 - Board President
- Ken Carson
 - Treasurer
- Roxane Spruce Bly
 - Secretary
- Charles Alfero
- Barbara McAneny, MD
- Rick Thalèr
- Diane Denish
- Alfredo Vigil, MD
- John Munoz
- (and *thank you* Chris Kraling)

Staffing

- Senior Team
 - Anne Sapon – COO
 - Dr. Mark Epstein – CMO
 - Sharon Charlton – CFO
 - John Atkins – C Program Management
 - Angela Vigil – CAO and Compliance
- Key Directors
 - Francis “Kiko” Torres – Primary Medical Care
 - Sarah Sampsel – Quality
 - Paula Hoskins – Provider Services
 - Rachel Benton – Products
 - Paula Green – Managed Care
 - Ric Hilliard – IT
 - Behavioral Health

What's New

- New Logo
- No longer just 11 counties in 2014
- Now STATEWIDE!
- 20 / 24 COOPs licensed nationally
- Fiscal Cliff crushes 26 other states
- Impact on rates nationally



Key Milestones

- TPA contracted (Valence) – 11/15/2012
- Initial Solvency deposit – 1/25/2013
- Licensed by DOI – 2/15/13
- QHP and rates filed with DOI and Federal – 4/28/13
- NCQA Interim Certified – 8/15/13 (7/9/13)
- All CMS Milestones delivered on-time – Ongoing
- Price Waterhouse Cooper Formal Audit – 8/12/13

Network Including Board States

- Hospitals
 - 30+ signed or very close
 - 2 not playing
- Physicians
 - 2352 signed
 - 1250 soon
 - Meet Regulations
- National – Multi Plan
- Pharmacy - Catamaran

Public Outreach Education

- Strategies 360
- Focus groups – statewide
- “Built by New Mexicans for New Mexicans”
- Social Media
- Over 800 “likes” on Facebook
- Community Outreach
- Broker and Accountant Educatoin
- Website: www.mynmhc.org
 - Over 1000+ visits in June

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Now is your time.

GET ACCESS TO AFFORDABLE, HIGH QUALITY
HEALTH PLANS. ENROLLMENT BEGINS OCT. 1

Join with us.
MyNMHC.org   

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